

## Questions and Answers for RFP #EQ-111519-06

Answers are given in blue.

1. One of the submission requirements is a signed copy of pricing, but there isn't a page to be signed related to pricing. Are you able to specify what document you are referring to?

We require a signed PDF copy of your submission for Attachment B - Pricing as well as the Excel copy.

2. Will questions related to this RFP be answered on a rolling basis until January 8th, 2020?

Yes.

3. Is a comprehensive list of the Equalis groups national participating entities available?

No.

4. Regarding the "not to exceed" pricing as referenced on page 29, is there a not to exceed number for a proposed cost?

The not-to-exceed pricing refers to the pricing proposed by vendors in response to this RFP. Please refer to Appendix C.

5. Once a product or service is selected, does Region 10 ESC have specific plans in place to promote the awarded product or service to its districts?

No. It will be the responsibility of Equalis and any awarded vendor(s) to market the contract.

6. (As referenced on RFP page 36) Does Region 10 ESC have a preferred list of national/regional tradeshows and publications for products and services to be included within?

No. Vendors should propose any tradeshows at which they intend to market a potential contract.

7. Once a product or service is selected, will Region 10 ESC provide opportunities for vendors to promote their product to the districts within Region 10 ESC? (i.e. Conference opportunities, Listserv etc.)

No. It will be the responsibility of Equalis and any awarded vendor(s) to market the contract.

8. Has Region 10 ESC previously awarded contracts for services related to longitudinal data analysis?

Yes.

9. (As referenced on RFP page 32) Is there a target percentage for involvement from MWBE, HUB and other diversity recognized businesses in this contract and future contracts with participating entities?

No.

10. In Section G, II (pg.8) and Appendix J: SUPPLEMENTARY CATALOGS AND CONSUMER INFORMATION (pg. 65) of the RFP, can you clarify what is to be provided here and if this is a requirement or may be Not Applicable? You require this to be in Tab 8 of the format.

Appendix J is for any supplementary catalogs or other additional collateral the vendor may wish to provide. It is not required.

11. In Section G, II. Proposal Format of the RFP (pg.8), it states "Include a copy of the portion of the RFP document that you are responding to prior to your tabulated response in each section. This means that all pages prior to the Appendices must be included before Tab 1.", please clarify what is to be included here.

Vendors must include the RFP pages they are responding to before their response. For example, vendors must include the questions they are responding to in Appendix F with Tab 3, rather than simply including their numbered answers.

**12. Will there be opportunities to update offerings in the future?**

Yes, please refer to Article 11.1, 11.2, and 11.3 of the General Terms and Conditions (p. 22).