

## Questions and Answers for RFP #EQ-111519-05

Answers are given in blue.

1. I see the Region 10 ESC is listed as a BuyBoard member. Does this proposal need to be completed if we can offer the same services as listed under an existing BuyBoard contract?

Yes, this RFP is for a cooperative contract that will be separate from BuyBoard.

2. What is the delineation between Core Price List, Other Pricing and Other Discounts?

Please refer to the descriptions of each given in Appendix C. The Core Price List is for the primary pricing you will offer for this RFP. Other Pricing and Other Discounts are optional sheets to allow vendors to offer additional discounts, offerings, and pricing mechanisms as needed.