

EQ-013120-01 - Technology Software, Equipment, Services and Related Solutions

Project Overview

Project Details	
Reference ID	EQ-013120-01
Project Name	Technology Software, Equipment, Services and Related Solutions
Project Owner	Clint Pechacek
Project Type	RFP
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 ("Region 10 ESC") is seeking proposals for the procurement of Technology Software, Equipment, Services and Related Solutions. Responses will be accepted by Education Service Center, Region 10 until 2:00 PM, March 12th, 2020. All times are Central Time.
Open Date	Jan 31, 2020 8:00 AM CST
Close Date	Mar 25, 2020 2:00 PM CDT

Highest Scoring Supplier	Score
SYNNEX Corporation	84.67 pts

Seal status



Requested Information	Requested Information Unsealed on	
Proposal	Mar 25, 2020 2:02 PM CDT	Clint Pechacek
Pricing	Mar 25, 2020 2:02 PM CDT	Clint Pechacek
Attachment A Response	Mar 25, 2020 2:02 PM CDT	Clint Pechacek



Submissions

Supplier	Date Submitted	Name	Email	Confirmation Code
Troxell Communications, Inc.	Mar 20, 2020 6:49 PM CDT	Dave Johnson	dave.johnson@trox.com	NzQ5MjI=
SYNNEX Corporation	Mar 25, 2020 1:53 PM CDT	Jennifer McEachern	Jennifer McEachern jennifermce@synnex.com	
Connection Public Sector	Mar 25, 2020 8:01 AM CDT	Corey Petersen	corey.petersen@connection.com	NzUxNzY=
Attainment Company, Inc.	Mar 25, 2020 9:03 AM CDT	Bid Specialist	bidspec@attainmentcompany.com	NzUyMDM=
Can-Am Wireless LLC	Mar 25, 2020 1:54 PM CDT	Johan Rahardjo	jrahardjo@canamwireless.com	NzUzODI=
Sweetwater Music Education Technology	Mar 12, 2020 2:19 PM CDT	Vern Crews	vern_crews@sweetwater.com	NzQxMTI=
ParentSquare	Mar 25, 2020 11:51 AM CDT	Anupama Vaid	anupama.vaid@parentsquare.com	NzUyNDQ=



Sharp Electronics Corporation	Mar 24, 2020 4:29 PM CDT	Maureen Tighe	Tighem@sharpsec.com	NzUxNDk=
Insight Public Sector, Inc.	Mar 25, 2020 11:34 AM CDT	Erica Falchetti	Erica.Falchetti@Insight.com	NzUyMzY=
Apple Inc.	Mar 24, 2020 4:08 PM CDT	Bids Team	bids@apple.com	NzUxNDc=
GTS Technology Solutions	Mar 25, 2020 9:46 AM CDT	Justin Easton	justin.easton@gts-ts.com	NzUyMjI=
Southern Computer Warehouse, Inc.	Mar 25, 2020 12:49 PM CDT	Julia Stewart	scwbids@scw.com	NzUyNTc=



Scoring Summary

Active Submissions

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Supplier	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
SYNNEX Corporation	84.67 pts	31.67 pts	27 pts	17.67 pts	8.333 pts
Sharp Electronics Corporation	82 pts	34 pts	23 pts	17 pts	8 pts
Connection Public Sector	78.67 pts	28 pts	25 pts	18 pts	7.667 pts
Insight Public Sector, Inc.	78 pts	30.67 pts	24.67 pts	15.33 pts	7.333 pts
GTS Technology Solutions	75 pts	31.33 pts	21 pts	17 pts	5.667 pts



	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Supplier	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Troxell Communications, Inc.	70 pts	28.67 pts	20.33 pts	15.33 pts	5.667 pts
Can-Am Wireless LLC	61 pts	30.67 pts	15.67 pts	10.67 pts	4 pts
ParentSquare	61 pts	24.67 pts	17.33 pts	14.33 pts	4.667 pts
Attainment Company, Inc.	51.67 pts	18 pts	15.67 pts	12.33 pts	5.667 pts
Southern Computer Warehouse, Inc.	49.67 pts	14 pts	18.33 pts	13.67 pts	3.667 pts
Apple Inc.	0 pts	0 pts	0 pts	0 pts	0 pts
Sweetwater Music Education Technology	0 pts	0 pts	0 pts	0 pts	0 pts



Proposal Scores

Troxell Communications, Inc. - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	71 pts	35 pts	18 pts	14 pts	4 pts
Doni Cash	60 pts	20 pts	20 pts	15 pts	5 pts
Jim Newhouse	79 pts	31 pts	23 pts	17 pts	8 pts
	Average:	28.67 pts	20.33 pts	15.33 pts	5.667 pts
		↓	↓	\	↓



Calculated:	70 pts	28.67 pts	20.33 pts	15.33 pts	5.667 pts



SYNNEX Corporation - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	87 pts	32 pts	28 pts	19 pts	8 pts
Doni Cash	73 pts	25 pts	25 pts	15 pts	8 pts
Jim Newhouse	94 pts	38 pts	28 pts	19 pts	9 pts
	Average:	31.67 pts	27 pts	17.67 pts	8.333 pts
		\	↓	+	↓
Calculated:	84.67 pts	31.67 pts	27 pts	17.67 pts	8.333 pts



Connection Public Sector - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	89 pts	34 pts	28 pts	20 pts	7 pts
Doni Cash	67 pts	20 pts	25 pts	15 pts	7 pts
Jim Newhouse	80 pts	30 pts	22 pts	19 pts	9 pts
	Average:	28 pts	25 pts	18 pts	7.667 pts
		\	↓	↓	↓
Calculated:	78.67 pts	28 pts	25 pts	18 pts	7.667 pts



Attainment Company, Inc. - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	56 pts	20 pts	15 pts	15 pts	6 pts
Doni Cash	45 pts	15 pts	15 pts	10 pts	5 pts
Jim Newhouse	54 pts	19 pts	17 pts	12 pts	6 pts
	Average:	18 pts	15.67 pts	12.33 pts	5.667 pts
		<u> </u>	<u> </u>	<u> </u>	↓
Calculated:	51.67 pts	18 pts	15.67 pts	12.33 pts	5.667 pts



Can-Am Wireless LLC - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	67 pts	35 pts	17 pts	12 pts	3 pts
Doni Cash	55 pts	25 pts	15 pts	10 pts	5 pts
Jim Newhouse	61 pts	32 pts	15 pts	10 pts	4 pts
	Average:	30.67 pts	15.67 pts	10.67 pts	4 pts
		<u> </u>	↓	↓	↓
Calculated:	61 pts	30.67 pts	15.67 pts	10.67 pts	4 pts



Sweetwater Music Education Technology - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	0 pts	0 pts	0 pts	0 pts	0 pts
Doni Cash	0 pts	0 pts	0 pts	0 pts	0 pts
Jim Newhouse	0 pts	0 pts	0 pts	0 pts	0 pts
	Average:	0 pts	0 pts	0 pts	0 pts
		\	↓	<u> </u>	↓
Calculated:	0 pts	0 pts	0 pts	0 pts	0 pts



ParentSquare - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	71 pts	30 pts	21 pts	16 pts	4 pts
Doni Cash	53 pts	20 pts	15 pts	13 pts	5 pts
Jim Newhouse	59 pts	24 pts	16 pts	14 pts	5 pts
	Average:	24.67 pts	17.33 pts	14.33 pts	4.667 pts
		<u> </u>	↓	↓	↓
Calculated:	61 pts	24.67 pts	17.33 pts	14.33 pts	4.667 pts



Sharp Electronics Corporation - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	86 pts	37 pts	24 pts	19 pts	6 pts
Doni Cash	76 pts	30 pts	23 pts	15 pts	8 pts
Jim Newhouse	84 pts	35 pts	22 pts	17 pts	10 pts
	Average:	34 pts	23 pts	17 pts	8 pts
		\	↓	\	↓
Calculated:	82 pts	34 pts	23 pts	17 pts	8 pts



Insight Public Sector, Inc. - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	79 pts	31 pts	27 pts	15 pts	6 pts
Doni Cash	63 pts	25 pts	18 pts	13 pts	7 pts
Jim Newhouse	92 pts	36 pts	29 pts	18 pts	9 pts
	Average:	30.67 pts	24.67 pts	15.33 pts	7.333 pts
		↓	↓	\	↓
Calculated:	78 pts	30.67 pts	24.67 pts	15.33 pts	7.333 pts



Apple Inc. - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	0 pts	0 pts	0 pts	0 pts	0 pts
Doni Cash	0 pts	0 pts	0 pts	0 pts	0 pts
Jim Newhouse	0 pts	0 pts	0 pts	0 pts	0 pts
	Average:	0 pts	0 pts	0 pts	0 pts
		\	↓	↓	↓
Calculated:	0 pts	0 pts	0 pts	0 pts	0 pts



GTS Technology Solutions - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	83 pts	35 pts	24 pts	20 pts	4 pts
Doni Cash	63 pts	25 pts	18 pts	15 pts	5 pts
Jim Newhouse	79 pts	34 pts	21 pts	16 pts	8 pts
	Average:	31.33 pts	21 pts	17 pts	5.667 pts
		\	<u> </u>	↓	↓
Calculated:	75 pts	31.33 pts	21 pts	17 pts	5.667 pts



Southern Computer Warehouse, Inc. - Scoring Summary

	Total	Products and Pricing	Performance Capability	Qualifications and Experience	Value Add
Reviewer	/ 100 pts	/ 40 pts	/ 30 pts	/ 20 pts	/ 10 pts
Clint Pechacek	53 pts	10 pts	24 pts	16 pts	3 pts
Doni Cash	49 pts	18 pts	15 pts	13 pts	3 pts
Jim Newhouse	47 pts	14 pts	16 pts	12 pts	5 pts
	Average:	14 pts	18.33 pts	13.67 pts	3.667 pts
		\	\	<u> </u>	↓
Calculated:	49.67 pts	14 pts	18.33 pts	13.67 pts	3.667 pts