



ATTACHMENT F – QUESTION & ANSWERS
SOURCING ALLIANCE/EQUALIS GROUP: PLAYGROUND EQUIPMENT & RELATED SOLUTIONS PROGRAM

Question 1

How should bidders address pricing for custom products, “off-catalog” or “off-list” products, or simply something that does not exist right now?

Answer 1

Please refer to Section 2.3 of the main RFP document for more details related to acceptable pricing formats. With that said, it is important that we are creating a program which allows the awarded supplier(s) to sell all products and services through our contract. If there are custom, off-catalog, or off-list products and services included as part of your proposal, refer to the Other Pricing Scenarios section of Section 2.3 for a description of the “Alternative Method of Costing”. In this particular case, you will want to focus on the mechanics of the methodology since there is no pricing available and any relevant discounts that would apply. In other words, walk us through the steps for how you would arrive at the final pricing for any custom, off-catalog, or off-list products.