



ATTACHMENT H – QUESTION & ANSWERS
EQUALIS GROUP: COMMERCIAL FLOORING MATERIALS WITH INSTALLATION
AND RELATED SOLUTIONS & SERVICES PROGRAM

Question 1
If we disagree with this section, will that affect our points?
Answer 1
I believe the section of Attachment C you are referring to is Section 15.3.11. As outlined in this section, "If a respondent fails to complete any item in this form, CCOG will consider the respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds." It will be to the discretion of the Proposal Review Team to determine how a negative response will impact their evaluation of the proposal.
Question 2
Will there be multiple contracts awarded for COG-2021 or just one award?
Answer 2
That will be determined after evaluations have been completed. Our intention is to have as few suppliers under contract while providing the full breadth of products, services and solutions requested in the RFP.
Question 3
If we use flooring dealer network subcontractors for the installation service, will we need to complete detailed information found in Attachment C 11.B.C? .
Answer 3
It is not required that you provide a list of the subcontractors used for installation services for the purposes on this RFP. However, the awarded supplier(s) may be requested to provide a comprehensive list of subcontractors in the future during an audit of our contract's activities by the state of Ohio.
Question 4
If an Equalis member places an order direct to a flooring dealer in the community, can the dealer add a markup to the negotiated awarded COG 2101 contract price?

Answer 4

The contract pricing cannot be exceeded once established. However, different pricing models can be submitted based on where in the distribution chain the order is placed. For example, you can submit a manufacturer direct price list and a retail/dealer price list if that accurately reflects the options available to our members.