

# ATTACHMENT F

## EQUALIS GROUP RFP COG-2102 - SPORTS & FACILITY LIGHTING WITH INSTALLATION AND RELATED SERVICES & SOLUTIONS PROGRAM

### Bid Tabulations

#### Phase I Review - Initial Qualifying Criteria

Proposals must meet all of the following Phase I Initial Qualifying Criteria to be considered for further evaluation. Any proposal receiving a "no" response to any of the following criteria may be deemed nonresponsive to this RFP and disqualified.

- | #  | <i>Initial Qualifying Criteria</i>   |
|----|--|
| 1. | Was Bidder's proposal received by the deadline as specified in <b><u>RFP Section 1.3 - Anticipated</u></b>   |
| 2. | Did Bidder submit a proposal comprised of a separate Technical Proposal and Cost Proposal as required in <b><u>RFP Section 4 - Proposal Format &amp; Submission</u></b> ?  |
| 3. | Does Bidder's proposal include all required affirmative statements and certifications, signed by the Bidder's representative, as described in <b><u>Attachments C</u></b> and <b><u>D</u></b> ?                                |
| 4. | <a href="#"><u>Did Equalis Group's review of the Auditor of State website verify that Bidder is NOT excluded from contracting with Equalis Group by O.R.C. § 9.24 as the result of an unresolved finding for recovery?</u></a> |

**Does Bidder meet the Initial Qualifying Criteria? Yes or No.**

| Musco      |           | Green Lighting |           | Ephesus    |           |
|------------|-----------|----------------|-----------|------------|-----------|
| <u>Yes</u> | <u>No</u> | <u>Yes</u>     | <u>No</u> | <u>Yes</u> | <u>No</u> |
| Yes        |           | Yes            |           | Yes        |           |
| Yes        |           | Yes            |           | Yes        |           |
| Yes        |           | Yes            |           | Yes        |           |
| Yes        |           | Yes            |           | Yes        |           |
|            |           |                |           |            |           |
| Yes        |           | Yes            |           | Yes        |           |

### Phase II Review - Scoring of Technical Proposal

The Proposal Review Team will only score the Technical Proposals of Bidders who meet the Initial Qualifying Criteria.

A Technical Proposal's total Phase II points will be calculated as the sum of the score for each evaluation criteria times the weighting for that criteria. Equalis Group has established a total of 200 available points. Technical Proposals which do not meet or exceed a total point value of at least 100 points out of a maximum of 200 points will be disqualified from further consideration, and that Bidder's Cost Proposal will not be considered by Equalis Group. Only those Bidders whose Technical Proposals receive a score that meets or exceeds the minimum required 100 Technical Proposal points will advance to Phase III of the evaluation process.

|  | Weight     | Musco         | Green Lighting | Ephesus       |
|--|------------|---------------|----------------|---------------|
|  |            | Points        | Points         | Points        |
| Supplier Overview & Qualifications (Section 3)                         | 25         | 16.5          | 6.8            | 10.4          |
| Products & Services (Sections 4, 5, & 8)                               | 100        | 70            | 50             | 55            |
| Business Operations (Section 6)  | 20         | 12.5          | 7.75           | 10            |
| Warranty (Section 7)   | 15         | 12.5          | 7.5            | 7.5           |
| Partnering with Equalis Group (Section 9)                              | 40         | 9.5           | 20             | 20            |
| <b>TOTALS:</b>   | <b>200</b> | <b>121.00</b> | <b>92.05</b>   | <b>102.90</b> |
| Is Respondent's point total at least the 100-point minimum? Yes or No. |            | Yes           | No             | Yes           |

### Phase III Review - Cost Proposal

Equalis Group will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 100 points - all other proposals will be disqualified. When considering Cost Proposals, the PRT reserves the right to exclude any outlying proposals.

|                | Weight     | Musco       | Green Lighting | Ephesus      |
|----------------|------------|-------------|----------------|--------------|
|                |            | Points      | Points         | Points       |
| Pricing        | 100        | 72.8        | N/A            | 70.35        |
| <b>TOTALS:</b> | <b>100</b> | <b>72.8</b> | <b>0.00</b>    | <b>70.35</b> |

**Total Score - Technical Proposal + Cost Proposal Scores**

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be

|  |  |  | <b>Musco</b> | <b>Green Lighting</b> | <b>Ephesus</b> |
|--|--|--|--------------|-----------------------|----------------|
|  | <b>Technical Proposal Points Awarded</b> |  | 121          | 92.05                 | 102.9          |
|  | <b>Cost Proposal Points Awarded</b>      |  | 72.8         | 0                     | 70.35          |
|  | <b>Total Points Awarded</b>              |  | 193.8        | 92.05                 | 173.25         |

|   |                   |    |    |
|---|-------------------|----|----|
| <b>Recommended to CCOG for Contract Award? Yes or No.</b> | <b><u>Yes</u></b> | No | No |
|---|-------------------|----|----|