



ATTACHMENT H – QUESTION & ANSWERS
EQUALIS GROUP: SCOREBOARDS, DIGITAL DISPLAYS, AND AUDIO SYSTEMS WITH
RELATED SERVICES & SOLUTIONS PROGRAM

Question 1

Can you please confirm that if we submit Catalog Pricing, do you also require a price list? Can we submit a catalog and have a blanket 10% discount without listing all individual line items?

Answer 1

The Cost Proposal must be able to be audited by Equalis Group members to confirm they are receiving the discounts extended to our members as a result of utilizing our contract to purchase the products and services offered. It is at the discretion of the bidder to determine how best to communicate to the member and the Proposal Review Team the price list from which the Cost Proposal pricing is derived and the Cost Proposal pricing itself. Examples to achieve this include, but are not limited to, attaching the price list or catalog containing the original pricing or including the original pricing for each line item in a spread sheet, applying the proposed discount, and then providing the discounted price for each line item.