

ATTACHMENT F

EQUALIS GROUP: COG-2108 - MAINTENANCE, REPAIR, AND OPERATIONS SUPPLY WITH RELATED SERVICES & SOLUTIONS PROGRAM

Bid Tabulations

Phase I Review - Initial Qualifying Criteria

Proposals must meet all of the following Phase I Initial Qualifying Criteria to be considered for further evaluation. Any proposal receiving a "no" response to any of the following criteria may be deemed nonresponsive to this RFP and disqualified.

- | # | <i>Initial Qualifying Criteria</i> |
|----|--|
| 1. | Was Bidder's proposal received by the deadline as specified in <u>RFP Section 1.3 - Anticipated</u> |
| 2. | Did Bidder submit a proposal comprised of a separate Technical Proposal and Cost Proposal as required in <u>RFP Section 4 - Proposal Format & Submission?</u> |
| 3. | Does Bidder's proposal include all required affirmative statements and certifications, signed by the Bidder's representative, as described in <u>Attachments C and D?</u> |
| 4. | <u>Did Equalis Group's review of the Auditor of State website verify that Bidder is NOT excluded from contracting with Equalis Group by O.R.C. § 9.24 as the result of an unresolved finding for recovery?</u> |

Does Bidder meet the Initial Qualifying Criteria? Yes or No.

Global Industrial		Grainger	
<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>
Yes		Yes	
Yes		Yes	
Yes		Yes	
Yes		Yes	
Yes		Yes	

Phase II Review - Scoring of Technical Proposal

The Proposal Review Team will only score the Technical Proposals of Bidders who meet the Initial Qualifying Criteria.

A Technical Proposal's total Phase II points will be calculated as the sum of the score for each evaluation criteria times the weighting for that criteria. Equalis Group has established a total of **200** available points. Technical Proposals which do not meet or exceed a total point value of at least **100** points out of a maximum of **200** points will be disqualified from further consideration, and that Bidder's Cost Proposal will not be considered by Equalis Group. Only those Bidders whose Technical Proposals receive a score that meets or exceeds the minimum required **100** Technical Proposal points will advance to Phase III of the evaluation process.

	Weight	Global Industrial	Grainger
		Points	Points
Supplier Overview & Qualifications (Section 3)	30	15.00	22.00
Products, Capabilities Services (Sections 4)	100	50.00	97.50
Business Operations (Section 5)	30	22.50	25.00
Go-To-Market Strategy(Section 6)	40	20.00	37.50
TOTALS:	200	107.50	182.00
Is Respondent's point total at least the 100-point minimum? Yes or No.		Yes	Yes

[Phase III Review - Cost Proposal](#)

Equalis Group will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 100 points - all other proposals will be disqualified. When considering Cost Proposals, the PRT reserves the right to exclude any outlying proposals.

	Weight	Global Industrial	Grainger
		Points	Points
Pricing	100	65.00	61.00
TOTALS:	100	65.00	61.00

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be determined by combining Bidders' Technical Proposal and Cost Proposal scores.

			Global Industrial	Grainger
	Technical Proposal Points Awarded	200	107.50	182.00
	Cost Proposal Points Awarded	100	65.00	61.00
	Total Points Awarded		172.50	243.00