# REQUEST FOR PROPOSAL FOR DIGITAL ORGANIZATION, COMMUNICATION AND ENGAGEMENT SOLUTIONS

#### **EDUCATION SERVICE CENTER, REGION 10**

400 E Spring Valley Rd Richardson, TX 75081 Telephone: (972) 348-1110



Publication date 10/02/2020

Product or service Digital Organization, Communication and Engagement Solutions

RFP # R10-1108 Proposal due date 11/05/2020

Proposal submittal location https://region10.bonfirehub.com/portal/?tab=login

Principle contract officer Ms. Sue Hayes

Chief Financial Officer

Public opening location Region 10 ESC

400 East Spring Valley Rd Richardson, TX 75081

Education Service Center, Region 10 ("Region 10 ESC") is seeking proposals for the procurement of Digital Organization, Communication and Engagement Solutions. Responses will be accepted until 2 pm on November 5, 2020. All times are Central Standard Time.

The public bid opening will be held via Zoom meeting. Interested parties who wish to attend the bid opening should email Clint Pechacek at clint.pechacek@region10.org by 4:00 pm on November 4, 2020 to receive an invitation. Requests for an invitation after that time will not be accepted. The bid opening will begin at 2 pm Central Time on November 5, 2020 after all submissions have been received.

In general, Coop members will reference this RFP when purchasing from the vendor. Region 10 ESC will not charge a fee to public agencies for participation in the purchasing coop.

Faxed responses will not be considered. By submitting a response, responder certifies to the best of his/her knowledge that all information is true and correct. All proposals must be submitted electronically as directed in the Bonfire procurement application. Scanned submissions are acceptable where PDF files are requested.

Responses should be submitted on the forms provided. Only responses received by the date and time specified will be considered. PRICE, QUALITY, AND SUITABILITY: It is not the policy of Region 10 ESC to purchase services solely on the basis of low price alone; quality and suitability to purpose are taken into consideration. Term discount, if any, must be indicated on Deviation Statement & Signature Page and will be considered.

The Region 10 ESC Board of Directors may approve awarding of this proposal to one or more vendors. Region 10 reserves the right to reject all proposals if it determines in its sole discretion that a reasonable basis exists for doing so. Consideration for an exclusive award to a single national supplier will be given for vendors who respond with value that separates the vendor from other respondents within the competitive range.





#### **MASTER AGREEMENT**

The purpose of Region 10 ESC soliciting this Request for Proposal is to create a Master Agreement for Digital Organization, Communication and Engagement Solutions for use by public agencies supported under this contract. Region 10 ESC, as the Lead Agency, as defined in Attachment A, has come together with the Equalis Group to make the resultant contract (also known as the "Master Agreement") from this Request for Proposal available to other public agencies not only locally, but also nationally, including county, city, state, special district, local government, school district, private K-12 school, higher education institution, other government agency or non-profit organization ("Public Agencies"), for the public benefit through the Equalis Group's cooperative purchasing program. Region 10 ESC will serve as the contracting agency for any other Public Agency that elects to access the resulting Master Agreement.

Access to the Master Agreement by any Public Agency must be preceded by its registration with Equalis Group as a Participating Public Agency in Equalis Group's cooperative purchasing program. Attachment A contains additional information on Equalis Group and the cooperative purchasing program. Equalis Group provides marketing and administrative support for the awarded vendor ("Supplier") that promotes the successful vendors' products and services to the Participating Public Agencies nationwide.

Participating Public Agencies benefit from pricing based on aggregate spending and the convenience of a contract that has already been advertised and competitively awarded. The Supplier benefits from a contract that allows Participating Public Agencies to directly purchase goods and services without the Supplier's need to respond to multiple competitive solicitations. As such, the Supplier must be able to accommodate a nationwide demand for services and to fulfill obligations as a nationwide Supplier and respond to the Equalis Group documents (Attachment A).

#### **OPEN RECORDS POLICY ACKNOWLEDGMENT AND ACCEPTANCE**

Be advised that all information and documents submitted will be subject to the Public Information Act requirements governed by Chapter 552 of the Texas Government Code.

Because contracts are awarded by a Texas governmental entity, all responses submitted are subject to release as public information after contracts are executed. If a Respondent believes that its response, or parts of its response, may be exempted from disclosure to the public, the Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempted from disclosure. In addition, the Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Respondent must provide this information on the "Acknowledgement and Acceptance to Region 10 ESC's Public Information Act Policy" form found on the next page of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 10 ESC must provide the OAG with the information requested in order for the OAG to render an opinion. In such circumstances, Respondent will be notified in writing that the material has been requested and delivered to the OAG. Respondent will have an opportunity to make arguments to the OAG in writing regarding the exception(s) to the TPIA that permit the information to be withheld from public disclosure. Respondents are advised that such arguments to the OAG must be specific and well-reasoned--vague and general claims to confidentiality by the Respondent are generally not acceptable to the OAG. Once the OAG opinion is received by Region 10 ESC, Region 10 ESC must comply with the opinions of the OAG. Region 10 ESC assumes no responsibility for asserting legal arguments on behalf of any Respondent. Respondents are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

Signature below certifies complete acceptance of Regio (additional pages may be attached, if necessary). Check Acceptance of Region 10 ESC's Open Records Policy belo	one of the following responses to the Acknowledgment and
_	ation Act policy and declare that no information submitted is exempt from disclosure under the Public Information Act.
	ry must be listed below. It is further understood that failure to identify ow, will result in that information being considered public information and
☐ We declare the following information to be a tr the Public Information Act.	ade secret or proprietary and exempt from disclosure under
(Note: Respondent must specify page-by-page and line-by-line Respondent must specify which exception(s) are applicable and	the parts of the response, which it believes, are exempt. In addition, provide detailed reasons to substantiate the exception(s).
10/31/2020	Michael Britt PRESIDENT
 Date	Authorized Signature & Title

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#### A. INTRODUCTION

# I. Background on Region 10 Education Service Center

Region 10 Education Service Center ("Region 10 ESC" herein "Lead Agency") on behalf of itself and, potentially, all state, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Public Agencies") solicits proposals from qualified Respondents to enter into a Vendor Contract ("contract") for the goods or services solicited in this invitation.

Contracts are approved and awarded by a single governmental entity, Region 10 ESC, and are only available for use and benefit of all entities complying with their respective state procurement laws and regulations (public and private schools, colleges and universities, cities, counties, non-profits, and all governmental entities).

#### II. What is the role of Equalis Group

Equalis Group assists Region 10 ESC in helping other public agencies and non-profits reap the benefits of national leveraged pricing, with no cost to the participating member. Equalis Group leverages one of the largest pools of purchasing potential. This is accomplished by competitively soliciting proposals and awarding contracts for commonly purchased products and services.

# III. Purpose of Region 10 ESC

The mission of Region 10 is to be a trusted, student-focused partner that serves the learning community through responsive, innovative educational solutions. It is Region 10's intent to:

- Provide governmental and public entities opportunities for greater efficiency and economy in procuring goods and services.
- Take advantage of state-of-the-art purchasing procedures to ensure the most competitive contracts.
- Provide competitive price and bulk purchasing for multiple government or public agencies that yields economic benefits unobtainable by the individual entity.
- Provide quick and efficient delivery of goods and services.
- Equalize purchasing power for smaller agencies that are unable to command the best contracts for themselves.
- Help in assisting customers with use of best business practices.

# **IV. Customer Service**

- 1. Region 10 ESC is dedicated to making its contracts successful for both its members and its awarded vendors.
- 2. Region 10 ESC is committed to providing its members and awarded vendors with high quality service.
- 3. Region 10 ESC has dedicated staff available to answer questions, offer guidance and help in any way possible.

#### B. SCOPE

#### **Products and Services Covered:**

It is the intention of Region 10 ESC to establish a contract with Respondent(s) for a complete and comprehensive offering of Digital Organization, Communication and Engagement Solutions. Respondents are encouraged to propose their complete catalog, products and services where available, including but not limited to the following:

# Messaging & Communication

Campus-wide communication and notifications, allowing teachers, students, parents, and administration to communicate and collaborate. Solutions can include integrated text messaging, web-based software, phone and other applications, and any other platform that allows secure communication.

Types of communication may include but are not limited to general alerts and notifications; security alerts; two-way communication; events; news; and any other type of communication between students, parents, and school staff. Vendors may offer solutions for any or all of the solutions listed below to be considered.

# Hybrid Classrooms, Remote Learning & Web Conferencing

Software and overall solutions that allow teachers, students, parents, and administration to openly collaborate for the purpose of classroom learning and other functions supporting the learning environment.

# Organization, Tracking & Documentation

- Calendar tracking and scheduling
- Customized forms, sign-up forms, permission slips and documentation
- Other organization, tracking and documentation solutions

# Other Solutions

- Emergency/security notifications to the following recipients:
  - o Campus-wide staff and students
  - Key administration personnel
  - o Parent and key-stakeholder
  - Law enforcement and emergency personnel
- Entry tracking and notifications
- Health and wellness, including COVID19/influenza and other illness contact tracing, notifications and tracking solutions
- Behavioral health management solutions
- Athletics solutions

#### C. KEY DEFINITIONS

Days: means calendar days.

**Lead agency:** means Region 10 in its capacity as the government entity advertising, soliciting, evaluating and awarding the contract.

**Procurement**: means buying, purchasing, renting, leasing or otherwise acquiring any materials, services or construction. Procurement also includes all functions that pertain to the obtaining of any material, service, or construction, including description of requirements, selection and solicitation of sources, preparation and award of contract and all phases of contract administration.

**Responsive Respondent**: means a person, company, firm, corporation, partnership or other organization who submits a proposal which conforms in all material respects to the invitation for bids or request for proposals.

**Solicitation**: means an invitation for bids, a request for technical offers, a request for proposals, a request for quotations or any other solicitation or request by which we invite a person to participate in a procurement.

**Specifications**: means any description of physical or functional characteristics, or of the nature of a material, service or construction of item. Specifications may include a description or any requirement for inspecting, testing or preparing a material, service or construction item for delivery.

**Vendor:** means any provider or seller of goods and/or services that has a contractual relationship with Equalis Group or Region 10 ESC.

#### D. GENERAL TERMS AND INSTRUCTIONS TO RESPONDENTS

#### SUBMISSION FORMAT AND COMMUNICATION

It is the responsibility of the vendor to make certain that the company submitting a proposal, along with appropriate contact information, is on file with Region 10 ESC for the purpose of receiving addenda.

I. **Response Submission:** All responses must be submitted electronically as directed in the Bonfire procurement application. Scanned submissions are acceptable where PDF files are requested. Responses received outside the Bonfire procurement application will not be accepted.

Sealed responses may be submitted on any or all items, unless stated otherwise. Responses may be rejected for failure to comply with the requirements set forth in this invitation. Region 10 ESC reserves the right to cancel solicitation, reject any or all proposals, to accept any proposal deemed most advantageous to the participants in Region 10 ESC and to waive any informality in the proposal process. Participating agency or entity also reserves the right to cancel solicitation and reject any or all proposals if it is advantageous to the school district.

Deviations from any terms, conditions and/or specifications must be conspicuously noted in writing by the Respondent and shall be included with the response. (See Appendix F, Doc #17).

II. **Proposal Format:** The electronic narrative portion and the materials presented in response to this Request for Proposal should be submitted in the same order as requested. Responses should be consolidated into one PDF

file for the RFP response, one PDF file for the Attachment A (Equalis Group Exhibits) response and one Excel file for the Attachment B (pricing) response.

- III. **Time for receiving proposals:** Proposals received prior to the submittal deadline will be kept secure and unopened. No proposals received after the submittal time and deadline will be considered. Late proposals will be returned to sender unopened.
- IV. Inquiries and/or discrepancies: Questions regarding this solicitation must be submitted in the Bonfire procurement application. All questions and answers will be posted to the Bonfire procurement application. Respondents are responsible for viewing the Bonfire procurement application to review all questions and answers prior to submitting proposals. Please note that oral communications concerning this RFP shall not be binding and shall in no way excuse the responsive Respondent of the obligations set forth in this invitation.
- V. Restricted and Prohibited Communications with Region 10 ESC and Equalis Group: During the period between the date Region 10 ESC issues this RFP and the selection of the vendor who is awarded a contract by Region 10 ESC, if any, Respondents shall restrict all contact with Region 10 ESC and Equalis Group, and direct all questions regarding this RFP, including questions regarding terms and conditions, only to the Bonfire procurement application in the specified manner. Do not contact members of the Board of Directors, other employees of Region 10 ESC, any of Region 10 ESC's agents or administrators or Equalis Group employees. Contact with any of these prohibited individuals after issuance of this RFP and before selection is made, may result in disqualification of the Respondent.

The communications prohibition shall terminate when the contract is recommended by the administration, considered by the Board of Directors at a noticed public meeting, and a contract has been awarded. In the event the Board of Directors refers the recommendation back to staff for reconsideration, the communications prohibition shall be re-imposed. Additionally, during the time period between the award by the Board of Directors and the execution of the contract, Respondents shall not engage in any prohibited communications as described in this section.

Prohibited communications include direct contact, discussion, or promotion of any Respondent's response with any member of Region 10 ESC's Board of Directors or employees except for communications with Region 10 ESC's designated representative as set forth in this RFP and only in the course of inquiries, briefings, interviews, or presentations. This prohibition is intended to create a level playing field for all potential Respondents, to assure that decisions are made in public, and to protect the integrity of the RFP process. Except as provided in the above stated exceptions, the following communications regarding a particular invitation for bids, requests for proposal, requests for qualifications, or other solicitation are prohibited:

Communications between a potential vendor, service provider, Respondent, offeror, lobbyist or consultant and any member of Region 10 ESC's Board of Directors;

Communications between any director and any member of a selection or evaluation committee; and Communications between any director and administrator or employee.

The communications prohibition shall not apply to the following:

- Communications with Region 10 ESC's purchasing agent specifically named and authorized to conduct and receive such communications under this RFP or upon the request of Region 10 ESC, with Region 10 ESC's legal counsel; and
- 2. Presentations made to the Board of Directors during any duly noticed public meeting at which the solicitation is under consideration and the Vendor has been invited to present to the Board.

Nothing contained herein shall prohibit any person or entity from publicly addressing Region 10 ESC's Board of Directors during any duly noticed public meeting, in accordance with applicable Board policies, on a matter other than this RFP, or in connection with a presentation requested by Region 10 ESC's representatives. Communication with any employee of Equalis Group

VI. **Addenda:** if required, will be issued by Region 10 ESC to all those known to have received a complete set of Proposal documents. The vendor shall acknowledge on the Signature Form the number of addenda received.

# VII. Calendar of events (subject to change):

<u>Event</u>	<u>Date:</u>
Issue RFP	10/02/2020
Deadline for questions	10/22/2020
Issue Addendum/a (if required)	10/23/2020
Proposal Due Date	11/05/2020
Approval from Region 10 ESC	12/18/2020
Contract Effective Date	01/01/2021

#### **CONDITIONS OF SUBMITTING PROPOSALS**

- VIII. **Amendment of Proposal:** A proposal may be amended up to the time of opening by amending the proposal submitted in the Bonfire procurement application.
  - IX. Withdrawal of proposals: Withdrawal of proposals prior to the opening date will be permitted. Withdrawal of proposal will not be allowed for a period of 120 days following the opening. Pricing will remain firm for 120 days from submittal. However, consideration may be given in cases where Respondent advises that it made a clerical error that is substantially lower than it intended. In such case, Respondent must provide written notice of their desire to withdraw, along with supporting documents, within three (3) business days of receiving the acceptance letter. Any contracts entered into prior to Region 10 ESC receiving notice must be honored.

No Respondent should assume that their withdrawal request has been accepted unless, and until, they receive written acknowledgment and acceptance of their proposal withdrawal.

- X. Clarifications: Region 10 ESC may, by written request, ask a Respondent for additional information or clarification after review of the proposals received for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give Respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. Region 10 ESC will not assist Respondent in bringing its proposal up to the level of other proposals through discussions. Region 10 ESC will not indicate to Respondent a cost or price that it must meet to either obtain further consideration nor will it provide any information about other Respondents' proposals or prices.
- XI. **Best and Final Offer**: Region 10 ESC, in its sole discretion, may request all Offerors in the competitive range to submit a Best and Final Offer. Offerors must submit their Best and Final Offers in writing. If an Offeror does not respond to the request for a Best and Final Offer, that Offeror's most recent prior offer will be considered to be its Best and Final Offer.

XII. **Specifications:** When a solicitation contains a specification that states no substitutions, no deviation from this requirement will be permitted. Respondent must comply with the true intent of the specifications and drawings and not take advantage of any unintentional error or omission. In cases where no type and kind of product is specified, Region 10 ESC specifications have been developed to indicate minimal standards as to the usage, materials, and contents based on the needs of the members.

References to manufacturer's specifications (Design Guides), when used by Region 10 ESC, are to be considered informative to give the Respondent information as to the general style, type and kind requested. Responses proposing goods, materials or equipment regularly produced by a reputable manufacturer shall be evaluated by Region 10 ESC which will, in its sole discretion, determine whether such proposed goods, materials or equipment are substantially equivalent to the Design Guides, considering quality, workmanship, economy of operation, and suitability for the purpose intended. Respondents should include all documentation required to evaluate whether or not their proposed goods, materials or equipment are substantially equivalent to the Design Guides.

- XIII. **Quality of Materials or Services:** Respondent shall state the brand name and number of the materials being provided. If none is indicated, then it is understood that the Respondent is quoting on the exact brand name and number specified or mentioned in the solicitation.
  - However, unless specifically stated otherwise and in accordance with purchasing laws and regulations, comparable substitutions will be permitted in cases where the material is equal to that specified, considering quality, workmanship, economy of operation and suitability for the purpose intended.
- XIV. **Samples:** Upon request, samples shall be furnished to Region 10 ESC free of cost within seven (7) days after receiving notice of such request. By submitting the proposal Respondent certifies that all materials conform to all applicable requirements of this solicitation and of those required by law. Submissions may be rejected for failing to submit samples as requested.
- XV. **Deviations and Exceptions:** Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 10 ESC to award a manufacturer's complete line of products, when possible.
- XVI. **Change Orders:** The awarded vendor shall follow the requirements of all specifications and drawings as closely as construction will permit. Should existing conditions or limitations require a major change or rearrangement, the change shall be allowed only upon issuance by Region 10 ESC of a written change order. Participating agency and awarded vendor shall establish a procedure for identifying and approving changes to the work. Procedure shall include provisions for field change orders. Change orders shall be properly documented in writing.
- XVII. **Manufacturer's Representative:** Respondents submitting proposals as a manufacturer's representative shall be able to supplement offer with a letter from the manufacturer certifying that Respondent is an actual dealer for that manufacturer and that the Respondent is authorized to submit a proposal for that product, and which guarantees that if the Respondent should fail to satisfactorily fulfill any obligations established as a result of the award of contract, the manufacturer will either assume the Respondent's obligations or arrange for fulfillment through another competent dealer to complete the balance of the project.
- XVIII. **Formation of Contract:** A response to this solicitation is an <u>offer</u> to contract with Region 10 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation <u>does not become a contract until it is awarded by Region 10 ESC</u>. A contract is formed when Region 10 ESC's board or designee signs the Vendor Contract Signature Form. The prospective vendor must submit a signed Vendor Signature Form with the response, thus eliminating the need for a formal signing process.

- XIX. **Estimated Quantities:** Region 10 ESC anticipates that a substantial number of participating members will enter into contracts resulting from this solicitation; however, Region 10 ESC makes no guarantee or commitment of any kind concerning quantities or usage of contracts resulting from this solicitation. The total annual volume for this contract category is <u>estimated</u> to be over \$25 million annually by year three (3) of the contract. This information is provided solely as an aid to contract vendors in preparing proposals only, and performance will be determined by other factors such as awarded supplier's competitiveness, and overall performance and support of the contract. The successful Vendor(s) discount and pricing schedule shall apply regardless of the volume of business under the contract.
- XX. **Multiple Awards:** Membership includes a large number of potential entities which may utilize this contract throughout the nation. In order to assure that any ensuing contract(s) will allow Region 10 ESC to fulfill current and future needs, Region 10 ESC reserves the right to award contract(s) to multiple vendors. The decision to award multiple contracts, award only one contract, or to make no awards rests solely with Region 10 ESC.
- XXI. **Non-Exclusive:** Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience and benefit of participating members. Region 10 ESC and participating entities reserve the right to obtain like goods and services from other sources.

#### **AWARD PROCESS**

XXII. **Award or rejection of proposals:** In accordance with applicable laws, rules, and regulations for public purchasing, award(s) will be made to the most responsive and responsible Respondent(s) whose proposal(s) is/are determined to be the best value and most advantageous to participating agencies, price and other factors considered. Region 10 ESC reserves the right to use a "Market Basket Survey" method, based on randomly selected criteria to determine the most responsible response. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document. Proposals that are materially non-responsive will be rejected and Region 10 ESC will provide notice of rejection to the Respondent.

XXIII. Evaluation Process: In evaluating the responses the following predetermined criteria is considered:

# **Products/Pricing & Services Provided (40 Points)**

- 1. All product and services available
- 2. Pricing for all available products and services
- 3. Ability of Customers to verify that they received contract pricing
- 4. Payment methods
- 5. Other factors relevant to this section as submitted by the Respondent

# **Performance Capability (30 Points)**

- 1. Ability to provide products and services nationally
- 2. Response to emergency requests
- 3. History of meeting the products and services timelines
- 4. Ability to meet service needs of members
- 5. Customer service/problem resolution
- 6. Invoicing process
- 7. Contract implementation/Customer transition
- 8. Financial condition of vendor
- 9. Website and software ease of use, availability, and capabilities

- 10. Instructional materials
- 11. Other factors relevant to this section as submitted by the Respondent

# **Qualification and Experience (20 Points)**

- 1. Respondent reputation in the marketplace
- 2. Reputation of products and services in the marketplace
- 3. Past relationship with Region 10 ESC and/or Region 10 ESC members
- 4. Experience and qualification of key employees
- 5. Location and number of sales persons who will work on this contract
- 6. Past experience working with the government sector
- 7. Exhibited understanding of cooperative purchasing
- 8. Past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors
- 9. Minimum of 3 customer references relating to the products and services within this RFP
- 10. Certifications in the Industry
- 11. Company profile and capabilities
- 12. Other factors relevant to this section as submitted by the Respondent

# Value Add (10 Points)

- 1. Marketing plan and capability
- 2. Sales force training
- 3. Other factors relevant to this section as submitted by the Respondent
- XXIV. **Competitive Range**: It may be necessary to establish a competitive range. Factors from the predetermined criteria will be used to make this determination. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- XXV. **Evaluation:** A committee will review and evaluate all responses and make a recommendation for award of contract(s). The recommendation for contract awards will be based on the predetermined criteria factors outlined in this solicitation, where each factor is assigned a point value based on its importance. Recommendation for award of a contract will be presented to the Region 10 ESC board of directors for final approval.
- XXVI. **Past Performance:** A vendor's performance and actions under previously awarded contracts regarding a vendor's actions under previously awarded contracts to schools, local, state, or federal agencies are relevant in determining whether or not the vendor is likely to provide quality goods and services to our members; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the Respondent's businesslike concern for the interests of the customer.
- XXVII. **Taxes (State of AZ Respondents only):** All applicable taxes in the offer will be considered by the School District/public entity when determining the lowest proposal or evaluating proposals, except when a responsive Respondent which is otherwise reasonably susceptible for award is located outside of Arizona and is not subject to a transaction privilege or use tax of a political subdivision of this state. In that event, all applicable taxes which are the obligation of Respondents in state and out of state, shall be disregarded in the Contract Award. At all times, payment of taxes and the determination of applicable taxes and rates are the sole responsibility of the Contractor.

- XXVIII. **Protest Procedure:** Any protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm Central Time. No protest shall lie for a claim that the selected Vendor is not a responsible Respondent. Protests shall be filed with *Ms. Sue Hayes at Region 10 ESC, 400 E Spring Valley Rd, Richardson, TX 75081*. Protests shall follow Region 10 ESC complaint policy EF(LOCAL), a copy of which is available at <a href="https://pol.tasb.org/Policy/Code/374?filter=EF">https://pol.tasb.org/Policy/Code/374?filter=EF</a>, and it must be on a form provided by Region 10 ESC, which will include the following:
  - 1. Name, address and telephone number of protester
  - 2. Original signature of protester or its representative
  - 3. Identification of the solicitation by RFP number
  - 4. Detailed statement of legal and factual grounds including copies of relevant documents; and the form of relief requested
  - 5. Any protest review and action shall be considered final with no further formalities being considered.

# **NON-COLLUSION, EMPLOYMENT AND SERVICES**

# XXIX. By signing the Offer and Acceptance form or other official contract form, the Respondent certifies that:

- 6. It did not engage in collusion or other anti-competitive practices in connection with the preparation or submission of its offer; and
- 7. It does not discriminate against any employee, applicant for employment, or person to whom it provides services because of race, color, religion, sex, national origin, or disability and that it complies with all applicable federal, state, and local laws and executive orders regarding employment.

# **LIMITATION OF LIABILITY**

- XXX. <u>Waiver</u>: BY SUBMITTING A PROPOSAL, OFFER EXPRESSLY AGREES TO WAIVE ANY CLAIM IT HAS OR MAY HAVE AGAINST BOTH EQUALIS GROUP AND REGION 10 EDUCATION SERVICE CENTER, ITS DIRECTORS, OFFICERS, OR AGENTS AND THE MEMBERS ARISING OUT OF OR IN CONNECTION WITH (1) THE ADMINISTRATION, EVALUATION, RECOMMENDATION OF ANY PROPOSAL; (2) ANY REQUIREMENTS UNDER THE SOLICITATION, PROPOSAL PACKAGE, OR RELATED DOCUMENTS; (3) THE REJECTION OF ANY PROPOSAL OR ANY PART OF ANY PROPOSAL; AND/OR (4) THE AWARD OF A CONTRACT, IF ANY.
- XXXI. NEITHER REGION 10 ESC NOR EQUALIS GROUP SHALL BE RESPONSIBLE OR LIABLE FOR ANY COSTS INCURRED BY RESPONDENTS OR THE SELECTED VENDOR IN CONNECTION WITH RESPONDING TO THE RFP, PREPARING FOR ORAL PRESENTATIONS, PREPARING AND SUBMITTING A PROPOSAL, ENTERING OR NEGOTIATING THE TERMS OF A CONTRACT, OR ANY OTHER EXPENSES INCURRED BY A RESPONDENT. THE RESPONDENT OR SELECTED VENDOR IS WHOLLY RESPONSIBLE FOR ANY SUCH COSTS AND EXPENSES AND SHALL NOT BE REIMBURSED IN ANY MANNER BY REGION 10 ESC OR EQUALIS GROUP.

# Appendix A: QUESTIONNAIRE

# **COMPANY PROFILE**

NOTE: LONG ANSWERS ATTACHED TO END OF QUESTIONAIRE.

1.	What is your company's official registered name? MASCOT MEDIA ACQUISITION, LLC	
2.	What is your company's Dun & Bradstreet (D&B) number? 124225033	
3.	What is/are your corporate office location(s)? 3340 N. COLLEGE AVE, FAYETTEVILLE, AR 72703	
4.	Please provide a brief history of your company, including the year it was established. SEE ATTACHMENT	
5.	Who is your competition in the marketplace? SEE ATTACHMENT	
6.	What are your overall annual sales for last three (3) years? SEE ATTACHMENT	
7.	What are your overall public sector sales, excluding Federal Government, for last three (3) years? ATTACHMENT	
8.	What differentiates your company from competitors in the public sector? SEE ATTACHMENT	
9.	Please provide your company's environmental policy and/or sustainability initiative. SEE ATTACHMENT	
10.	Diversity program - Do you currently have a diversity program or any diversity partners that you do business with?  Yes No	
a.	If the answer is yes, do you plan to offer your program or partnership through Equalis Group?  Yes  No	
	(If the answer is yes, attach a statement detailing the structure of your program, along with a list of your diversity alliances and a copy of their certifications.)	
b.	Will the products accessible through your diversity program or partnership be offered to Equalis Group members at the same pricing offered by your company?	
	(If answer is no, attach a statement detailing how pricing for participants would be calculated.)	
11.	<u>Diversity Vendor Certification Participation</u> - It is the policy of some entities participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.	
a.	Minority Women Business Enterprise  Respondent certifies that this firm is an MWBE  Yes No	

	List certifying agency:	<u> </u>
b.	Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE) Respondent certifies that this firm is a SBE or DBE List certifying agency:	□Yes □No 
C.	Disabled Veterans Business Enterprise (DVBE)  Respondent certifies that this firm is an DVBE  List certifying agency:	□Yes <b>X</b> No
d.	Historically Underutilized Businesses (HUB) Respondent certifies that this firm is an HUB List certifying agency:	□Yes X No
e.	Historically Underutilized Business Zone Enterprise (HUBZone) Respondent certifies that this firm is an HUBZone List certifying agency:	□Yes XNo
f.	Other Respondent certifies that this firm is a recognized diversity certificate holder List certifying agency:	□Yes X No —
PRICIN	G/PRODUCTS/SERVICES OFFERED:	
12.	Please outline your products and services being offered, including the features they address the scope being requested herein. SEE ATTACHMENT	and benefits and how
13.	Describe any integrations your organization can provide with other platforms.	SEE ATTACHMENT
14.	What security protocols are in place to ensure the safe transmission of informathrough your products and services? SEE ATTACHMENT	ition being shared
15.	Were all products/lines/services and pricing being made available under this coattachment B and/or Appendix B, pricing sections? YES	ontract provided in the
16.	Does the respondent agree to offer all future product introductions at prices the contract pricing offered herein?  Yes No (If answer is no, attach a statement detailing how pricing for participants would	
17.	Does pricing submitted include the required administrative fee?  Yes  No	
18.	Define your standard terms of payment	
	Normally due within thirty (30) days after execution of contract, but we accom	modate school budget cycles.

# **PERFORMANCE CAPABILITIES:**

19.	States Covered - Respondent must offered.	indicate any and all states where product	s and services are being
50	Alabama Alaska Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii Idaho Illinois Indiana Iowa Kansas	ing this box is equal to checking all boxes  Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska Nevada New Hampshire New Jersey New Mexico New York North Carolina  CLUDES NEW JERSEY	below)  North Dakota Ohio Oklahoma Oregon Pennsylvania Rhode Island South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming
All	U.S. Territories & Outlying Areas (Se American Samoa Federated States of Micronesia Guam	lecting this box is equal to checking all bo	xes below)  U.S. Virgin Islands
20.	List the number and location of off	ces, or service centers for all states being	proposed in solicitation. ATTACH.
21.	Manufacturer direct Authorized distributor Value-added reseller	☐ Manufacturer m☐ Other	ion/government reseller narketing through reseller
22.		ding your ordering process including the a ng contract pricing. SEE ATTACHMENT	ibility for purchasing group

23. Describe areas where downtime may occur with products and services provided, historical averages of that downtime, and how you resolve downtime issues when they do occur (For purposes of providing further clarity, examples of downtime might be a website platform that goes offline, installed equipment that requires service or other products and services that can fail or go offline)

**SEE ATTACHMENT FOR 23-27** 

- 24. Describe your company's Customer Service Department (hours of operation, number of service centers, etc.).
- 25. Provide your safety record, safety rating, EMR and worker's compensation rate where available
- 26. Describe the capacity of your company to report monthly sales through this agreement to Equalis Group.
- 27. Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency.

# **QUALIFICATION AND EXPERIENCE:**

28. Please provide contact information and resumes for the person(s) who will be responsible for the following areas.

Executive Cont	<u>ract</u>			
Contact Perso	n:			
Title:				
Address:				
City:		State:	Zip:	
Phone:	_479-527-8610	Fax:		
Email:				
	<i>ger / Sales Lead</i> n:			
Title:				
Company:				
Address:				
City:		State:	Zip:	
Phone:	Fax:			
Email:				
		ent than the Sales Lead	<del>_</del>	

Title:				
Company:				
Address: _				
City:		State:	Zip:	
Phone:	Fax:			
Email:				
	eporting/Accounts F			
Title:				
Company:				
Address: _				
City:		State:	Zip:	
Phone:	479-527	<u>'-8613</u> Fax:		
Email:				
<u>Marketing</u> Contact Pe	rson:			
Title:				
Company _				
Address:				
			Zip:	
Phone:	479-527-8640	Fax:		
Email:				

29. Provide a minimum of three (3) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide an equal number of references for K12, Higher Education and City/County entities. Provide the following information for each reference:

SEE ATTACHMENT

Entity Name
Contact Name and Title
City and State
Phone Number
Years Serviced
Description of Services
Annual Volume

<ol> <li>List all cooperative and/or government group purchasing organizations of which your compar currently a member below.</li> </ol>			f which your company is
	Cooperative/GPO Name	Contract Number	Expiration Date
	Weatherford ISD	RFP 1020-17	4/16/2017
31.		cation and success with existing cooperation and success with existing cooperation and contact person(s) and contact	
	WEATHERFORD ISD. Sharon Landrur	m, Weatherford ISD Director of Purch	asing. 817-598-2801
32.	agencies, and any other licenses, reg jurisdiction, allowing Respondent to registrations or certifications. M/WB	, registrations and certifications issue gistrations or certifications from any o perform the covered services includir E, HUB, DVBE, small and disadvantag , as well as manufacturer certification	other governmental entity with ng, but not limited to licenses, red business certifications and
	NOT AP	PLICABLE	
33.	Provide information regarding whet any litigation, bankruptcy, or reorga	her your firm, either presently or in t nization.	he past, has been involved in
	NON	E	
34.	Felony Conviction Notice – Please ch	neck applicable box:	
	<ul><li>Is not owned or operated by</li><li>Is owned or operated by the</li></ul>	therefore, this reporting requirement anyone who has been convicted of a following individual(s) who has/have explanation of the names and convict	e felony. Se been convicted of a felony.
VALU	E ADD:		
35.	Detail how your organization plans t	o market this contract within the first	t 90 days of the award date.

- This may include but is not limited to:
  - a. A co-branded press release within first 30 days
  - b. Announcement of award through any applicable social media sites
  - c. Direct mail campaigns

- d. Co-branded collateral pieces
- e. Advertisement of contract in regional or national publications
- f. Participation in trade shows
- g. Dedicated Equalis Group and Region 10 ESC internet web-based homepage with:
  - i. Equalis Group and Region 10 ESC Logo
  - ii. Link to Equalis Group and Region 10 ESC website
  - iii. Summary of contract and services offered
  - iv. Due Diligence Documents including; copy of solicitation, copy of contract and any amendments, marketing materials
- h. Announcement within your firm, including training of the agreement with your national sales force
- i. Marketing the agreement to new and existing government customers

#### **SEE ATTACHMENT**

- Acknowledge that your organization agrees to provide its company logo(s) to Region 10 ESC and agrees to provide permission for reproduction of such logo in marketing communications and promotions. **ACKNOWLEDGED**.
- 37. Provide the agency spend that your organization anticipates each year for the first three (3) years of this agreement.

\$ in year one
\$ in year two
\$ in year three

38. Please provide any suggested improvements and alternatives for doing business with your company that will make this arrangement more cost effective for your company and Participating Public Agencies.

NONE AT THIS TIME.

#### **ATTACHMENT**

# **Appendix A: QUESTIONNAIRE RESPONSES**

# (WHEN NOTED, RESPONSES ARE RECORDED HERE IF NOT IN THE PRECEDING PAGES)

1. What is your company's official registered name?

MASCOT MEDIA ACQUISITION, LLC

2. What is your company's Dun & Bradstreet (D&B) number?

1242250333

3. What is/are your corporate office location(s)?

3340 N. COLLEGE AVE, FAYETTEVILLE, AR 72703

4. Please provide a brief history of your company, including the year it was established.

Mascot Media was founded in November 2009 and at the time was called Five Star Sports. At that time our products were primarily print based. Over the next decade, the company added products and services for schools including an emphasis on digital solutions. In April 2016, Five Star Sports bought Sideline Access who was a leading mobile app provider for schools. At that time, the company changed the name to Mascot Media, LLC. In June of 2019 a group of investors out of Austin, TX acquired the company to future invest in and develop the digital solutions and at that time became Mascot Media Acquisition, LLC.

5. Who is your competition in the marketplace?

We identify the following as competitors in the app space:

**REPu Sports** 

We identify the following as competitors in the website space:

VNN SportsEngine BigTeams

- 6. What are your overall annual sales for the last three (3) years? \$19,828,000 (\$6,8M, \$6.7M, & \$6.3M)
- 7. What are your overall public sector sales, excluding Federal Government, for last three (3) years? \$210,421 (\$21K, \$94K, \$94K)

8. What differentiates your company from competitors in the public sector?

The main point of differentiation with our company vs our competitors is that we have an all-in-one comprehensive digital product solution for athletic departments. Our digital properties offer live broadcast capability which is not a common offering from our competitors. In addition, we provide schools revenue generating opportunities in their digital properties to make the products a revenue generator. Finally, we have built our platform to accommodate a number of complimentary service providers so a school can use our app and website as a single source location for all their needs. Service providers such as scheduling, registration, e-ticketing, and messaging are integrated in to our products or provided by the company.

9. Please provide your company's environmental policy and/or sustainability initiative.

We endeavor to provide schools a completely digital and waste-free service for their athletic programs. Elimination of paper for forms, registrations, communication and admissions can be achieved by using our digital properties. While we do offer printed products such as tickets, we carefully source those and make best efforts to ensure that only the required quantities are provided to ensure minimal waste.

12. Please outline your products and services being offered, including the features and benefits and how they address the scope being requested herein.

We offer a comprehensive digital platform consisting of a website platform, multiple different custom mobile app platforms and a proprietary content management system (CMS). Features include:

- News, media, photos, and form capability.
- Push notification for alerts, emergencies, announcements, and broadcast notifications that are both automated and manually entered.
- Proprietary messaging system that does not require text messages, email or phone numbers.
- E-Ticketing integration.
- Registration integration.
- Electronic payment integration.
- Broadcasting.
- Fundraising and advertising.
- Roster and staff display.
- Schedule display and final results.
- Social media integration.
- Linking to archive videos.

Our platform, while available to the entire school, is tailored for the athletics department and specifically addresses the Messaging & Communication, Organization, Tracking & Documentations and Other solutions specifically for athletics.

13. Describe any integrations your organization can provide with other platforms.

We integrate with other service providers in two ways. For some, we have a seamless API connection to share data. For the other category, we integrate their web-based service in the app and/or website through links or imbeds.

We integrate via API with Rank One Sport, Arbiter Sports, Dragonfly, and ScorebookLive. We can integrate with any e-ticketing, registration, real-time scoring, or schedule provider if they have web-based login capability.

14. What security protocols are in place to ensure the safe transmission of information being shared through your products and services?

We use the HTTPS protocol coupled with a Secure Socket Layer to ensure data is encrypted between our clients and servers.

20. List the number and location of offices, or service centers for all states being proposed in solicitation.

We have one main office in Arkansas at 3340 N. College Ave, Fayetteville, AR 72703 We have three (3) personnel located in Texas – Austin, College Station, and Dallas.

22. Provide relevant information regarding your ordering process including the ability for purchasing group members to verify they are receiving contract pricing.

Upon placing an order for our digital products, the following process will be followed:

- 1. The school will accept our online terms to create a login.
- 2. The digital operations team will begin gathering assets and preferences from the school.
- 3. If not already set up, we will assist in establishing the school an Apple Developer account.
- 4. Schools will be provided proofs of apps and websites to approve before launching.
- 5. Our team will help with the initial loading of content and provide all necessary training.
- 6. The products will go live upon approval.

Purchasing group members can verify they are receiving contract pricing at this link:

#### www.MascotMedia.net/pricing

23. Describe areas where downtime may occur with products and services provided, historical averages of that downtime, and how you resolve downtime issues when they do occur (For purposes of providing further clarity, examples of downtime might be a website platform that goes offline, installed equipment that requires service or other products and services that can fail or go offline)

Downtime caused by our internal systems failing are very rare. When they do happen they are primarily the result of our service providers such as Microsoft or WOWZA having system issues. Internet connections by the end users cannot be controlled and are out of our control. In the unlikely occurrence when outages do happen, our internal IT and Development staff consisting of 5 people historically have identified and fixed the problem within minutes. We scale our servers to account for spikes in usage and

loads during broadcasts we rarely have any issues. In addition to the 5 IT personnel, we also have 3 broadcast support personnel to help troubleshoot issues.

24. Describe your company's Customer Service Department (hours of operation, number of service centers, etc.).

Our normal hours are 8-5 Monday-Thursday and 8-2 on Friday. Customer service is accessible via phone or email during those times. IT staff are also available on Friday afternoons. However, our broadcast support team works Friday afternoons and nights and weekends during peak broadcast times.

25. Provide your safety record, safety rating, EMR and worker's compensation rate where available

We have no record of workplace accidents. EMR rate is 0.90.

26. Describe the capacity of your company to report monthly sales through this agreement to Equalis Group.

As a company that creates software and generates revenue primarily by advertising sales, we have robust sales reporting capabilities by the hour, day, week or month using our internal internally created reporting systems.

27. Describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for each eligible agency.

As a company that creates software and generates revenue primarily by advertising sales, we have robust reporting capabilities by the hour, day, week or month using our internally created reporting systems.

29. Provide a minimum of three (3) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide an equal number of references for K12, Higher Education and City/County entities. Provide the following information for each reference:

Entity Name Frisco ISD

Contact Name and Title Matt Wixon, Facilitator for Athletics, Communications

City and State Frisco, TX
Phone Number 479.633.6063
Years Serviced 2017 to present

Description of Services Custom app and website platform for ISD

Annual Volume \$49,500

Entity Name Lubbock-Cooper ISD

Contact Name and Title Max Kattwinkel, Athletic Director

City and State Lubbock, TX

Phone Number 806-863-7105, x5062 Years Serviced 2017 to present

Description of Services Custom app and website platform for ISD

Annual Volume \$25,000

Entity Name Pittsburg ISD

Contact Name and Title Brad Baca, Athletic Director

City and State Pittsburg, TX
Phone Number 903-856-3646
Years Serviced 2020 to present

Description of Services Custom app and website platform for ISD

Annual Volume \$20,000

35. Detail how your organization plans to market this contract within the first 90 days of the award date.

The initial 90 day marketing plan may include the following:

- Co-branded press release
- Social media announcements
- Creation and dissemination of approved co-branded marketing pieces
- Training and education of all sales force on the contract details and go to market strategy
- Inclusion on company website and digital presence with appropriate and approved information, logos and materials
- Targeted marketing to all applicable customers
- Upon resumption of trade shows and travel, inclusion in all marketing materials
- Targeted brochures and mailers jointly developed and approved
- Marketing, as appropriate to all the state associations we have a sponsorship or relationship with which is near 20 at the time of this application.

SEE ATTACHED SAMPLE JOINT MARKETING MATERIALS USED FOR OTHER VENDORS AT THE END OF THIS DOCUMENT ALONG WITH MASCOT MEDIA INTERNAL MARKETING MATERIALS.

ALSO:

WWW.MASCOTMEDIA.NET

# **Appendix B: PRICING**

#### Attachment B

Region 10 ESC requests that potential Respondents offer a wide array of products and services at lower prices and with better value than what they would ordinarily offer to a single government agency, a school district, or a regional cooperative.

All pricing must be entered into the Attachment B template provided. Products/lines completed will be used to establish the extent of the Respondents product lines, services, warranties, etc. that are available. <u>All services</u> offered under this contract must be priced or listed as free in order to be made available under the contract.

Pricing must be entered into each worksheet within the Attachment B as follows:

# **Products/Services Price List**

- Please provide all individual product/service pricing here.
- All relevant columns in this worksheet should be completed. Incomplete fields or columns may be deemed unresponsive at the sole discretion of Region 10 ESC.

#### Other Pricing & Discounts

- This worksheet is provided as a supplement to allow respondents to provide pricing by category or other broad definition in addition to or in lieu of the Products/Services Price List.
- Respondents may provide a calculation for pricing on all products available under the scope of this RFP. The calculation should be based on a discount from a verifiable price list or catalog. Cost plus a percentage as a primary method is not allowed.
- Additional services such as installation, tech support, training, and other services not already
  included in the Products/Services Price list should be provided in this worksheet.
- All other discounts may be provided here

#### **Not to Exceed Pricing**

Region 10 ESC requests pricing be submitted as not to exceed for any participating entity.

- Unlike fixed pricing the awarded vendor can adjust submitted pricing lower if needed but cannot exceed original pricing submitted for solicitation.
- > Vendor must allow for lower pricing to be available for similar product and service purchases.

# **Other Discounts or Enhanced Pricing**

Respondents should list any additional rebates, discounts off list, delivery size incentives or other price discounts not already provided. Respondents are encouraged to offer additional discounts for one-time delivery of large single orders to participating public agencies. Participating public agencies should seek to negotiate additional price concessions based on quantity purchases of any products offered under the Contract.

# **Other Restrictions and Fees**

Please provide any other relevant information, fees or restrictions for Purchasing Group Members to receive pricing or value under this contract, such as minimum order sizes, restocking fees, and/or any other relevant fee or restriction associated with this contract. Fees or restrictions not listed will not be allowed under this contract.

# **Appendix C: CERTIFICATES**

Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable

Please also list and include copies of any certificates you hold that would show value for your response not already included above.

**NOT APPLICABLE** 

# **Appendix D: VALUE ADD**

Please include any additional products and/or services not included in the scope of the solicitation that you think will enhance and/or add value to this contract participating agencies.

In addition to the digital products and services listed above, the company also offers an array of printed schedule and ticketing products that can be used by schools to eliminate costs, raise funds, or promote their programs. These products include tickets, credentials, parking passes, lanyards, schedule posters, spirit items, and coupon cards.

# Appendix E: VENDOR CONTRACT AND SIGNATURE FORM

This Vendor Contract and Signature Form ("Contract") is made as of \_\_10/31/2020by and between \_\_\_\_\_\_\_\_("Vendor") and Region 10 Education Service Center ("Region 10 ESC") for the purchase of Digital Organization, Communication and Engagement Solutions ("the products and services").

#### **RECITALS**

WHEREAS, both parties agree and understand that the following pages will constitute the contract between the successful vendor(s) and Region 10 ESC, having its principal place of business at *Education Service Center*, *Region 10, 400 E Spring Valley Rd, Richardson, TX 75081* 

WHEREAS, Vendor agrees to include, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that if agreed to by Region 10 ESC, said exceptions or deviations will be incorporated into the final contract "Vendor Contract."

WHEREAS, this contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Vendor Contract will provide that any state, county, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agencies or non-profit organization may purchase products and services at prices indicated in the Vendor Contract upon registering and becoming a member with Region 10 ESC; and it being further understood that Region 10 ESC shall act as the Lead Agency with respect to all such purchase agreements.

WHEREAS, Equalis Group has the administrative and legal capacity to administer purchases on behalf of Region 10 ESC under the Vendor Contract with participating public agencies and entities, as permitted by applicable law.

# **ARTICLE 1- GENERAL TERMS AND CONDITIONS**

- 1.1 Equalis Group shall be afforded all of the rights, privileges and indemnifications afforded to Region 10 ESC under the Vendor Contract, and such rights, privileges and indemnifications shall accrue and apply with equal effect to Equalis Group, including, without limitation, Vendor's obligation to provide insurance and other indemnifications to Lead Agency.
- 1.2 Awarded vendor shall perform all duties, responsibilities and obligations, set forth in this agreement, and required under the Vendor Contract.
- 1.3 Equalis Group shall perform its duties, responsibilities and obligations as administrator of purchases, set forth in this agreement, and required under the Vendor Contract.

1.4 <u>Customer Support</u>: The vendor shall provide timely and accurate technical advice and sales support to Region 10 ESC staff, Equalis Group staff and participating agencies. The vendor shall respond to such requests within one (1) working day after receipt of the request.

#### **ARTICLE 2- ANTICIPATED TERM OF AGREEMENT**

<b>Term:</b> The term of the Contract shall commence upon award and shall remain in effect for a period of three (3) years, unless terminated, canceled or extended as otherwise provided herein. The Contractor agrees that Region 10 ESC shall have the right, at its sole option, to renew the Contract for four (4)
additional one-year periods or portions thereof. In the event that Region 10 ESC exercises such rights, all terms, conditions and provisions of the original Contract shall remain the same and apply during the
renewal period with the possible exception of price and minor scope additions and/or deletions.
<b>Automatic Renewal:</b> Renewal will take place automatically for one (1) year unless Region 10 ESC gives written notice to the awarded supplier at least ninety (90) days prior to the expiration.

# **ARTICLE 3- REPRESENTATIONS AND COVENANTS**

**Scope**: This contract is based on the need to provide the economic benefits of volume purchasing and reduction in administrative costs through cooperative purchasing to schools and other members.

<u>Compliance</u>: Cooperative Purchasing Agreements between Equalis Group and its Members have been established under state procurement law.

<u>Respondent's promise</u>: Respondent agrees all prices, terms, warranties, and benefits granted by Respondent to Members through this contract are comparable to or better than the equivalent terms offered by Respondent to any present customer meeting the same qualifications or requirements.

#### **ARTICLE 4- FORMATION OF CONTRACT**

- 4.1. **Respondent contract documents**: Region 10 ESC will review proposed Respondent contract documents. Vendor's contract document shall not become part of Region 10 ESC's contract with vendor unless and until an authorized representative of Region 10 ESC reviews and approves it.
- 4.2. <u>Form of contract</u>: The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) to the lowest responsible Respondent(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposal. If a firm submitting a proposal requires Region 10 ESC and/or Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.
- 4.3. **Entire Agreement (Parol evidence)**: The contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

- 4.4. Assignment of Contract: No assignment of contract may be made without the prior written approval of Region 10 ESC. Purchase orders and payment can only be made to awarded vendor unless otherwise approved by Region 10 ESC. Awarded vendor is required to notify Region 10 ESC when any material change in operations is made that may adversely affect members (i.e. awarded vendor bankruptcy, change of ownership, merger, etc.).
- 4.5. <u>Contract Alterations</u>: No alterations to the terms of this contract shall be valid or binding unless authorized and signed with a "wet signature" by a Region 10 ESC staff member.
- 4.6. **Order of precedence**: In the event of a conflict in the provisions of the contract as accepted by Region 10 ESC, the following order of precedence shall prevail:
- General terms and conditions
- Specifications and scope of work
- Attachments and exhibits
- Documents referenced or included in the solicitation
- 4.8 <u>Supplemental Agreements</u>: The entity participating in the Region 10 ESC contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. Neither Region 10 ESC, Equalis Group, its agents, members and employees shall be made party to any claim for breach of such agreement.

#### **ARTICLE 5- TERMINATION OF CONTRACT**

- 5.1. <u>Cancellation for non-performance or contractor deficiency</u>: Region 10 ESC may terminate any contract if Members have not used the contract, or if purchase volume is determined to be low volume in any 12-month period. Region 10 ESC reserves the right to cancel the whole or any part of this contract due to failure by contractor to carry out any obligation, term or condition of the contract. Region 10 ESC may issue a written deficiency notice to contractor for acting or failing to act in any of the following:
  - i. Providing material that does not meet the specifications of the contract;
  - ii. Providing work and/or material that was not awarded under the contract;
  - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
  - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
  - v. Failing to make progress in performance of the contract and/or giving Region 10 ESC reason to believe that contractor will not or cannot perform the requirements of the contract; and/or
  - vi. Performing work or providing services under the contract prior to receiving a Region 10 ESC reviewed purchase order for such work.

Upon receipt of a written deficiency notice, contractor shall have ten (10) days to provide a satisfactory response to Region 10 ESC. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by contractor under the contract shall become the property of the Member on demand.

- Termination for cause: If, for any reason, the Vendor fails to fulfill its obligation in a timely manner, or if the vendor violates any of the covenants, agreements, or stipulations of this contract, Region 10 ESC reserves the right to terminate the contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the vendor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by vendor for this solicitation may become the property of the participating agency or entity. If such event does occur then vendor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- 5.3 <u>Delivery/Service failures</u>: Failure to deliver goods or services within the time specified or within a reasonable time period as interpreted by the purchasing agent, or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the contract to be terminated. In the event that the participating agency or entity must purchase in an open market, contractor agrees to reimburse the participating agency or entity, within a reasonable time period, for all expenses incurred.
- 5.4 <u>Force Majeure</u>: If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

5.5 <u>Standard Cancellation</u>: Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 90 business days after the other party receives the notice of cancellation. After the 90th business day all work will cease following completion of final purchase order. Region 10 ESC reserves the right to request additional items not already on contract at any time.

# **ARTICLE 6- LICENSES**

6.1 <u>Duty to keep current license</u>: Vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by vendor. Vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. Region 10 ESC reserves the right to stop work and/or cancel the contract of any vendor whose license(s) expire, lapse, are suspended or terminated.

- 6.2 <u>Suspension or Debarment</u>: Respondent shall provide a letter in the proposal notifying Region 10 ESC of any debarment, suspension or other lawful action taken against them by any federal, state, or local government within the last five (5) years that precludes Respondent or its employees from participating in any public procurement activity. The letter shall state the duration of the suspension or action taken, the relevant circumstances and the name of the agency imposing the suspension. Failure to supply or disclose this information may be grounds for cancellation of contract.
- 6.3 <u>Survival Clause</u>: All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer/participating member under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Order Fulfiller shall survive expiration or termination of the Contract.

#### **ARTICLE 7- DELIVERY PROVISIONS**

- 7.1 <u>Delivery</u>: Vendor shall deliver said materials purchased on this contract to the participating member issuing a Purchase Order. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period the vendor must receive authorization from the purchasing agency for the delayed delivery. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.
- 7.2 <u>Inspection & Acceptance</u>: If defective or incorrect material is delivered, purchasing agency may make the determination to return the material to the vendor at no cost to the purchasing agency. The vendor agrees to pay all shipping costs for the return shipment. Vendor shall be responsible for arranging the return of the defective or incorrect material.
- 7.3 **Responsibility for supplies tendered:** Vendor shall be responsible for the materials or supplies covered by this contract until they are delivered to the designated delivery point.
- 7.4 Shipping Instructions: Unless otherwise specified, each case, crate, barrel, package, etc, delivered under this contract must be plainly labeled, securely tagged, stating Vendor's name, purchase order number, quantity contained therein, and delivery address as indicated in the order. Deliveries must be made within the hours of 8:00 am 4:00 pm. Deliveries at any other time (including Saturdays, Sundays and holidays) will not be accepted unless arrangements have been made in advance with the receiver at the delivery point. Vendor understands that it is their responsibility to ensure compliance with the delivery instructions outlined in this agreement.
- 7.5 <u>Additional charges</u>: Unless bought on F.O.B. "shipping point" and Vendor prepays transportation, no delivery charges shall be added to invoices except when express delivery is authorized and substituted on orders for the method specified in the contract. In such cases, the difference between freight or mail and express charges may be added to the invoice.
- 7.6 <u>Buyer's delays</u>: Region 10 ESC will not be responsible for any late fees due the prime contractor by the participating member. The prime contractor will negotiate with the participating agency for the recovery of damages related to expenses incurred by the vendor for a delay for which the Region 10 ESC member is responsible, which is unreasonable, and which was not within the contemplation of the parties to the contract between the two parties.

#### **ARTICLE 8- BILLING AND REPORTING**

8.1 <u>Payments</u>: The participating entity using the contract will make payments directly to the awarded vendor.

Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.

- 8.2 <u>Tax Exempt Status</u>: Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the Vendor.
- 8.3 **Reporting**: Vendor shall electronically provide Equalis Group with a detailed line item monthly report showing the dollar volume of all member product sales under the contract for the previous month. Reports shall be sent via e-mail to Equalis Group offices at <a href="info@equalisgroup.org">info@equalisgroup.org</a>. Reports are due on the <a href="fifteenth">fifteenth</a> (15<sup>th</sup>) day after the close of the previous month. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. Fields below marked as \*required indicate a required field. All other fields are preferred, but not required:

	Equalis Member ID
ta	Vendor Customer Number *required (or Equalis Member ID)
Member Data	Customer Name *required
ber	Customer Street Address *required
em E	Customer City *required
Σ	Customer Zip Code *required
	Customer State *required
<u>r</u>	Distributor Name
Da	Distributor ID
tor	Distributor Street Address
Distributor Data	Distributor City
istr	Distributor Zip Code
Δ	Distributor State
	Product Category level 1
-	Distributor Product Number
ate	Manufacturer Product Number
t d	Product Description
Product Data	Product Brand Name
Pro	Product packaging Unit of Measure level 1
	Product packaging Unit of Measure level 2
	Product packaging Unit of Measure level 3

pend Data	Purchase Unit of Measure
	Purchase Quantity
	Distributor Landed Cost Total \$ (without deviations)
	Distributor Landed Cost Total \$ (with mfr deviations)
S	Customer Purchase Total \$ *required

Admin Fee % \*required

Admin Fee \$ \*required

# **ARTICLE 9- PRICING**

- 9.1 <u>Market competitive guarantee</u>: Vendor agrees to provide market competitive pricing, based on the value offered upon award, to Region 10 ESC and its participating public agencies throughout the duration of the contract.
- 9.2 <u>Price increase</u>: Should it become necessary or proper during the term of this contract to make any change in design or any alterations that will increase expense, Region 10 ESC must be notified immediately. Price increases must be approved by Lead Agency and no payment for additional materials or services, beyond the amount stipulated in the contract, shall be paid without prior approval. All price increases must be supported by manufacture documentation, or a formal cost justification letter.

Vendor must honor previous prices for thirty (30) days after approval and written notification from Region 10 ESC if requested.

It is Vendor's responsibility to keep all pricing up to date and on file with Region 10 ESC. All price changes must be provided to Region 10 ESC, using the same format as was accepted in the original contract.

- 9.3 <u>Additional Charges</u>: All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 9.4 <u>Price reduction and adjustment</u>: Price reduction may be offered at any time during contract and shall become effective upon notice of acceptance from Region 10 ESC. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all Members equally; 2) reduction is for a specific time period, normally not less than thirty (30) days; 3) original price is not exceeded after the time-limit; and 4) Region 10 ESC has approved the new prices prior to any offer of the prices to a Member. Vendor shall offer Region 10 ESC any published price reduction during the contract period.
- 9.5 <u>Prevailing Wage</u>: It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser (Region 10 ESC or its Participating Members). It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate Department of Labor for any increase in rates during the term of this contract and adjust wage rates accordingly.
- 9.6 <u>Administrative Fees</u>: The Vendor agrees to pay administrative fees to Equalis Group based on the terms set in Attachment A. <u>All pricing submitted to Region 10 ESC shall include the administrative fee to be remitted to Equalis Group by the awarded vendor.</u>
- 9.7 <u>Price Calculation</u>: Cost plus a percentage as a primary mechanism to calculate pricing is not allowed. Pricing may either be in the form of line item pricing, defined as a specific individual price on a product or service, or a percentage discount from a verifiable catalog or price list. Other discounts or incentives may be offered.

#### **ARTICLE 10- PRICING AUDIT**

10.1 Audit rights: Vendor shall, at Vendor's sole expense, maintain appropriate due diligence of all purchases made by Region 10 ESC and any participating entity that accesses this Agreement. Equalis Group and Region 10 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. In the State of New Jersey, this audit right shall survive termination of this Agreement for a period of five (5) years from the date of final payment. Such records shall be made available to the New Jersey Office of the State Comptroller upon request. Region 10 ESC shall have the authority to conduct random audits of Vendor's pricing that is offered to eligible entities at Region 10 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 10 ESC is made aware of any pricing being offered to eligible agencies that is materially inconsistent with the pricing under this agreement, Region 10 ESC shall have the ability to conduct an extensive audit of Vendor's pricing at Vendor's sole cost and expense. Region 10 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 10 ESC or Equalis Group.

#### **ARTICLE 11- PROPOSER PRODUCT LINE REQUIREMENTS**

- 11.1 <u>Current products</u>: Proposals shall be for materials and equipment in current production and marketed to the general public and education/government agencies at the time the proposal is submitted.
- 11.2 <u>Discontinued products</u>: If a product or model is discontinued by the manufacturer, Vendor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 11.3 New products/Services: New products and/or services that meet the scope of work may be added to the contract. Pricing shall be equivalent to the percentage discount for other products. Vendor may replace or add product lines to an existing contract if the line is replacing or supplementing products on contract, is equal or superior to the original products offered, is discounted in a similar or to a greater degree, and if the products meet the requirements of the solicitation. No products and/or services may be added to avoid competitive procurement requirements. Region 10 ESC may require additions to be submitted with documentation from Participating Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 10 ESC may reject any additions without cause.
- 11.4 **Options**: Optional equipment for products under contract may be added to the contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 11.5 <u>Product line</u>: Vendors with a published catalog may submit the entire catalog. Region 10 ESC reserves the right to select products within the catalog for award without having to award all contents. Region 10 ESC may reject any addition of equipment options without cause.
- 11.6 <u>Warranty conditions</u>: All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.

11.7 <u>Buy American requirement</u>: (for New Jersey and all other applicable States) Vendors may only use unmanufactured construction material mined or produced in the United States, as required by the Buy American Act. Where trade agreements apply, to the extent permitted by applicable law, then unmanufactured construction material mined or produced in a designated country may also be used. Vendors are required to check state specific requirements to ensure compliance with this requirement.

# **ARTICLE 12- SITE REQUIREMENTS**

- 12.1 <u>Cleanup</u>: Vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by Member. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition conducive to the Member's business purpose.
- 12.2 <u>Site Preparation</u>: Vendor shall not begin a project for which Participating Member has not prepared the site, unless Vendor does the preparation work at no cost, or until Participating Member includes the cost of site preparation in a purchase order to the contractor. Site preparation includes, but is not limited to moving furniture, moving equipment or obstructions to the work area, installation of wiring for networks or any other necessary pre-installation requirements.
- 12.3 <u>Registered sex offender restrictions</u>: For work to be performed at schools, Vendor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Participating Member's discretion. Vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge. Vendor is also responsible for ensuring that their employees or contractors who have direct contact with students are properly fingerprinted and background checked in accordance with local state law, if applicable.
- 12.4 <u>Safety measures</u>: Vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Vendor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
- 12.5 <u>Smoking/Tobacco</u>: Persons working under the contract shall adhere to local tobacco and smoking (including e-cigarettes/vaping) policies. Smoking will only be permitted in posted areas or off premises.
- 12.6 **Stored materials**: Upon prior written agreement between the vendor and Member, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Participating Member with the application for payment seeking compensation for stored materials. Such materials must be stored and protected in a secure location, and be insured for their full value by the vendor against loss and damage. Vendor agrees to provide proof of coverage and/or addition of Participating Member as an additional insured upon Participating Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of buying Participating Member and be separated from other materials. Participating Member must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Until final acceptance by the Participating Member, it shall be the Vendor's responsibility to protect all materials and equipment. Vendor warrants and guarantees that title for all work, materials and equipment shall pass to the Member upon final acceptance.

12.7 <u>Maintenance Facilities and Support</u>: It is preferred that each contractor should have maintenance facilities and a support system available for servicing and repair of product and/or equipment. If a third party is to be used to provide maintenance and support to the participating member, Respondent must notify Region 10 ESC of that third party information. All technicians, applicators, installers shall be fully certified, trained and licensed to perform said duties.

### **ARTICLE 13- MISCELENOUS**

13.1 <u>Funding Out Clause</u>: Any/all contracts exceeding one (1) year shall include a standard "funding out" clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity's current revenue only, provided the contract contains either or both of the following provisions:

"Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract in the subsequent fiscal year."

13.2 <u>Disclosures</u>: Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.

Vendor has a continuing duty to disclose a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in Equalis Group.

Vendor affirms that, to the best of his/her knowledge, the offer was arrived at independently, and was submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- 13.3 <u>Indemnity</u>: Vendor shall protect, indemnify, and hold harmless both Region 10 ESC and Equalis Group and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of Vendor, Vendor employees or Vendor subcontractors in the preparation of the solicitation and the later execution of the contract, including any supplemental agreements with members. Any litigation involving either Region 10 ESC or Equalis Group, its administrators and employees and agents shall be in a court of competent jurisdiction in Dallas County, Texas. Texas law shall apply to any such suit, without giving effect to its choice of laws provisions. Any litigation involving Equalis Group participating members shall be in the jurisdiction of the participating agency.
- 13.4 <u>Franchise Tax</u>: Vendor hereby certifies that he/she is not currently delinquent in the payment of any required franchise taxes, and shall remain current on any such franchise taxes throughout the term of this contract.
- 13.5 <u>Marketing</u>: Vendor agrees to allow Region 10 ESC and Equalis Group to use their name and logo within website, marketing materials and advertisement. Any use of the Region 10 ESC or Equalis Group name and logo

or any form of publicity, inclusive of press releases, regarding this contract by Vendor must have prior approval from Region 10 ESC.

13.6 <u>Insurance</u>: Unless otherwise modified elsewhere in this document, prior to commencing services under this contract for a participating member, contractor shall procure, provide and maintain during the life of this agreement comprehensive public liability insurance to include course of construction insurance and automobile liability, providing limits of not less than \$1,000,000.00 per occurrence. The insurance form will be an "all risk" type of policy with standard exclusions. Coverage will include temporary structures, scaffolding, temporary office trailers, materials, and equipment. Contractor shall pay for the deductibles required by the insurance provided under this agreement.

Certificates of insurance shall be delivered to the participant prior to commencement of work. The insurance company shall be licensed to do business and write the appropriate lines of insurance in the applicable state in which work is being conducted. Vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. Vendor shall require all subcontractors performing any work to maintain coverage as specified.

Prior to commencing any work under this contract, any subcontractor shall also procure, provide, and maintain, at its own expense until final acceptance of the work performed, insurance coverage in a form acceptable to the prime contractor. All subcontractors shall provide worker's compensation insurance which waives all subrogation rights against the prime contractor and member.

13.7 <u>Subcontracts/Sub Contractors</u>: If Vendor serves as prime contractor, it shall not enter into any subcontract subject to this solicitation without prior approval from Region 10 ESC. Any/all subcontractors shall abide by the terms and conditions of this contract and the solicitation.

No subcontract relationships shall be entered into with a party not licensed to do business in the jurisdiction in which the work will be performed. Contractor must use subcontractors openly, include such arrangements in the proposal, and certify upon request that such use complies with the rules associated with the procurement codes and statutes in the state in which the contractor is conducting business.

Contractor agrees to pay subcontractors in a timely manner. Failure to pay subcontractors for work faithfully performed and properly invoiced may result in suspension or termination of this contract. Prior to participating member's release of final retained amounts, Contractor shall produce verified statements from all subcontractors and material suppliers that those entities have been paid in full amounts due and owing to them.

- 13.8 <u>Legal Obligations</u>: It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.
- 13.9 <u>Boycott Certification</u>: Respondents hereby certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.
- 13.10 <u>Venue</u>: All parties agree that venue for any litigation arising from this contract shall lie in Richardson, Dallas County, Texas, and that the laws of the State of Texas shall govern the rights of the parties and the validity

and interpretation of any purchase order, contract, or service agreement that shall arise from and include this proposal request.

[Remainder of Page Intentionally Left Blank- Signatures follow on Signature Form]

### **CONTRACT SIGNATURE FORM**

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: <b>120 days</b>	
Company name	Mascot Media Acquisition, LLC
Address	3340 N. College Ave
City/State/Zip	Fayetteville, AR 72703
Telephone No.	888.516.7776
Fax No.	
Email address	mbritt@mascotmedia.net
Printed name	Michael Britt
Position with company	President
Authorized signature	Michael Britt
Term of contract 1/1/2021	<sub>to</sub> 10/31/2023
	racts are for a period of three (3) years with an option to renew annually for and to by Region 10 ESC. Vendor shall honor all administrative fees for any sales other renewed or not.
Liet Illian	1/27/21
Region 10 FSC Authorized Agent	Date
Rickey Williams	
Print Name	

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**Equalis Group Contract Number** R10-1108C

### **Appendix F: ADDITIONAL REQUIRED DOCUMENTS**

•	DOC #1	Clean Air and Water Act
•	DOC #2	Debarment Notice
•	DOC #3	Lobbying Certification
•	DOC #4	Contractors Requirements
•	DOC #5	Antitrust Certification Statement
•	DOC#6	Implementation of House Bill 1295
•	DOC #7	Boycott Certification
•	DOC #8	Terrorist State Certification
•	DOC #9	Resident Certification
•	DOC #10	Federal Funds Certification Form

### FOR VENDORS INTENDING TO DO BUSINESS IN ARIZONA:

• DOC #11 Arizona Contractor Requirements

### FOR VENDORS INTENDING TO DO BUSINESS IN NEW JERSEY:

•	DOC #12	Ownership Disclosure Form
•	DOC #13	Non-Collusion Affidavit
•	DOC #14	Affirmative Action Affidavit
•	DOC #15	Political Contribution Disclosure Form
•	DOC #16	Stockholder Disclosure Form

### **GENERAL TERMS & CONDITIONS ACCEPTANCE FORM**

• DOC #17 General Terms & Conditions and Acceptance Form

New Jersey vendors are also required to comply with the following New Jersey statutes when applicable:

- All anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38.
- Compliance with Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act.
- Compliance with Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26
- Bid and Performance Security, as required by the applicable municipal or state statutes.

### **DOC #1 CLEAN AIR AND WATER ACT**

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Potential Vendor:		
Title of Authorized	Representative:	
Mailing Address: _		
Signature:	Michael Britt	

### **DOC #2 DEBARMENT NOTICE**

described in the Federal Register and Rules and Regulations.	
Potential Vendor:	
Title of Authorized Representative:	
Mailing Address:	
Signature: Michael Britt	

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for

participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as

### **DOC #3 LOBBYING CERTIFICATION**

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- 3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.

Michael Britt
Signature of Respondent

\_\_\_\_ 10/31/2020\_\_\_\_\_
Date

### **DOC #4 CONTRACTOR CERTIFICATION REQUIREMENTS**

### **Contractor's Employment Eligibility**

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Region 10 ESC Participating entities in which work is being performed.

### **Fingerprint & Criminal Background Checks**

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.

### **Business Operations in Sudan, Iran**

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Michael Britt Signature of Respondent 10/31/2020\_\_\_\_\_ Date

### DOC #5 ANTITRUST CERTIFICATION STATEMENTS (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

VENDOR	
	RESPONDANT
	Michael Britt
ADDRESS	
	Signature
	Printed Name
	, inited italine
	Position with Company
PHONE	
	AUTHORIZING OFFICIAL
FAX	Michael Britt
FAX	
	Signature
	Michael Britt
	Printed Name
	President
	Position with Company

### **DOC #6 IMPLEMENTATION OF HOUSE BILL 1295**

### **Certificate of Interested Parties (Form 1295):**

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

### **Filing Process:**

Staring on January 1, 2016, the commission will make available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. The commission will post the completed Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency.

Information regarding how to use the filing application will be available on this site starting on January 1, 2016. <a href="https://www.ethics.state.tx.us/whatsnew/elf\_info\_form1295.htm">https://www.ethics.state.tx.us/whatsnew/elf\_info\_form1295.htm</a>

### **DOC #7 BOYCOTT CERTIFICATION**

Respondents must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

### **DOC #8 TERRORIST STATE CERTIFICATION**

In accordance with Texas Government Code, Chapter 2252, Subchapter F, REGION 10 ESC is prohibited from entering into a contract with a company that is identified on a list prepared and maintained by the Texas Comptroller or the State Pension Review Board under Texas Government Code Sections 806.051, 807.051, or 2252.153. By execution of any agreement, the respondent certifies to REGION 10 ESC that it is not a listed company under any of those Texas Government Code provisions. Responders must voluntarily and knowingly acknowledge and agree that any agreement shall be null and void should facts arise leading the REGION 10 ESC to believe that the respondent was a listed company at the time of this procurement.

### **DOC #9 RESIDENT CERTIFICATION:**

Texas or Non-Texas Resident

This Certification Section must be completed and submitted before a proposal can be awarded to your company. This information may be placed in an envelope labeled "Proprietary" and is not subject to public view. In order for a proposal to be considered, the following information must be provided. Failure to complete may result in rejection of the proposal:

As defined by Texas House Bill 602, a "nonresident Bidder" means a Bidder whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

☐ I certify that my company is a **"resident Bidder"**☐ I certify that my company qualifies as a **"nonresident Bidder"**If you qualify as a "nonresident Bidder," you must furnish the following information:

What is your resident state? (The state your principal place of business is located.)

Company Name

Address

Zip

State

City

### DOC #10 FEDERAL FUNDS CERTIFICATION FORM

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). All Vendors submitting proposals must complete this Federal Funds Certification Form regarding Vendor's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to participating agencies for their use while considering their purchasing options when using federal grant funds. Participating agencies may also require Vendors to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, Vendor should certify Vendor's agreement and ability to comply, where applicable, by having Vendor's authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a vendor fails to complete any item in this form, Region 10 ESC will consider the Vendor's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Vendor using federal funds.

### 1. Vendor Violation or Breach of Contract Terms:

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any Contract award will be subject to Region 10 ESC General Terms and Conditions, as well as any additional terms and conditions in any Purchase Order, participating agency ancillary contract, or Member Construction Contract agreed upon by Vendor and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the Region 10 ESC Terms and Conditions.

The remedies under the Contract are in addition to any other remedies that may be available under law or in equity. By submitting a Proposal, you agree to these Vendor violation and breach of contract terms.

Does vendor agree?	
_	(Initials of Authorized Representative)

### 2. Termination for Cause or Convenience:

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does vendor agree?	
	(Initials of Authorized Representative)

### 3. Equal Employment Opportunity:

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Vendor agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Vendor agrees that it shall comply with such provision.

Does vendor agree?	
	(Initials of Authorized Representative

### 4. Davis-Bacon Act:

When required by Federal program legislation, Vendor agrees that, for all participating agency prime construction contracts/purchases in excess of \$2,000, Vendor shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Vendor is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Vendor shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at <a href="www.wdol.gov">www.wdol.gov</a>. Vendor agrees that, for any purchase to which this requirement applies, the award of the purchase to the Vendor is conditioned upon Vendor's acceptance of the wage determination.

Vendor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does vendor agree?	
	(Initials of Authorized Representative)

### 5. Contract Work Hours and Safety Standards Act:

Where applicable, for all participating agency contracts or purchases in excess of \$100,000 that involve the employment of mechanics or laborers, Vendor agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Vendor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does vendor agree?	
	(Initials of Authorized Representative)

### 6. Right to Inventions Made Under a Contract or Agreement:

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Vendor agrees to comply with the above requirements when applicable.
Does vendor agree?
Does vendor agree? (Initials of Authorized Representative)
7. Clean Air Act and Federal Water Pollution Control Act: Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended —Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).
When required, Vendor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.
Does vendor agree?
(Initials of Authorized Representative)
8. Debarment and Suspension:  Debarment and Suspension (Executive Orders 12549 and 12689) — A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.
Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.
Does vendor agree? (Initials of Authorized Representative)
(Initials of Authorized Representative)
9. Byrd Anti-Lobbying Amendment: Byrd Anti-Lobbying Amendment (31 USC 1352) Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).
Does vendor agree?(Initials of Authorized Representative)

### **10. Procurement of Recovered Materials:**

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory

resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
Does vendor agree?
Does vendor agree? (Initials of Authorized Representative)
11. Profit as a Separate Element of Price:  For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.
Does vendor agree? (Initials of Authorized Representative)
12. General Compliance and Cooperation with Participating Agencies: In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.
Does vendor agree? (Initials of Authorized Representative)
13. Applicability to Subcontractors Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.
Does vendor agree? (Initials of Authorized Representative)
By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.
Company Name  Michael Britt
Signature of Authorized Company Official
Printed Name
Title
Date

level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and

### DOC #11 ADDITIONAL ARIZONA CONTRACTOR REQUIREMENTS

**AZ Compliance with Federal and state requirements:** Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ Compliance with workforce requirements: Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, ..."every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program" Region 10 ESC reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. Region 10 ESC and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Contractor Employee Work Eligibility: By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. Region 10 ESC and/or Region 10 ESC members may request verification of compliance from any contractor or sub contractor performing work under this contract. Region 10 ESC and Region 10 ESC members reserve the right to confirm compliance. In the event that Region 10 ESC or Region 10 ESC members suspect or find that any contractor or subcontractor is not in compliance, Region 10 ESC may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

**AZ Non-Compliance:** All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona): For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Region 10 ESC member's discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Offshore Performance of Work Prohibited:** Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

**Terrorism Country Divestments:** In accordance with A.R.S. 35-392, Region 10 ESC and Region 10 ESC members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

Michael Britt	10/31/2020
Signature of Respondent	Date

### DOC #12 OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name:			
Street:			
City, State, Zip Code:			
Complete as appropriate:	cortifi	y that I am the sole owner of	
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and the provisions of N.J.S.	, that there are no partners and the business is not incor		
OR:	ν=ο == ωοου ωρρ.γ.		
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certify that the following is	··································	s who own a 10% or greater in	<del></del>
• • • •	•	rporation or partnership, the	•
• • • • •	• •	· more of that corporation's st	•
•	rater interest in that partners	•	
OR:	area mar ear an ar par an error	··· <b>·</b>	
<del> </del>	. an au	thorized representative of	
		hereby certify that the follow	ina is a list of the names
and addresses of all stockholders in the corporation who own 10% or more certify that if one (1) or more of such stockholders is itself a corporation or forth the names and addresses of the stockholders holding 10% or more of		f a corporation or partnership	o, that there is also set
individual partners owning	<del>a 10% or greater interest in tl</del>	<del>hat partnership.</del>	
(Note: If there are no parti	<del>1ers or stockholders owning</del>	10% or more interest, indica	<del>te none.)</del>
Name	Address		Interest
I further certify that the starmy knowledge and belief.	tements and information con	ntained herein, are complete a	and correct to the best of
Authorized Signature and 1	<del></del>	<del></del> Đ <del>ate</del>	

# DOC #13 NON-COLLUSION AFFIDAVIT Company Name:

Classic			
Street:			
<del>City, State, Zip Code:</del>			
State of New Jersey			
State of New Jersey			
County of			
county of			
,	of the		
., ————————————————————————————————————	City		
Name	City		
in the County of	, State o	of	of full
age, being duly sworn according to I		<i>′</i> ——————————	0, jun
age, semg dary sworn according to r	aw on my outh depose	and say that.	
l am the	of the firm of		
Title	0) the jiiii 0)	<del>Company Name</del>	
Hue		Company Name	
that all statements contained in said knowledge that the Harrison Towns said bid proposal and in the stateme services or public work.	hip Board of Education	relies upon the truth of the statem	<del>ents contained in</del>
l further warrant that no person or s	selling agency has heer	employed or retained to solicit or	socuro such
contract upon an agreement or und		• •	
except bona fide employees or bona			
except bond fide employees of bond	Tide established comm	icretar or senting agencies maintaine	.u by
Company Name		uthorized Signature & Title	
<del>Company Nume</del>	At	athonzed signature & Intie	
Subscribed and sworn before me			
this day of	<del>_, 20</del>		
Notary Public of New Jersey			
My commission expires , 20	<del></del>		

SEAL

Company Name:	
Street:	
City, State, Zip Code:	
Bid Proposal Certification:	
Indicate below your compliance with New Jersey Affirmative Action regulation	ions. Your proposal will be accepted
even if you are not in compliance at this time. No contract and/or purchase	order may be issued, however, until
all Affirmative Action requirements are met.	
Required Affirmative Action Evidence:	
Procurement, Professional & Service Contracts (Exhibit A)	
<u>Vendors must submit with proposal:</u>	
1. A photo copy of their Federal Letter of Affirmative Action Plan A	<del>Approval</del>
<del>OR</del>	
2. A photo copy of their <u>Certificate of Employee Information Repo</u>	<u></u>
<del>OR</del>	
3. A complete <u>Affirmative Action Employee Information Report (A.</u>	<u> </u>
Public Work — Over \$50,000 Total Project Cost:	
A. No approved Federal or New Jersey Affirmative Action Plan. We will co-	mplete Report Form
AA201-A upon receipt from the Harrison Township Board of Education	· · · ————
B. Approved Federal or New Jersey Plan certificate enclosed	
I further certify that the statements and information contained herein, are a my knowledge and belief.	complete and correct to the best of
Authorized Signature and Title	<del>Date</del>

(P.L. 1975, C.127)

P.L. 1995, c. 127 (N.J.A.C. 17:27)

MANDATORY AFFIRMATIVE ACTION LANGUAGE

### **PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color,

**DOC #14** 

**AFFIRMATIVE ACTION AFFIDAVIT** 

national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27–5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27–5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action
Office as may be requested by the office from time to time in order to carry out the purposes of these
regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action
Office for conducting a compliance investigation pursuant to <u>Subchapter 10 of the Administrative Code (NJAC</u>
<del>17:27).</del>

Signature of Procurement Agent

### DOC #15 C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

### **Public Agency Instructions**

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. It is not intended to be provided to contractors. What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A 20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006 1 (https://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html).

- 1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A 20.7).
- 2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. The form is worded to accept this alternate submission. The text should be amended if electronic submission will not be allowed.
- 3. The submission must be received from the contractor and on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
- 4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <a href="https://www.state.nj.us/dca/divisions/dlgs/programs/pay-2-play.html">https://www.state.nj.us/dca/divisions/dlgs/programs/pay-2-play.html</a> They will be updated from time to time as necessary.
  - b) A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county based, they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.
  - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d) The form may be used "as is", subject to edits as described herein.
  - e) The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
  - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
- 5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

### **Contractor Instructions**

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A 20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A 20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- 4. any State, county, or municipal committee of a political party
- 5. any legislative leadership committee\*
- 6. any continuing political committee (a.k.a., political action committee)
- 7. any candidate committee of a candidate for, or holder of, an elective office:
  - 1. of the public entity awarding the contract
  - 2. of that county in which that public entity is located
  - 3. of another public entity within that county
  - 4. or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A 8 and 19:44A 16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- 8. individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- 9. all principals, partners, officers, or directors of the business entity or their spouses
- 10. any subsidiaries directly or indirectly controlled by the business entity
- 11. IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A 20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

### NOTE: This section does not apply to Board of Education contracts.

\* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

### **C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM**

Required Pursuant To N.J.S.A. 19:44A 20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

<del>Vendor Name:</del>				
Address:				
City:	State:	<del>Zip:</del>		
,				
he undersigned being authori	zed to certify, hereby ce	tifies that the subm	vission provided here	oin represents
ompliance with the provisions	• • •		•	•
nis form.	0 1 11.5.5.A. 15.44A 20.20	and as represented	a by the matractions	accompanying
113 101111.				
gnature	Printed Name		<del>Title</del>	=
art II – Contribution Disclosu	re			
isclosure requirement: Pursu	-	26 this disclosure n	nust include all reno	rtable political
ontributions (more than \$300			·	•
ne government entities listed		•	to submission to th	e committees of
Check here if disclosure is	·			
Contributor Name	<u> </u>		Data	Dellas Assessed
<del>Contributor Name</del>	Recipient I	<del>vame</del>	Date	Dollar Amoun
				\$

### **Continuation Page**

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
Required Pursuant To N.J.S.A. 19:44A 20.26
Page of

### **Vendor Name:**

Contributor Name	Recipient Name	<del>Date</del>	<b>Dollar Amount</b>
			<b>\$</b>
	s continued on subsequent page(s)		

☐ Check here if the information is continued on subsequent page(s)

## List of Agencies with Elected Officials Required for Political Contribution Disclosure N.J.S.A. 19:44A 20.26

### **County Name:**

State: Governor, and Legislative Leadership Committees

**Legislative District #s:** 

State Senator and two members of the General Assembly per district.

County:

Freeholders County Clerk Sheriff

{County Executive} Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM <u>WWW.NJ.GOV/DCA/LGS/P2P</u> A COUNTY-BASED, CUSTOMIZABLE FORM.

### DOC #16 STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:			
I certify that the list below contains the names a	■ I certify that the list below contains the names and home addresses of all stockholders holding 10% or		
more of the issued and outstanding stock of the	e undersigned.		
OR			
I certify that no one stockholder owns 10% or m undersigned.	nore of the issued and outstanding stock of the		
Check the box that represents the type of business org	anization:		
	oprietorship		
	Partnership Partnership		
☐ Corporation ☐ Limited	Liability Subchapter S		
Corpor	ation Corporation		
Sign and notarize the form below and if necessary or	manloto the stackholder list below		
Sign and notarize the form below, and, if necessary, co	implete the stockholder list below.		
Stockholders:			
Name: Steven R. Vandegrift	Name: Neil Webber		
Home Address:	Home Address:		
3600 Arrowhead Drive	6617 Soter Parkway		
Austin, TX 78731	Austin TX 78736		
Name:	Name:		
Home Address:	Home Address:		
Name:	Name:		
Home Address:	Home Address:		
Subscribed and sworn before me this 2nd day of			
November, 2020.	(Affiant)		
	Michael Britt, President		
(Notary Public) Sackil D. Bullard  My Commission expires: 10 15 2022	(Print name & title of affiant)		
My Commission expires: ID 15 2423	(Fine hame & the of amant)		
10/13/2020	(Goralogates Seatte		
	E S HOTARY B. S.		
	HIST O PUBLIC STATE		
2 1 00	*12390		
Page   60	COUNTAIN		

### DOC #17 GENERAL TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Vendor Contract Signature form certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and Conditions:
We take no exceptions/deviations to the general terms and conditions
(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)
We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additions terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:
(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Region 10 ESC shall be

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Region 10 ESC shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)

### **ATTACHMENTS**

ATTACHMENT A: Equalis Group Exhibits ATTACHMENT B: Pricing ATTACHMENT C: State Notice

# ATTACHMENT A: Requirements for Lead Agency Agreement To be administered by Equalis Group

The following exhibits are used in evaluating and administering Lead Agency Agreements and are preferred by Equalis Group. Redlined copies of the exhibits should not be submitted with the response. Should a respondent be recommended for award, these exhibits will be negotiated and executed between Equalis Group and the respondent. Respondents must select one of the following options for submitting their response and submit this page only.

Respondent agrees to all terms and conditions outlined in each of the following exhibits
Respondent wishes to negotiate directly with Equalis Group on terms and conditions outlined in each of the following exhibits. Negotiations will commence after sealed bids are opened and Region 10 has determined the respondent met all requirements in their response and may be eligible for award.

- Equalis Group Exhibit A EQUALIS GROUP RESPONSE FOR LEAD AGENCY AGREEMENT
- Equalis Group Exhibit B EQUALIS GROUP ADMINISTRATION AGREEMENT
- Equalis Group Exhibit C EQUALIS GROUP MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT
- Equalis Group Exhibit D EQUALIS GROUP CONTRACT SALES REPORTING TEMPLATE Equalis Group

### **ATTACHMENT B: PRICING**

Mascot Media Custom App and Website Rate Card 9/30/2020

	School Pay Rates NO MM AD SALES	School Pay Rates LIMITED MM AD SALES*
	Rate/Year Total	Rate/Year Total
2nd Tier Pricing	\$10,000	\$7,500
Top Tier Pricing (top 2 Classifications)	\$20,000	\$15,000
District Level I Pricing (up to 5 high schools)	\$30,000	\$20,000
District Level II Pricing (6-10 high schools)	\$45,000	\$30,000
District Level III Pricing (Over 10 high schools)	\$60,000	\$40,000

Option 1

Option 2

### **2nd Tier Pricing Parameters:**

- Schools smaller than the largest two (2) classifications in their respective state

### **Top Tier Pricing Parameters:**

- Schools in the largest two (2) classification in their respective state



## CUSTOM DIGITAL APPLICATION DEVELOPMENT AND MAINTENANCE STANDARD TERMS

### 1. SERVICE PROVIDER RESPONSIBILITIES

Service Provider will develop and deploy the custom digital applications for Customer. The App(s) will be provided for iOS and Android devices as a free download on the AppStore and Google Play and will be upgraded periodically at the discretion of Service Provider as new features are added and/or upgraded to the CORE App Engine or for routine maintenance. Service Provider will provide training, promotional materials, and customer support to the Customer.

### 2. CUSTOMER'S RESPONSIBILITIES

- A. Customer agrees that Service Provider is the official service provider for Customer for the Selected Digital Applications or substantially similar applications.
- B. <u>Broadcasting</u>. For all events broadcasted through the Selected Digital Applications, Customer grants rights (within their legal rights to do so) to Service Provider to stream the live events and archives on additional platforms created by the Service Provider both current and those created in the future.
- C. Customer agrees to make best efforts to use the Custom App's e-ticketing functionality when available and use best efforts to implement e-ticketing for all live sporting events.
- D. Customer agrees to allow all content to be displayed on the Service Provider's National High School Sports Apps in which a link to the Customer's Custom App will be displayed for both iOS and Android devices.
- E. Customer grants to Service Provider a fully paid up, royalty-free license and right to use provided logo(s), name and content in the Selected Digital Applications (and future platforms, if any) and the rights to display and control its name, logo and information associated with the App for marketing purposes.
- F. Customer shall furnish information requested by Service Provider that is necessary for the development to fulfill its responsibilities under these Terms. Service Provider is not liable for unnecessary or unreasonable delays attributed to Customer that result in delays, inaccurate content or errors in the Selected Digital Applications.
- G. <u>Content Management</u>. Customer agrees to use its best efforts to maintain content for the Selected Digital Applications.
  - a. It is the responsibility of the Customer to protect their user account(s) and password(s) information and should not disclose it to any other party.
  - b. Customer agrees that Service Provider is not responsible for content provided by the Customer or any of its staff, students, administrators, or any other party.
- H. <u>Promotional Requirements</u>. Customer agrees to use its best efforts to promote the Selected Digital Applications to all students, faculty, parents, fans and the community in applicable venues and formats.



### 3. TERMS

- A. The initial term of this Agreement shall be three (3) years.
- B. This Agreement automatically renews for three (3) additional one (1) year terms unless a written request for non-renewal is received by either party ninety (90) days before the expiration date. Upon a request for non-renewal of service, Customer agrees to continue to support the Selected Digital Applications and maintain content for the continued term of any existing advertising service agreement existing prior to the requested non-renewal of service.
- C. The App is considered the intellectual property of Service Provider and is used by the Customer on a non-transferable limited non-exclusive license. Any and all integration software, code, application, image(s), graphic(s), sound(s), music, proprietary code, scripts, design, software, text, and any other materials supplied by Service Provider for the Customer's use, bearing any third-party modules, SDK's (Software Development Kits) or services used to perform the service remains the property of Service Provider or its licensors. Also, any image(s), graphic(s), sound(s), music, customer coding, scripts, design, software, text and any other materials supplied by Customer shall be legally and lawfully obtained by the Customer. Customer shall retain ownership of all images, art or other information supplied by Customer.

### D. Confidentiality:

- a. Each party agrees at all times to keep strictly confidential all Confidential Information (as hereafter defined) belonging to the other party. "Confidential Information" shall mean any information, technical data or know-how including, but not limited to, that which comprises or relates to the other party's confidential and proprietary trade secrets, hardware, software (source code and object code), screens, specifications, designs, plans, drawings, data, prototypes, discoveries, research, developments, processes, procedures, intellectual property, market research, marketing techniques and plans, business plans and strategies, customer names and other information related to customers, price lists, pricing policies and financial information or other business and/or technical information and materials, in oral, demonstrative, written, electronic, graphic or machine-readable form and any analyses, compilations, studies or documents related thereto.
- b. Each party shall at all times protect and safeguard the Confidential Information of the other and agrees not to, in whole or in part, sell, lease, license, assign, transfer, or disclose the Confidential Information to any third party and shall not copy, reproduce or distribute the Confidential Information except as expressly permitted in this Agreement. Each party shall take every reasonable precaution to prevent the theft, disclosure, and the unauthorized copying, reproduction or distribution of the Confidential Information. The parties agree, however, that Service Provider may disclose Confidential Information on a confidential basis to third party consultants in connection with any work that the third party consultant is performing on behalf of Service Provider.
- c. Each party acknowledges that the other party shall have the right to take all reasonable steps to protect its Confidential Information, including, but not limited to,



- seeking injunctive relief and any other remedies as may be available at law or in equity in the event the other party does not fulfill its obligations under this Section.
- d. Each party agrees to restrict access to the other party's Confidential Information only to those employees and/or Third Party Consultants who (i) require access in the course of their assigned duties and responsibilities, and (ii) have agreed in writing to be bound by provisions no less restrictive than those set forth in this Section.
- e. Without granting any right or license, the obligations of the parties hereunder shall not apply to any material or information that: (i) is, or at any time becomes, a part of the public domain through no act or omission of the receiving party; (ii) is independently discovered or developed by the receiving party without use of the disclosing party's Confidential Information; (iii) is rightfully obtained from a third party without any obligation of confidentiality; or (iv) is already known by the receiving party without any obligation of confidentiality prior to obtaining the Confidential Information from the disclosing party. In addition, neither party shall be liable for disclosure of Confidential Information if made in response to a valid order of a court or authorized agency of government, provided that notice is promptly given to the party whose Confidential Information is to be so disclosed so that such party may seek a protective order and/or engage in other efforts to minimize the required disclosure. The parties shall cooperate in seeking the protective order and engaging in such other efforts.
- f. Nothing in this Agreement shall preclude Service Provider from using in any manner or for any purpose it deems necessary, the know-how, techniques, or procedures acquired or used by Service Provider in the performance of services hereunder.

### E. Warranties and Exclusions:

- a. For a period of ninety (90) days from the Effective Date, the App(s) will be materially free of programming errors, logic errors and other defects in the workmanship provided that no modifications are made to the Apps by persons other than Service Provider, its employees or persons approved by Service Provider. If any such defect occurs within the warranty period, Service Provider will promptly correct such defects without cost of expense to the Customer. Service Provider does not warrant that the App and related services will be uninterrupted or error free.
- b. Customer understands and agrees that Service Provider has no control over the rules and regulations of the Apple App Store™ and Google Play ™ and can give no guarantee of App acceptance or approval. In addition, access may be suspended for reasonable down times for upgrades of systems, hardware maintenance, software maintenance and other reasonable maintenance. Service Provider will not be held liable for the App not available due to the above mentioned situations or reasons beyond Service Provider's control, and including but not limited to; acts of God, computer viruses, third-party interference, and any other possible situations that would be out of the hands of Service Provider.
- c. OTHER THAN AS EXPRESSLY STATED HEREIN, SERVICE PROVIDER DISCLAIMS ALL WARRANTIES, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE OR NONINFRINGEMENT.



F. Limitation of Liability: IN NO EVENT SHALL SERVICE PROVIDER BE LIABLE ON ANY THEORY OF LIABILITY, WHETHER IN AN EQUITABLE, LEGAL, OR COMMON LAW ACTION ARISING HEREUNDER FOR CONTRACT, STRICT LIABILITY, INDEMNITY, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, FOR DAMAGES WHICH, IN THE AGGREGATE, EXCEED THE AMOUNT OF CHARGES PAID BY CUSTOMER FOR THE APP WHICH GAVE RISE TO SUCH DAMAGES IN THE SIX (6) MONTHS PRIOR TO THE CLAIM AND NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY REMEDY. IN NO EVENT SHALL SERVICE PROVIDER BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT, EXEMPLARY, PUNITIVE, OR CONSEQUENTIAL DAMAGES OF ANY KIND AND HOWEVER CAUSED, INCLUDING BUT NOT LIMITED TO BUSINESS INTERRUPTION OR LOSS OF PROFITS, BUSINESS OPPORTUNITIES, OR GOOD WILL EVEN IF NOTIFIED OF THE POSSIBILITY OF SUCH DAMAGE, AND NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY REMEDY.

#### 4. FUNCTIONAL SPECIFICATIONS

- A. The following is a list of the features and functions that will be included in the Selected Digital Applications. Upgrades, improvements and new features added to the CORE App Engine, at the sole discretion of the Service Provider, will be applied to the Customer's standalone App at no cost. New platforms may be developed and will be included at no cost.
- B. Unique and Custom Items:
  - a. Unique user-interface and design using the school colors and mascot.
  - b. School mascot used in the App icon and load screen and website header.
  - c. App name will be the abbreviation of the school name.
- C. App Features (list of features but not limited to and subject to change):
  - a. Load Screen
  - b. Home Screen / Dashboard
  - c. Schedules
  - d. Rosters
  - e. Tickets
  - f. News
  - g. Broadcasts
  - h. Videos
  - i. Social Media
  - j. Local Supporters
  - k. Settings
  - I. Login
- D. Domain Name. Service Provider will register and maintain a mutually determined domain name for the Customer. The domain name will be the property of the Customer.

#### 5. UPGRADES & CUSTOMIZATION

A. Any customization of the Selected Digital Applications for specific Customer requirements outside the items listed above for "Unique and Custom Items" will require a separate written work order and will be considered on a case by case basis.



B. Upgrades to the App will be performed by the Service Provider on a periodic basis and at its sole discretion.

#### 6. COMPENSATION, REVENUE SHARE and ADVERTISING SALES

See published Standard Rate Card

#### 7. COPYRIGHT AND OWNERSHIP

Customer acknowledges and agrees that, except for Customer's intellectual property and licensed logos, Service Provider owns any and all Service Provider copyrights, trademarks, and any other intellectual property rights used or embodied in and/or with the App and no license is granted to Customer by Service Provider with any such rights.

#### 8. MISCELLANEOUS PROVISIONS

- A. Entire Agreement: This Agreement constitutes the entire understanding and agreement between the parties with regard to the subject matter hereof and supersedes and replaces all previous agreements, whether oral or written.
- B. Governing Law: This Agreement shall be governed, construed, and interpreted in all respects in accordance with the laws of the State of Texas, without regard to the conflict of laws provisions of any state or jurisdiction. Any action arising out of or related to this Agreement shall be brought in the state or federal courts located in Austin, Texas and each party hereby submits to the exclusive jurisdiction of such courts.
- C. Severability of Provisions: If any provision or portion of this Agreement is determined by a court or tribunal of competent jurisdiction to be invalid, illegal, or unenforceable in whole or in part, and such determination becomes final, such provision or portion or portions shall be deemed to be severed of limited, but only to the extent required to render the remaining provision and portion of this Agreement enforceable, and the court or tribunal shall interpret the Agreement as this amended so as to give effect to the intention of the parties insofar as the parties' intent can be discerned.
- D. Assignment and Delegation: This Agreement cannot be assigned by Customer without the prior written consent of Service Provider. Subject to the foregoing, this Agreement binds and benefits the parties and their respective successors and assigns.
- E. Amendments: This Agreement may only be amended in writing signed by both parties.
- F. No failure or delay in enforcing any right or exercising any remedy will be deemed a waiver of any right or remedy.
- G. The provisions set forth in Sections 3D, 3F, 6, 7, and 8 of this Agreement shall survive termination or expiration of this Agreement.
- H. Service Provider may include Customer's tradename and logo on publicly displayed customer lists (including Service Provider's Internet Web Site).

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#### **Attachment C: STATE NOTICE**

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with Equalis Group and access the Vendor Contract award made pursuant to this solicitation, and hereby given notice of the foregoing Request for Proposal for purposes of complying with the procedural requirements of said statutes:

#### Nationwide:

State of Alabama	State of Hawaii	State of Massachusetts	State of New	State of South
			Mexico	Dakota
State of Alaska	State of Idaho	State of Michigan	State of New	State of
			York	Tennessee
State of Arizona	State of Illinois	State of Minnesota	State of North	State of Texas
			Carolina	
State of Arkansas	State of Indiana	State of Mississippi	State of North	State of Utah
			Dakota	
State of California	State of Iowa	State of Missouri	State of Ohio	State of Vermont
State of Colorado	State of Kansas	State of Montana	State of	State of Virginia
			Oklahoma	
State of	State of	State of Nebraska	State of Oregon	State of
Connecticut	Kentucky			Washington
State of Delaware	State of	State of Nevada	State of	State of West
	Louisiana		Pennsylvania	Virginia
State of Florida	State of Maine	State of New	State of Rhode	State of Wisconsin
		Hampshire	Island	
State of Georgia	State of	State of New Jersey	State of South	State of Wyoming
	Maryland		Carolina	
District of				
Columbia				

Lists of political subdivisions and local governments in the above referenced states/districts may be found at <a href="http://www.usa.gov/Agencies/State">http://www.usa.gov/Agencies/State</a> and <a href="https://www.usa.gov/local-governments">Territories.shtml</a> and <a href="https://www.usa.gov/local-governments">https://www.usa.gov/local-governments</a>.

Certain Public Agencies and Political Subdivisions:

#### CITIES, TOWNS, VILLAGES AND BOROUGHS INCLUDING BUT NOT LIMITED TO:

BAKER CITY GOLF COURSE, OR CITY OF BURNS, OR CITY OF ADAIR VILLAGE, OR CITY OF CANBY, OR CITY OF ASHLAND, OR CITY OF CANYONVILLE, OR CITY OF AUMSVILLE, OR CITY OF CLATSKANIE, OR CITY OF AURORA, OR CITY OF COBURG, OR CITY OF BAKER, OR CITY OF CONDON, OR CITY OF BATON ROUGE, LA CITY OF COQUILLE, OR CITY OF BEAVERTON, OR CITY OF CORVALLI, OR

CITY OF BEND, OR CITY OF CORVALLIS PARKS AND RECREATION

CITY OF BOARDMAN, OR DEPARTMENT, OR

CITY OF BONANAZA, OR CITY OF COTTAGE GROVE, OR

CITY OF BOSSIER CITY, LA CITY OF DONALD, OR CITY OF BROOKINGS, OR CITY OF EUGENE, OR

CITY OF FOREST GROVE, OR CITY OF GOLD HILL, OR CITY OF GRANTS PASS, OR CITY OF GRESHAM, OR CITY OF HILLSBORO, OR CITY OF INDEPENDENCE, OR CITY OF KENNER, LA CITY OF LA GRANDE, OR CITY OF LAFAYETTE, LA CITY OF LAKE CHARLES, OR CITY OF LEBANON, OR CITY OF MCMINNVILLE, OR CITY OF MEDFORD, OR CITY OF METAIRIE, LA CITY OF MILL CITY, OR CITY OF MILWAUKIE, OR CITY OF MONROE, LA CITY OF MOSIER, OR CITY OF NEW ORLEANS, LA CITY OF NORTH PLAINS, OR CITY OF OREGON CITY, OR CITY OF PILOT ROCK, OR CITY OF PORTLAND, OR CITY OF POWERS, OR CITY OF PRINEVILLE, OR CITY OF REDMOND, OR CITY OF REEDSPORT, OR CITY OF RIDDLE, OR CITY OF ROGUE RIVER, OR CITY OF ROSEBURG, OR CITY OF SALEM, OR CITY OF SANDY, OR CITY OF SCAPPOOSE, OR CITY OF SHADY COVE, OR CITY OF SHERWOOD, OR CITY OF SHREVEPORT, LA CITY OF SILVERTON, OR CITY OF SPRINGFIELD, OR CITY OF ST. HELENS, OR CITY OF ST. PAUL, OR CITY OF SULPHUR, LA CITY OF TIGARD, OR CITY OF TROUTDALE, OR CITY OF TUALATIN, OR CITY OF WALKER, LA CITY OF WARRENTON, OR

CITY AND COUNTY OF HONOLULU, HI CITY OF WEST LINN, OR CITY OF WILSONVILLE, OR CITY OF WINSTON, OR CITY OF WOODBURN, OR LEAGUE OF OREGON CITES THE CITY OF HAPPY VALLEY OREGON ALPINE, UT

ALTA, UT ALTAMONT, UT ALTON, UT AMALGA, UT AMERICAN FORK CITY, UT ANNABELLA, UT ANTIMONY, UT APPLE VALLEY, UT AURORA, UT BALLARD, UT BEAR RIVER CITY, UT BEAVER, UT BICKNELL, UT BIG WATER, UT BLANDING, UT BLUFFDALE, UT BOULDER, UT CITY OF BOUNTIFUL, UT BRIAN HEAD, UT BRIGHAM CITY CORPORATION, UT BRYCE CANYON CITY, UT CANNONVILLE, UT CASTLE DALE, UT CASTLE VALLEY, UT CITY OF CEDAR CITY, UT CEDAR FORT, UT CITY OF CEDAR HILLS, UT CENTERFIELD, UT CENTERVILLE CITY CORPORATION, UT CENTRAL VALLEY, UT CHARLESTON, UT CIRCLEVILLE, UT CLARKSTON, UT CLAWSON, UT CLEARFIELD, UT CLEVELAND, UT CLINTON CITY CORPORATION, UT COALVILLE, UT CORINNE, UT CORNISH, UT COTTONWOOD HEIGHTS, UT DANIEL, UT

DELTA, UT DEWEYVILLE, UT DRAPER CITY, UT DUCHESNE, UT EAGLE MOUNTAIN, UT EAST CARBON, UT ELK RIDGE, UT ELMO, UT

ELSINORE, UT

ENTERPRISE, UT
EPHRAIM, UT
ESCALANTE, UT
EUREKA, UT
FAIRFIELD, UT
FARMINGTON, UT
FARR WEST, UT
FAYETTE, UT
FERRON, UT
FILLDING, UT
FOUNTAIN GREEN, UT

FRANCIS, UT
FRANCIS, UT
FRUIT HEIGHTS, UT
GARDEN CITY, UT
GARLAND, UT
GENOLA, UT
GLENDALE, UT
GLENWOOD, UT
GOSHEN, UT
GRANTSVILLE, UT
GREEN RIVER, UT
GUNNISON, UT
HANKSVILLE, UT
HARRISVILLE, UT

HEBER CITY CORPORATION, UT

HELPER, UT
HENEFER, UT
HENRIEVILLE, UT
HERRIMAN, UT
HIDEOUT, UT
HIGHLAND, UT
HILDALE, UT
HINCKLEY, UT
HOLDEN, UT
HOLLADAY, UT
HONEYVILLE, UT
HOOPER, UT
HOWELL, UT

HATCH, UT

CITY OF HURRICANE, UT

HYDE PARK, UT HYRUM, UT

HUNTSVILLE, UT

INDEPENDENCE, UT

IVINS, UT
JOSEPH, UT
JUNCTION, UT
KAMAS, UT
KANAB, UT
KANARRAVILLE, UT
KANOSH, UT

KAYSVILLE, UT
KINGSTON, UT
KOOSHAREM, UT
LAKETOWN, UT
LA VERKIN, UT
LAYTON, UT
LEAMINGTON, UT
LEEDS, UT

LEHI CITY CORPORATION, UT

LEVAN, UT
LEWISTON, UT
LINDON, UT
LOA, UT
LOGAN CITY, UT
LYMAN, UT
LYNNDYL, UT

LYNNDYL, UT
MANILA, UT
MANTI, UT
MANTUA, UT
MAPLETON, UT

MARRIOTT-SLATERVILLE, UT

MARYSVALE, UT MAYFIELD, UT MEADOW, UT MENDON, UT

MIDVALE CITY INC., UT

MIDWAY, UT
MILFORD, UT
MILLVILLE, UT
MINERSVILLE, UT
MOAB, UT
MONA, UT
MONROE, UT

CITY OF MONTICELLO, UT

MORGAN, UT MORONI, UT

MOUNT PLEASANT, UT

MURRAY CITY CORPORATION, UT

MYTON, UT NAPLES, UT NEPHI, UT

NEW HARMONY, UT
NEWTON, UT
NIBLEY, UT
NORTH LOGAN, UT
NORTH OGDEN, UT

NORTH SALT LAKE CITY, UT

OAK CITY, UT OAKLEY, UT

OGDEN CITY CORPORATION, UT

OPHIR, UT
ORANGEVILLE, UT
ORDERVILLE, UT
OREM, UT

PANGUITCH, UT SOUTH OGDEN, UT

PARADISE, UT CITY OF SOUTH SALT LAKE, UT

PARAGONAH, UT

PARK CITY, UT

PAROWAN, UT

PAYSON, UT

PERRY, UT

PLAIN CITY, UT

SPRING CITY, UT

SPRINGVILLE, UT

STERLING, UT

STOCKTON, UT

STOCKTON, UT

PLEASANT GROVE CITY, UT

PLEASANT VIEW, UT

PLYMOUTH, UT

PORTAGE, UT

PRICE, UT

STOCKTON, UT

SUNNYSIDE, UT

SUNSET CITY CORP, UT

SYRACUSE, UT

TABIONA, UT

PROVIDENCE, UT
PROVO, UT
RANDOLPH, UT

CITY OF TAYLORSVILLE, UT
TOOELE CITY CORPORATION, UT
TOQUERVILLE, UT

REDMOND, UT TORREY, UT

RICHFIELD, UT

RICHMOND, UT

TREMONTON CITY, UT

TRENTON, UT

RIVERDALE, UT

RIVER HEIGHTS, UT

RIVERTON CITY, UT

ROCKVILLE, UT

ROCKY RIDGE, UT

TROPIC, UT

UINTAH, UT

VERNAL CITY, UT

VERNON, UT

VINEYARD, UT

ROOSEVELT CITY CORPORATION, UT

ROY, UT

WALES, UT

RUSH VALLEY, UT

CITY OF ST. GEORGE, UT

WASHINGTON CITY, UT

WASHINGTON CITY, UT

SALEM, UT WASHINGTON TERRACE, UT SALINA, UT WELLINGTON, UT

WELLSVILLE, UT

SANDY, UT WENDOVER, UT
SANTA CLARA, UT WEST BOUNTIFUL, UT
SANTAQUIN, UT WEST HAVEN, UT
SARATOGA SPRINGS, UT WEST JORDAN, UT

SCIPIO, UT WEST POINT, UT SCOFIELD, UT WEST VALLEY CITY, UT

SIGURD, UT WILLARD, UT SMITHFIELD, UT WOODLAND HILLS, UT

SNOWVILLE, UT WOODRUFF, UT CITY OF SOUTH JORDAN, UT WOODS CROSS, UT

#### **COUNTIES AND PARISHES INCLUDING BUT NOT LIMITED TO:**

SALT LAKE CITY CORPORATION, UT

ASCENSION PARISH, LA COOS COUNTY HIGHWAY DEPARTMENT, OR

ASCENSION PARISH, LA, CLEAR OF COURT COUNTY OF HAWAII, OR CADDO PARISH, LA CROOK COUNTY, OR

CALCASIEU PARISH, LA CROOK COUNTY ROAD DEPARTMENT, OR

CALCASIEU PARISH SHERIFF'S OFFICE, LA

CURRY COUNTY, OR

CITY AND COUNTY OF HONOLULU, HI

CLACKAMAS COUNTY, OR

DOUGLAS COUNTY, OR

CLACKAMAS COUNTY DEPT OF TRANSPORTATION, OR EAST BATON ROUGE PARISH, LA

CLATSOP COUNTY, OR

COLUMBIA COUNTY, OR

COOS COUNTY, OR

HARNEY COUNTY, OR

HARNEY COUNTY SHERIFFS OFFICE, OR

HAWAII COUNTY, HI HOOD RIVER COUNTY, OR JACKSON COUNTY, OR JEFFERSON COUNTY, OR JEFFERSON PARISH, LA

JOSEPHINE COUNTY GOVERNMENT, OR LAFAYETTE CONSOLIDATED GOVERNMENT, LA

LAFAYETTE PARISH, LA

LAFAYETTE PARISH CONVENTION & VISITORS

**COMMISSION** 

LAFOURCHE PARISH, LA
KAUAI COUNTY, HI
KLAMATH COUNTY, OR
LAKE COUNTY, OR
LINCOLN COUNTY, OR
LINN COUNTY, OR
LIVINGSTON PARISH, LA
MALHEUR COUNTY, HI

MARION COUNTY, SALEM, OR MORROW COUNTY, OR MULTNOMAH COUNTY, OR

MULTNOMAH COUNTY BUSINESS AND COMMUNITY

SERVICES, OR

MULTNOMAH COUNTY SHERIFFS OFFICE, OR

MULTNOMAH LAW LIBRARY, OR ORLEANS PARISH, LA PLAQUEMINES PARISH, LA POLK COUNTY, OR

RAPIDES PARISH, LA SAINT CHARLES PARISH, LA

SAINT CHARLES PARISH PUBLIC SCHOOLS, LA

SAINT LANDRY PARISH, LA SAINT TAMMANY PARISH, LA SHERMAN COUNTY, OR TERREBONNE PARISH, LA

TILLAMOOK COUNTY, OR

TILLAMOOK COUNTY SHERIFF'S OFFICE, OR TILLAMOOK COUNTY GENERAL HOSPITAL, OR

UMATILLA COUNTY, OR UNION COUNTY, OR WALLOWA COUNTY, OR WASCO COUNTY, OR

WASHINGTON COUNTY, OR WEST BATON ROUGE PARISH, LA

WHEELER COUNTY, OR
YAMHILL COUNTY, OR
COUNTY OF BOX ELDER, UT
COUNTY OF CACHE, UT
COUNTY OF RICH, UT
COUNTY OF WEBER, UT
COUNTY OF MORGAN, UT
COUNTY OF DAVIS, UT
COUNTY OF SUMMIT, UT

COUNTY OF DAGGETT, UT
COUNTY OF SALT LAKE, UT
COUNTY OF TOOELE, UT
COUNTY OF UTAH, UT
COUNTY OF WASATCH, UT
COUNTY OF DUCHESNE, UT
COUNTY OF CARBON, UT
COUNTY OF SANPETE, UT
COUNTY OF JUAB, UT
COUNTY OF MILLARD, UT

COUNTY OF SEVIER, UT
COUNTY OF EMERY, UT
COUNTY OF GRAND, UT
COUNTY OF BEVER, UT
COUNTY OF PIUTE, UT
COUNTY OF WAYNE, UT
COUNTY OF SAN JUAN, UT
COUNTY OF GARFIELD, UT
COUNTY OF KANE, UT

COUNTY OF WASHINGTON, UT

COUNTY OF IRON, UT

#### OTHER AGENCIES INCLUDING ASSOCIATIONS, BOARDS, DISTRICTS, COMMISSIONS, COUNCILS, PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT AUTHORITIES, RESERVATIONS AND UTILITIES INCLUDING BUT NOT LIMITED TO:

BANKS FIRE DISTRICT, OR

BATON ROUGE WATER COMPANY

BEND METRO PARK AND RECREATION DISTRICT
BIENVILLE PARISH FIRE PROTECTION DISTRICT 6, LA
BOARDMAN PARK AND RECREATION DISTRICT
CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA
CENTRAL OREGON INTERGOVERNMENTAL COUNCIL

CITY OF BOGALUSA SCHOOL BOARD, LA

**CLACKAMAS RIVER WATER** 

CLATSKANIE PEOPLE'S UTILITY DISTRICT

**CLEAN WATER SERVICES** 

CONFEDERATED TRIBES OF THE UMATILLA INDIAN

**RESERVATION** 

COOS FOREST PROTECTIVE ASSOCIATION
CHEHALEM PARK AND RECREATION DISTRICT
DAVID CROCKETT STEAM FIRE COMPANY #1, LA

EUGENE WATER AND ELECTRIC BOARD HONOLULU INTERNATIONAL AIRPORT

HOODLAND FIRE DISTRICT #74

HOUSING AUTHORITY OF PORTLAND

ILLINOIS VALLEY FIRE DISTRICT

LAFAYETTE AIRPORT COMMISSION, LA

LAFOURCHE PARISH HEALTH UNIT – DHH-OPH REGION

3

LOUISIANA PUBLIC SERVICE COMMISSION, LA

LOUISIANA WATER WORKS
MEDFORD WATER COMMISSION
MELHEUR COUNTY JAIL, OR
METRO REGIONAL GOVERNMENT

METRO REGIONAL PARKS

METROPOLITAN EXPOSITION RECREATION

**COMMISSION** 

METROPOLITAN SERVICE DISTRICT (METRO)
MULTNOMAH EDUCATION SERVICE DISTRICT
NEW ORLEANS REDEVELOPMENT AUTHORITY, LA
NORTHEAST OREGON HOUSING AUTHORITY, OR

PORT OF BRANDON, OR PORT OF MORGAN CITY, LA

PORTLAND DEVELOPMENT COMMISSION, OR

PORTLAND FIRE AND RESCUE PORTLAND HOUSING CENTER, OR

OREGON COAST COMMUNITY ACTION

**OREGON HOUSING AND COMMUNITY SERVICES** 

OREGON LEGISLATIVE ADMINISTRATION

ROGUE VALLEY SEWER, OR

SAINT LANDRY PARISH TOURIST COMMISSION

SAINT MARY PARISH REC DISTRICT 2 SAINT MARY PARISH REC DISTRICT 3 SAINT TAMMANY FIRE DISTRICT 4, LA SALEM MASS TRANSIT DISTRICT

SEWERAGE AND WATER BOARD OF NEW ORLEANS, LA

SOUTH LAFOURCHE LEVEE DISTRICT, LA

TRI-COUNTY METROPOLITAN TRANSPORTATION

DISTRICT OF OREGON

TUALATIN HILLS PARK & RECREATION DISTRICT

TUALATIN VALLEY FIRE & RESCUE TUALATIN VALLEY WATER DISTRICT

WILLAMALANE PARK AND RECREATION DISTRICT

WILLAMETTE HUMANE SOCIETY

#### K-12 INCLUDING BUT NOT LIMITED TO:

ACADIA PARISH SCHOOL BOARD
BEAVERTON SCHOOL DISTRICT
BEND-LA PINE SCHOOL DISTRICT
BOGALUSA HIGH SCHOOL, LA
BOSSIER PARISH SCHOOL BOARD
BROOKING HARBOR SCHOOL DISTRICT
CADDO PARISH SCHOOL DISTRICT
CALCASIEU PARISH SCHOOL DISTRICT

**CANBY SCHOOL DISTRICT** 

CANYONVILLE CHRISTIAN ACADEMY

CASCADE SCHOOL DISTRICT

CENTENNIAL SCHOOL DISTRICT

CASCADES ACADEMY OF CENTRAL OREGON

CENTRAL CATHOLIC HIGH SCHOOL CENTRAL POINT SCHOOL DISTRICT NO.6 CENTRAL SCHOOL DISTRICT 13J COOS BAY SCHOOL DISTRICT NO.9

**COUNTY OF YAMHILL SCHOOL DISTRICT 29** 

CULVER SCHOOL DISTRICT
DALLAS SCHOOL DISTRICT NO.2
DAVID DOUGLAS SCHOOL DISTRICT
DAYTON SCHOOL DISTRICT NO.8
DE LA SALLE N CATHOLIC HS

**CORVALLIS SCHOOL DISTRICT 509J** 

DESCHUTES COUNTY SCHOOL DISTRICT NO.6 DOUGLAS EDUCATIONAL DISTRICT SERVICE

**DUFUR SCHOOL DISTRICT NO.29** 

EAST BATON ROUGE PARISH SCHOOL DISTRICT

ESTACADA SCHOOL DISTRICT NO.10B FOREST GROVE SCHOOL DISTRICT GEORGE MIDDLE SCHOOL GLADSTONE SCHOOL DISTRICT GRANTS PASS SCHOOL DISTRICT 7

GREATER ALBANY PUBLIC SCHOOL DISTRICT GRESHAM BARLOW JOINT SCHOOL DISTRICT

**HEAD START OF LANE COUNTY** 

HIGH DESERT EDUCATION SERVICE DISTRICT

HILLSBORO SCHOOL DISTRICT

HOOD RIVER COUNTY SCHOOL DISTRICT

JACKSON CO SCHOOL DIST NO.9

JEFFERSON COUNTY SCHOOL DISTRICT 509-J

JEFFERSON PARISH SCHOOL DISTRICT

JEFFERSON SCHOOL DISTRICT JUNCTION CITY SCHOOLS, OR

KLAMATH COUNTY SCHOOL DISTRICT KLAMATH FALLS CITY SCHOOLS LAFAYETTE PARISH SCHOOL DISTRICT LAKE OSWEGO SCHOOL DISTRICT 7J LANE COUNTY SCHOOL DISTRICT 4J LINCOLN COUNTY SCHOOL DISTRICT

LINN CO. SCHOOL DIST. 95C

LIVINGSTON PARISH SCHOOL DISTRICT LOST RIVER JR/SR HIGH SCHOOL LOWELL SCHOOL DISTRICT NO.71 MARION COUNTY SCHOOL DISTRICT MARION COUNTY SCHOOL DISTRICT 103

MARIST HIGH SCHOOL, OR

MCMINNVILLE SCHOOL DISTRICT NOAO MEDFORD SCHOOL DISTRICT 549C

MITCH CHARTER SCHOOL

MONROE SCHOOL DISTRICT NO.1J MORROW COUNTY SCHOOL DIST, OR

MULTNOMAH EDUCATION SERVICE DISTRICT

MULTISENSORY LEARNING ACADEMY

MYRTLE PINT SCHOOL DISTRICT 41
NEAH-KAH-NIE DISTRICT NO.56
NEWBERG PUBLIC SCHOOLS

**NESTUCCA VALLEY SCHOOL DISTRICT NO.101** 

NOBEL LEARNING COMMUNITIES
NORTH BEND SCHOOL DISTRICT 13
NORTH CLACKAMAS SCHOOL DISTRICT
NORTH DOUGLAS SCHOOL DISTRICT
NORTH WASCO CITY SCHOOL DISTRICT 21

NORTHWEST REGIONAL EDUCATION SERVICE DISTRICT

ONTARIO MIDDLE SCHOOL

OREGON TRAIL SCHOOL DISTRICT NOA6 ORLEANS PARISH SCHOOL DISTRICT PHOENIX-TALENT SCHOOL DISTRICT NOA

PLEASANT HILL SCHOOL DISTRICT
PORTLAND JEWISH ACADEMY
PORTLAND PUBLIC SCHOOLS
RAPIDES PARISH SCHOOL DISTRICT
REDMOND SCHOOL DISTRICT
REYNOLDS SCHOOL DISTRICT
ROGUE RIVER SCHOOL DISTRICT
ROSEBURG PUBLIC SCHOOLS
SCAPPOOSE SCHOOL DISTRICT 1J

SAINT TAMMANY PARISH SCHOOL BOARD, LA

SEASIDE SCHOOL DISTRICT 10 SHERWOOD SCHOOL DISTRICT 88J SILVER FALLS SCHOOL DISTRICT 4J SOUTH LANE SCHOOL DISTRICT 45J3

SOUTHERN OREGON EDUCATION SERVICE DISTRICT

SPRINGFIELD PUBLIC SCHOOLS SUTHERLIN SCHOOL DISTRICT

SWEET HOME SCHOOL DISTRICT NO.55
TERREBONNE PARISH SCHOOL DISTRICT

THE CATLIN GABEL SCHOOL

TIGARD-TUALATIN SCHOOL DISTRICT

**UMATILLA MORROW ESD** 

WEST LINN WILSONVILLE SCHOOL DISTRICT WILLAMETTE EDUCATION SERVICE DISTRICT

WOODBURN SCHOOL DISTRICT YONCALLA SCHOOL DISTRICT

ACADEMY FOR MATH ENGINEERING & SCIENCE

(AMES), UT

ALIANZA ACADEMY, UT ALPINE DISTRICT, UT

AMERICAN LEADERSHIP ACADEMY, UT AMERICAN PREPARATORY ACADEMY, UT

BAER CANYON HIGH SCHOOL FOR SPORTS & MEDICAL

SCIENCES, UT

BEAR RIVER CHARTER SCHOOL, UT BEAVER SCHOOL DISTRICT, UT

BEEHIVE SCIENCE & TECHNOLOGY ACADEMY (BSTA),

UT

BOX ELDER SCHOOL DISTRICT, UT

CBA CENTER, UT

CACHE SCHOOL DISTRICT, UT CANYON RIM ACADEMY, UT CANYONS DISTRICT, UT CARBON SCHOOL DISTRICT, UT

CHANNING HALL, UT

CHARTER SCHOOL LEWIS ACADEMY, UT

CITY ACADEMY, UT

DAGGETT SCHOOL DISTRICT, UT

DAVINCI ACADEMY, UT DAVIS DISTRICT, UT

DUAL IMMERSION ACADEMY, UT DUCHESNE SCHOOL DISTRICT, UT

EARLY LIGHT ACADEMY AT DAYBREAK, UT

EAST HOLLYWOOD HIGH, UT

EDITH BOWEN LABORATORY SCHOOL, UT

EMERSON ALCOTT ACADEMY, UT EMERY SCHOOL DISTRICT, UT ENTHEOS ACADEMY, UT EXCELSIOR ACADEMY, UT FAST FORWARD HIGH, UT FREEDOM ACADEMY, UT GARFIELD SCHOOL DISTRICT, UT

GATEWAY PREPARATORY ACADEMY, UT GEORGE WASHINGTON ACADEMY, UT GOOD FOUNDATION ACADEMY, UT GRAND SCHOOL DISTRICT, UT GRANITE DISTRICT, UT

GRANITE DISTRICT, UT GUADALUPE SCHOOL, UT HAWTHORN ACADEMY, UT

INTECH COLLEGIATE HIGH SCHOOL, UT

IRON SCHOOL DISTRICT, UT

ITINERIS EARLY COLLEGE HIGH, UT JOHN HANCOCK CHARTER SCHOOL, UT

JORDAN DISTRICT, UT JUAB SCHOOL DISTRICT, UT KANE SCHOOL DISTRICT, UT

KARL G MAESER PREPARATORY ACADEMY, UT

LAKEVIEW ACADEMY, UT

LEGACY PREPARATORY ACADEMY, UT

LIBERTY ACADEMY, UT LINCOLN ACADEMY, UT LOGAN SCHOOL DISTRICT, UT MARIA MONTESSORI ACADEMY, UT

MERIT COLLEGE PREPARATORY ACADEMY, UT

MILLARD SCHOOL DISTRICT, UT
MOAB CHARTER SCHOOL, UT
MONTICELLO ACADEMY, UT
MORGAN SCHOOL DISTRICT, UT
MOUNTAINVILLE ACADEMY, UT
MURRAY SCHOOL DISTRICT, UT
NAVIGATOR POINTE ACADEMY, UT
NEBO SCHOOL DISTRICT, UT

NO UT ACAD FOR MATH ENGINEERING & SCIENCE

(NUAMES), UT

NOAH WEBSTER ACADEMY, UT

NORTH DAVIS PREPARATORY ACADEMY, UT NORTH SANPETE SCHOOL DISTRICT, UT

NORTH STAR ACADEMY, UT

NORTH SUMMIT SCHOOL DISTRICT, UT

ODYSSEY CHARTER SCHOOL, UT OGDEN PREPARATORY ACADEMY, UT OGDEN SCHOOL DISTRICT, UT

OPEN CLASSROOM, UT

OPEN HIGH SCHOOL OF UTAH, UT

OQUIRRH MOUNTAIN CHARTER SCHOOL, UT

PARADIGM HIGH SCHOOL, UT
PARK CITY SCHOOL DISTRICT, UT
PINNACLE CANYON ACADEMY, UT
PIUTE SCHOOL DISTRICT, UT
PROVIDENCE HALL, UT
PROVO SCHOOL DISTRICT, UT
QUAIL RUN PRIMARY SCHOOL, UT

QUEST ACADEMY, UT
RANCHES ACADEMY, UT
REAGAN ACADEMY, UT
RENAISSANCE ACADEMY, UT
RICH SCHOOL DISTRICT, UT

ROCKWELL CHARTER HIGH SCHOOL, UT

SALT LAKE ARTS ACADEMY, UT

SALT LAKE CENTER FOR SCIENCE EDUCATION, UT

SALT LAKE SCHOOL DISTRICT, UT

SALT LAKE SCHOOL FOR THE PERFORMING ARTS, UT

SAN JUAN SCHOOL DISTRICT, UT SEVIER SCHOOL DISTRICT, UT

SOLDIER HOLLOW CHARTER SCHOOL, UT SOUTH SANPETE SCHOOL DISTRICT, UT

SOUTH SUMMIT SCHOOL DISTRICT, UT

SPECTRUM ACADEMY, UT SUCCESS ACADEMY, UT SUCCESS SCHOOL, UT SUMMIT ACADEMY, UT

SUMMIT ACADEMY HIGH SCHOOL, UT SYRACUSE ARTS ACADEMY, UT

THOMAS EDISON - NORTH, UT TIMPANOGOS ACADEMY, UT TINTIC SCHOOL DISTRICT, UT TOOELE SCHOOL DISTRICT, UT

TUACAHN HIGH SCHOOL FOR THE PERFORMING ARTS,

UT

UINTAH RIVER HIGH, UT
UINTAH SCHOOL DISTRICT, UT
UTAH CONNECTIONS ACADEMY, UT
UTAH COUNTY ACADEMY OF SCIENCE, UT
UTAH ELECTRONIC HIGH SCHOOL, UT
UTAH SCHOOLS FOR DEAF & BLIND, UT
UTAH STATE OFFICE OF EDUCATION, UT

UTAH VIRTUAL ACADEMY, UT VENTURE ACADEMY, UT

VISTA AT ENTRADA SCHOOL OF PERFORMING ARTS

AND TECHNOLOGY, UT

WALDEN SCHOOL OF LIBERAL ARTS, UT

WASATCH PEAK ACADEMY, UT
WASATCH SCHOOL DISTRICT, UT
WASHINGTON SCHOOL DISTRICT, UT
WAYNE SCHOOL DISTRICT, UT
WEBER SCHOOL DISTRICT, UT

WEILENMANN SCHOOL OF DISCOVERY, UT

#### **HIGHER EDUCATION**

ARGOSY UNIVERSITY

BATON ROUGE COMMUNITY COLLEGE, LA
BIRTHINGWAY COLLEGE OF MIDWIFERY
BLUE MOUNTAIN COMMUNITY COLLEGE
BRIGHAM YOUNG UNIVERSITY - HAWAII
CENTRAL OREGON COMMUNITY COLLEGE
CENTENARY COLLEGE OF LOUISIANA
CHEMEKETA COMMUNITY COLLEGE
CLACKAMAS COMMUNITY COLLEGE
COLLEGE OF THE MARSHALL ISLANDS

CONCORDIA UNIVERSITY
GEORGE FOX UNIVERSITY

KLAMATH COMMUNITY COLLEGE DISTRICT

COLUMBIA GORGE COMMUNITY COLLEGE

LANE COMMUNITY COLLEGE LEWIS AND CLARK COLLEGE

LINFIELD COLLEGE

LINN-BENTON COMMUNITY COLLEGE

LOUISIANA COLLEGE, LA

LOUISIANA STATE UNIVERSITY

LOUISIANA STATE UNIVERSITY HEALTH SERVICES

MARYLHURST UNIVERSITY

MT. HOOD COMMUNITY COLLEGE MULTNOMAH BIBLE COLLEGE

NATIONAL COLLEGE OF NATURAL MEDICINE

NORTHWEST CHRISTIAN COLLEGE

OREGON HEALTH AND SCIENCE UNIVERSITY OREGON INSTITUTE OF TECHNOLOGY

OREGON STATE UNIVERSITY OREGON UNIVERSITY SYSTEM

PACIFIC UNIVERSITY
PIONEER PACIFIC COLLEGE
PORTLAND COMMUNITY COLLEGE

PORTLAND STATE UNIVERSITY

REED COLLEGE

RESEARCH CORPORATION OF THE UNIVERSITY OF

**HAWAII** 

ROGUE COMMUNITY COLLEGE

SOUTHEASTERN LOUISIANA UNIVERSITY SOUTHERN OREGON UNIVERSITY (OREGON

**UNIVERSITY SYSTEM)** 

SOUTHWESTERN OREGON COMMUNITY COLLEGE

**TULANE UNIVERSITY** 

TILLAMOOK BAY COMMUNITY COLLEGE

**UMPQUA COMMUNITY COLLEGE** 

UNIVERSITY OF HAWAII BOARD OF REGENTS

UNIVERSITY OF HAWAII-HONOLULU COMMUNITY

COLLEGE

UNIVERSITY OF OREGON-GRADUATE SCHOOL

UNIVERSITY OF PORTLAND
UNIVERSITY OF NEW ORLEANS
WESTERN OREGON UNIVERSITY

#### **STATE AGENCIES**

ADMIN. SERVICES OFFICE

**BOARD OF MEDICAL EXAMINERS** 

HAWAII CHILD SUPPORT ENFORCEMENT AGENCY

HAWAII DEPARTMENT OF TRANSPORTATION

HAWAII HEALTH SYSTEMS CORPORATION

OFFICE OF MEDICAL ASSISTANCE PROGRAMS

OFFICE OF THE STATE TREASURER

**OREGON BOARD OF ARCHITECTS** 

OREGON CHILD DEVELOPMENT COALITION

OREGON DEPARTMENT OF EDUCATION

OREGON DEPARTMENT OF FORESTRY

OREGON DEPT OF TRANSPORTATION

OREGON DEPT. OF EDUCATION

**OREGON LOTTERY** 

OREGON OFFICE OF ENERGY

OREGON STATE BOARD OF NURSING

**OREGON STATE DEPT OF CORRECTIONS** 

**OREGON STATE POLICE** 

**OREGON TOURISM COMMISSION** 

OREGON TRAVEL INFORMATION COUNCIL

SANTIAM CANYON COMMUNICATION CENTER

SEIU LOCAL 503, OPEU

SOH- JUDICIARY CONTRACTS AND PURCH

STATE DEPARTMENT OF DEFENSE, STATE OF HAWAII

STATE OF HAWAII

STATE OF HAWAII, DEPT. OF EDUCATION

STATE OF LOUISIANA

STATE OF LOUISIANA DEPT. OF EDUCATION

STATE OF LOUISIANA, 26<sup>TH</sup> JUDICIAL DISTRICT

**ATTORNEY** 

STATE OF UTAH

WESTERN STATES CHIROPRACTIC COLLEGE

WILLAMETTE UNIVERSITY

**XAVIER UNIVERSITY** 

UTAH SYSTEM OF HIGHER EDUCATION, UT

UNIVERSITY OF UTAH, UT

UTAH STATE UNIVERSITY, UT

WEBER STATE UNIVERSITY, UT

SOUTHERN UTAH UNIVERSITY, UT

SNOW COLLEGE, UT

DIXIE STATE COLLEGE, UT

COLLEGE OF EASTERN UTAH, UT

UTAH VALLEY UNIVERSITY, UT

SALT LAKE COMMUNITY COLLEGE, UT

UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

## 

#### A partnership that benefits your program.

For the first time ever, schools aren't limited when choosing the partner that best benefits their program.

Mascot Media and Rank One Sport have partnered to produce an improved Sports Network experience for high schools across the nation. With the ability to generate revenue for your program, streamline your communication, and elevate your brand, it's an all-encompassing solution for every school's needs.

The **Mascot Media** and **Rank One Sport** partnership offers something no one else does: innovation that is a direct result of feedback from schools, sponsors, and communities.

Let us help you build your Sports Network by creating a comprehensive app and website platform that is tailored to fit the needs of <u>your</u> program.













THERE'S A NEW OPPORTUNITY IN TEXAS...

## 



Create your own Sports Network!
Sign up for a Custom App and Website to broadcast today!

#### **NEED MORE INFORMATION?**

Traci Neely traci@rankonehealth.com M: 512-825-8650 O: 888-544-3637

## WHAT OUR SCHOOLS **ARE SAYING:**

pursue a career in the field and would like to return to the Academies of West Memphis after college to 'A senior has found his calling with the Blue Devil Thanks for providing a forum for him to shine." Network in live streaming games. He hopes to lead and teach a Media Production Program.

Chad Martin, Asst. Principal, West Memphis (AR)

"It's easy to highlight your student athletes." Sandra Howell, AD, Little Elm (TX)

"Without Mascot Media we would not have the same online presence.'

Vito Chiaralloti, AD, Christian Brothers Academy (NJ)

Mascot Media helps us feel valued and their service backs that up

Wike Lee, AD, Bryant Public Schools (AR)

relationship. And I know that we have a really I can say without reservation that when we deal with vendors, it really hinges on the good relationship with Mascot Media.

Benny Eaves, AD, Mountain Brook (AL)

EL DORADO MILIDICATIS

### **Contact us today to see how** we can help YOUR school at NO COST!





479.527.8655 @ development@mascotmedia.net



## SPORTS NETWORK **CREATE YOUR**







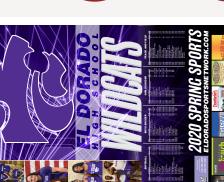


















full potential by providing empowering We strive to help schools reach their technology & products that:



## ENTANCE

the athletic experience

## 

athletic programs to their communities



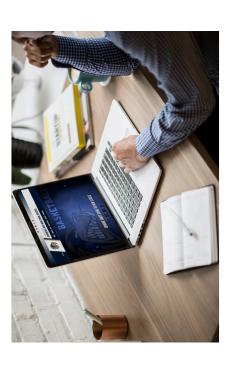
### their brand to help their ELEVATE

program reach new levels

## The impact that community support has on a sports program is like no other – and our schedule products prove that.

That's why we reach out to local businesses on your behalf – so we can provide schedule products that both schools and businesses can proudly display: all at NO COST to the school.

Because coaches, students, and families should be focused on what matters – creating memories & getting the most out of their experience.



## Your brand. Your program.Your tickets. Let us help YOU represent.

Our completely customizable line of event ticketing products was designed to elevate your brand and connect directly to your local community.

pass cards to prom, theater graduation tickets, & much more...

From roll tickets, sideline passes, reserved seating &

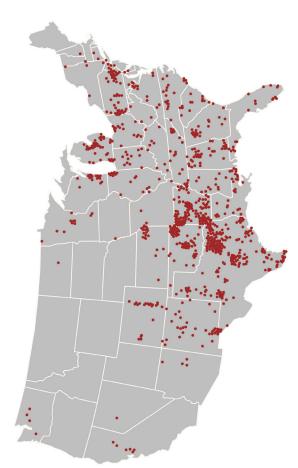
We have every product to fit your needs.

## Create your custom app & website to fit the needs of YOUR program.

Our apps and websites are our fastest growing products for a reason. We provide schools the platform to communicate with parents, students, and members of the community while raising their program to new levels.

With features such as the HUB, messaging, e-ticketing, broadcasting, & so much more, it's easier than ever to create a comprehensive app and website platform that is tailored to the needs of your program.





# JOIN THE MASCOT MEDIA FAMILY!

Over 1500 schools trust us to provide free products that empower their program & connect them to their community.



#### **DIGITAL PRODUCTS**

#### Create your app & website to fit the needs of YOUR program.

Our apps and websites are our fastest growing products for a reason. We provide schools the platform to communicate with parents, students, and members of the community while elevating their program to new levels.

With features such as messaging, e-ticketing, broadcasting, and so much more, it's easier than ever to create a comprehensive app and website platform that is tailored to the needs of *your* program, all at **NO COST** to your school.

Talk to us today to create your Digital Sports Network!



Push Notifications



Communication Tools



Social Media Promotion



Camp Management & Booster Club Tools



## YOUR NEW APP IS HERE!



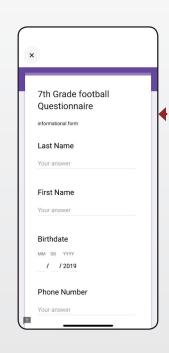


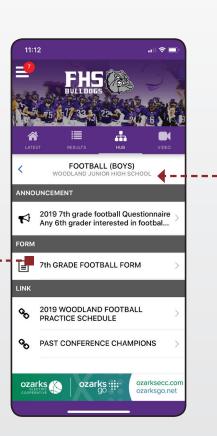


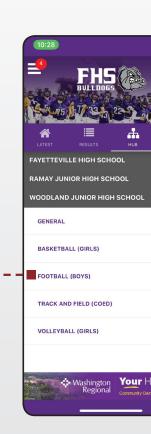


#### WELCOMET

FORMS can be filled out in the app!



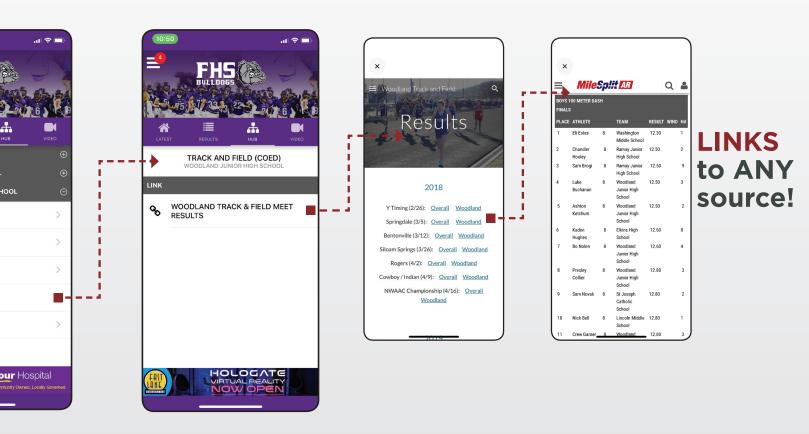


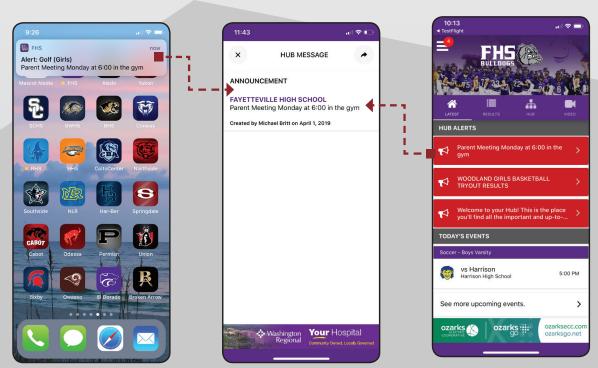


## PWHATIS THE HUB?

It's the newest mobile app innovation by **Mascot Media** to streamline communication! It is the single source for all ALERTS, FORMS, and LINKS you need to keep up to date and informed.

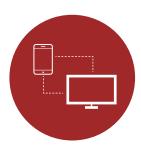
#### TO THE HUB





Push notifications for important announcements and ALERTS!

#### APP FEATURES



#### ONE STEP MASS COMMUNICATION

Combine push notifications and social media promotion for a one step mass communication across all platforms directly from your phone!



#### **MESSAGING**

This will be an app based, secure communication tool that allows coaches, administrators, and staff to communicate directly to student athletes, parents, and fans. This one-way communication tool will allow monitoring and supervision of all communication by the Athletic Director or Administration.



#### **PUSH NOTIFICATIONS**

Communicate in real time sending push notifications regarding venue security, upcoming broadcasts, live scoring updates, final score alerts, game time changes, timely announcements, and much more!



#### BOOSTER CLUB E-COMMERCE TOOLS

This tool allows Booster Clubs to collect fees for various levels of sponsorships online via credit card, thus streamlining the process.



#### SOCIAL MEDIA PROMOTION

Celebrate your team's success with one click sharing of news stories to Social Media via Twitter, Facebook, Instagram, Snapchat!



#### ONLINE CAMP MANAGEMENT TOOLS

The days of collecting checks and forms are over! The camp management tool allows you to create a sports related camp, publish a flyer, and initiate an online registration page on the website in a matter of minutes. You can also track registrations real time!

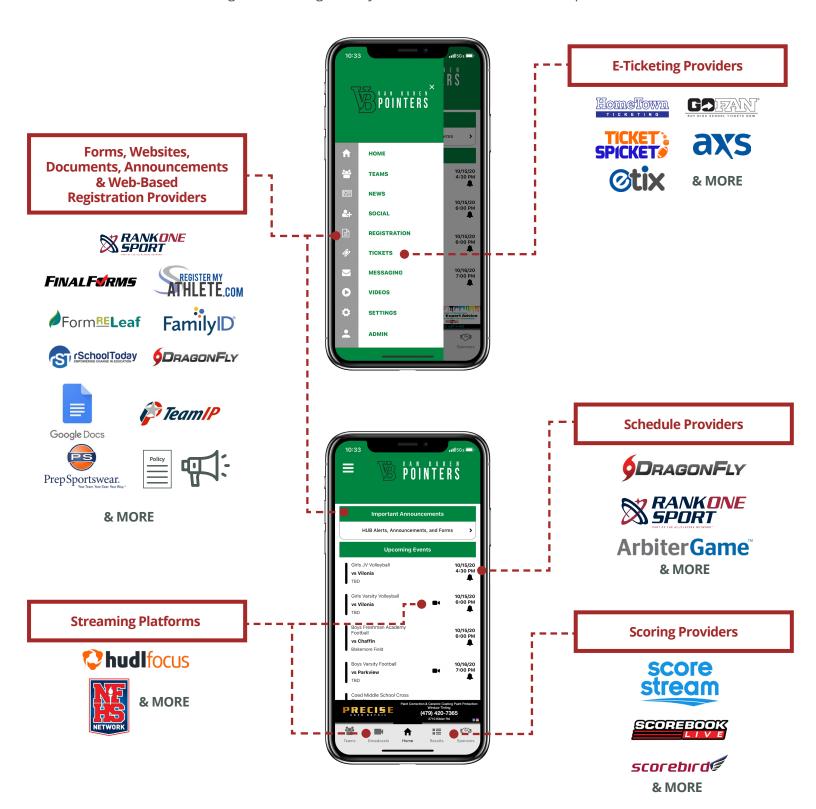
#### CONTACT INFORMATION

479.527.8640 • DIGITAL@MASCOTMEDIA.NET



#### Mascot Media has removed barriers to allow schools to finally consolidate the most recognizable tech companies into a one-stop-shop!

\* We have an API connection with some of these providers, while the others are integrated so long as they have a website-based access point.











**DIGITAL** wave!

Let us help you build your

sports network today!







#### **WEBSITE FEATURES**

#### Mobile Friendly and Search Engine Optimized (SEO)

- Team and Composite Schedules
- Staff Listing and Team Rosters
- Upcoming Game Schedules
- Live Broadcasting
- Social Media
- Media Gallery
- Online Camp Registration and Payment NEW!

- News Feed
- Downloadable Forms
- Booster Club Page
- Facilities Page
- Alumni Pages
- Custom Content Pages
- Links to Affiliates Sites
- Links to Multiple Schools

#### **School Involvement Meter**

#### Want a stellar website for your school athletics?

Each template varies in required assets and correspondence we will need from you. Whether it's updating a roster or supplying great high resolution photos, we will work together with you in order to give you the best athletic website.

The following templates are gauged accordingly to make your life easier!



#### THE MVP



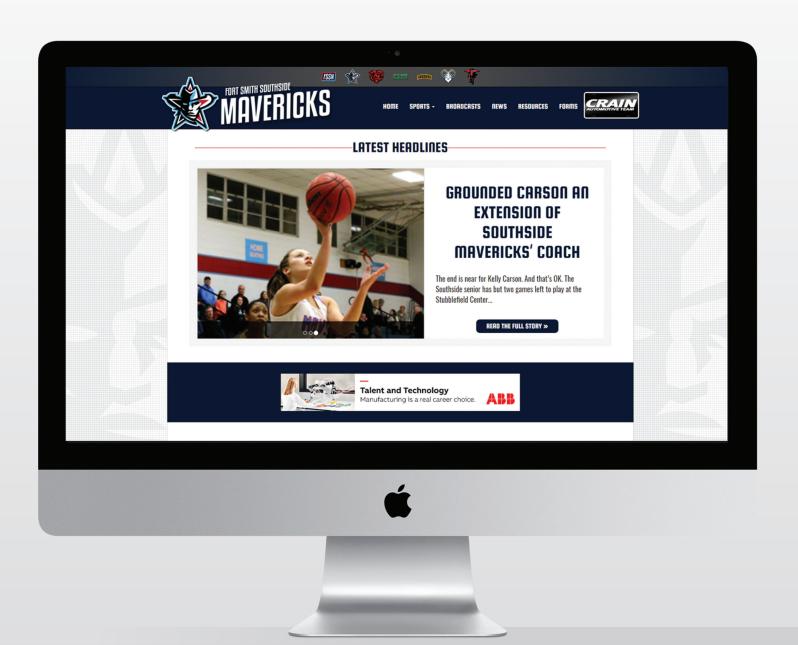
#### **UNIQUE FEATURES:**

- Optional Links to feeder schools
- Sidebar navigation gives the ability to create endless vertical menu links



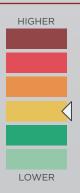
To view site: www.rogersmounties.com

#### THE SKYBOX



#### **UNIQUE FEATURES:**

- Horizontal scrolling "Upcoming Games" module
- Embedded single video player



#### THE SIDELINE



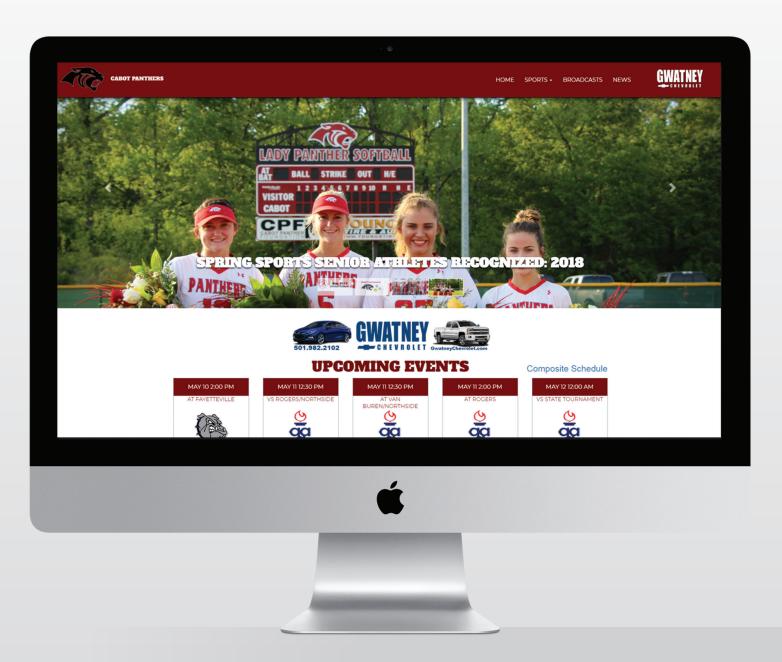
#### **UNIQUE FEATURES:**

- Exclusive backgrounds on the home page
- Video Gallery



To view site: www.redbankcatholiccaseys.com

#### THE HEADLINE



#### **UNIQUE FEATURES:**

- Full screen HD news images
- Athlete of the Month recognition modules



To view site: www.cabotpanthers.com

#### THE ALL-AMERICAN



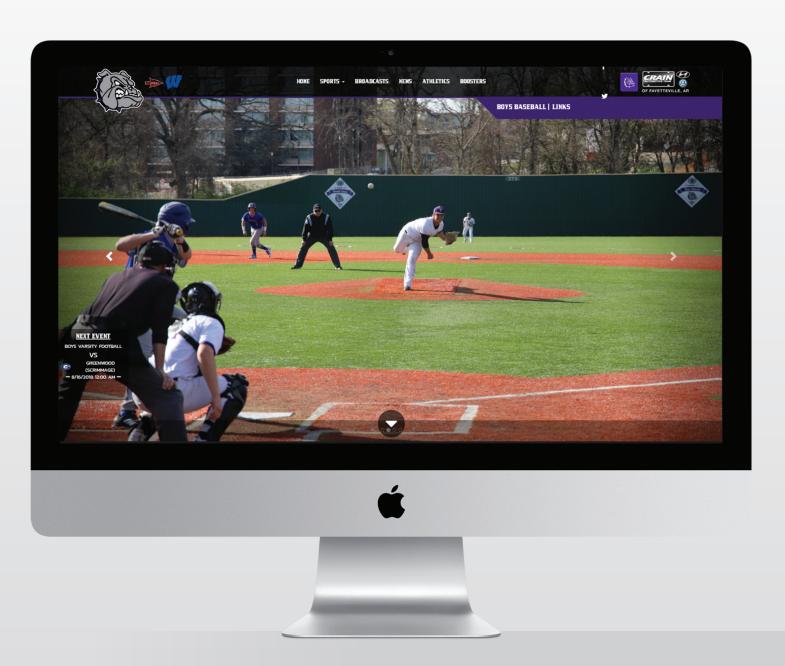
#### **UNIQUE FEATURES:**

- Full screen HD news images
- Athlete of the Month recognition modules
- Video Gallery



To view site: www.letsgocolts.com

#### THE JUMBOTRON



#### **UNIQUE FEATURES:**

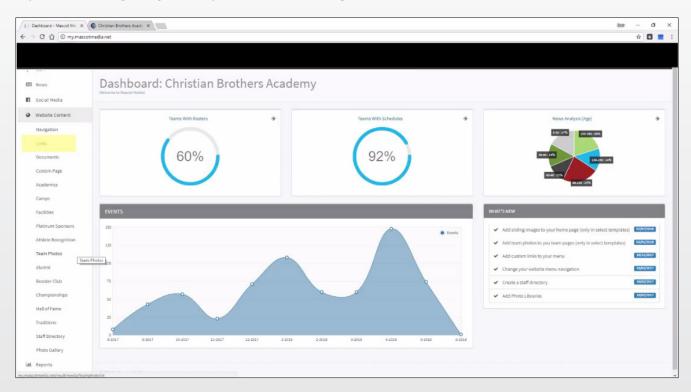
- Full screen HD news images
- Optional links to feeder schools
- Video player toggles between live broadcasts and recent videos
- Sports specific news, forms, links, and social media

LOWER

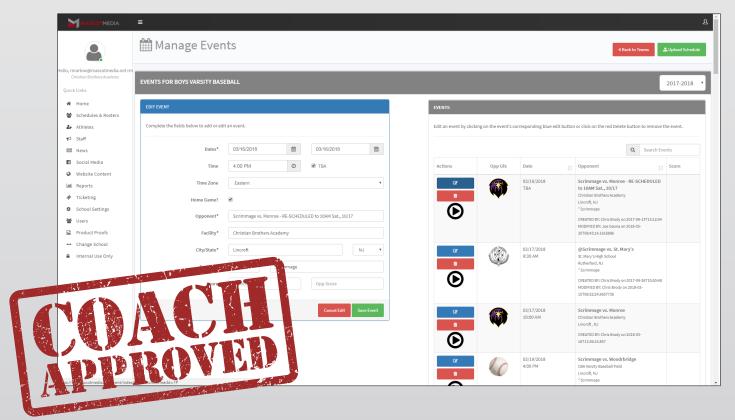
To view site: www.fhsbulldogs.com

#### THE CONTENT MANAGEMENT SYSTEM (CMS)

Your assigned content specialist will help with your initial content upload to get you up and running.

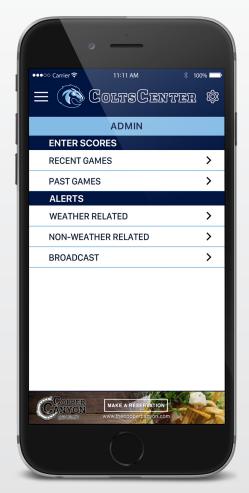


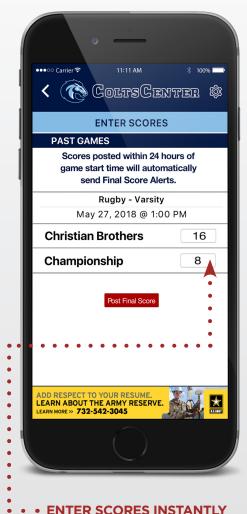
Once you are set up with your website, our digital team will help train you and your staff on how to keep your content up to date.

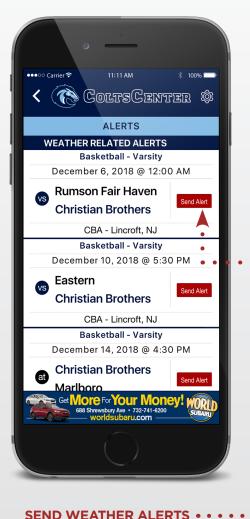


#### SCHOOL LOGIN THROUGH THE APP

Final scores & alerts can easily be sent from your phone!







**MORE INFO?** 

For CMS video walkthroughs, go to www.mascotmedia.net/tutorials.

Need Help? Contact us at 479-527-8600 or email us at digital@mascotmedia.net.



#### **CONNECT WITH US!**

479,527,8600



digital@mascotmedia.net



mascotmedia.net



linkedin.com/company/mascot-media





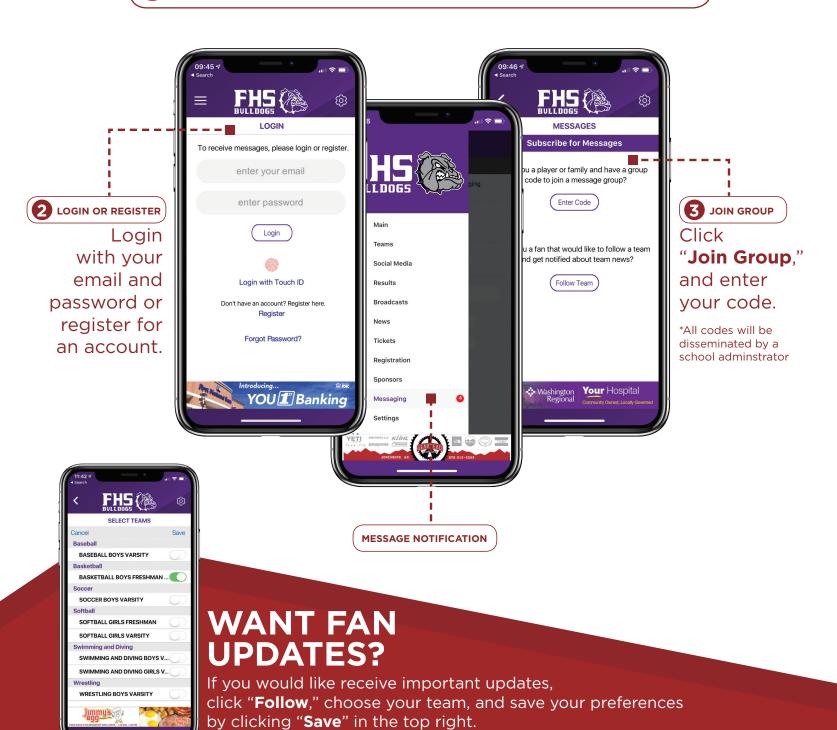
facebook.com/mascotmediateam



youtube.com/c/mascotmedia

#### SIGN UP FOR IMPORTANT MESSAGES FROM YOUR FAVORITE TEAM!

**1** Go to "**Messages**" in the app menu.









#### LET US

help you build your

### SPORTS NETWORK



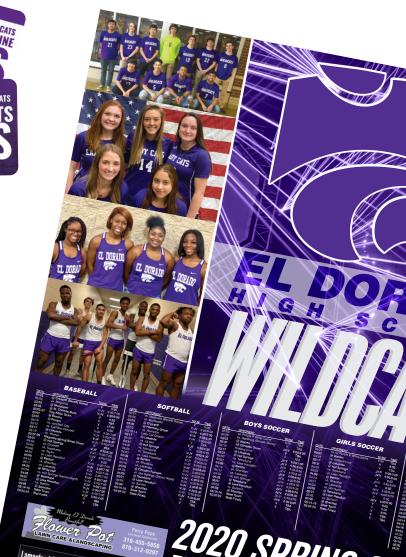




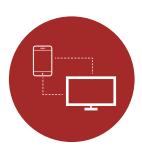








#### APP FEATURES



#### ONE STEP MASS COMMUNICATION

Combine push notifications and social media promotion for a one step mass communication across all platforms directly from your phone!



#### **MESSAGING**

This is an app based, secure communication tool that allows coaches, administrators, and staff to communicate directly to student athletes, parents, and fans. This one-way communication tool will allow monitoring and supervision of all communication by the Athletic Director or Administration.



#### **PUSH NOTIFICATIONS**

Communicate in real time sending push notifications regarding venue security, upcoming broadcasts, live scoring updates, final score alerts, game time changes, timely announcements, and much more!



#### BOOSTER CLUB E-COMMERCE TOOLS

This tool allows Booster Clubs to collect fees for various levels of sponsorships online via credit card, thus streamlining the process.



#### SOCIAL MEDIA PROMOTION

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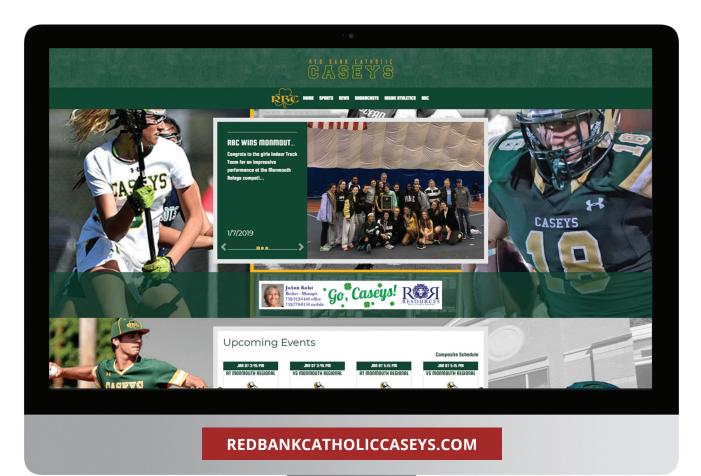
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#### CONTACT INFORMATION

479.527.8640 • DIGITAL@MASCOTMEDIA.NET

#### **WEBSITE**

Our websites seamlessly integrate with our apps for a comprehensive digital presence. See our web template guide for all of our customizable templates.

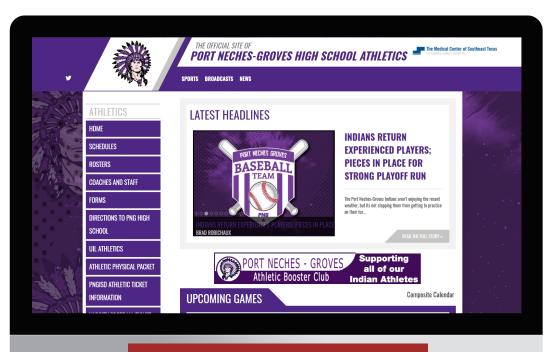




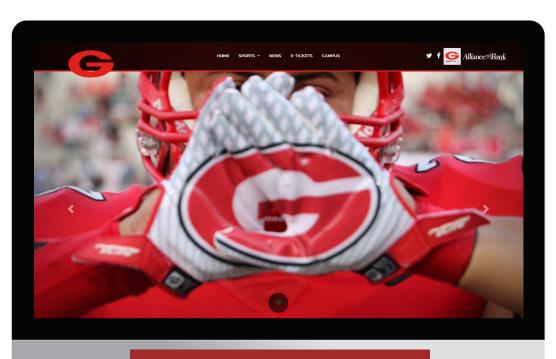
#### **FEATURES:**

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- Facilities Page

- Alumni Pages
- Custom Content Pages
- Social Media
- Media Gallery
- Links to Affiliate Sites
- Links to Multiple Schools
- Online Camp Registration and Payment



#### **PNGATHLETICS.COM**

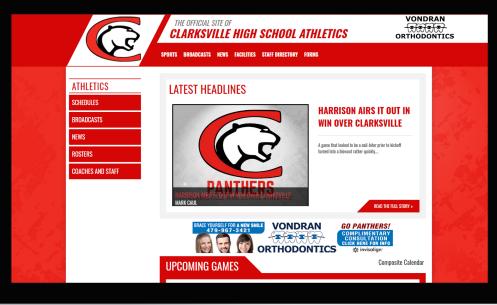


**GREENVILLEISDATHLETICS.COM** 

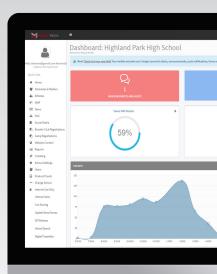
#### YOUR SPORTS N

#### SCHEDULE PRODUCTS





#### SINGLE ( Entry



#### **MY.MASCO**

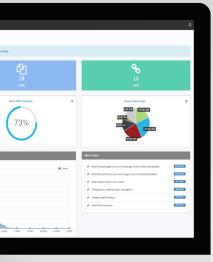


WEBSITES

BROAD

#### **JETWORK SUITE**

## POINT



#### **IMEDIA.NET**



CASTING

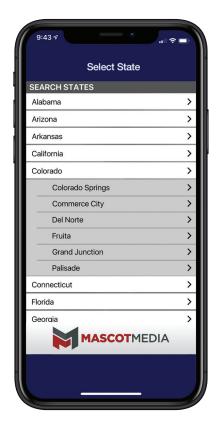


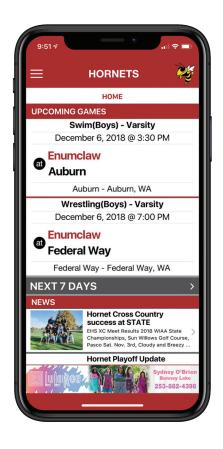


#### **NATIONAL SPORTS APP**

The National Sports App is a free, professional platform available to your school to improve communication, showcase student athletes, improve fundraising, and elevate your brand.







#### **FEATURES:**









- Schedules & Scores
- Final Score Alerts
- Push Notifications
- Live Broadcasts (when available)
- Latest News & Events
- Rosters
- Social Media
- Local Supporters

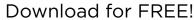
#### **CUSTOM APPS**

For schools looking to raise the bar and stand out above the rest, the Custom App is the solution for you. We build industry leading, native apps with all the quality features of the National Sports App customized to your brand.







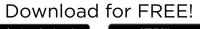






Clarksville









#### **BROADCASTING**

Our broadcasting service allows your student led broadcast team to reach a worldwide audience. Family members and fans can watch any sport, any time, any where with no pay-per-view or subscription costs.

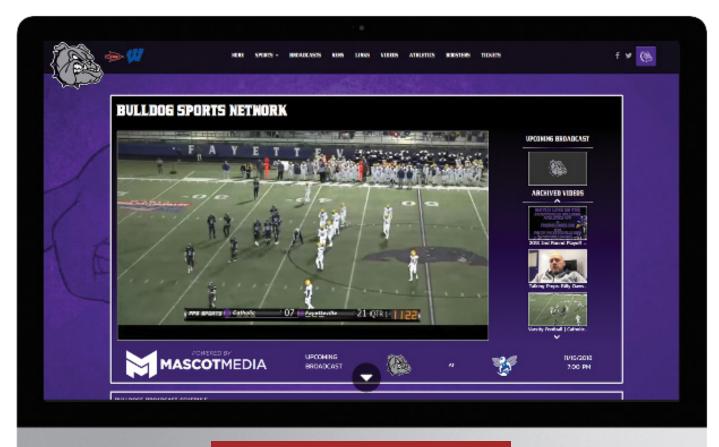




"I just wanted to share... my eldest son is in the Navy and the opportunity to watch his younger brother play his final senior home game last night was such a great opportunity. Thank you for streaming the game last night!"

#### - Kimberly Banks

Lone Star High School, Frisco ISD



#### FHSBULLDOGS.COM







#### **FEATURES:**

- Flexible options for any level of streaming
- Unlimited games and events
- Total control of your broadcast schedule
- Hands-on experience for your students
- Hassle Free, 24-7 mobile broadcast network
- Push notifications 30 minutes before a broadcast starts
- No pay-per-view or subscription costs



#### **CONNECT WITH US!**

479.527.8655



mascotmedia.net

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youtube.com/c/mascotmedia