

# The Global Difference: *Innovative Solutions* *Exceptional Value*



## Global Furniture Group & Equalis Group

*Publicly Procured Contract Vehicle*

### Global Furniture Contract Highlights

- Greenguard-certified products help support developers, architects, designers, and planners to achieve LEED certification for new buildings.
- Competitively priced product offering with discounts from list ranging from 51% - 60%+ based on product type and order size.
- Uncompromised design aesthetic & craftsmanship backed by a Lifetime Warranty provides Equalis members with bespoke furniture that will withstand the rigors of daily use for years to come.
- Nationwide coverage through a network of authorized servicing dealers.
- Access to a suite of value-added services, such as design services, product customization, made-to-measure capabilities, special quotes, specification services, and CAD files.

### Who is Global Furniture?

Founded in 1966, Global Furniture Group is a vertically integrated worldwide manufacturer and distributor of office, educational, institutional, hospitality, healthcare, and specialty-markets furniture and related ergonomic accessories. Global's success over the past half-century owes much to its diverse team, which takes pride in creating quality products and providing the highest level of service to Global's clients. Above all, Global is a trusted partner and remains committed to the needs of its customers, working together to develop lasting relationships and quality furniture solutions.

*Save Time...* we've done the procurement work so you don't have to.

*Save Money...* your dollar goes further with the collective buying power of Equalis Group.

*Stay Legal...* our competitive procurement process delivers statutory compliance in every state.

**Contract #:** EQ-052920-01F

**Lead Agency:** Region 10 ESC

**Contract Term:** 09.01.2020 – 08.31.2023

**Renewable Through:** 08.31.2027

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.