



# Insight Fast Facts

## Insight at a glance

- Global provider of IT hardware, software and service solutions
- Comprehensive resource for cloud solutions
- Fortune 500 company founded in 1988
- Generated sales of \$7.1 billion in 2018
- Partnerships with 3,500+ manufacturers and publishers
- Global software reseller with extensive license management services
- Approximately 7,400 teammates worldwide
- Operations in 19 countries, serving clients across the globe

## Connected to leading partners

### Worldwide Adobe Licensing Center

### Cisco Gold Certified Partner

- CloudBuilder
- Managed Services
- Security
- Unified Communications

### Dell Technologies Titanium Black Partner

### HP Platinum Partner

### HPE Platinum Partner

### IBM Gold Partner

### Lenovo Platinum Partner

### Leading Microsoft Global Licensing Reseller

- 13 Gold competencies
- 1 Silver competency

### Symantec Platinum Partner

### VMware Premier Partner

## 2019 achievements

- No. 430 on the Fortune 500
- Citrix North America Enterprise Partner of the Year
- CRN Managed Services Provider 500 — Elite 150
- EcoVadis Silver Medal for Corporate Social Responsibility
- HP U.S. Personal Systems National Solution Provider of the Year
- Intel IoT Solution Partner of the Year

## 2018 achievements

- No. 12 on the CRN Solution Provider 500
- Cisco Americas Commercial Partner of the Year
- Dell EMC North America Server Partner of the Year
- IBM Geography Excellence Award: Top National Strategic Business Partner in North America
- Intel Retail Solution Partner of the Year
- Juniper Networks Americas National Partner of the Year
- Microsoft U.S. Partner Award for Apps and Infrastructure – DevOps
- Microsoft U.S. Partner Award for Apps and Infrastructure – Open Source on Azure
- Microsoft U.S. Partner Award for Data & AI – Internet of Things
- Microsoft Worldwide Artificial Intelligence Partner of the Year
- Microsoft Worldwide Modern Desktop Partner of the Year
- NetApp FlexPod Partner of the Year
- Red Hat National Value Add Partner of the Year
- Samsung Smart Signage Award for Retail Installation of the Year
- Veeam Impact Partner of the Year, United States
- VMware Partner Innovation Award – Mobility Management Solution, Americas