

# NEC - Orchestrating a *Brighter* World

# NEC

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GROUP

## NEC Corporation & Equalis Group

*Publicly Procured Contract Vehicle*

### NEC Contract Highlights

- **Over 120 years of success** - NEC creates the social values of safety, security, fairness and efficiency to promote a more sustainable world.
- **Leader in Innovation** – As an awarding winning corporation in innovation, NEC holds over 64,000 patents with 9 laboratories across the globe creating technology to better society.
- **Competitive Pricing** – Equalis Group pricing offers government organizations best value pricing across a wide array of NEC portfolios.
- **Portfolio** – NEC is the global leader in biometrics, #1 in SMB & Enterprise communication shipments worldwide and a newly announced Global Strategic partnership with Intermedia for Unified Communications, collaboration and contact center further strengthen our portfolio.
- **Financial Services** – NEC Financial Services offer a wide range of leasing options including Municipal Leases perfectly suited for government organizations.

### Who is NEC?

As an Information and Communications Technology (ICT) leader, NEC is committed to bringing together and integrating its technology and expertise to create the ICT-enabled society of tomorrow. Through the use of our solutions and services, education institutions can realize highly connected and secure learning environments that optimize collaboration and knowledge sharing whether in a traditional campus or an online learner-driver setting.

Explore the full portfolio of Equalis Group contract vehicles at [EqualisGroup.org/contracts](https://EqualisGroup.org/contracts).

*Save Time...* we've done the procurement work so you don't have to.

*Save Money...* your dollar goes further with the collective buying power of Equalis Group.

*Stay Legal...* our competitive procurement process delivers statutory compliance in every state.

**Contract #:** EQ-111519-04

**Lead Agency:** Region 10 ESC

**Contract Term:** 03.01.2020 – 02.28.2023

**Renewable Through:** 02.28.2027

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.