

# The First-in-the-Nation Already-Procured Managed Print Services Program



**xerox™** Business Solutions Southeast

## Xerox Business Solutions Southeast & Equalis Group Publicly Procured Contract Vehicle

### Xerox Contract Highlights

- Comprehensive no-cost evaluation of each Equalis Group member's current document management environment and desired future state design.
- A full range of the highest quality equipment, including new and certified pre-owned multifunctional devices, printers, scanners, and production machines.
- Cutting edge software solutions that further leverage your investment in office equipment to reduce manual processes and/or deliver new capabilities.
- Purchasing flexibility: options to lease, rent, or buy office equipment, or simply pay a flat price per page with no upfront capital expenditures.
- Equalis Group member-only contract terms: no escalation clauses, equipment return charges, or auto renewals.

### Who is Xerox Business Solutions Southeast?

Xerox Business Solutions Southeast is a business technology and managed service provider servicing Georgia and Alabama. Formerly operating as three separate entities, Berney Office Solutions, Georgia Duplicating Products, and Stewart of Alabama, Xerox Business Solutions Southeast provides high-touch service to its customers locally, while leveraging the nationwide resources it has access to as a part of the Xerox Business Solutions network.

As the largest office technology company in Alabama and Georgia, Xerox Business Solutions Southeast is a market leader in the transition for new hardware and software trends that address a broad range of document requirements for its customers.

Explore the full portfolio of Equalis Group contract vehicles at [EqualisGroup.org/contracts](http://EqualisGroup.org/contracts).

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** MP-1030

**Lead Agency:** CCOG

**Contract Term:** 07.01.2019 - 06.30.2023

**Renewable Through:** 06.30.2028

## Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.