



*Active Learning.
Active Minds.
Active Spaces.*



bkm Education TX & Equalis Group

Publicly Procured Contract Vehicle



bkm Education Contract Highlights

- **Aggressive Pricing** – Equalis Group members in Texas will receive a 44% - 66%+ volume-based discount off list pricing depending on product type and total purchase amount.
- **Comprehensive Product Offering** – Access an extensive portfolio of innovative and high quality products that include desks and worksurfaces, soft and hard seating, storage solutions, markerboards, splashpads, modular furniture, workstations, room and space divider screens, and height-adjustable standing desks.
- **Turn-Key Solutions** – Experience turn-key procurement with services that include identifying the member's needs, space planning, design solutions, on site logistics, and experienced project managers.
- **Expertise You Can Leverage** – Partner with a woman-owned organization that utilizes extensive research and insights, a staff with over 110 years of experience, and a passion for meeting and exceeding your educational and office furniture needs.

Who is bkm Education?

bkm Total Office of Texas and Steelcase Education are focused on helping schools, colleges, and universities create the most effective, rewarding, and inspiring active learning environments to meet the evolving needs of students and educators. Using an insight-led approach, we design solutions for the many spaces learning happens, from classrooms and libraries to in-between spaces and cafes. We have a passion for understanding how learning best takes place and how smarter, active learning spaces can help.

Explore the full portfolio of Equalis Group contract vehicles at EqualisGroup.org/contracts.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: EQ-052920-01C

Lead Agency: Region 10 ESC

Contract Term: 09.01.2020 – 08.31.2023

Renewable Through: 08.31.2027

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.