

Bid Tabulation
Sourcing Office Print Management Program
RFP #2009.04.1

Company Information			RFP Participation				
Company Name	Contact Name	Email Address	Received RFP	Attended Pre-Proposal Meeting	Submitted Qualifying Proposal	RFP Score	Contract Awarded
Applied Laser Technology <i>HP, Kyocera Mita, Sharp, Samsung, Lexmark, Xerox</i>	Bill Botkin	BBotkin@AltConnect.com	Yes	No			
Blue Technologies <i>Konica Minolta</i>	Paul Hanna	PaulHanna@BlueTechnologiesInc.com	Yes	No			
ComDoc/Global/Xerox <i>Xerox, Sharp</i>	Larry Frank (ComDoc) Will Frank (ComDoc) Steve Lynn (ComDoc) Gordy Optiz (ComDoc) Thomas Ready (Xerox) Paul Schulman (Global)	LFrank@ComDocInc.com WFrank@ComDocInc.com SLynn@CoMDocInc.com GOpitz@ComDocInc.com Thomas.Ready@Xerox.com Schulman@GISX.com	Yes	Yes	Yes	3,616 points	Yes
Ikon Office Solutions <i>Ricoh</i>	Steve Fedell Nick Fuciu Matt Messina	SFedell@Ikon.com NFuciu@Ikon.com MTMessina@Ikon.com	Yes	No			
Independent Print Management Group <i>Independent</i>	Kieren Whitehead	KieranWhitehead@Sympatico.ca	Yes	No			

ITC Systems <i>Konica Minolta, Ricoh, Sharp</i>	Dave Hulbert	Dave.Hulbert@ITCSysstems.com	Yes	No			
Konica Minolta Business Solutions USA <i>Konica Minolta</i>	Keith Behrendt	KBehrendt@KMBS.KonicaMinolta.us	Yes	Yes			
Kyocera Mita <i>Kyocera Mita</i>	Matt Job Tom Walsh	MJob@KyoceraMita.com Thomas_Walsh@KyoceraMita.com	Yes	Yes			
Lake Business Products <i>Canon</i>	Terri Cain Ed Sheehan	TCain@LakeBusiness.com ESheehan@LakeBusiness.com	Yes	No			
MCPc <i>HP</i>	John Patterson Tom Reddy	John.Patterson@MCPc.com Tom.Reddy@MCPc.com	Yes	No			
MT Business Technologies <i>Ricoh, HP</i>	Joe Barganier Don Cole	JBarganier@MTBT.com DCole@MTBT.com	Yes	Waived			
OfficeMax <i>Xerox, HP</i>	Bill Ford Nicole Merriman	William.Ford@OfficeMax.com Nicole.Merriman@OfficeMax.com	Yes	Yes	Yes	3,284 points	No
RS Office Solutions <i>Independent</i>	Chuck Renaud	CRenaud@RSTPM.com	Yes	No			
SE Blueprint <i>KIP America</i>	K. Bialosky	KBialosky@SEBlueprint.com	Yes	Waived			
Toshiba Business Solutions			Yes	Yes			

<i>Toshiba</i>	Larry Bennett Ned Bergen Mike Cardwell Mari Sloan	Larry.Bennett@Tabs.Toshiba.com NBergen@TBSOhio.com Mike.Cardwell@Tabs.Toshiba.com MSloan@TBSOhio.com					
Tracsystems <i>Lexmark, HP</i>	JK Libby	JKLibby@TracSystems.com	Yes	Yes			