

Building Innovation: Modern Solutions for Every Phase of the Building Lifecycle



GORDIAN[®]

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GROUP

Gordian & Equalis Group

Publicly Procured Contract Vehicle

Gordian Contract Highlights

There is never enough time, never enough money, or never the right people to complete your repairs, renovations, and simple construction projects. Gordian's Job Order Contracting (**JOC**), construction procurement, solutions provide comprehensive data, robust software, and unmatched industry expertise to help you maximize your resources and complete many projects with one competitively-awarded contract. Equalis Group members leveraging this publicly procured contract can expect the following:

- Access, turnkey Job Order Contracting and facility planning solutions.
- A fast, flexible way to purchase construction services enabled by a single-bid process that allows projects to start faster creating partnerships between project owners and awarded contractors, resulting in higher quality work.
- Project administration and implementation provided by Gordian's highly qualified and experienced team.
- Also available, facilities benchmarking data to secure funding & guidance for long-term capital plans.

Who is Gordian?

Gordian is the leading provider of facility and construction cost data, software and expertise for all phases of the building lifecycle. From planning to design, procurement, construction and operations, Gordian's solutions help clients maximize efficiency, optimize cost savings and increase building quality. This includes understanding and communicating the needs of the building portfolio, determining investment priorities and creating actionable plans, defining accurate project budgets and procuring and executing construction work efficiently.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1106A

Lead Agency: Region 10 ESC

Contract Term: 01.01.2021 – 12.31.2023

Renewable Through: 12.31.2027

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Procurement Solutions

Job Order Contracting (JOC)



JOC - Build and Maintain Crucial Facilities and Infrastructure with Less Hassle

Job Order Contracting (**JOC**) is an alternative construction process that helps facility and infrastructure owners' complete repairs, renovations and alterations with a single, competitively-bid contract. Unlike traditional bidding where each project is identified, designed and put out to bid, JOC establishes prices up front, eliminating the need to bid projects separately.

Partner with Gordian to implement a best-in-class Job Order Contracting program. Gordian's JOC solutions provide comprehensive data, robust software and unmatched industry expertise to help you maximize your available resources and complete many projects with one competitively awarded contract.

What Makes Gordian's JOC Solutions Unique



Data

- Powered by a customized Construction Task Catalog® (**CTC**), created exclusively for construction procurement with your unique requirements.
- Includes highly researched in-market cost data on materials, labor and equipment.



Software

- Managed on an easy-to-use, collaborative online platform.
- Designed to meet JOC best practices and provides instant access to your customized CTC, ensuring price certainty and procurement speed.
- Transparency and oversight into the Job Order workflow from creation to closeout.



Expertise

- Unmatched experience in JOC program implementation and administration.
- Over \$2.4B in construction volume completed each year through Gordian's JOC solutions.
- Award-winning team dedicated to the development, implementation, and support of JOC programs.

Overcoming Common Construction Challenges with JOC

It often seems there is not enough time, money or manpower available to complete all the projects on your plate. But with Job Order Contracting, high-quality work can be done despite these challenges.



Limited Resources



Budget Constraints



Tight Scheduling Windows and Timelines



Changing Scopes of Work

Procurement Solutions

eziQC®



eziQC® - Streamlined Procurement Through Cooperative Purchasing Networks

When you need to get repairs, renovations, upgrades or time-sensitive work underway quickly, Gordian's eziQC solution, available through Equalis Group, allows you to access competitively-awarded contractors ready to get started on your project immediately. With eziQC, you can issue POs in days and still satisfy your local competitive-bidding requirements.

Benefits of eziQC®



Cost Control

Leverage eziQC establishes localized material, labor and equipment pricing, ensuring costs don't get out of hand.



Time Savings

Access a pool of readily available, awarded contractors and preset pricing for tasks that allows projects to begin in a matter of days.



Quality Work

An experienced Gordian representative will work with you and your awarded contractor to ensure quality every step of the way.

5 Step Process with eziQC®

Joint Scope Meeting

Contractor site inspection and Pre-Price Proposal Q&A to better understand SOW.



Detailed Scope of Work

Detailed SOW is prepared and submitted along with the RFP to the contractor.



Price Proposal

Price Proposal and construction schedule, along with identified local contractors, are submitted to Gordian for review.



Price Proposal Review

Proposal is reviewed by Gordian prior to client review and approval, ensuring the appropriate tasks and quantities are reflected.



Job Order Issued

When the client is 100% satisfied with the Price Proposal, construction schedule, and proposed subcontractors, a purchase order may then be issued.

Facility Planning

ROPA



Return on Physical Assets - Make Confident Decisions About Physical Assets

With the Return on Physical Assets (**ROPA**) solution, Gordian will work with you to establish an analytical framework for decision-making to be certain your choices are founded on objective data and tied to historical and peer performance. As trusted long-term partners, Gordian will be by your side with decades of industry experience and unbiased perspective to guide you through these critical business decisions.

The ROPA Decision Making Framework



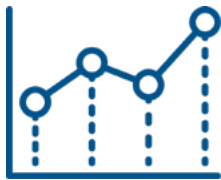
Data Collection & Measurement

Gordian collects and assembles a holistic set of finance, facilities and infrastructure data to establish a baseline of the current state of your physical campus.



Performance Assessment

Assess your current situation and determine how well-positioned you are to address exposures through historical tracking and peer benchmarks.



Analysis & Modeling

Utilizing experience and data from over 450 institutions, Gordian sheds light on where existing practices will take your campus and explore different approaches to create a better future.



Action Planning

With priorities defined and understood, decisions about your facilities can enable action towards institutional goals and a sustainable future for your campus.



Continuous Improvement

As an annual membership service, we'll measure the impact of actions taken, track progress towards goals and ensure your shared vision continues to serve the mission of your institution.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.