

## ATTACHMENT F

### SOURCING ALLIANCE RFP 2020.05.3 - ELECTRIC PICKUP TRUCK & EV CHARGING SOLUTIONS

#### PROPOSAL SCORE SHEET

#### Phase I Review - Initial Qualifying Criteria

Proposals must meet all of the following Phase I Initial Qualifying Criteria to be considered for further evaluation. Any proposal receiving a "no" response to any of the following criteria may be deemed nonresponsive to this RFP and disqualified.

- # **Initial Qualifying Criteria**
1. Was Bidder's proposal received by the deadline as specified in **RFP Section 1.3 - Anticipated Procurement Timetable?**
  2. Did Bidder submit a proposal comprised of a separate Technical Proposal and Cost Proposal as required in **RFP Section 4 - Proposal Format & Submission?**
  3. Does Bidder's proposal include all required affirmative statements and certifications, signed by the Bidder's representative, as described in **Attachments C and D?**
  4. [Did Sourcing Alliance's review of the Auditor of State website verify that Bidder is NOT excluded from contracting with Sourcing Alliance by O.R.C. § 9.24 as the result of an unresolved finding for recovery?](#)

Does Bidder meet the Initial Qualifying Criteria? Yes or No.

Lily Pad		Charge Point		National Car Charging		EVSE, LLC		U-Go Charging	
<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>	<u>Yes</u>	<u>No</u>
x		x		x		x			x
x		x		x		x		x	
x		x		x		x		x	
x		x		x		x		x	
Yes		Yes		Yes		Yes		Yes	

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**Phase 2 Review - Scoring of Technical Proposal**

The Proposal Review Team will only score the Technical Proposals of Bidders who meet the Initial Qualifying Criteria.

A Technical Proposal's total Phase II points will be calculated as the sum of the points for each evaluation category. Sourcing Alliance has established a total of 200 available points. Technical Proposals which do not meet or exceed a total point value of at least 100 points out of a maximum of 200 points will be disqualified from further consideration, and that Bidder's Cost Proposal will not be considered by Sourcing Alliance. Only those Bidders whose Technical Proposals receive a score that meets or exceeds the minimum required 100 Technical Proposal points will advance to Phase III of the evaluation process.

	Total Point Value	Lily Pad Points	Charge Point Points	National Car Points	EVSE, LLC Points	U-Go Charging Points
Supplier Overview & Qualifications (Section 3)	30	12.9	16.4	22.5	18.1	9
Product Offering in Relation to Scope of Proposal Offering (Sections 4 to 7, & 10)	105	67.5	92.5	75	47.8	17
Customer Service (Section 8)	20	7	15	10	10	4
Warranty Section (Section 9)	15	7.5	12.5	12.5	7.5	0
Partnering with Sourcing Alliance (Section 11 of Specification)	30	15	17	18.5	13.5	3
<b>TOTALS:</b>	<b>200</b>	<b>109.9</b>	<b>153.4</b>	<b>138.5</b>	<b>96.9</b>	<b>33</b>
Is Respondent's point total at least the 100-point minimum? Yes or No.		Yes	Yes	Yes	No	No

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#### PROPOSAL SCORE SHEET

**Phase III Review - Cost Proposal**

Sourcing Alliance will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 100 points - all other proposals will be disqualified. When considering Cost Proposals, the PRT reserves the right to exclude any outlying proposals.

	Total Point Value	Lily Pad Points	Charge Point Points	National Car Points	EVSE, LLC Points	U-Go Charging Points
Pricing	100	75	70	85	0	0
<b>TOTALS:</b>	<b>100</b>	<b>75</b>	<b>70</b>	<b>85</b>	<b>0</b>	<b>0</b>

**Total Score - Technical Proposal + Cost Proposal Scores**

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be determined by combining Bidders' Technical Proposal and Cost Proposal scores.

		Lily Pad	Charge Point	National Car	EVSE, LLC	U-Go Charging
	Technical Proposal Points Awarded	109.9	153.4	138.5	96.9	33
	Cost Proposal Points Awarded	75	70	85	0	0
	Total Points Awarded	184.9	223.4	223.5	96.9	33