



**ATTACHMENT F – QUESTION & ANSWERS
CCOG-2114, Energy Management Services**

Question 1
Can we provide any one and/or a combination of scope services or must we propose for the entire scope?
Answer 1
Yes, you can provide one and/or a combination of scope of services and still have your proposal considered from award.
Question 2
Will a single company be awarded or does Equalis intend to award multiple companies? If multiple companies are awarded, will there be overlap between proposed scope (will multiple firms offering the same scope items be awarded or single awarded company per scope item)?
Answer 2
Multiple awards will be considered during the evaluation process.
Question 3
Energy audits is a scope item listed on your slide. Energy Audits are a preliminary step in procuring a Energy Services Performance Contract (ESPC). An ESPC is awarded through an RFQ. Would ESPC be an acceptable service in this RFP? The only price that could be fixed is the cost of the energy audit. OR does Equalis have a specific RFQ for ESPC?
Answer 3
Yes, the ESPC would be an acceptable service to include in your proposal.
Question 4
Is it permissible to respond without pricing, instead focusing on capabilities and available services, or will responses without pricing be disqualified?
Answer 4

Providing a Cost Proposal is a requirement. Failure to provide a Cost Proposal will result in a rejection of the proposal.