

ATTACHMENT F

EQUALIS GROUP: COG-2017 - MEDICAL, SURGICAL, LABORATORY, PHARMACEUTICAL SUPPLIES AND EQUIPMENT WITH RELATED SERVICES & SOLUTIONS PROGRAM

Bid Tabulations

Phase I Review - Initial Qualifying Criteria

Proposals must meet all of the following Phase I Initial Qualifying Criteria to be considered for further evaluation. Any proposal receiving a "no" response to any of the following criteria may be deemed nonresponsive to this RFP and disqualified.

- | # | <i>Initial Qualifying Criteria</i> |
|----|---|
| 1. | Was Bidder's proposal received by the deadline as specified in RFP Section 1.3 - Anticipated |
| 2. | Did Bidder submit a proposal comprised of a separate Technical Proposal and Cost Proposal as required in RFP Section 4 - Proposal Format & Submission? |
| 3. | Does Bidder's proposal include all required affirmative statements and certifications, signed by the Bidder's representative, as described in Attachments C and D? |
| 4. | Did Equalis Group's review of the Auditor of State website verify that Bidder is NOT excluded from contracting with Equalis Group by O.R.C. § 9.24 as the result of an unresolved finding for recovery? |

Does Bidder meet the Initial Qualifying Criteria? Yes or No.

CITY APPAREL		HENRY SCHEIN		McKESSON		MKC ENTERPRISES		TEXAS MEDICAL CENTER		TYLER PHARMACEUTICALS	
Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
X		X		X		X		X		X	
X		X		X		X		X		X	
X		X		X		X		X		X	
X		X		X		X		X		X	
YES		YES		YES		YES		YES		YES	

Phase II Review - Scoring of Technical Proposal

The Proposal Review Team will only score the Technical Proposals of Bidders who meet the Initial Qualifying Criteria.

A Technical Proposal's total Phase II points will be calculated as the sum of the score for each evaluation criteria times the weighting for that criteria. Equalis Group has established a total of **200** available points. Technical Proposals which do not meet or exceed a total point value of at least **100** points out of a maximum of **200** points will be disqualified from further consideration, and that Bidder's Cost Proposal will not be considered by Equalis Group. Only those Bidders whose Technical Proposals receive a score that meets or exceeds the minimum required **100** Technical Proposal points will advance to Phase III of the evaluation process.

	Weight	CITY APPAREL	HENRY SCHEIN	McKESSON	MKC ENTERPRISES	TEXAS MEDICAL CENTER	TYLER PHARMACEUTICALS
		Points	Points	Points	Points	Points	Points
Supplier Overview & Qualifications (Section 3)	30	7.80	15.40	20.00	10.20	10.80	9.00
Products, Capabilities Services (Sections 4)	100	32.00	78.50	96.00	16.00	39.50	24.50
Business Operations (Section 5)	30	15.00	22.50	22.50	6.00	15.00	15.00
Go-To-Market Strategy(Section 6)	40	9.50	20.00	22.50	20.00	20.00	9.50
TOTALS:	200	64.30	136.40	161.00	52.20	85.30	58.00
Is Respondent's point total at least the 100-point minimum? Yes or No.		No	Yes	Yes	No	No	No

Phase III Review - Cost Proposal

Equalis Group will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 100 points - all other proposals will be disqualified. When considering Cost Proposals, the PRT reserves the right to exclude any outlying proposals.

	Weight	CITY APPAREL	HENRY SCHEIN	McKESSON	MKC ENTERPRISES	TEXAS MEDICAL CENTER	TYLER PHARMACEUTICALS
		Points	Points	Points	Points	Points	Points
Pricing	100	N/A*	63.50	74.60	N/A*	N/A*	N/A*
TOTALS:	100	0.00	63.50	74.60	0.00	0.00	0.00

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be determined by combining Bidders' Technical Proposal and Cost Proposal scores.

		CITY APPAREL	HENRY SCHEIN	McKESSON	MKC ENTERPRISES	TEXAS MEDICAL	TYLER
Technical Proposal Points Awarded	200	64.30	136.40	161.00	52.20	85.30	58.00
Cost Proposal Points Awarded	100	N/A*	63.50	74.60	N/A*	N/A*	N/A*
Total Points Awarded		64.30	199.90	235.60	52.20	85.30	58.00

SUMMARY: McKesson is awarded the contract as the lowest responsive and responsible Bidder.

* City Apparel, MKC Enterprises, Texas Medical Supply, and Tyler Pharmaceuticals Technical Proposals' score did not meet the 100 point minimum and therefore the Cost Proposals of each Bidder was not evaluated.