



ATTACHMENT F – QUESTION & ANSWERS
CCOG-2115, Vehicle Lift & Related Vehicle Maintenance Equipment, Services & Solutions

Question 1

Can we remove language from the insurance requirements for Employee Dishonesty and Third Party Employment Practice Liability that we feel we could not agree to in regard to third parties that will be helping to fulfill this contract. We do maintain these coverages but with amended language.

Answer 1

Yes. Redline, adjust, or remove language as you see fit.

Question 2

Our Attachment B-Cost Proposal document says Equalis Group-COG-2112-Waste & Recycle Containers With Related Solutions, shouldn't it say COG-2115 Vehicle Lift & Related Vehicle Maintenance Equipment, Services & Solutions?

Answer 2

Yes, you are correct. Thank you for catching that error. The corrected Attachment B - Cost Proposal excel template has been uploaded and is available for download under the "Files" section of this solicitation on Bonfire.

Question 3

What does the category column refer to? If we do not know labor hours or overtime hours for our subcontractors can we leave that blank?

Answer 3

If a column or section of the Cost Proposal is not relevant to the products or services being priced then please disregard or delete that column or section from your final Cost Proposal document. As stated in Section 2.3 - Cost Proposal & Acceptable Pricing Formats, "Bidders are required to use the template provided in Attachment B but are permitted to revise any part of spreadsheet in order to customize the cost proposal to accurately reflect the column titles, details, discounts, pricing categories of products, services, and solutions being offered to Equalis Group Members."

Question 4

Can I get a list of current members? If so I looked on your website and wasn't sure where they might be listed. Please advise!

Answer 4

Our membership list is not available to Bidders. We will only provide our Membership list to awarded suppliers.

Question 5

When referring to Buy American in your proposal they have more stringent rules than Buy America. Do you think the proposal means Buy America but states it as Buy American?

Answer 5

Question 3.1.6 in Attachment A - Technical Proposal should read "Buy America Act". We will issue an addenda to address the error. Thank you.

Question 6

At the top of this agreement it says Equalis Group, LLC and on page 7 it says Equalis Group, LTD. Our legal team is questioning how many entities Equalis has or is this just a typo?

Answer 6

Equalis Group, LLC is the entity. Appending Equalis Group with Ltd. was done in error.

Question 7

Can the admin fees be included in our discount?

Answer 7

Yes. The Admin Fee should be included in all pricing as outlined in Section 2.3 of the Main RFP document.

Question 8

Does Equalis Group prefer pricing that includes or exclude shipping cost?

Answer 8

Member preference is to have shipping costs included in the selling or contract pricing. Ultimately, it is up to each Bidder to determine how best to communicate the pricing of products included in their proposal.

Question 9

Are financial statements kept confidential?

Answer 9

So long as they are marked as confidential or proprietary, they will be treated as such. Please refer to Section 3.5 of the main RFP document.

Question 10

What is the process for adjusting pricing?

Answer 10

Notify the contract manager of the price increase including the updated pricing and a letter indicating the reason for the price increase.

Question 11

Will this be a three or five year contract?

Answer 11

The initial terms is 5 years.

Question 12

Are variable discounts or quantity discounts on different products acceptable.

Answer 12

Yes.

Question 13

In the event an Awarded Supplier acquires a business who provides complementary products, is there a mechanism for adding products or services post-award?

Answer 13

Yes, so long as it fits within the scope of the original solicitation and the value of the pricing is consistent with the balance of the contract

Question 14

What is the driving motivation behind creating this program?

Answer 14

Our goal is to create a robust contract portfolio. We want to make sure we are addressing the needs of our membership base.

Question 15

How does a member join Equalis Group? Is there a cost?

Answer 15

They execute a membership application. There is no cost, fees, dues associated with our membership.