

ATTACHMENT F

EQUALIS GROUP: COG-2109 - RECORDS MANAGEMENT, SHREDDING, STORAGE, AND DESTRUCTION WITH RELATED SERVICES & SOLUTIONS PROGRAM

Bid Tabulations

Phase I Review - Initial Qualifying Criteria

Proposals must meet all of the following Phase I Initial Qualifying Criteria to be considered for further evaluation. Any proposal receiving a "no" response to any of the following

- | # | <i>Initial Qualifying Criteria</i> |
|----|--|
| 1. | Was Bidder's proposal received by the deadline as specified in <u>RFP Section 1.3 - Anticipated</u> |
| 2. | Did Bidder submit a proposal comprised of a separate Technical Proposal and Cost Proposal as required in <u>RFP Section 4 - Proposal Format & Submission?</u> |
| 3. | Does Bidder's proposal include all required affirmative statements and certifications, signed by the Bidder's representative, as described in <u>Attachments C</u> and <u>D</u> ? |
| 4. | <u>Did Equalis Group's review of the Auditor of State website verify that Bidder is NOT excluded from contracting with Equalis Group by O.R.C. § 9.24 as the result of an unresolved finding for recovery?</u> |

Does Bidder meet the Initial Qualifying Criteria? Yes or No.

| Stericycle | | Records Consultants | |
|------------|-----------|---------------------|-----------|
| <u>Yes</u> | <u>No</u> | <u>Yes</u> | <u>No</u> |
| X | | X | |
| X | | X | |
| X | | X | |
| X | | X | |
| YES | | YES | |

Phase II Review - Scoring of Technical Proposal

The Proposal Review Team will only score the Technical Proposals of Bidders who meet the Initial Qualifying Criteria.

A Technical Proposal's total Phase II points will be calculated as the sum of the score for each evaluation criteria times the weighting for that criteria. Equalis Group has established a total of 200 available points. Technical Proposals which do not meet or exceed a total point value of at least 100 points out of a maximum of 200 points will be disqualified from further consideration, and that Bidder's Cost Proposal will not be considered by Equalis Group. Only those Bidders whose Technical Proposals receive a score that meets or exceeds the minimum required 100 Technical Proposal points will advance to Phase III of the evaluation process.

| | Weight | Stericycle Points | Records Consultants Points |
|--|------------|----------------------|-------------------------------|
| Supplier Overview & Qualifications (Section 3) | 30 | 11.40 | 10.00 |
| Products, Capabilities Services (Sections 4) | 100 | 60.00 | 25.50 |
| Business Operations (Section 5) | 30 | 15.00 | 12.60 |
| Go-To-Market Strategy(Section 6) | 40 | 37.50 | 9.50 |
| TOTALS: | 200 | 123.90 | 57.60 |
| Is Respondent's point total at least the 100-point minimum? Yes or No. | | Yes | No |

Phase III Review - Cost Proposal

Equalis Group will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 100 points - all other proposals will be disqualified. When considering Cost Proposals, the PRT reserves the right to exclude any outlying proposals.

| | Weight | Stericycle Points | Records Consultants Points |
|----------------|------------|----------------------|-------------------------------|
| Pricing | 100 | 50.00 | na |
| TOTALS: | 100 | 50.00 | na |

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be

| | | Stericycle | Records Consultants |
|--|--|-------------------|----------------------------|
| | Technical Proposal Points Awarded | 200 | 123.90 |
| | Cost Proposal Points Awarded | 100 | 50.00 |
| | Total Points Awarded | | 173.90 |

SUMMARY: Records Consultants Technical Proposal was scored below the 100 point threshold that would qualify their Cost Proposal for review and evaluation.
Contract awarded to Stericycle as the lowest responsive and responsible bidder.