

**ATTACHMENT B**  
**SOURCING ALLIANCE ONE CARD RFP #2019.1**  
**PROPOSAL SCORE SHEET**

**BID TABULATION**

**RFP #2020.03.19: PBM SERVICES PROGRAM**

**Phase I Review - Initial Qualifying Criteria**

Each proposal must meet all of the following Phase I proposal acceptance criteria in order to be considered for further evaluation. Any proposal receiving a "no" response to any of the following criteria may be deemed nonresponsive to this RFP and disqualified.

#	Initial Qualifying Criteria	CVS/caremark		CapitalRx		OptumRx		MC-Rx		EnvisionRx		MedImpact		Bidder 7		Bidder 8		
		Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	No	Yes	No	Yes	No
1.	Did Bidder submit <b>Attachments C, D, E, and G</b> completely, with proper execution?	Yes		Yes		Yes		Yes		Yes		Yes						
2.	Was the Bidder's proposal received by the deadline as specified in RFP Section III - RFP Process & Timeline?	Yes		Yes		Yes		Yes		Yes		Yes						
3.	Did the bidder submit a proposal comprised of a Technical Proposal and a Cost Proposal, both submitted in separate, appropriately labeled, sealed envelope as required in <b>RFP Section VI – Proposal Submission &amp; Format</b> ?	Yes		Yes		Yes		Yes		Yes		Yes						
4.	In <b>Attachment C – Required Bidder Information &amp; Certifications</b> , does the bidder state that it is NOT excluded from entering into a contract with CCOG due to restrictions related to the federal debarment list, unfair labor findings, or ORC § 9.24?	Yes		Yes		Yes		Yes		Yes		Yes						
5.	Did CCOG's review of the Auditor of State website verify that the bidder is NOT excluded from contracting with CCOG by ORC § 9.24 as a result of an unresolved finding for recovery?	Yes		Yes		Yes		Yes		Yes		Yes						
6.	In <b>Attachment C – Required Bidder Information &amp; Certifications</b> , does the bidder meet the minimum size requirements? oThe bidder has a minimum enrolled member population of 250,000 people, and oThe bidder has a minimum drug spend under management of \$500 Million	Yes		Yes		Yes		Yes		Yes		Yes						
Does Bidder meet the Initial Qualifying Criteria? Yes or No.		Yes		Yes		Yes		Yes		Yes		Yes						

**Phase 2 Review - Scoring of Technical Proposal**

The Proposal Team will score those Technical Proposals not eliminated in Phase I utilizing responses in **Attachment A**. The maximum Technical score is 1,540 points, and is based on the summation of the scores from each of the follow tabs. A Technical Proposal must achieve a total of 1,200 points out of a possible 1,540 points to qualify for continued consideration. Only those bidders whose Technical Proposals receive a score that meets or exceeds the minimum required 1,200 technical points will advance to Phase III of the evaluation process.

Technical	Maximum Points	CVS/caremark		CapitalRx		OptumRx		MC-Rx		EnvisionRx		MedImpact		Bidder 7 Points	Bidder 8 Points
		Points	Points	Points	Points	Points	Points	Points	Points	Points	Points				
General Requirements - See <b>Attachment A</b> for maximum points assigned to each question on this tab.	600														
Data Requirements - See <b>Attachment A</b> for maximum points assigned to each question on this tab.	220														
Performance Guarantees - See <b>Attachment A</b> for maximum points assigned to each question on this tab.	120														
Information Security & Privacy - See <b>Attachment A</b> for maximum points assigned to each question on this tab.	600														
<b>TOTALS:</b>	1,540	1,464	1,470	1,450	1,451	1,356	1,417	1,321	1,388	1,411	1,416	1,378	1,437	0	0
Is Respondent's point total at least the 1,200-point minimum? Yes or No.		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		

**Phase III Review - Cost Proposal**

The Proposal Team will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 1,200 points - all other proposals will be disqualified.

Pricing	Maximum Points	CVS/caremark		CapitalRx		OptumRx		MC-Rx		EnvisionRx		MedImpact		Bidder 7 Points	Bidder 8 Points
		Points	Points	Points	Points	Points	Points	Points	Points	Points	Points				
Pricing Requirements - Traditional Bids - See <b>Attachment B</b> for weight for each requirement.	820														
Pricing Requirements - Pass-Through Bids - See <b>Attachment B</b> for weight for each requirement.	820														
Bid Valuation	3,000														
Other Financials:															
Other Credits & Fees	100														
Medical Rx Alignment & Synchronization Credit	200														
Clinical Program Fees	100														
Adjusted Bids for CapRx:	1,020	919	90.05%	868	85.10%	868	85.05%	850	83.36%	865	84.75%	833	81.69%		
<b>Subtotals (without Med Rx Alignment &amp; Synchronization Credit):</b>	1,840	1,670	90.76%			1,595	86.68%	1,596	86.71%	1,608	87.39%	1,557	84.59%		
Med Rx Alignment & Synchronization Credit:	200	170	85.00%			125	62.50%								
<b>TOTALS without Financials:</b>		1,840		868		1,720		1,596		1,608		1,557			
<b>TOTALS:</b>	5,040	4,840		1,745		2,967		1,596		3,919		2,642		0	0

**Total Score - Technical Proposal + Cost Proposal Scores**

The total of each bidder's Technical Proposal and Cost Proposal will be added together to calculate the final points awarded to each bidder. The Proposal Team will recommend awarding the contract(s) to the most responsible bidder(s) with the greatest bid score(s) in accordance with applicable public sector procurement guidelines.

	CVS/caremark	CapitalRx	OptumRx	MC-Rx	EnvisionRx	MedImpact	Bidder 7	Bidder 8
Technical Proposal Points Awarded	1,465	1,455	1,371	1,331	1,417	1,390	0	0
Cost Proposal Points Awarded	4,840	1,745	2,967	1,596	3,919	2,642	0	0
<b>Total Points Awarded</b>	6,305	3,200	4,338	2,927	5,336	4,032	0	0