

ATTACHMENT B
SOURCING ALLIANCE ONE CARD RFP #2019.1
PROPOSAL SCORE SHEET

BID TABULATION

RFP #2020.03.19: PBM SERVICES PROGRAM

Phase I Review - Initial Qualifying Criteria

Each proposal must meet all of the following Phase I proposal acceptance criteria in order to be considered for further evaluation. Any proposal receiving a "no" response to any of the following criteria may be deemed nonresponsive to this RFP and disqualified.

| # | Initial Qualifying Criteria | CVS/caremark | | CapitalRx | | OptumRx | | MC-Rx | | EnvisionRx | | MedImpact | | Bidder 7 | | Bidder 8 | | |
|--|--|--------------|----|-----------|----|---------|----|-------|----|------------|----|-----------|----|----------|-----|----------|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | No | Yes | No | Yes | No |
| 1. | Did Bidder submit Attachments C, D, E, and G completely, with proper execution? | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |
| 2. | Was the Bidder's proposal received by the deadline as specified in RFP Section III - RFP Process & Timeline? | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |
| 3. | Did the bidder submit a proposal comprised of a Technical Proposal and a Cost Proposal, both submitted in separate, appropriately labeled, sealed envelope as required in RFP Section VI – Proposal Submission & Format ? | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |
| 4. | In Attachment C – Required Bidder Information & Certifications , does the bidder state that it is NOT excluded from entering into a contract with CCOG due to restrictions related to the federal debarment list, unfair labor findings, or ORC § 9.24? | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |
| 5. | Did CCOG's review of the Auditor of State website verify that the bidder is NOT excluded from contracting with CCOG by ORC § 9.24 as a result of an unresolved finding for recovery? | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |
| 6. | In Attachment C – Required Bidder Information & Certifications , does the bidder meet the minimum size requirements? oThe bidder has a minimum enrolled member population of 250,000 people, and oThe bidder has a minimum drug spend under management of \$500 Million | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |
| Does Bidder meet the Initial Qualifying Criteria? Yes or No. | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | | | | | |

Phase 2 Review - Scoring of Technical Proposal

The Proposal Team will score those Technical Proposals not eliminated in Phase I utilizing responses in **Attachment A**. The maximum Technical score is 1,540 points, and is based on the summation of the scores from each of the follow tabs. A Technical Proposal must achieve a total of 1,200 points out of a possible 1,540 points to qualify for continued consideration. Only those bidders whose Technical Proposals receive a score that meets or exceeds the minimum required 1,200 technical points will advance to Phase III of the evaluation process.

| Technical | Maximum Points | CVS/caremark | | CapitalRx | | OptumRx | | MC-Rx | | EnvisionRx | | MedImpact | | Bidder 7 Points | Bidder 8 Points |
|--|----------------|--------------|--------|-----------|--------|---------|--------|--------|--------|------------|--------|-----------|-------|-----------------|-----------------|
| | | Points | Points | Points | Points | Points | Points | Points | Points | Points | Points | | | | |
| General Requirements - See Attachment A for maximum points assigned to each question on this tab. | 600 | | | | | | | | | | | | | | |
| Data Requirements - See Attachment A for maximum points assigned to each question on this tab. | 220 | | | | | | | | | | | | | | |
| Performance Guarantees - See Attachment A for maximum points assigned to each question on this tab. | 120 | | | | | | | | | | | | | | |
| Information Security & Privacy - See Attachment A for maximum points assigned to each question on this tab. | 600 | | | | | | | | | | | | | | |
| TOTALS: | 1,540 | 1,464 | 1,470 | 1,450 | 1,451 | 1,356 | 1,417 | 1,321 | 1,388 | 1,411 | 1,416 | 1,378 | 1,437 | 0 | 0 |
| Is Respondent's point total at least the 1,200-point minimum? Yes or No. | | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | | |

Phase III Review - Cost Proposal

The Proposal Team will only consider Cost Proposals of Bidders whose Technical Proposal score is at least 1,200 points - all other proposals will be disqualified.

| Pricing | Maximum Points | CVS/caremark | | CapitalRx | | OptumRx | | MC-Rx | | EnvisionRx | | MedImpact | | Bidder 7 Points | Bidder 8 Points |
|---|----------------|--------------|--------|-----------|--------|---------|--------|--------|--------|------------|--------|-----------|--------|-----------------|-----------------|
| | | Points | Points | Points | Points | Points | Points | Points | Points | Points | Points | | | | |
| Pricing Requirements - Traditional Bids - See Attachment B for weight for each requirement. | 820 | | | | | | | | | | | | | | |
| Pricing Requirements - Pass-Through Bids - See Attachment B for weight for each requirement. | 820 | | | | | | | | | | | | | | |
| Bid Valuation | 3,000 | | | | | | | | | | | | | | |
| Other Financials: | | | | | | | | | | | | | | | |
| Other Credits & Fees | 100 | | | | | | | | | | | | | | |
| Medical Rx Alignment & Synchronization Credit | 200 | | | | | | | | | | | | | | |
| Clinical Program Fees | 100 | | | | | | | | | | | | | | |
| Adjusted Bids for CapRx: | 1,020 | 919 | 90.05% | 868 | 85.10% | 868 | 85.05% | 850 | 83.36% | 865 | 84.75% | 833 | 81.69% | | |
| Subtotals (without Med Rx Alignment & Synchronization Credit): | 1,840 | 1,670 | 90.76% | | | 1,595 | 86.68% | 1,596 | 86.71% | 1,608 | 87.39% | 1,557 | 84.59% | | |
| Med Rx Alignment & Synchronization Credit: | 200 | 170 | 85.00% | | | 125 | 62.50% | | | | | | | | |
| TOTALS without Financials: | | 1,840 | | 868 | | 1,720 | | 1,596 | | 1,608 | | 1,557 | | | |
| TOTALS: | 5,040 | 4,840 | | 1,745 | | 2,967 | | 1,596 | | 3,919 | | 2,642 | | 0 | 0 |

Total Score - Technical Proposal + Cost Proposal Scores

The total of each bidder's Technical Proposal and Cost Proposal will be added together to calculate the final points awarded to each bidder. The Proposal Team will recommend awarding the contract(s) to the most responsible bidder(s) with the greatest bid score(s) in accordance with applicable public sector procurement guidelines.

| | CVS/caremark | CapitalRx | OptumRx | MC-Rx | EnvisionRx | MedImpact | Bidder 7 | Bidder 8 |
|-----------------------------------|--------------|-----------|---------|-------|------------|-----------|----------|----------|
| Technical Proposal Points Awarded | 1,465 | 1,455 | 1,371 | 1,331 | 1,417 | 1,390 | 0 | 0 |
| Cost Proposal Points Awarded | 4,840 | 1,745 | 2,967 | 1,596 | 3,919 | 2,642 | 0 | 0 |
| Total Points Awarded | 6,305 | 3,200 | 4,338 | 2,927 | 5,336 | 4,032 | 0 | 0 |