



## CONVENIENT, COMPETITIVE & COOPERATIVE

### COOPERATIVE PURCHASING CONNECTION & EQUALIS GROUP PARTNER TO CREATE EFFICIENCIES & LOWER YOUR COSTS

[Cooperative Purchasing Connection \(CPC\)](#) and [Equalis Group \(Equalis\)](#) are excited to announce a newly formed partnership that enables CPC's growing public sector and nonprofit membership in Minnesota, North Dakota, and South Dakota to access a select catalog of Equalis competitively solicited contracts.

#### What are the Benefits of this Partnership for CPC's members?

This partnership provides CPC members with numerous additional benefits, including:

- More choices for you: access to even more competitively solicited, already-procured contracts
- Harness the power of cooperative purchasing: greater purchasing power in partnership with a national cooperative
- Ongoing support from CPC staff
- Ongoing support from the Equalis Group Member Engagement Team
- Compliance with applicable public sector procurement guidelines and a legal exemption from the tradition bid/RFP process

Stay tuned for additional developments as we implement this partnership and bring key Equalis supplier partners to you.

#### Who is Cooperative Purchasing Connection?

Eight Minnesota service cooperatives created [CPC](#) to provide an easy, efficient, and wide-ranging solution for its education, government, and non-profit members navigating the procurement process. A member-focused organization, CPC serves members in Minnesota, North Dakota, and South Dakota. CPC representatives communicate regularly with their membership to educate and encourage members to use CPC vendor partners to consistently fill their needs across the organization.

#### Who is Equalis Group?

[Equalis Group](#) is a member-driven, supplier-centric public sector cooperative purchasing organization that embodies the power of partnership. Equalis operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services with 115+ publicly procured contracts in more than 100 subcategories.

#### Questions?

Please contact either Stephen Hull, Equalis Group's CEO by phone at 972.703.9756 or via email at [SHull@EqualisGroup.org](mailto:SHull@EqualisGroup.org), or Melissa Mattson from CPC by phone at 218-737-6507 or via email at [Melissa@purchasingconnection.org](mailto:Melissa@purchasingconnection.org), with any questions.