

R10-1120 - Communications Products & Services

Project Overview

Project Details	
Reference ID	R10-1120
Project Name	Communications Products & Services
Project Owner	Clint Pechacek
Project Type	RFP
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 ("Region 10 ESC") is seeking proposals for the procurement of Communications Products & Services to offer nationally through their cooperative partner The Equalis Group. Responses will be accepted until 06/24/2021 at 2:00 PM. All times are Central Standard Time.
Open Date	May 21, 2021 9:00 AM CDT
Close Date	Jul 08, 2021 2:00 PM CDT

Highest Scoring Supplier	Score
Granite Telecommunications	85.33 pts

Seal status

Requested Information	Unsealed on	Unsealed by
Proposal (Section 2)	Jul 08, 2021 2:03 PM CDT	Clint Pechacek
Pricing	Jul 08, 2021 2:03 PM CDT	Clint Pechacek

Questions and Answers

Cable and Connections Acquisition Company, LLC

products

Laura Watson, Jun 07, 2021 10:35 AM CDT

question 1 is there a more specific list of products and material that you are requesting as a full communications distributor we currently offer over 200+ product types let alone to list each individual part out for pricing. question 2 I do not see where there is an area to add notes into any product as to order min/max or any disclaimer area as pricing listed today would not hold at said price for 6 months to a year from now, is there an area to include pricing increases and how they would be handled and supported

Clint Pechacek, Jun 22, 2021 11:19 AM CDT

1. There is not. The scope is listed in Section 1 of the RFP and lists the broad scope of products and services Region 10 is requesting for Equalis members. Vendors are encouraged to respond with their entire catalogue that fits within that scope. 2. Price increases are addressed in Section 9.2 of the General Terms and Conditions.

Granite Telecommunications

Questions Regarding RFP R10-1120 Communications Products and Services

Govt Proposals, Jun 10, 2021 9:25 AM CDT

1. Have funds been appropriated and made available for this Contract? If so, for how many years of performance? If not, when does Region 10 anticipate funds being appropriated and made available? If so, are any of the appropriated funds federal? How will Offerors be so notified? 2. What is the percentage of the required administrative fee for purchases made through this contract? Does this fee need to be included in the price per item/service or does this need to be listed as an additional fee once services are selected?

Govt Proposals, Jun 15, 2021 9:49 AM CDT

3. What is the intended response for the "Product Category Flex Fields" in the pricing sheet and can an example be provided?

Clint Pechacek, Jun 22, 2021 11:22 AM CDT

1. No. This is an indefinite quantity/indefinite delivery contract for Equalis members across the country. 2. Historically the fee has been 2%, but the fee is negotiated directly between Equalis and the vendor. The pricing submitted should include the administrative fee. 3. Product Category Flex fields are included for the convenience of the vendors.

Peak UpTime

Admin Fee Percentage

Craig Scoggins, Jun 15, 2021 8:38 AM CDT

On Section 2, Question 17, what is the administration fee percentage? How should it be calculated?

Clint Pechacek, Jun 22, 2021 11:22 AM CDT

Historically the fee has been 2%, but the fee is negotiated directly between Equalis and the vendor.

New Jersey Notary Public

Craig Scoggins, Jun 15, 2021 9:04 AM CDT

Section 2, Form 19, it asks for the form to be notarized by a New Jersey Notary Public. Can this be notarized in the state where the respondent is located?

Clint Pechacek, Jun 22, 2021 11:24 AM CDT

It is Region 10's understanding that New Jersey requires that New Jersey forms be notarized by a New Jersey Notary Public as stated.

Pricing

Craig Scoggins, Jun 15, 2021 3:55 PM CDT

Is it acceptable to provide a separate MSRP Price List that defines all products available and shows product "Categories" for each SKU? Then on the provided Excel template, we would show Region 10 the discount percentage applicable per category with this contract?

Clint Pechacek, Jun 22, 2021 11:26 AM CDT

Yes. The MSRP list may be submitted as a separate worksheet in the Excel workbook provided or as a searchable PDF included as an addendum to Section 2.

SevenOutsource

Could you please help me with the following questions

Steve Walse, May 24, 2021 6:30 AM CDT

1. Whether companies from Outside USA can apply for this? (like, from India or Canada) 2. Whether we need to come over there for meetings? 3. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada) 4. Can we submit the proposals via email?

Clint Pechacek, May 26, 2021 9:02 AM CDT

1. Yes 2. Ideally respondents would be available in person for trainings and meetings with clients and administrators. However this is not strictly speaking required. 3. Respondents must determine for themselves whether they can effectively provide the products and services listed in the RFP. 4.

No, proposals must be submitted through the Bonfire portal.

Spectrum Enterprise

Due Date

Sunshine Hodges, Jun 03, 2021 9:18 AM CDT

Since this RFP requires acceptance of terms, our legal department requires time to review. Is it possible to extend the due date by 2 weeks?

Clint Pechacek, Jun 22, 2021 11:16 AM CDT

Yes

Project Scope

Sunshine Hodges, Jun 07, 2021 11:07 AM CDT

The RFP does not clearly outline a potential project scope, i.e., number of potential users; number of potential service locations or number of phones potentially required. Please provide an average estimate of one of these measures.

Clint Pechacek, Jun 22, 2021 11:20 AM CDT

This contract will be an indefinite quantity/indefinite delivery contract for Equalis members across the country. The requested information is therefore not available.