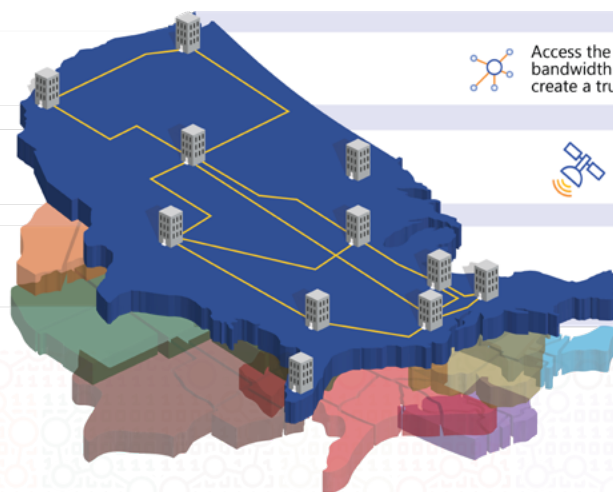




Unlike most providers using off-shore call centers, Granite has a US-Based Call Center and no auto-attendant touch-tone menus. Your call will be answered by a telecom professional in under ten seconds. Call us at 866-847-5500 to verify this unmatched availability!



Access the footprint of every major carrier and bandwidth provider in the United States and create a truly holistic telecommunication solution

Satellite, fiber, cable—Granite has the resources to transition, transform, and modernize organizations of all sizes

One provider, one point of contact, one invoice—that's the Granite Single Pane of Glass Solution difference

Telecommunication Solutions for Communities that Deliver Results



Granite & Equalis Group

Publicly Procured Contract Vehicle

Granite Contract Highlights

- One-stop communication solutions, including voice services, internet access, networking, mobility, managed security, device management, and more.
- US-Based concierge customer service, dedicated billing team, and NOC professionals – available 24/7/365, at no additional fee.
- An industry-leading fully-customizable support platform.
- Dedicated program management and centralized support teams.

Who is Granite?

Granite launched in 2002 and grew quickly by helping organizations simplify sourcing and manage their local and long-distance phone services. Today, Granite is the leader in aggregating all of your telecommunications needs and has extended its unique value proposition – “one company, one contact, one bill” – to include a range of advanced business communications services. The \$1.65 billion company serves more than two-thirds of Fortune 100 companies in the US and manages 1.75 million voice and data lines.

During Granite's 19 years of consistent growth, Granite has proven its ability to provide savings with both soft and hard cost efficiency. Granite has grown a unique reputation within private and public sector by approaching each relationship as a true partnership, in order to support its customers' short and long term needs.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1120A

Lead Agency: Region 10 ESC

Contract Term: 09.01.2021 - 08.31.2024

Renewable Through: 08.31.2028

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.