▼ ATTACHMENT A: REQUIREMENTS & PROPOSAL SPECIFICATIONS SOURCING ALLIANCE/EQUALIS GROUP: SPORTS SURFACING & RELATED SOLUTIONS RFP

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Technical Proposal – Bidder Name – Section 3.1.4 – Financial Statements.pdf.





Section 1. General Guidelines

1.1. Instructions for Completing Attachment A

The specific requirements and proposal specifications for this Program are detailed in this <u>Attachment A – Technical Proposal Requirements & Proposal Specifications</u>. <u>Attachment A</u> is provided to Bidders in an editable Microsoft Word form so that it can easily serve as the base document for a **Bidder's** Technical Proposal. Bidders should incorporate their Technical Proposal responses directly into this document and include referenced attachments separately.

Use the following electronic file naming convention for naming your Technical Proposal prior to uploading your completed Technical Proposal to Bonfire: Technical Proposal – Bidder Name.docx.

For sections of <u>Attachment A</u> structured like the example below, simply click in the green cell on the "Click here to enter response" text and either type in or paste (using the *Paste Special > Merge Formatting* function in Microsoft Word) your response.

1.1.1. Formation. In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change.

FieldTurf has been operating under its name since 1996.

For sections of <u>Attachment A</u> structured like the example below, click on the "Yes" checkbox if your solution <u>fully provides</u> the defined requirement. Click on the "No" checkbox if your solution does not provide or only provides part of the defined requirement. The green cell is included for Bidders to provide any additional information or capabilities relating to that defined requirement. For example, if your solution i) provides more capabilities around that requirement, ii) meets some, but not all of that requirement, or iii) does not meet the defined requirement, but provides an alternative solution for the Proposal Review Team's consideration, click in the green cell on the "Click here to provide additional commentary, if necessary." text and either type in or paste (using the *Paste Special > Merge Formatting* function in Microsoft Word) clarifying or additional information as appropriate.

General Liability, Property & Automobile Insurance. If your company is selected as the Winning Supplier, during the term of any agreements between the your company and Sourcing Alliance/Equalis Group, and for two (2) years following expiration or termination of such agreements, your company, at its own expense, will maintain and will require that its agents, subcontractors, or suppliers engaged in your company's performance of its duties under such agreements, maintain general liability insurance, property insurance, and automobile insurance (at a minimum, in the amount of \$1,000,000 per occurrence/\$5,000,000 annual aggregate) applicable to any claims, liabilities, damages, costs, or expenses arising out of its performance under such agreements. Confirm that your company either a) has, or b) will purchase insurance coverage as described herein.

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 1.1.2. - Sample Certificate of Insurance

1.2. Trade Secrets

Bidders are encouraged to review RFP Section 3.4 – Trade Secrets Prohibition; Public Information Disclaimer in conjunction with developing their responses to this RFP. Any information provided by a Bidder in its proposal that is not marked as trade secret information shall be deemed to be public records in accordance with Ohio law.

1.3. Attachments

Bidders may incorporate additional documents by reference as part of their response to <u>Attachment A – Technical Proposal Requirements & Proposal Specifications</u>. For example, you may want to include brochures, charts, or graphs in response to specific



questions included in this <u>Attachment A</u>. Bidders should clearly state in their response to questions in <u>Attachment A</u> whether any specific documents are incorporated in their proposal by reference. In the event the attached documents are not references or referenced correctly, the PRT may exclude those attachments from consideration when scoring proposals.

The file names of such referenced documents that are included in **a Bidder's** electronic Technical Proposal submissions and uploaded to Bonfire should include, in the following order: i) Technical Proposal, ii) **Bidder's** name, iii) the Section Number of the question for which the file is included as part of the response, and iv) a brief description of what is included in the electronic file. For example, if a Bidder references an attachment that includes financial statements in response to Section 3.1.4., the following electronic file name would be appropriate: Technical Proposal – Bidder Name – Section 3.1.4 – Financial Statements.pdf.



Section 2. Initial Qualifying Criteria

2.1. Completing & Submitting Initial Qualifying Criteria Documentation

As described in RFP Section 5 - Criteria for Proposal Evaluation & Selection, Bidders must complete and provide executed originals of the following documents as part of the proposal Bidders submit. <u>Sourcing Alliance/Equalis Group will not consider a Bidder's Technical and Cost Proposals unless these forms are properly completed and submitted as part of the Bidder's proposal.</u>

2.1.1.	Attachment C – Required Bidder Information & Certifications. This document includes information about the Bidder, key points of contact for proposal and legal questions that may arise during Sourcing Alliance/Equalis Group's review of the response, minority business enterprise and certifications, required affirmations subject to Ohio Revised Code guidelines, equal employment opportunity questions, questions regarding the subcontracting of certain elements of a Bidder's service delivery to Members, and confirmation that respondent has reviewed and annotated, if applicable, the Sourcing Alliance model Master Agreement entered into with Winning Suppliers.
Yes Atta	chment C form is complete.
2.1.2.	Attachment D – W-9. Bidders must complete the W-9 form and include the completed W-9 form in their response.
Yes Atta	achment D form is complete.
2.1.3.	Does your proposal include the properly completed and executed <u>Attachment C</u> and <u>Attachment D</u> ? Xes No
Both form	ns are properly completed and executed.

2.2. Additional Initial Qualifying Criteria

Insert Additional Initial Qualifying Criteria. If any.

2.2.1.

As described in RFP Section 5 - Criteria for Proposal Evaluation & Selection, Bidders must meet the following minimum requirement(s) for a Bidder's Technical and Cost Proposals to be considered:

X Yes No

1.	FieldTurf has a patented infill system for the highest performance that layers silica sand with
	cryogenic rubber. The rubber and sand particles are a similar size to stay in suspension. Total infill
	exceeds 9 lbs. per sq. foot on a typical FieldTurf field. The FieldTurf infill allow for optimal safety and
	playability. Testing proves that all rubber fields like our competitors tend to migrate easily in the rain
	creating divots and changes in the infill levels. This infill variation that can be found in our
	competitor's all rubber infill fields impacts the safety of the turf system.

2. PROVEN SAFETY: FieldTurf's focus on Safety has led to numerous injury reducing innovations and improvements. The main reason FieldTurf continues to outperform all other turf companies in reducing injury is our patented san/rubber layered infill system. The findings of long-term testing programs show that FieldTurf is safer than any other synthetic turf system and equal to - if not better than- natural grass in most critical areas of player safety. No other company can make this claim





- 3. FieldTurf fiber innovation also stands out from our competitors. Our fibers are produced at our very own facility in Germany. This state of the art facility was opened in 2010 and as a result has turned FieldTurf into one of the most vertically integrated companies in the world. The quality control process at the facility includes stringent testing of the yarn properties (tensile strength, uniformity, color verification.)
- 4. SURELOCK COATING- for maximum drainage. FieldTurf's patented backing offers drainage performance unequaled by any artificial turf product in the industry. A FieldTurf field is designed for all weather playability. Unlike the rest of the industry, the innovators at FieldTurf came up with a superior drainage solution for its Elite system. It's call SureLock coating. This patented system coats only the rows of fiber, leaving the rest of the carpet untouched and naturally porous.
- MULTI-SPORT SOLUTIONS for all sports and all levels. FieldTurf has long been the #1 choice for all sports and all levels. FieldTurf's safety, performance, and durability levels are far superior to any other system. As the world's largest synthetic turf company, you will find FieldTurf in many major stadiums, colleges, and high schools. Over 7500 fields installed.
- 6. SINGLE SOURCE RESPONSIBILITY- for customer security and satisfaction. FieldTurf has brought "single source responsibility" and quality to the forefront with its own manufacturing plants and quality control standards. Integrated, vertical manufacturing has paved the road toward true innovative and customer security, with fiber manufacturing, turfting, coating and testing all done in house in FieldTurf plants.

FieldTurf is the only artificial turf company on the market to meet the most rigorous and comprehensive quality control standards:

- ISO Certified manufacturing Plants
- · In-house fiber manufacturing
- In-house coating of all turf products
- In-house testing of each turf roll and its tuft bind
- Testing of infill and the verification of its grade
- Installation by FieldTurf certified installation crews.
- 7. INSURED WARRANTY- for complete peace of mind. FieldTurf was the first company in the industry to offer a third-party insured warranty. And while you'll probably never need to use it, you can rest easy knowing that you are protected by the industry's best warranty. It's peace of mind that sets FieldTurf apart from the competition.
- 8. INSTALLATION METHOD for a stronger field. FieldTurf does not cut corners when it comes to installation of artificial turf fields. In order to lower their prices, many competing companies will cut corners on important installation procedures. This severely compromises the durability of the entire field.



- · FieldTurf has Sewn seams not glued like our competitors.
- FieldTurf meticulously shears the fiber for inlaid sports markings- competitors cut the turf backing.
- Precision infill layering = a safe surface
- Experienced installation crews = quality assurance.
- 9. PROVEN DURABILITY- for a better investment. Since its inception, FieldTurf has proven to be the most durable and longest –lasting synthetic turf system in the marketplace having installed more fields that are currently 8 years or older than all other competitor installations combined.
- 10. FIRST-CLASS SERVICE for your FieldTurf Experience. FieldTurf does not sever its customer relations once the contract has been signed. We take the time to follow up with each and every one of our customers in order to ensure complete and consistent customer satisfaction. Customer satisfaction remains FieldTurf's number one priority.



Section 3. Bidder Overview & Qualifications

3.1. Company Information

3.1.1.	Company Name	ame & Address.			
Company Name: FieldTurf USA, Inc.					
Headquarters Street Address:		175 N Industrial Blvd NE.			
City, State &		Calhoun, GA			
,	ione Number:	30701			
Website:		www.fieldturf.com			
Formation. In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change. FieldTurf was formed 11-06-1996.					
3.1.3. Legal Structure. Check the box next to the option that best describes the company's legal structure. Include requested narrative in the space provided.					
	Corporation – prothe company own	vide the State of incorporation and ership structure.	FieldTurf USA, Inc., is a corporation. State of Incorporation: FL		
	Partnership – pro the names of all p	vide the State of registration and artners.	Click here to enter response.		
		p – provide the State of registration title of the principal.	Click here to enter response.		
		ovide the State of registration and es of all principals.	Click here to enter response.		
Other – provide detailed descriptions of the control of the contro		detailed description of corporate ership.	Click here to enter response.		
Financial Strength. Provide three (3) years of company and any parent company financial statements or other documents that speak to the financial strength of the company, such as the most recent Annual Report to Shareholder and 10K Report (if applicable) or audited financial statements, including income statement and balance sheet. Note: you may mark this information as a "Trade Secret" per the terms of RFP Section 3.4 — Trade Secrets Prohibition; Public Information Disclaimer and provide your response to this question in a separate electronic file that includes a "Trade Secret" watermark. Any financial information so provided should be included as part of the Technical Proposal.					

FieldTurf and Beynon Sports are part of the Tarkett Group. Tarkett is a global leader in innovative and sustainable solutions for flooring and sports surfaces. With a wide range of products including vinyl, linoleum, carpet, rubber, wood & laminate, synthetic turf and athletics track, the Group serves customers in more than 100 countries worldwide. With 11,000 employees and 30 production sites, Tarkett sells 1.3 million square meters of flooring every day, for hospitals, schools, housing, hotels, offices, stores and sports fields. Committed



to sustainable development, the Group has implemented an eco-innovation strategy and promotes circular economy. Tarkett net sales of 2,739 billion euros in 2019 are balanced between Europe, North America and new economies.

Tarkett is listed on Euronext Paris (compartment A, ticker TKTT, ISIN: FR0004188670). Please go to the link below for additional financial results and documents or see the 2019 Results.

http://tarkett.com/en/content/financial-results

FieldTurf has been operating continuously for over 15 years. Our history as the inventor of infilled artificial turf is well documented, but what's important is that we've spent the necessary investment in innovation to stay ahead of the competition.

FieldTurf is owned by the \$2 Billion Tarkett Group, and backed by \$60 Billion KKR. To speak to our financial strength, our bonding capacity is over \$75 million and insurance coverage limit \$20 million. We are more than capable of handling a project of this magnitude.

During our time in business over 30 companies have entered and left the industry. This highlights the risk in dealing with some industry partners. In fact, there are over 500 fields installed currently in America that do not have any warranty protection. The solution? FieldTurf provides all of our clients with the best insured warranty in the business. Our annual aggregate is \$32,000,000 per year.

Please See: Technical Proposal – FieldTurf USA, Inc. – Section 3.1.4 - Tarkett Financial Reports 2017-2020

3.1.5.	Bankruptcy & Insolvency. Describe any bankruptcy or insolvency for your organization (or its predecessors, if any) or any principal of the firm in the last three (3) years.
N/A	
3.1.6.	Litigation. Describe any litigation in which your company has been involved in the last three (3) years and the status of that litigation.
	iny large company engaged in multiple construction markets throughout the United States, FieldTurf ally is a party to litigation from time-to-time. Additional information can be provided upon request.
0000310116	iny is a party to inigation from time-to-time. Additional information can be provided upon request.
3.1.7.	Company Identification. How is your organization best identified? Is it a manufacturer, distributor/dealer/reseller, or service provider? Describe any litigation in which your company has been involved in the last three (3) years and the status of that litigation. Based on your answer, please provide a response to question 3.1.7.1 or 3.1.7.2.

FieldTurf USA, Inc. is a manufacturer which also sells, installs and services its products. FieldTurf is also a contractor engaged in various scopes of construction related to the installation of its products, sometimes through the involvement of subcontractors.



If your company is best described as a distributor/dealer/reseller (or similar entity), please provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?

N/A

If your company is best described as a manufacturer or service provider, please describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?

FieldTurf and Beynon are both Manufacturers. Below is the list of FieldTurf and Beynon sales teams that are employees of FieldTurf/Beynon companies. A list of the approved subcontractor dealer network team and subcontractor installation teams are provide as well.

All teams are dedicated to ensuring FieldTurf and Beynon sale of our products and services that are proposed in this RFP.

Sales Force

Turf Sales Representative

STATE	REPRESENTATIVE/DISTRIBUTOR	REGIONAL VP	INSTALLER
Alabama	Josh Keown	Jamie MacDonald	RS Global
Alaska	Donny Jones		Beyond The Turf
Arizona	Donny Jones		RS Global
Arkansas	David Ross	Chuck Bailey	RS Global
California	Tim Coury/Andrew Rowle	у	FieldTurf Construction
Colorado	Jed Easterbrook	Chuck Bailey	RS Global
Connecticut	Andrew Dyjak	Perry DiPiazza	Beyond The Turf
Delaware	John McShane	Jim Shanahan	LandTek
Florida	Chris Wedge	Jamie MacDonald	RS Global
Georgia	Josh Keown	Jamie MacDonald	Turf Dogs
Hawaii	Donny Jones/Andrew Rowl	ey	FieldTurf Construction
Idaho	Jed Easterbrook	Chuck Bailey	FieldTurf Construction





Illiante	langethern Hospid	Jim Knazek	International Sports
Illinois	Jonathan Huard		Surfaces
Indiana	Blake Centers	Jim Knazek	Beyond The Turf
Iowa	Brian Kramer	Jim Knazek	MidWest FieldTurf
Kansas	David Ross	Jim Knazek	Kerr Athletics
Kentucky	Bill Bamber/Patrick Zeni	Jim Shanahan	RS Global
Louisiana	Bryan Cox	Chuck Bailey	RS Global
Maine	Northeast Turf	Perry DiPiazza	Beyond The Turf
Maryland	John McShane	Jim Shanahan	Beyond The Turf
Massachusetts	Andrew Dyjak	Perry DiPiazza	Beyond The Turf
Michigan	Blake Centers	Jim Knazek	Beyond The Turf
Minnesota	Brian Kramer	Jim Knazek	FT Install Group
Mississippi	Josh Keown	Jamie MacDonald	RS Global
Missouri	David Ross	Jim Knazek	Kerr Athletics
Montana	Jed Easterbrook	Chuck Bailey	RS Global
Nebraska	Brian Kramer	Jim Knazek	MidWest FieldTurf
Nevada	Tim Coury/Andrew Ro	FieldTurf Construction	
New Hampshire	Northeast Turf	Perry DiPiazza	Northeast Turf
New Jersey	Perry DiPiazza		LandTek
New Mexico	Jed Easterbrook	Chuck Bailey	RS Global
New York	LandTek/Chenango	Perry DiPiazza	LandTek/Chenango
North Carolina	Donnie Suttles	Jamie MacDonald	Turf Dogs
North Dakota	Brian Kramer	Jim Knazek	RS Global
Ohio	JC Field	Jim Knazek	Northeast Turf
Oklahoma	David Ross	Chuck Bailey	RS Global
Oregon	Steve Coury	Steve Coury	





Pennsylvania	Patrick Zeni/Bill Bamber	Jim Shanahan	LandTek
Rhode Island	Northeast Turf	Perry DiPiazza	Northeast Turf
South Carolina	Donnie Suttles	Jamie MacDonald	Turf Dogs
South Dakota	Brian Kramer	Jim Shanahan	MidWest FieldTurf
Tennessee	Neil O'Donnell	Jim Knazek	RS Global
Texas	Bryan Cox	Chuck Bailey	RS Global
Utah	Jed Easterbrook	Chuck Bailey	RS Global
Vermont	Andrew Dyjak	Perry DiPiazza	Beyond The Turf
Virginia	John McShane	Jim Shanahan	Beyond The Turf
Washington	Donny Jones		FieldTurf Construction
West Virginia	Patrick Zeni	Jim Shanahan	Northeast Turf
Wisconsin	Blake Centers	Jim Knazek	FT Install Group
Wyoming	Jed Easterbrook	Chuck Bailey	RS Global

Track Sales Representatives

STATE	REPRESENTATIVE/DISTRIBUTOR	
Alabama	Mike Smoak	
Alaska	Gary Logsdon	
Arizona	Greg Hull	
Arkansas	Dennis Regan	
California	Jeff Dickey	
Colorado	Dennis Regan	
Connecticut	Tom Mitchell	
Delaware	Drew Beynon	
Florida	Mike Smoak	
Georgia	Mike Smoak	
Hawaii	Gary Logsdon	
Idaho	Gary Logsdon	
Illinois	Bill Teten	
Indiana	Jim Dotson/ Archie Golas	





Iowa	Bill Teten	
Kansas	Dennis Regan	
Kentucky	Jim Dotson/ Archie Golas	
Louisiana	Bob Strano	
Maine	Tom Mitchell	
Maryland	Drew Beynon	
Massachusetts	Drew Beynon	
Michigan	Jim Dotson/ Archie Golas	
Minnesota	Bill Teten	
Mississippi	Bob Strano	
Missouri	Dennis Regan	
Montana	Gary Logsdon	
Nebraska	Bill Teten	
Nevada	Greg Hull	
New Hampshire	Tom Mitchell	
New Jersey	Tom Mitchell	
New Mexico	Greg Hull	
New York	Tom Mitchell	
North Carolina	Mike Smoak	
North Dakota	Bill Teten	
Ohio	Jim Dotson/ Archie Golas	
Oklahoma	Dennis Regan	
Oregon	Gary Logsdon	
Pennsylvania	Tom Mitchell	
Rhode Island	Tom Mitchell	
South Carolina	Mike Smoak	
South Dakota	Bill Teten	
Tennessee	Mike Smoak	
Texas	Bob Strano/ Doug Wilson	
Utah	Greg Hull	
Vermont	Tom Mitchell	
Virginia	Drew Beynon	
Washington	Gary Logsdon	
West Virginia	Jim Dotson/Archie Golas	
Wisconsin	Bill Teten	
Wyoming	Gary Logsdon	

List of approved subcontractors/dealer network:

FieldTurf Authorized Turf Distributors:

• FieldTurf USA, Inc.





- The Landtek Group, Inc.
- Chenango Contracting, Inc
- MidWest FieldTurf
- Deluxe Athletics
- FieldTurf Northwest

FieldTurf Authorized Subcontractors/Installers include but are not limited to:

- Beynon Sports Surfaces
- Tarkett Indoor
- EasyTurf
- Sportsfield Specialties
- **Brock Industries**
- Renner Sports Surfaces
- American Athletic Court Inc
- The Landtek Group
- **Clark Companies**
- Chenango Contracting
- ELA Group, Inc
- Hinding Tennis
- Halecon,
- FieldTurf Northwest
- **Deluxe Athletics**
- King Sports
- Ace Tennis
- Maser Consulting
- Sports
- NIDY
- Vasco Shaker Flats
- Cape and Island
- Midwest FieldTurf
- Mountain West
- RS Global
- Beyond the Turf
- **Kerr Athletics**
- Desso
- Crafco

Turf Installers by State

STATE	INSTALLER
Alabama	RS Global





Alaska	Beyond The Turf
Arizona	RS Global
Arkansas	RS Global
California	FieldTurf Construction
Colorado	RS Global
Connecticut	Beyond The Turf
Delaware	LandTek
Florida	RS Global
Georgia	Turf Dogs
Hawaii	FieldTurf Construction
Idaho	FieldTurf Construction
Illinois	ISS
Indiana	
lowa	Beyond The Turf MidWest FieldTurf
	Kerr Athletics
Kansas	Mammoth Turf
Kansas	
Kentucky	RS Global
Louisiana	RS Global
Maine	Beyond The Turf
Maryland	Beyond The Turf
Massachusetts	Beyond The Turf
Michigan	Beyond The Turf
Minnesota	FT Install Group
Mississippi	RS Global
Missouri	Kerr Athletics
Montana	RS Global
Nebraska	MidWest FieldTurf
Nevada	FieldTurf Construction
New Hampshire	Northeast Turf
New Jersey	LandTek
New Mexico	RS Global
New York	LandTek/Chenango
North Carolina	Turf Dogs
North Dakota	RS Global
Ohio	Northeast Turf
Oklahoma	RS Global
Oregon	FieldTurf Construction
Pennsylvania	LandTek
Rhode Island	Northeast Turf





South Carolina	Turf Dogs
South Dakota	MidWest FieldTurf
Tennessee	RS Global
Texas	RS Global
Utah	RS Global
Vermont	Beyond The Turf
Virginia	Beyond The Turf
Washington	FieldTurf Construction
West Virginia	Northeast Turf
Wisconsin	FT Install Group
Wyoming	RS Global

3.2. General Qualifications

3.2.1. Industry Experience. For how long has your company been in the sports surfacing and/or related products and services industry? What percentage of your company's revenue in each of the last three (3) full calendar years was generated from the provision of sports surfacing and/or related products and services?

- FieldTurf has the most innovative product offering.
- Independent testing has proven that FieldTurf is the safest turf system when compared to natural grass.
- FieldTurf is one of the most vertically integrated companies in the world.
- When it comes to playability and performance, FieldTurf is the clear market leader.
- No other long pile, artificial turf system has lasted longer than FieldTurf.
- For peace of mind, FieldTurf provides clients with the best insured warranty in the business.
- FieldTurf is the clear choice of the pros.
- FieldTurf offers First Class Customer Service.
- Fieldturf is the clear choice of the NFL, NCAA and MLS. Over 10,000 fields worldwide, more than any other turf company in the industry.
- When combining all these benefits it's clear that FieldTurf is simply ...the best investment.

FieldTurf & Beynon Company Background

Headquartered in Montreal, Quebec, Canada - FieldTurf USA, Inc. comes from humble beginnings. Its debut in the sport surfacing industry was in 1988 with the introduction of a synthetic grass system for tennis



courts and a synthetic grass surface used to minimize wear and tear around golf practice tees. The company then began developing synthetic turf surfaces for other sports installations including soccer, lacrosse, football and baseball. FieldTurf focused on perfecting a sports field system with a sand and rubber infill, which provided superior athlete safety, high performance and extreme durability. The infilled artificial turf industry was born when, in 1994, FieldTurf USA, Inc. installed its first full size indoor soccer field.

About Beynon:

Over 40 years ago, our founder, John T. Beynon, set out to revolutionize the sport surfacing industry. Since then, we have over 2500 installations worldwide and built an industry leading reputation for unmatched quality, durability, performance and most importantly, service.

Beynon surfaces are found in North America and Canada's most prestigious track and field facilities, reputed collegiate campuses, high schools, and city parks.

Not only do we strive to make you fast, but we help keep you safe. Our specialized, high performance synthetic athletic surfaces are designed for speed, competition, and most importantly, daily training. Should it be one of our thousands of outdoor tracks, indoor fieldhouses or multipurpose gymnasiums, you will feel the difference a Beynon surface makes.

In the spring of 2008, Beynon Sports joined the Tarkett Sports family, which combined the most recognized and prestigious name in the artificial turf market in FieldTurf with Beynon

Sports' track and field, fieldhouse and gymnasium surfacing systems and a dedication to innovation, customer service, and excellence.

Tarkett Sports:

Tarkett Sports covers all types of sports surfaces. It boasts a dominant position on its market, a full product line and key expertise at every level of sports. Tarkett Sports is a sports subsidiary of the Tarkett Group. Both FieldTurf and Beynon are part of the Tarkett Sports Division.

Years in Business: Tarkett Sports: 10 years Years in Business: FieldTurf: 30 Years Years in Business: Beynon: 40 Years



Please see below for percentage of Tarkett Sport's revenue in each of the last three (3) full calendar years was generated from the provision of sports surfacing and/or related products and services:

Tarkett Sports surfacing revenue %

18.03%

19.87%

22.33%

Field Turf Sports surfacing revenue %

92.83%

95.60%

97.40%

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 3.2.1 Why FieldTurf

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 3.2.1 FieldTurf North American

Reference List

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 3.2.1 - FieldTurf National Reference List Please See: Technical Proposal - FieldTurf USA, Inc. - Section 3.2.1 - FieldTurf Performance Brochure

Geographic Reach. Describe your company's service area in the United States (e.g., nationwide, the continental United States, or specific states or regions). If your company does not currently provide services nationwide, describe your plans/timeframes to achieve nationwide service provision, if applicable.

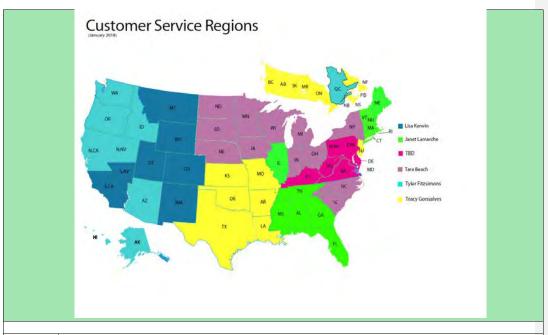




Providing a high quality product and outstanding customer service has been a part of FieldTurf's successful business model since day One. Our customers are our number one priority, which is why we have taken the time to assemble an experienced and dedicated customer service department. We proactively follow up with each and every one of our customers to ensure complete and continuous satisfaction

There are not any geographic regions of the US that FieldTurf cannot provide a certified technician to perform warranty work .Please see our Customer Service Representative Region map below to see that the entire US is covered.





Certifications. Describe any relevant licenses or certifications held by your company. When did your company initial obtain 3.2.3. these certifications? Who was the certifying organization? Has your company maintained these certifications on an ongoing basis? If not, when and why did your company lose any referenced certifications?

Please See: Technical Proposal - FieldTurf USA, Inc. Section 3.2.3 - FieldTurf and Beynon Contractor Licenses

Awards. Describe any relevant awards received by your company for its products, services, innovation, and/or operations. 3.2.4. Include information about the issuing organization and the year the award was issued to your company.

FieldTurf Genius won the 2020 Sports Turf Managers Association (STMA) Innovative Award FieldTurf Genius was a finalist in the 2019 Yahoo Sports Technology Awards

2019 American Sports Builder Awards: Concord High School

Concord, CA

Design: Verde Design, Inc.

Participated in Project: FieldTurf; Beynon Sports Surfaces, Inc.;

Brock USA; Sportsfield Specialties, Inc.

Tokay High School

Lodi, CA

Design: Verde Design, Inc.

Participated in Project: Brock USA; Sportsfield Specialties, Inc.;



Musco Sports Lighting; FieldTurf; Beynon Sports Surfaces

Althoff Catholic High School

Belleville, IL

Construction: Byrne & Jones Sports Construction

Participated in Project: Sportsfield Speicalties, Inc.; FieldTurf;

Musco Sports Lighting

Bryant University - Beirne Stadium

Smithfield, RI

Design: Milone & MacBroom, Inc.

Participated in Project: R.A.D. Sports, Inc.; Fieldturf; Musco Sports Lighting; Sportsfield Specialties, Inc.; Advanced Drainage Systems, Inc.

Blocksidge Field Swampscott, MA

Design: Huntress Associates, Inc.

Participated in Project: Quirk Construction Corporation; FieldTurf; Sportsfield Specialties, Inc.; Brock USA; Musco Sports Lighting

Chaminade College Preparatory Baseball Stadium

St. Louis, MO

Construction: Byrne & Jones Sports Construction

Participated in Project: Sportsfield Specialties, Inc.; SportsEdge;

Manasquan High School

Manasquan, NJ

Design: Suburban Consulting Engineers, Inc.

Participated in Project: The LandTek Group, Inc.; Sports Labs USA; FieldTurf; Sportsfield Specialties, Inc.; GT Grandstands, Inc.; Advanced

Polymer Technology, Inc.

Point Pleasant High School Borough of Point Pleasant, NJ

Design: Suburban Consulting Engineers, Inc.

Participated in Project: The LandTek Group, Inc.; Ameritcan Athletic

Courts, Inc.; FieldTurf; Beynon Sports Surfaces, Inc.; Sportsfield Specialties,

Inc.; Advanced Drainage Systems, Inc.

UNC Kenan Stadium

Chapel Hill, NC

Construction: Carolina Green Corp.

Participated in Project: Advanced Drainage Systems, Inc.; FieldTurf;

Liberty Tire Recycling, Inc.

Hopkinton High School/Middle School Athletic Complex

Hopkinton, MA

Design: Gale Associates, Inc.

Participated in Project: Green Acres Landscaping and Construction, Inc.;

Sportsfield Specialties, Inc.; Musco Sports Lighting; FieldTurf;

GT Grandstands, Inc.; USGreentech; Brock USA



Mills Pond Park - Soccer & Lacrosse Complex

Ft. Lauderdale, FL

Construction: CSR Athletic Construction

Participated in Project: FieldTurf; Sportsfield Speicalties, Inc.; Musco

Sports Lighting

Northeastern University - Carter Playground Athletic Fields

Boston, MA

Design: Stantec's Sport Group

Participated in Project: FieldTurf; Chenango Contracting; Sportsfield

Specialties, Inc., Brock USA

2018 American Sports Builder Awards:

Saguaro High School Stadium

Scottsdale, AZ

Construction: Elite Sports Builders

Participated in Project: Line Design, Inc.; FieldTurf; SportsEdge,

Gill Athletics; Stockmeier Urethanes, USA, Inc.

Benicia High School

Benicia, CA

Design: Verde Design, Inc.

Participated in Project: Robert A. Bothman, Inc.; Sportsfield Specialties,

Inc.; Fieldturf Tarkett; Beynon Sports Surfaces, Inc.

Daytona Beach Municipal Stadium

Daytona Beach, FL

Construction: Nidy Sports Construction

Participated in Project: FieldTurf; Advanced Drainage Systems, Inc.

Indian Creek School

Crownsville, MD

Design: Gale Associates, Inc.

Participated in Project: FieldTurf; Brock USA; USGreentech;

Sportsfield Specialties, Inc.

The Attanasio Family Field at Murray Stadium Brown University

Providence, RI

Design: Gale Associates, Inc.

Participated in Project: R.A.D. Sports; Sportsfield Speicialties, Inc.;

FieldTurf

Paul Goode Field San Francisco, CA Design: Verde Design, Inc.

Participated in Project: Robert A. Bothman, Inc.; FieldTurf; Beynon Sports Surfaces; Brock USA; Sportsfield Specialties, Inc. 2017 American Sports Builder Awards:

Franklin & Marshall College ASFC Schnader Field House



Lancaster, PA

Design: Sasaki Associates, Inc.

Participated in Project: Beynon Sports Surfaces, Inc.;

Sportsfield Specialties, Inc.; Douglas Sports

MIT Running Track at Steinbrenner Stadium

Cambridge, MA

Construction: Cape and Island Tennis & Track

Participated in Project: Sportsfield Specialties, Inc.; Beynon Sports Surfaces, Inc.; Gezolan AGO

Dartmouth College

Hanover, NH

Design: Activitas, Inc.

Participated in Project: Clark Companies, Inc.; Brock USA;

Copeland Coating Company, Inc.; Chenango Contracting; FieldTurf;

R.A.D. Sports, Inc.; Sportsfield Specialties, Inc.; Beynon Sports Surfaces, Inc.

• Cornell University - Schoellkopf Field

Ithaca, NY

Design: Stantec Sport Group

Participated in Project: Clark Companies, Inc.; Chenango Contracting;

Fieldturf; Sportsfield Specialties, Inc.; Brock USA

• Boston College High School Athletic Facility

Boston, MA

Design: Activitas, Inc.

Participated in Project: R.A.D. Sports; Cape and Island Tennis & Track;

Sportsfield Specialties, Inc.; Beynon Sports Surfaces, Inc.

Sunset High School Athletic Fields

Beaverton, OR

Design: Cameron McCarthy Landscape Architecture & Planning

Participated in Project: FieldTurf USA, Inc.; Brock USA;

Advanced Drainage Systems, Inc.

2016 American Sports Builder Awards:

Tropical Memorial Park

Miami, FL

Construction: CSR Athletic Construction

Participated in Project: Sportsfield Specialties, Inc.;

Gill Athletics; Beynon Sport Surfaces, Inc.

• Virtue Field House at Middlebury College

Middlebury, VT



Design: Sasaki Associates, Inc.

Participated in Project: Gill Athletics; Beynon Sports Surfaces, Inc.

· Banta Bowl - Lawrence University

Appleton, WI Design: Rettler Corporation

Participated in Project: Sportsfield Specialties, Inc.; FieldTurf

Arrowhead Diamond Park at Evesham Township

Marlton, NJ

Construction: American Athletic Courts, Inc. Participated in Project: FieldTurf USA, Inc.

Meadowwood Park Tennis Facility

Aurora, CO

Construction: Renner Sports Surfaces

Participated in Project: Kennith W. Schmidt, Jr., PE; Douglas Industries;

LSI Courtsider Sports Lighting; Bakko Bak Bord

Riverbank High School

Riverbank, CA

Design: Siegfried Engineering

Participated in Project: Sportsfield Specialties, Inc.;

Beynon Sports Surfaces, Inc.; ACO Sport, Div. of ACO Polymer Products

The Gunnery

Washington, CT

Design: Milone & MacBroom, Inc.

Participated in Project: Sportsfield Specialties, Inc.;

ACO Sport, Div. of ACO Polymer Products;

FieldTurf Tarkett; R.A.D. Sports

Cos Cob Park

Greenwich, CT

Design: Milone & MacBroom, Inc.

Participated in Project: DeRosa Sports Construction, Inc.;

ACO Sport, Div. of ACO Polymer Products;

Sportsfield Specialties, Inc.; FieldTurf Tarkett

• University of Florida Indoor Practice Field

Gainesville, FL

Construction: Nidy Sports Construction Co. Inc.

Participated in Project: FieldTurf

2015 American Sports Builder Awards:



• Track and Field Facility at California State University, Long Beach.

Long Beach, CA

Design: Seigfried Engineering, Inc.

Participated in Project: Gill Athletics; SportsEdge; Beynon Sports Surfaces;

Kennith W. Schmidt, Jr., PE

Norwell High School Athletic Complex

Norwell, MA

Design: Gale Associates, Inc.

Participated in Project: R.A.D. Sports; Cape & Island Tennis & Track; Sportsfield Specialties, Inc.; ACO Sport, Div. of ACO Polymer Products; Advanced Polymer Technology, Corp.; Beynon Sports Surfaces, Inc.

• Torrington High School

Torrington, CT

Design: Gale Associates, Inc.

Participated in Project: FieldTurf; Cape & Island Tennis & Track;

ACO Sport, Div. of ACO Polymer Products; Sportsfield Specialties, Inc.

Folsom Lake College

Folsom, CA

Design: Blair, Church & Flynn Consulting Engineers

Participated in Project: Beynon Sports Surfaces, Inc.; FieldTurf Tarkett;

Nova Sports, USA; Brock International

More FieldTurf and Beynon Industry Award information available upon request.

3.3. Public Sector Qualifications

3.3.1.

Public Sector Contract Vehicles. What Public Sector contract vehicles (e.g., state term contracts, General Services Administration schedules, group purchasing organization contracts, etc.) does your company have in place to provide sport surfacing and/or related products and services to public sector entities under an exemption from the standard public sector bid/RFP process? For each contract vehicle, when was the contract established, what is the expiration date, and is the award sole source or multi-source (i.e., is your company the only supplier for the spending category or are multiple competing suppliers included in the contract vehicle)?

Contract Name	Solicitation #	Contract #	Contract Start	Contract Expiration
Omnia Partners (NIPA/TCPN)	RFP #16-22	R162203	6/1/2017	5/31/2022



Omnia Partners AZ(Formerly National IPA AZ)	RFP #17-11	R171103	10/1/2017	9/30/2022
KPN	IFB #201801-01	KPN #201801-01	1/17/2018	2/28/2023
AEPA Turf	IFB #020-G	IFB #020-G	12/14/2015	2/28/2021
AEPA Track	IFB #020-H	IFB #020-H	12/14/2015	2/28/2021
Sourcewell	RFP #060518 - FTU	RFP #060518	8/7/2018	8/7/2023
BuyBoard	Proposal # 560- 18	# 560-18	6/1/2018	5/31/2021
GSA	GS-07F-9631S	GS-07F-9631S	8/6/2016	8/6/2021
CMAS	4-06-78-0031A	4-06-78-0031A	11/30/2016	11/30/2021
Co Stars	014-174	014-173	3/11/2016	3/11/2021
E & I	RFP #683392	CNR01447	12/1/2017	11/30/2027
NCPA	RFP #20-16	#08-13	8/1/2016	8/1/2021
TIPS	RFP #200205	#20020502	4/26/2020	4/31/2023
Choice Partners	19/011MR	19/011MR-02	2/27/2019	2/26/2021
Greenbush	RFP #19.11	19.9 ESC TURF2019	2/28/2019	2/28/2021
ESCNJ	RFP: 18/19-55	18/19-55	3/22/2019	3/21/2021
Kinetic GPO	RFI2019-01	19-09	8/9/2019	8/8/2021

Public Sector Strategic Growth Plan. Describe your company's three to five-year local government, K-12, and higher education sales objectives and the key elements of your strategic plan to achieve those objectives. What is the total annual dollar value of your company's revenue that is generated by sales to local governments and educational institutions today?

3.3.2.



What percentage of your company's total annual revenue is generated by sales to local governments and educational institutions?

85% of FieldTurf sales are to local governments and educational institutions. 45% to Educational Institutions such as K-12 School Districts, Colleges, and Universities. 40% to cities, counties, and park and recreation entities.

Key Elements to achieve sales projection:

SmartBuy is the dedicated Cooperative Purchasing Division of FieldTurf/Beynon. With over 25 years of combined experience and over 1 Billion revenue in cooperative purchasing, the SmartBuy/FieldTurf/Beynon teams have enabled hundreds of municipalities including public schools, colleges, universities, cities, park/recreation departments, and counties to purchase their desired FieldTurf sports field, Beynon running track, or Beynon court. The following steps will be used to market the Equalis contract and to meet the projected sales volume:

- Corporate Top Down Instruction to incorporate Equalis into sales presentations.
- Continued Education for the nationwide Beynon and FieldTurf sales teams and regional Vice President Team
- SmartBuy-Dedicated Team to Market and Manage Equalis Contract
- Promoting Equalis Contract to Municipalities
- Print Advertising and direct mailing
- Trade Show attendance

3.4.1.

Electronic, Web, and Social Media site advertising

3.4. Mandatory Contract Performance Disclosure

Pursuant to RFP Section 3.13, disclose whether the your company's performance and/or the performance of any of the proposed subcontractor(s) under contracts for the provision of services that are the same or similar to those to be provided for the Program which is the subject of this RFP has resulted in any "formal claims" for breach of those contracts. For purposes of this disclosure, "formal claims" means any claims for breach that have been filed as a lawsuit in any court, submitted for arbitration (whether voluntary or involuntary, binding or not), or assigned to mediation. For any such claims disclosed, fully explain the details of those claims, including the allegations regarding all alleged breaches, any written or legal action resulting from those allegations, and the results of any litigation, arbitration, or mediation regarding those claims, including terms of any settlement. While disclosure of any formal claims will not automatically disqualify a Bidder from consideration, at the sole discretion of Sourcing Alliance/Equalis Group, such claims and a review of the background details may result in a rejection of a Bidder's proposal. Sourcing Alliance/Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Bidder's performance of the work, and the best interests of Members.

By way of supplement to Section 3.4.1 of Attachment A, FieldTurf USA, Inc. hereby submits the following additional information regarding formal claims for breach of its contracts for the provision of services and products that are the same or similar to those to be provided for the Program at issue in the RFP:

- a. School District of Elmbrook v. FieldTurf USA, et al. (Waukesha County, WI)
 - Complaint for breach of contract and negligence related to the construction of baseball dugouts.
 - The matter was settled amicably by the parties.



Specialized Landscaping v FieldTurf USA, et al. (King County, WA)

- Complaint for breach of contract arising out of a payment dispute.
- The matter was settled amicably by the parties.

3.5. Mandatory Disclosure of Governmental Investigations

3.5.1.

Pursuant to RFP Section 3.14, indicate whether your company and/or any of the proposed subcontractor(s) has been the subject of any adverse regulatory or adverse administrative governmental action (federal, state, or local) with respect to your company's performance of services similar to those described in this RFP. If any such instances are disclosed, Bidders must fully explain, in detail, the nature of the governmental action, the allegations that led to the governmental action, and the results of the governmental action including any legal action that was taken against the Bidder by the governmental agency. While disclosure of any governmental action will not automatically disqualify a Bidder from consideration, such governmental action and a review of the background details may result in a rejection of the Bidder's proposal at Sourcing Alliance/Equalis Group's sole discretion. Sourcing Alliance/Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Bidder's performance of the work, and the best interests of Members

None.

3.6.1.

Customer References 3.6.

Provide references of at least five (5) local government or educational institution customers for which your company has provided products and services similar in nature and scope to those defined in this RFP in the last three (3) years. Your references should include a mix of types and sizes of public sector entities like municipalities, K-12 schools or schools districts, and colleges and universities. Each reference should include:

- Customer name and location:
- - Customer contact person and his/her title, telephone number, and email address;
 - A brief description of the products and services provided by your company;
 - Customer relationship starting and ending dates; and,
 - Notes or other pertinent information relating to the customer and/or the products and services your company provided.

1 - Leander ISD, Jimmy Dissler, 512-844-9184, jimmy.dissler@leanderisd.org

FieldTurf completed the following projects for Leander ISD:

Leander

Leander HS Turf Football Stadium 2016

Independent

SD

Classic 2.5" and Site Work

Leander Independent

Classic 2" and

Leander HS Turf Softball Field

2016

SD





		Leander		Classic 2" and
Leander HS Turf Baseball Field	2016	Independent SD	TX	Site Work
Leander 113 Turi Dasebali Fleid	2010	Leander	17	Site Work
		Independent		Classic 2.5" and
Leander HS Turf Practice Field	2016	SD	TX	Site Work
		Leander		
AC Bible and Monroe- Leander		Independent		
Field replacements 2016	2016	SD	TX	Turf
		Leander		
		Independent		
Leander ISD	2016	SD	TX	Field Repair
		Leander		
a		Independent		0, , 0, 5,
Charles Rouse	2015	SD	TX	Classic 2.5"
		Leander		
Coder Dark 9 Vieta Didge	2014	Independent SD	TX	Classic 2.5"
Cedar Park & Vista Ridge	2014	Leander	IX	Classic 2.5
		Independent		Duraspine 2.5"
Charles Rouse High	2006	SD	TX	& Site
Chance reads riigh	2300	0.5	170	Duraspine 2.5"
Vista Ridge/Cedar Park	2006	Leander ISD	TX	& Site
<u> </u>				
T + 11/1				

Total Value: \$6,249,079.29

<u>Leander HS Turf Fields</u>
Products and services used included FieldTurf HD Turf, inlaid football numbers and arrows, inlaid football hash barks, inlaid soccer markings, tufted home plate, an 8 year, 3rd party pre-paid insured warranty on the FieldTurf artificial grass surface, 2 year manufacturer warranty, base replacements, mats, G-max testing, Groomright, Sweepright, FT Classic installed in bull pen areas.

<u>Vista Ridge High School & Cedar Park High School Turf Projects</u>
Products used services used included FIELDTURF Monofilament 2.5" Synthetic Turf, Inlaid numbers and arrows, Inlaid Hash, Perimeter Soccer Markings, Endzone Letters, Coaches Boxes, 6' Offset Gooseneck Goal Posts, 1340 LF ADS Pipe, 6" Minimum Gravel Blanket, Nailer Board, 20 mil impervious liner. Excavated existing natural grass field, and facilitated base construction.

2 - Alvin ISS, Mike Bass, 281-728-9649, mbass@alvinisd.net

FieldTurf completed the following projects for Alvin ISS:

Alvin Independent School Revolution Alvin High School 2016 District TX 2.5" Alvin Independent School **FTRV 360** Alvin ISD Stadium 2017 District TX 2.5"

Total Value: \$1,518,414.00

Alvin High School





Products and services used included removal and disposal of existing turf, inlaid football and soccer markings, dashed media lines, ATL panels, FieldTurf Revolution 360 2.5", Groomright, Sweepright, GMAX, Full Base Construction.

Alvin ISD District Stadium
Products and services used included FieldTurf Revolution 360 2.5", Inlaid Football Markings, Soccer Markings as needed, dashed media lines, alternating panels, groomright, sweepright, GMAX at completion, An 8 Year, third party insured warranty on the FieldTurf surfacing, Full Base Construction.

3 - Humble ISD, Troy Kite, 281-850-2784, troy.kite@humble.k12.tx.us

FieldTurf completed the following projects for Humble ISD:

Humble ISD Fields - 6 FTHD1, track and

fields 2019 Humble ISD TX site work

Total Value: \$5,947,117.00

<u>Kingwood Stadium, Summer Creek High School, Atascocita Field, Turner Baseball, Turner Softball, Kingwood Park</u>

Products and services used included XTHD-45 turf, Inlaid Football Numbers & Arrows, Inlaid Football Hash Marks, Inlaid Soccer Markings, Midfield Logo (Mild), End Zone Letters with Border, SMG Turfcare 1400, GMAX, Tufted HP, Inlaid Baseball Markings, full base construction of all fields

Don.buck@ttu.edu

4 - Texas Tech, Don Buck, 806-834-0789, Don.buck@ttu.edu

FieldTurf completed the following projects for Texas Tech University:

		Texas Tech		
Texas Tech University	2005	University Texas Tech	TX	Classic 2.5" Site
Texas Tech Jones Stadium	2006	University	TX	Classic 2.5" & Site
		Texas Tech		
Texas Tech Soccer Stadium	2006	University	TX	Duraspine 2.0" & Site
		Texas Tech		Synthetic Turf/ Weight
Texas Tech Weight Room	2007	University	TX	room
		Texas Tech		
Texas Tech Baseball	2016	University	TX	FTHD2
		Texas Tech		
Texas Tech Field Replacement	2017	University	TX	Classic FTHD-1 2.5"
Texas Tech Practice Field		Texas Tech		
Replacement	2018	University	TX	FTHD1 & site work
Texas Tech Indoor Soccer	2019	Texas Tech	TX	REV360 2" & sitework





Texas Tech Texas Tech Maintenance 2019 University TX

Total Value: \$6.509.167.97

Texas Tech Field Replacement

Products and Services used included FieldTurf Classic FTHD-1, Remove & Dispose of Existing Turf, Inlaid Football Numbers & Arrows, Inlaid Football Hash Marks, Center Logo: "T", 28' x 33', 4 Colors, End Zone Letters: 15' Tall, 2 Colors, "TEXAS TECH" "RED RAIDERS", 25 yard line logo: "XII" Big 12 conference x 2 25 yard line logo: "Jones AT&T Stadium" x 2, goal posts, grading.

Texas Tech Indoor Soccer

Products and services used included removal and disposal of existing turf and infill, FieldTurf Revolution 360 2", Challenger DPPE 5mm Black non-infill turf field perimeter, Inlaid Soccer Markings, Gmax tesing at completion of installation

Texas Tech Football Practice Field

Products and services used included removal/disposal of existing turf and infill and complete base build. FieldTurf Classic FTHD-1 2.5", Inlaid NCAA Football markings, Čenter logo: "TT", 28' x 33', 4 colors, End Zone letters: "TEXAS TECH" "RED RAIDERS", 2 colors, GMAX testing at completion of installation

5 - Texas State University, Jeremy Stolfa, 512-245-2023, Stolfa@txstate.edu

FieldTurf completed the following projects for Texas State University:

Texas State University			,	Rev 360 2.5 and
Replacement	2016	Texas State University	TX	site Logo
Texas State University Texas State University Baseball &	2017	Texas State University	TX	replacement FT Classic HD
Softhall	2018	Texas State University	TX	2"

Total Value: \$2,561,398.53

Bobcat Stadium

Products and services used included was FieldTurf Revolution 2.5" Custom Maroon Pantone #504, Sweep Right sweeper, CoolPlay infill

<u>Texas State University Baseball and Softball</u>
FieldTurf Classic HD 2" in the Outfield (green) and Infield (Rust), FieldTurf Vintage 1.75", with thatch on the warning track (Rust), survey and layout of baseball field, excavate field to 2 feet below finish stone grade, haul spoils offsite, lime stabilize subgrade 6" deep at entire baseball field limits, import roadbase, construct perimeters, Inlaid baseball markings, logos across field, Groomright, Sweepright, attic stock material for high wear replacements at 1st, 2nd, 3rd and batter's box.



An 8 year 3rd party pre-paid insured warranty, supply and install conduits, trench for collector pipe drain system, supply and install power receptacle in turf comm. box at mound and behind home plate. Custom "Texas State" logos in standard FieldTurf color, custom outfield "Texas State" logos with custom Maroon color

: Please See: Technical Proposal - FieldTurf USA, Inc. - Section 3.6.1 - Customer References - Field Photos

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 3.6.1 - Customer References - Letters of Recommendation

3.7. Insurance Coverage

| General Liability, Property & Automobile Insurance. If your company is selected as the Winning Supplier, during the term of any agreements between the your company and Sourcing Alliance/Equalis Group, and for two (2) years following expiration or termination of such agreements, your company, at its own expense will maintain and will require that its agents subcontractors or suppliers engaged in your

3.7. li	nsurance Coverage	
3.7.1.	General Liability, Property & Automobile Insurance. If your company is selected as the Winning Supplier, during the term of any agreements between the your company and Sourcing Alliance/Equalis Group, and for two (2) years following expiration or termination of such agreements, your company, at its own expense, will maintain and will require that its agents, subcontractors, or suppliers engaged in your company's performance of its duties under such agreements, maintain general liability insurance, property insurance, and automobile insurance (at a minimum, in the amount of \$1,000,000 per occurrence/\$5,000,000 annual aggregate) applicable to any claims, liabilities, damages, costs, or expenses arising out of its performance under such agreements. Confirm that your company either a) has, or b) will purchase insurance coverage as described herein.	⊠Yes □ No
<u>Plea</u>	i <mark>se See: Technical Proposal – FieldTurf USA, Inc. – Section 1.1.2. – Sample Certificate of Insurance</mark> as available coverage.	s evidence of
3.7.2.	Employee Dishonesty – Members. The Winning Supplier shall be held fully liable for any and all dishonest acts of its employees and/or its subcontractor's employees. Coverage must be provided for Third Party Employee Dishonesty, covering all employees and all officers of your company and any subcontractors, in an amount not less than \$100,000 per occurrence. Confirm that your company either a) has, or b) will purchase insurance coverage as described above covering all employees and all officers of your company, in an amount not less than \$100,000 per occurrence for each Sourcing Alliance Member utilizing the Program.	⊠ Yes □ No
Click her	e to provide additional commentary, if necessary.	
3.7.3.	Third Party Employment Practice Liability – Members. The Winning Supplier shall be held fully liable for any and all employment practice acts of its employees and/or its subcontractor's employees, such as, but not limited to, sexual harassment and discrimination. Coverage must be provided for employment practice liability, covering all employees and all officers of your company and any subcontractors, in an amount not less than \$1,000,000 per occurrence. Confirm that your company either a) has, or b) will purchase insurance coverage as described above covering all employees and all officers of your company, in an amount not less than \$1,000,000 per occurrence for each Sourcing Alliance Member utilizing the Program.	⊠ Yes □ No
Click her	e to provide additional commentary, if necessary.	





3.8. Contracting for Services

3.8.1.

Once a Member decides to accept your company's proposal for services as described in this RFP, what is the process for the member to become a customer? Does your company have standard customer agreements? If so, please provide copies of any standard customer agreements. What is the process for reviewing, negotiating, and finalizing any customerspecific contract terms or requirements? Approximately how long does the contracting process take to complete (i.e., secure a fully executed contract document)? What is the typical term length of your customer agreements?

A Member becomes a customer once they issue FieldTurf a PO or sign a sales agreement/AIA contract for the scope of work and price based on the FieldTurf Proposal for Services. FieldTurf is flexible and willing to work with a customer to determine the best contractual vehicle possible for their specific project.

Whether they request a standard FieldTurf sales agreement, AIA contract, a contract of their own, or a purchase order. The contract process can take a few days and it ultimately determined upon the customer's time table which may depend on board meeting and their approval process. FieldTurf sales teams and SmartBuy both work with the customer and the FieldTurf legal team to ensure the customer's project specific details and incorporated into the contract process that has been selected. The duration of a project can take anywhere from 30-120 days but could be shorter or longer based on the scope of work and design details.

Payment Terms:

ARTICLE 5 PAYMENTS § 5.1 PROGRESS PAYMENTS

- § 5.1.1 Based upon Applications for Payment submitted to the Owner by the Contractor and Certificates for Payment issued by the Contractor, the Owner shall make progress payments on account of the Contract Sum to the Contractor as provided below and elsewhere in the Contract Documents.
- § 5.1.2 The period covered by each Application for Payment shall be one calendar month ending on the last day of the month, or as follows:

« N/A »

- § 5.1.3 All Payments shall be in accordance with the provisions of Illinois Local Government Prompt Payment
- (Federal, state or local laws may require payment within a certain period of time.)
- § 5.1.4 Each Application for Payment shall be based on the most recent schedule of values submitted by the Contractor in accordance with the Contract Documents. The schedule of values shall allocate the entire Contract Sum among the various portions of the Work. The schedule of values shall be prepared in such form and supported by such data to substantiate its accuracy as the Owner may require. This schedule, unless objected to by the Owner, shall be used as a basis for reviewing the Contractor's Applications for Payment.
- § 5.1.5 Applications for Payment shall show the percentage of completion of each portion of the Work as of the end of the period covered by the Application for Payment.
- § 5.1.6 Subject to other provisions of the Contract Documents, the amount of each progress payment shall be computed as follows:
 - Take that portion of the Contract Sum properly allocable to completed Work as determined by .1 multiplying the percentage completion of each portion of the Work by the share of the Contract Sum allocated to that portion of the Work in the schedule of values, less retainage of «Five » percent («5 » %). Pending final determination of cost to the Owner of changes in the Work,





- amounts not in dispute shall be included as provided in Section 7.3.9 of AIA Document A201™– 2007, General Conditions of the Contract for Construction;
- .2 Add that portion of the Contract Sum properly allocable to materials and equipment delivered and suitably stored at the site for subsequent incorporation in the completed construction (or, if approved in advance by the Owner, suitably stored off the site at a location agreed upon in writing), less retainage of « Five » percent («5 » %);
- .3 Subtract the aggregate of previous payments made by the Owner; and
- 4 Subtract amounts, if any, for which the Owner has withheld or nullified a Certificate for Payment as provided in Section 9.5 of AIA Document A201–2007.
- § 5.1.7 The progress payment amount determined in accordance with Section 5.1.6 shall be further modified under the following circumstances:
 - .1 Add, upon Substantial Completion of the Work, a sum sufficient to increase the total payments to the full amount of the Contract Sum, less such amounts as the Owner shall determine for incomplete Work, retainage applicable to such work and unsettled claims; and (Section 9.8.5 of AIA Document A201–2007 requires release of applicable retainage upon Substantial Completion of Work with consent of surety, if any.)
 - .2 Add, if final completion of the Work is thereafter materially delayed through no fault of the Contractor, any additional amounts payable in accordance with Section 9.10.3 of AIA Document A201–2007.
- § 5.1.8 Reduction or limitation of retainage, if any, shall be as follows:

(If it is intended, prior to Substantial Completion of the entire Work, to reduce or limit the retainage resulting from the percentages inserted in Sections 5.1.6.1 and 5.1.6.2 above, and this is not explained elsewhere in the Contract Documents, insert here provisions for such reduction or limitation.)

« N/A »

§ 5.1.9 Except with the Owner's prior approval, the Contractor shall not make advance payments to suppliers for materials or equipment which have not been delivered and stored at the site.

§ 5.2 FINAL PAYMENT

- § 5.2.1 Final payment, constituting the entire unpaid balance of the Contract Sum, shall be made by the Owner to the Contractor when
 - .1 the Contractor has fully performed the Contract except for the Contractor's responsibility to correct Work as provided in Section 12.2.2 of AIA Document A201–2007, and to satisfy other requirements, if any, which extend beyond final payment; and
 - .2 a final Certificate for Payment has been issued by the Contractor.
- § 5.2.2 The Owner's final payment to the Contractor shall be made no later than 30 days after the issuance of the Contractor's final Certificate for Payment, or as follows:

Please See: Technical Proposal - FieldTurf USA, Inc. 3.8.1 - Draft Sales Agreement



Product Offering & Technical Specifications. It is of the greatest importance that Sourcing Alliance/Equalis Group sources quality products on behalf of our Members while also providing those Members a contract platform to select the best products based on

Section 4. Turf & Turf System

4.1.1.

4.1. Turf System Performance & Characteristics

	proposal and a description of their intended uses.	is included in your
	Please See: Technical Proposal - FieldTurf USA, Inc Section 4.1 - FieldTurf Turf	Snoce
	Tieuse dee Technical Troposal - Tiela fall dow, inc decilon 4.1 - Tiela fall fall fall	opecs
4.1.2.	Please confirm your company is capable of manufacturing a synthetic turf system that meets the following	ng criteria.
4.1.2.1.	Pile Yard Type	Yes No
	Click here to provide additional commentary, if necessary.	
4.1.2.2.	Pile Weight/Fiber	Yes No
	Click here to provide additional commentary, if necessary.	
4.1.2.3.	Yarn Structure	Yes No
	Click here to provide additional commentary, if necessary.	
4.1.2.4.	Yarn Size Yarn Size	Yes No
	Click here to provide additional commentary, if necessary.	
4.1.2.5.	Yarn Thickness	⊠ Yes □ No
	Click here to provide additional commentary, if necessary.	
4.1.2.6.	Thatch	
	Click here to provide additional commentary, if necessary.	
4.1.2.7.	Pile Height	
	Click here to provide additional commentary, if necessary.	
4.1.2.8.	Color	
	Click here to provide additional commentary, if necessary.	
4.1.2.9.	Stitch Rate	X Yes No
	Click here to provide additional commentary, if necessary.	
4.1.2.10.	Primary Backing	
	Click here to provide additional commentary, if necessary.	
4.1.2.11.	Secondary Backing	
	Click here to provide additional commentary, if necessary.	
4.1.2.12.	Total Weight	
	Click here to provide additional commentary, if necessary.	
4.1.2.13.	Finished Roll Width	
	Click here to provide additional commentary, if necessary.	
4.1.2.14.	Perforation	
	Click here to provide additional commentary, if necessary.	
4.1.2.15.	Turf Permeability	
	Click here to provide additional commentary if pacessary	



4.1.2.16.	Infill Composition	
	FieldTurf has a patented infill system for the highest performance that layers silica sand with cryogenic rubber. The rubber and sand particles are a similar size to stay in	
	suspension. Total infill exceeds 9 lbs per sq. foot on a typical FieldTurf field. The FieldTurf infill allow for optimal safety and playability. Testing proves that all rubber fields like our	
	competitors tend to migrate easily in the rain creating divots and changes in the infill levels.	
	This infill variation that can be found in our competitor's all rubber infill fields impacts the safety of the turf system.	
	FieldTurf also offers a variety of alternate infill options:	
	CoolPlay	
	Purefill – Cork PureGeo- Coconut	
	PureSelect – Olive cores ECOSENSE – EPDM	
	ECOGRIND- Shoegrind ECOMAX- TPE	
	EASYFILL – Coated sand	
	Please See: Technical Proposal - FieldTurf USA, Inc. 4.1.2.16 - Infill Specifications and Alternate Infill	
	Options Please See: Technical Proposal - FieldTurf USA, Inc. 4.1.2.16 – Alternative Infill Specifications	
	ricase see. recrimical rioposar i ricia fair os/h, inc. 4.1.2.10 -/hicinative illini specifications	
413	Performance. Describe how your synthetic turf system is designed, engineered, and manufactured to meet	the performance

About FieldTurf USA, Inc.

4.1.3.

When it comes to artificial turf sports fields, FieldTurf is the most trusted brand in the industry. Whether its football, soccer, baseball or any other sport, FieldTurf fields provide athletes with the safety and performance they need to perform at their best, while giving field owners the durability they want to maximize the value of their investment.

FieldTurf was developed and engineered for athletes, by athletes. Before we came along, artificial turf was something to be avoided. The very phrase conjured up images of carpet and concrete, non-contact injuries, and careers ended prematurely. Natural grass was considered the only solution - even though it required constant maintenance and care. This was the environment in which we asked ourselves one question:

"Can we make synthetic turf that is equal to or better than the best natural grass?"

expectations of high-volume outdoor sporting events and activities

In seeking the answer to this question, we worked closely with athletes, former players, coaches, trainers, and doctors. Development included years of trials, tests, samples, equipment innovations and advanced formulas - all with



the goal of developing an artificial turf system that combined the performance properties of natural grass with the benefits of a synthetic solution. It worked.

- · The first company in the synthetic turf industry to own and operate its own manufacturing plant
- · The only artificial turf manufacturing operation in North America and Canada to have received three specific ISO certifications
- · 450,000+ square-foot facility in Calhoun, Georgia
- · World Headquarters in Montreal, Quebec, Canada
- · Over 40 employees at the plant with a combined 300+ years of experience in the artificial turf industry
- · Annual production capacity that exceeds the worldwide yearly demand for artificial turf
- · Rigorous quality control and inspection
- · In-house fiber manufacturing
- · In-house coating line
- · In-house tufting operation
- · Fully dedicated cooperative purchasing team

FieldTurf also reached triple ISO Certification (Environmental 14001, Occupational Health and Safety 18001, and Quality 9001) in 2010 which is the only turf company in North America with this distinction.

FieldTurf performs the following directly:

- Manufacture, supply and installation of turf
- Design and engineering
- Design assist
- On-site supervision
- Maintenance
- Recycling of infill
- Removal/disposal services
- Infilling
- Sewing
- Stitching
- Gluing
- Painting
- Drafting
- Logo Design, manufacture and installation

In addition to these items, FieldTurf is one of the most diversely integrated companies in the industry with sales, manufacturing, project management, marketing and installation/ construction resources capable of supporting more than 500 fields per year.



As FieldTurf's development and innovation teams are committed to creating the world's leading turf product, our sales force is committed to delivering the best surfacing solution for our clients.

Whether its football, soccer, baseball or any other sport, FieldTurf fields provide athletes with the safety and performance they need to perform at their best, while giving field owners the durability they want to maximize the value of their investment. FieldTurf is a world leader in artificial turf with over 20,000 installations worldwide.

Please See: Technical Proposal - FieldTurf USA, Inc. 4.1.3 - FieldTurf Baseball Science Brochure

4.1.4.

Customer Needs. Describe your process for ensuring the turf system is designed, engineered, and manufactured for the intended sports, events, and activities specified by the customer. Include in your description a list of any sporting events or activities for which your company's fields ARE NOT suitable.

FieldTurf controls all aspects of the manufacturing value chain. From start to finish, we're in control of your field.

FIBER PRODUCTION- Our fibers are produced at Tarkett's very own facility in Germany. The quality control process at the facility includes stringent testing of the yarn properties (tensile strength, uniformity, color, verification).

TUFTING AND COATING- Once the fiber is produced, it is ready for tufting and coating which takes place at our 500,000 sq. foot facility in Calhoun, GA. The Calhoun facility employs over 40 employees, with hundreds of years of experience combined in the artificial turf industry.

EXPERT INSTALLATION- FieldTurf has some of the most experienced and knowledgeable installation crews in the industry. The success of your field is heavily dependent on the quality of your installation crew. FieldTurf ensures that our customers receive a turf system that is designed, engineered, and manufactured for their needs.

FieldTurf performs the following directly:

- · Manufacture, supply and installation of turf
- Design and engineering
- Design assist
- On-site supervision
- Maintenance
- Recycling of infill
- Removal/disposal services
- Infilling
- Sewing
- Stitching
- Gluing
- Painting
- Drafting
- Logo Design, manufacture and installation



In addition to these items, FieldTurf is one of the most vertically integrated companies in the industry with sales, manufacturing, project management, marketing and installation/ construction resources capable of supporting more than 500 fields per year.

Whether the customer is interested in a football field, soccer field, baseball, softball, lacrosse, multipurpose fields, or landscaping options, FieldTurf can provide the right infill, fiber, underlayment, base construction, and design to custom fit the owner's specific needs

Association Standards. Identify any and all association whose standards your products are designed, engineered, manufactured 4.1.5. and/or installed to meet. 4.1.5.1. World Athletics Yes No N/A - No such standard for artificial turf 4.1.5.2. American Society for Testing and Materials (ASTM) X Yes No 4.1.5.3 American National Standards Institute (ANSI) ☐ Yes ☐ No N/A - No such standard for artificial turf Federation of International Football Association (FIFA) 4.1.5.4. X Yes No Please See : Technical Proposal - FieldTurf USA, Inc. 4.1.5.4 - FIFA Certification 4.1.5.5. International Association of Athletics Federation (IAAF) Yes No N/A – No such standard for artificial turf National Collegiate Athletic Association (NCAA) 4.1.5.6. 4.1.5.7. National Federation of State High School Associations (NFHS) X Yes No American Sports Builders Association (ASBA). 4.1.5.8. X Yes No 4.1.5.9. Other Associations X Yes No World Rugby (WR) International Hockey Federation (FIH) Competition. Describe how your synthetic turf system compares to that of your closest competitors? Include features or capabilities 4.1.6. of your turf system which separate your products from your closest competitors. Include the names of the competitors to whom you are comparing your turf system.

1. FieldTurf has a patented infill system for the highest performance that layers silica sand with cryogenic rubber. The rubber and sand particles are a similar size to stay in suspension. Total infill exceeds 9 lbs per sq. foot on a typical FieldTurf field. The FieldTurf infill allow for optimal safety and playability. Testing proves that all rubber fields like our competitors tend to migrate easily in the rain creating divots and changes in the infill levels. This infill variation that can be found in our competitor's all rubber infill fields impacts the safety of the turf system.





- 2. PROVEN SAFETY: FieldTurf's focus on Safety has led to numerous injury reducing innovations and improvements. The main reason FieldTurf continues to outperform all other turf companies in reducing injury is our patented san/rubber layered infill system. The findings of long-term testing programs show that FieldTurf is safer than any other synthetic turf system and equal to if not better than- natural grass in most critical areas of player safety. No other company can make this claim.
- 3. FieldTurf fiber innovation also stands out from our competitors. Our fibers are produced at our very own facility in Germany. This state of the art facility was opened in 2010 and as a result has turned FieldTurf into one of the most vertically integrated companies in the world. The quality control process at the facility includes stringent testing of the yarn properties (tensile strength, uniformity, color verification.)
- 4. SURELOCK COATING- for maximum drainage. FieldTurf's patented backing offers drainage performance unequaled by any artificial turf product in the industry. A FieldTurf field is designed for all weather playability. Unlike the rest of the industry, the innovators at FieldTurf came up with a superior drainage solution for its Elite system. It's call SureLock coating. This patented system coats only the rows of fiber, leaving the rest of the carpet untouched and naturally porous.
- 5. MULTI-SPORT SOLUTIONS for all sports and all levels. FieldTurf has long been the #1 choice for all sports and all levels. FieldTurf's safety, performance, and durability levels are far superior to any other system. As the world's largest synthetic turf company, you will find FieldTurf in many major stadiums, colleges, and high schools. Over 7500 fields installed.
- 6. SINGLE SOURCE RESPONSIBILITY- for customer security and satisfaction. FieldTurf has brought "single source responsibility" and quality to the forefront with its own manufacturing plants and quality control standards. Integrated, vertical manufacturing has paved the road toward true innovative and customer security, with fiber manufacturing, tufting, coating and testing all done in house in FieldTurf plants.

FieldTurf is the only artificial turf company on the market to meet the most rigorous and comprehensive quality control standards:

- ISO Certified manufacturing Plants
- In-house fiber manufacturing
- In-house coating of all turf products
- In-house testing of each turf roll and its tuft bind
- Testing of infill and the verification of its grade
- Installation by FieldTurf certified installation crews.
- 7. INSURED WARRANTY- for complete peace of mind. FieldTurf was the first company in the industry to offer a third-party insured warranty. And while you'll probably never need to use it, you can rest easy knowing that you are protected by the industry's best warranty. It's peace of mind that sets FieldTurf apart from the competition.
- 8. INSTALLATION METHOD for a stronger field. FieldTurf does not cut corners when it comes to installation of artificial turf fields. In order to lower their prices, many competing companies will cut corners on important installation procedures. This severely compromises the durability of the entire field.
 - FieldTurf has Sewn seams not glued like our competitors.
 - FieldTurf meticulously shears the fiber for inlaid sports markings- competitors cut the turf backing.
 - Precision infill layering = a safe surface
 - Experienced installation crews = quality assurance.



9. PROVEN DURABILITY- for a better investment. Since its inception, FieldTurf has proven to be the most durable and longest –lasting synthetic turf system in the marketplace having installed more fields that are currently 8 years or older than all other competitor installations combined.

10. FIRST-CLASS SERVICE – for your FieldTurf Experience. FieldTurf does not sever its customer relations once the contract has been signed. We take the time to follow up with each and every one of our customers in order to ensure complete and consistent customer satisfaction. Customer satisfaction remains FieldTurf's number one priority.

Please See: Technical Proposal – FieldTurf USA, Inc. – 2.2.1 FieldTurf Safety Studies

Please See: Technical Proposal - FieldTurf USA, Inc. - 4.1.6 - Top 10 Brochure

Please See: Technical Proposal - FieldTurf USA, Inc. 4.1.6 - Brochure - Made In America

Weather Related Performance. Describe how your turf system is engineered and manufactured to withstand full climatic exposure. Your response may include, but is not limited to, describing your turf system's resistance to insect infestation, rot, fungus, mold or mildew, extreme heat, and color fading or material degradation as a result of ultraviolet rays.

FieldTurf surfaces are designed to withstand a wide range of climatic and atmospheric conditions, such as ultraviolet rays (UV), snow, ice, salt water and sea climates without damage. Proper maintenance directions are provided for each field and the directions address how to prevent moss, weeds, insects, etc.

FieldTurf has proven to be the highest performing and most durable brand of artificial turf in the world. The FieldTurf system is an engineered product consisting of specialized components all geared towards maximizing athlete safety and field performance.

FieldTurf's CORE product's performance and safety is also back by multiple independent certified sources. Labosport, a global leader in sport surface certification, tested CORE using the rigorous Fiber Performance Indexwhich measures durability, resistance, and softness.

FieldTurf product components/systems go through rigorous UV, color fade, and mechanical wear testing as a result of needing to lab test systems for FIFA certification.

Please See: Technical Proposal - FieldTurf USA, Inc. - 4.1.7 - FieldTurf Maintenance Guidelines
Please See: Technical Proposal - FieldTurf USA, Inc. - 4.1.7 - Sample for Core
Please See: Technical Proposal - FieldTurf USA, Inc. - 4.1.7 - Core-1 Lab Report

4.1.8.

Drainage. Describe how your turf system is designed to accommodate the drainage of heavy rainfall. Provide information about the turf system's design and how it is intended to divert rainwater effectively and efficiently. Include the draining rate in inches of water per hour.

SURELOCK COATING- for maximum drainage. FieldTurf's patented backing offers drainage performance unequaled by any artificial turf product in the industry. A FieldTurf field is designed for all weather playability. Unlike the rest of the industry, the innovators at FieldTurf came up with a superior drainage solution for its Elite system. It's call SureLock coating. This patented system coats only the rows of fiber, leaving the rest of the carpet untouched and naturally porous. SureLock backing is 40% porous.

Base Drainage- There are two main types of subsurface drainage. One type consists of a flat drain 6" -12" wide and 1'-2" thick. Because of their unique shape, these drains allow for the proper movement of water. A more expensive and more efficient system uses perforated pipes 4"-10" in diameter. These pipes are laid in trenches, surrounded by



filter and clean stone. Both types of pipes are sloped to the edges of the field where water is deposited in perimeter drains then pipes move the water to a disposal site such as a storm drain or catch basin. Each base is unique to the location and environment and is critical for proper drainage. A traditional aggregate base will vary from 6"-12" thick with a specified slope. FieldTurf base will demonstrate percolation values conforming to required standards of approximately 10"-15" per hour.

Graphics and marking. Describe your company's capability to include logos, graphics, and field markings into your turf system. Include a description of the process to apply logos, standard sport markings, or specialty markings onto your turf system pursuant to the request of the customer.

4.1.9.

4.1.10.

FieldTurf's specialized manufacturing capabilities all us to bring our customer's logo to life. Our logo experts can reproduce the most intricate and complex turf logos- and we do it all in-house. No matter the size, shape, color or detail of your logo, our team will reproduce it. All logos, inlaid sports markings, numbers arrows are installed by sheering the existing turf field and then gluing in the sports marking down so there are no cuts to the backing of FieldTurf installation. FieldTurf's experienced installation crew take the time to meticulously shear the necessary fibers without compromising the durability of the turf backing. Once the fibers have been carefully sheared, an ultra-adhesive mixture is applied along the entire surface area of the logo and has marks before being carefully installed.

Adhesives. Provide the manufacturer, product name, and technical data sheets for the adhesive(s) used when bonding inlaid synthetic turf markings to your synthetic turf system.

MAPEI Ultrabond Turf PU 1K Premium, Fast-Setting, Urethane Adhesive for Turf. Ultrabond Turf PU 1K is fast-setting, moisure-curing, one-component, urthane adhesive designed for bonding of synthetic turf in high-performance sports installation. Offering excellent weather resistance, it can be used in interior and exterior applications.

Please See: Technical Proposal - FieldTurf USA, Inc. - 4.1.11 Ultrabond Adhesive Specification

4.1.11. Seaming Tape. Provide the manufacturer, product name, and technical data sheets for the seaming tape(s) used when installing your synthetic turf system.

MAPEI Ultrabond TURF TAPE-Premium Turf Seam Tape. PET-based, spun bonded, nonwoven fabric tape designed specifically to work with MAPEI turf adhesives for synthetic turf. (Keep in mind-FieldTurf Sews their seams) this can be used on inlaid items if needed. It also has other turf applications such as landscaping turf installation, playgrounds, golf courses.

Please See: Technical Proposal - FieldTurf USA, Inc. - 4.1.11 Ultrabond Turf Tape Specification

4.1.12. Infill Systems. Describe the different types of infill systems available for use in your infilled turf system. Provide all product specifications associated with materials used in the infill system. Your response may include, but is not limited to, the material type, particle or grain size, resistance to abrasion, and quality control testing. Any infill-related pricing must be included in Attachment B – Cost Proposal.



The infill is the athlete's source for cutting, planting, shock absorption and energy restitution. While the majority of the competition uses a loose and spongy all ambient rubber system, FieldTurf only incorporates a patented layered infill system that is comprised of silica sand and premium cryogenic rubber. The patented infill layering begins with several layer of clean, washed silica sand. This stabilizes and supports the entire system. This is followed by mixed infill layers. A mix of cryogenic rubber and silica sand is layered into the system. The rubber and sand particles are a similar size to stay in suspension, neither segregating nor compacting. Up to twenty one passes of the cryogenic rubber and silica sand mix are carefully added. Over 720,000 lbs of infill is layered into a typical, full size sports field. Larger sized cryogenic rubber top layers ensure that the rubber remains on top, providing a safe, forgiving surface.

Below is also a list of FieldTurf's alternative infills that have various benefits designed to fit each customer's specific needs.

For material type, particle or grain size and control testing, refer to the below attachment.

	CoolPlay utilizes FieldTurf's exclusive and innovative Extruded Cork
	Composite top dressing which allows the system to deliver the same
	behavior and overall stability as the elite systems but with an added
	heat reduction feature - up to 35 degrees cooler! No change in
	playability vs. sand/cryogenic rubber system. Natural UV resistance.
CoolPlay V3	(No additional pad required)
coon lay vs	
	A copolymer of ethylene and propylene having diene linkages that can
	be cross-linked with peroxides or sulfur. Similar feel and performance
	to SBR. No additional pad needed. High to medium resiliency
	depending on filter level. (no additional shock pad required)
EPDM	
	Acrylic internal coated sand. Can be colored, UV resistant.
EASY FILL Coated Sand	(Shock pad required at an additional cost).
LAST FILE Coated Salid	(Chroni pau roquirou at ari additional coot).
	O
	Composed of coated sand (granules), our EnviroFill infill offers an
	alternative solution that is environmentally and maintenance
	friendly. Engineered to replicate the look and feel of a natural
	grass surface, this system will provide a safe and durable solution
e. t. en	for your facility. (Shock pad required at an additional cost).
EnviroFill	
	500 00000 / 1800 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	ECO GRIND (no additional pad required) is one of the most cost-
	efficient alternatives to SBR. Made from post-industrial recycled
	products (running shoes) these reclaimed materials are ground-up to
	create a new, clean ,eco-friendly infill and another alternative to crumb
	rubber. EcoGrind is the ideal answer for high use facilities looking for a
ECO-GRIND	proven infill solution.
	EcoGreen is built from premium, virgin TPE that have been selected for
	their characteristics to deliver a stable surface over the long-term.
	Each pellet has built-in memory and rebounds back to its original shape
	after compression. Resistant to UV degradation, it is a durable and
	fully recyclable infill alternative. (Shock pad required at an additional
ECOGREEN	cost).
LOGGINEEN	
	EcoMax is an extruded composite of recycled materials and
	thermoplastic elastomer (TPE). It is a new, impact absorbing infill that
	offers safe and comfortable performance and the best value in its
	category regarding durability, price, and performance. (Shock pad
FCOMAX	required at an additional cost)





PUREFILL (Cork)	FieldTurf's PureFill cork infill is an all-natural infill. It is an organic, recyclable and sustainable product that is harvested from the cork oak tree every nine years, without harming the trees. It is 100% environmentally-friendly and non-toxic. (Shock pad required at an additional cost).
PURESELECT (Olives)	PureSelect- Olive Cores Organic (Fiber Based). Fully organic material, proven heat reduction, natural UV resistance. Infill looks like natural soil. Natural product- not chemically produced. Provides playing characteristics similar to natural turf. (Shock pad required at additional cost)
Pure GEO (Coconut)	PURE GEO - Environmentally Friendly and Sustainable - Made from coconut peat and cork, our infill provides natural-like playing characteristics all while offering heat reduction benefits and an aesthetic that is close to natural turf. Proven and reliable, this organic option is a great fit if you are searching for something morenatural! (Shock pad required at additional cost)

4.1.13. *Infill Depth.* What is the target infill depth relative to the finished pile height of the turf system being installed? Describe factors that influence the target infill depth.

The infill depth is based on the type of turf, pile height of the turf system, and the total infill weight needed for a specific product or field usage. For example the infill for the FIELDTURF CORE 2.5" product is 3 LBS/ft2 of Cyrogenic SBR rubber infill and 6.2 LBS/ft2 of Sand. The total product weight is 1389 oz per Square yard. See each turf system specification for the infill depth and weight. Many of FieldTurf's world class products have over 9 lbs of infill per sq. foot for safety, performance, and durability.

The infill is the athlete's source for cutting, planting, shock absorption and energy restitution. While the majority of the competition uses a loose and spongy all ambient rubber system, FieldTurf only incorporates a patented layered infill system that is comprised of silica sand and premium cryogenic rubber. The patented infill layering begins with several layer of clean, washed silica sand. This stabilizes and supports the entire system. This is followed by mixed infill layers. A mix of cryogenic rubber and silica sand is layered into the system. The rubber and sand particles are a similar size to stay in suspension, neither segregating nor compacting. Up to twenty one passes of the cryogenic rubber and silica sand mix are carefully added. Over 720,000 lbs of infill is layered into a typical, full size sports field. Larger sized cryogenic rubber top layers ensure that the rubber remains on top, providing a safe, forgiving surface. Studies show that synthetic turf systems with more than 9lbs per sq. foot of infill compared to all other infill weight surfaces led to significantly lower instance of injuries.

All FieldTurf infill materials meet or exceed the stringent EN71-3 requirements used in validating the safety of children's toys and materials.

Please See: Technical Proposal - FieldTurf USA, Inc. - 2.2.1 FieldTurf Safety Studies

4.1.14.

Maintenance Tools. Do you provide any complimentary tools to the customer to maintain the turf system? Include the manufacturer and product name and any product literature, cut sheets, or product information. Any tools that are not provided on a complimentary basis but are available for purchase must be included as a part of Attachment B — Cost Proposal.

FieldTurf provide maintenance training and on a case by case basis, complementary grooming equipment or sweeper may be included with purchase of field.

Below is a list of the FieldTurf grooming equipment and maintenance plan options.



FieldTurf offers the following pieces of Field Grooming Equipment:

- FieldTurf Field Sweep
- FieldTurf GroomRight is the industry's premier groomer that brushes fibers, perforates infill, stirs up the infill
 and then levels the infill- all while ensuring that the fibers remain brushed and the field stays in excellent
 condition.
- FieldTurf SweepRight
- FieldTurf SweepRight Pro
- **FieldTurf GroomRight Wings:** Removable and adjustable brush extensions extend the unit to 14 feet in order to level off infill and raise fibers for better playability.
- FieldTurf Tow behind magnet system for synthetic infill turf. Pull handles allow debris to be released from magnet Powder Coated Steel and aluminum construction. Compatible with FieldTurf SweepRight and GroomRight
- **FieldTurf Static Brush** has a 7 static brush and spring tine system. Designed to lift synthetic fibers and level infill material. Brush height and spring tines are independently adjustable.

Please See: Technical Proposal – FieldTurf USA, Inc. – 4.1.14 - FieldCare
Please See: Technical Proposal – FieldTurf USA, Inc. – 4.1.7 - Grooming Equipment Specification
Please See: Technical Proposal – FieldTurf USA, Inc. – 4.1.14 - FieldTurf Maintenance Guidelines

4.2. Turf System Manufacturing

4.2.1.	Does your company manufacture turf?	Yes No



Scope of Services

Professional Services

- 1. Project design, development or consultant/construction management.
- 2. Professional engineering services.
- 3. Installer/admin (tradesman) (not related to turf, track, or court installation. Project Administrator costs for site work.

Products – Synthetic Turf Systems

1	FieldTurf CORE 2.5"	28	FieldTurf Vertex Prime 2.0"
2	FieldTurf CORE 2.25"	29	FieldTurf Vertex 2.5"
3	FieldTurf CORE 2.0"	30	FieldTurf Vertex 2.25"
4	FieldTurf Revolution 360 2.5"	31	FieldTurf Vertex 2.0"
5	FTRV360-1 FIFA Recipe	32	FTVT-45-AR-RV360/HD-46
6	FieldTurf Revolution 360 2.25"	33	FieldTurf - Elite Double Play
7	FieldTurf Revolution 360 2.0"	34	FieldTurf - Prestige Double Play
8	FTRV360-2 FIFA over VersaTile	35	FieldTurf Numbers/Arrows
9	FTRV360-45	36	Inlaid Soccer Markings
10	FieldTurf Classic HD 2.5"	37	FieldTurf Hash Marks
11	FieldTurf Classic HD 2.25"	38	FieldTurf Logo
12	FieldTurf Classic HD 2.0"	39	FieldTurf – End zone Letters
13	FTHD-2 FIFA Recipe	40	FieldTurf - Field Hockey Lines
14	FieldTurf XM7-65 (2.5")	41	FieldTurf - Lacrosse Lines
15	XMRV360-60-38	42	FieldTurf - Baseball Lines
16	XMRV360-60-44	43	FieldTurf – Flag Football Lines
17	FieldTurf XM7-57 (2.25")	44	FieldTurf - Softball Lines
18	FieldTurf XM7-50 (2.0")	45	FieldTurf – Football Restraining Lines
19	Multi450RV360-42	46	FieldTurf – Lacrosse Tick Marks
20	XT-60	47	FieldTurf – GMAX
21	FieldTurf XT 65 (2.5")	48	FieldTurf Genius
22	FieldTurf XT 57 (2.25")	49	Speed Infield
23	FieldTurf XT 50 (2.0")	50	Speed Outfield
24	FieldTurf Vertex Prime 2.5"	51	Natural Infield
25	FieldTurf Vertex Prime 2.25"	52	Natural Outfield
26	XT-50-4638	53	Triple Threat Natural
27	FTVT-CORE-1	54	Triple Threat Speed



Alternate Infills, Underlayment Options and Misc.

- 1 Rondi PDS Drain Tiles
- 2 Schmitz Proplay Proplay 16mm
- 3 Brock Power Base
- 4 Brock SP14

6

4.2.2.

- 5 Beynon Shock Base 26mm
 - Beynon Shock Base 19mm
- 7 Rondi Veratile
- 9 Natural Grass Field Sod or Seed
- 10 Amorim CoolPlay V3
- 11 E-Core/EPDM
 - 2 USGreentech Coated Sand

Please See - Technical Proposal – FieldTurf USA, Inc. – 4,2.1 FieldTurf Turf brochures

- 13 EnviroFill
- 14 ECO Grind
- 15 SofterSpa (TPE Infill)
- 16 Colorex Eco Max Infill
- 17 DOF Cork Purefill Infill
- 18 FieldTurf Purefill Plus
- 19 Pure Elite
- 20 ThermaGreen 15mm
- 21 ThermaGreen 20mm
- 22 ThermaGreen 23mm
- 23 Thermagreen 25mm

Product Demand. Does your company manufacture synthetic turf for other sport surfacing companies and installers? How do you balance internal vs. external demand for your products?

Yes No

4.2.3. *Manufacturing Process.* Provide a detailed description of your company's manufacturing process. Information should include, but is not limited to, the location and age of manufacturing facilities, and an overview of the manufacturing process.

FieldTurf is vertically integrated for complete control

FieldTurf controls all aspects of the manufacturing value chain. From start to finish, we are in control of your field. FieldTurf has steered a high-growth industry in the proper direction with first-class manufacturing facilities, and a carefully engineered product. FieldTurf has brought "single source responsibility" and quality to the forefront with its manufacturing plant.

FieldTurf is the first company in the synthetic industry to own and operate its own manufacturing plant.





FieldTurf is the only artificial turf manufacturing operation in North America and Canada to have received three specific ISO certifications. ISO 9001, ISO 14001 and ISO 45001-2018 certified for leadership in quality, environment and safety management systems. Our Calhoun, GA facility represents one of the only artificial turf manufacturing operations in North America to have receive these ISO certifications.

FIBER PRODUCTION: FieldTurf fibers are produced at Tarkett's very own facility in Germany. The quality control process at the facility includes stringent testing of the yarn properties (tensile strength, uniformity, color verification)

TUFTING AND COATING: Once the fiber is produced, it is ready for tufting and coating which takes place at our 500,000 square foot facility in Calhoun, Georgia. The Calhoun facility employs over 40 employees, with hundreds of years of experience combined in the artificial turf industry. Facility is over 11 years old.

- Annual production capacity that exceeds the worldwide yearly demand for artificial turf
- Rigorous quality control and inspection
- In-house fiber manufacturing
- In-house coating line
- · In-house tufting operation

From tufting, to coating, to full QC inspections, right on to shipping and installation, the equipment and space available in the Calhoun plant work together to further ensure that FieldTurf is the market leader in quality product. The plant features 10 tufting machines with an annual production capacity of 630,000,000square feet of turf – enough to supply over 7800 football fields per year. The new coating line that is at the heart of the Calhoun plant allows FieldTurf to set a new standard for turf quality and durability. It is an innovative coating process that has been developed by the industry leader in order to continue to focus on quality control and customer satisfaction.

To ensure FieldTurf's standards are unmatched, a rigorous quality control process (based on extensive testing and inspections) is undertaken with every field that is put into production. First, yarn testing is performed, which includes tensile strength, elongation, tenacity, denier, shrinkage, and twist (turns per inch). The primary backing is inspected and the "pick count" or yarn density in relation to the backing- is verified to ensure the right amount of face yarn per square inch. Each tufting operator verifies the pile weight and pile height of the yarn to make sure that quality requirements are met every step of the way. If the pile weight is off by even the slightest amount, then it does not meet FieldTurf's stringent standards and the turf is reproduced to exact measurements. Testing continues throughout the entire tufting process until all rolls for a field are complete.

Once the rolls are complete, the fiber rows on the backing of each roll are carefully coated with polyurethane to complete Fieldturf's patented finger-unit backing design for enhanced fiber strength and optimal drainage efficiency. FieldTurf has full-time experienced coating inspectors at their facility in Calhoun, GA to ensure that the coasting is applied properly. Once small error and the roll is pulled from the line and reproduced. Once the coating process is complete, every component of the finished carpet undergoes final inspection before it is packaged and loaded onto the trucks for transportation to the job site. Each roll of carpet is numbered and positioned in the exact order that it will be loaded onto the transporters. Once on site, the rolls are unloaded and laid on the field in the specific order that was planned and designed by the head office engineering department. For every 5 rolls that are produced at the plant, a 2 ft by 15ft sample of turf is retained by the FieldTurf Research & Development department in Calhoun. These samples are carefully filed under the name of the corresponding field. This way the project can be verified through completion and beyond while the turf samples are analyzed on a regular basis. The state-of-the-art plan located in Calhoun is a big reason why FieldTurf is the number one choice of professional teams, high schools, colleges, and facility managers around the world. FieldTurf's ability to ensure the quality of its raw materials and its manufacturing from start to finish is the reason why it enjoys the best record for on-time delivery of its projects.

4.2.4.

Describe your company's quality control process. Your description should include, but is not limited to, any ISO certifications, ASTM testing, or specific industry standards you meet and/or exceed.



FIELDTURF'S QUALITY CONTROL IN MANUFACTURING

- A. FieldTurf owns and operates its own manufacturing plant in North America. Both tufting of the field fibers into the backing materials and coating of the turf system are be done in-house. Outsourcing of either is unacceptable.
 - FieldTurf has full-time certified in-house inspectors at our manufacturing plant that are experts with industry standards.
- B. FieldTurf's full-time in-house certified inspectors shall perform pre-tufting fiber testing on tensile strength, elongation, tenacity, denier, shrinkage, and twist i.e., turns per inch, upon receipt of fiber spools from fiber manufacturer.
- C. Primary backing shall be inspected by the FieldTurf's full-time certified in-house inspectors before tufting begins.
- D. FieldTurf's in-house certified inspectors shall verify "pick count", yarn density in relation to the backing, to ensure the accurate amount of face yarn per square inch.
- E. FieldTurf's full-time, in-house, certified inspectors shall perform turf inspections at all levels of production including during the tufting process and at the final stages before the turf is loaded onto the truck for delivery.
- F. FieldTurf shall have its own, in-house laboratory where samples of turf are retained and analyzed, based on standard industry tests, performed by full-time, in-house, certified inspectors.
- G. FieldTurf has ISO 9001, ISO 14001, and ISO 45001-2018 certifications demonstrating its manufacturing efficiency with regards to quality, environment and safety management systems.

FieldTurf is the only artificial turf company on the market to meet Q6, the most rigorous and comprehensive of quality control standards. The Q6 standard encompasses the six essential elements of quality control in relation to artificial turf; the ownership and management of a manufacturing plant, the testing of each roll fiber, the testing and grade of the infill, the success of certified in-house installation crews, the issuing of a 3rd Party insured warranty, and the accessibility and responsiveness of the customer service department. By conforming to Q6 standards, FieldTurf is able to ensure the success, safety and durability of every one of its FieldTurf fields.

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Please See - Technical Proposal – FieldTurf USA, Inc. – 4.2.4 - FieldTurf ISO Certifications
Please See - Technical Proposal – FieldTurf USA, Inc. – 4.2.4 - FieldTurf Safety Manual

4.3. Turf Removal

4.3.1.

Describe your process for the removal and disposal of an existing synthetic turf system. Your response should include, but is not limited to, your typical means for removal of turf waste, a description of any best practices used for the removal and disposal of an existing turf system, and a description of the initiatives your company has implemented to reduce the impact of synthetic turf waste on the environment.

FieldTurf's process to removal turf in most cases is to use state of the art laser equipment allowing us to work efficiently in tight areas as well as wide-open fields. FieldTurf systematically cuts up and rolls up the field then trucks it away.

Fields are removed in wide strips with minimal disruption to the base, and infill is removed and separated. Both can be repurposed or recycled keeping turf and infill out of landfills. Current turf or infill recycle programs:

RECYLCING OLD INFILL INTO new clean INFILL.

ECOMAX infill- the infill system utilized extruded composite pellets made up of recycled post-industrial turf and thermoplastic elastomer that offers a green solution without sacrificing performance and durability.

FINDING NEW HOMES: Many aged sports fields have been repurposed for landscape or recreational use. The system might no longer be right for competitive activities but still has a lot of life for other settings. We encourage and help organizations donate their aged surface to local communities.

GREENBOARD- The innovative technology combines "non-recyclable" plastics and post-consumer turf to make a durable and 100% recycled fiber- reinforced composite board with zero wood content.





In the future: When it comes to waste, FieldTurf has a simple mission: create a future where none of our products ever makes it to a landfill. Getting there isn't just a journey; it's a quest. It's why we've devoted our research and development efforts to tackle the complexity require to recycle old turf. It's why we repurpose key materials from end-of-life installations to create the advanced components of future products.

The first stage in the construction and installation of a new artificial turf field is to prepare the site by removing the existing surface. The existing surface might be an old artificial turf field or paved asphalt, but in most cases it will be a sod field or another organic layer.

Dealing with clay soils presents another construction challenge as it becomes extremely hard when dry and develops a slippery, gummy texture when wet. Clay soils are also subject to freeze thaw action which means that it must be removed or remediated to a suitable depth in order to create a stable base. Remediation can include creating separation from the base with the use of a liner, stabilizing them with cement or fly ash or a combination of all of these. For a complete list of options be sure to discuss this with your soils engineer. With most artificial turf field construction projects measuring 80,000 square feet a significant amount of topsoil should be temporarily removed from the site and set aside for reintroduction at a later point in time. This naturally occurring topsoil can in some instances take over 1000 years to evolve, making it a resource worth preserving. Often, laws are put in place that require the approval of a soil and erosion control plan before the start of any construction in order to ensure proper preservation.

In some cases, before construction can begin the sterilization of the site might be required. The surrounding areas to the site can be used as an indication into the potential need for treatment. By monitoring nearby sidewalks, parking lots or any other pavement area for signs of weed growth, heaving, bulging, dips or cracking, you will be able to determine the need for sterilization. Should sterilization be needed, only an experienced professional sterilization service should be used in order to achieve the best results. The 1st stage of construction is to implement proper erosion and sediment controls as necessary to local standards. This usually involves a stone construction entrance and silt fence.

Please See: Technical Proposal - FieldTurf USA, Inc. - 4.3.1 - Sustainability Brochure

4.3.2.

Laser Grading. Describe your process of laser grading the existing site. What is the maximum tonnage of porous draining stone used to ensure planarity?

Fieldturf uses extreme precision levels for fine grading. Laser grading, GPS, and other measurement and equipment controls systems are used on our fields. The advent of electronic in the grading process has allowed grading standards to be significantly increased. Laser levels have greatly simplified the grading process and make it possible to attain high levels of precision that aren't possible with some other techniques. GPS guidance systems directly control the leveling equipment, adjusting the edge level and slope according to the position of the machinery on the surface. Near perfect grading is attainable. String line testing can also be used as a system of checks and balances of the electronic system. Maximum tonnage of porous draining stone to ensure planarity varies from site to site.

Depending on the site, additional excavation might be required in order to obtain proper planarity. If there is a need to replenish certain areas for planarity, you should expect additional costs and delays. The fill tends to be a locally available material such as stone or soil that is free of organic material. Once the subgrade is in place, the contractor will roll and compact the subgrade to a 95% compaction. In certain cases where the subbase prevents the proper flow of drainage and cannot be fully corrected, an impermeable geotextile separation fabric can be installed. The amount of excavation to subgrade is determined by the topo survey. This is critical in conjunction with Soil Borings or Test Pits in order to determine the amount of Topsoil to remove and calculate the amount of subgrade soils necessary to remove to achieve designed subgrade.



Existing organic or turf grass is stripped, the natural soil is compacted to 95% proctor, graded within ½" of the design. Permeable Drainage stone or an alternative such as PDS drain tiles are installed 0 - ½" laser graded and compacted to 95% proctor graded with 1/2" in 0'10" at a minimum of 3 inches in order to insure planarity.

Please See: Technical Proposal - FieldTurf USA, Inc. - 4.3.2 - FieldTurf Base Design Guidelines

Please See: Technical Proposal – FieldTurf USA, Inc. – 4.3.2 - FieldTurf Inlay Installation SOP

4.4. Site Preparation Process

4.4.1.

Site Preparation. Provide a detailed overview of the site preparation process and the time required to complete the required work for a 80,000 sq. ft. sports field. Your response should identify who performs the site preparation work.

GRADING:

Depending on the site, additional excavation might be required in order to obtain proper planarity. The fill tends to be a locally available material such as stone or soil that is free of organic material Once the subgrade is in place, the contractor will roll and compact the subgrade to a 95% compaction. In certain cases where the subbase prevents the proper flow of drainage and cannot be fully corrected, an impermeable geotextile separation fabric can be installed. The amount of excavation to subgrade is determined by the topo survey. This is critical in conjunction with Soil Boring and Test Pits in order to determine the amount of Topsoil to remove and calculate the amount of subgrade soils necessary to remove to achieve the designed subgrade.

Nailer or curbing- Usually before the construction of the base, a concrete curb w/notch or nailer attachment is installed around the perimeter of the field in order to attach the turf.

Base Drainage- There are two main types of subsurface drainage. One type consists of a flat drain 6" -12" wide and 1'-2" thick. Because of their unique shape, these drains allow for the proper movement of water. A more expensive and more efficient system uses perforated pipes 4"-10" in diameter. These pipes are laid in trenches, surrounded by filter and clean stone. Both types of pipes are sloped to the edges of the field where water is deposited in perimeter drains then pipes move the water to a disposal site such as a storm drain or catch basin. Each base is unique to the location and environment and is critical for proper drainage. A traditional aggregate base will vary from 6"-12" thick with a specified slope. FieldTurf base will demonstrate percolation values conforming to required standards of approximately 10"-15" per hour.

Traditional Base construction: The aggregate base commonly will vary from 6"-12" think, but may be up to 36" think depending on the project. It is very important that the base be designed and installed with the turf manufacturer's requirements in mind so as not to void the turf warranty. The subsurface grade is usually 2" think and features a smaller open graded stone that can be compacted to 95% proctor. The surface grade is typically .5%-1.5% depending on the intended use. Frequently the grade must be at lease .5% to meet FIFA preferred soccer standards. The flatter grade has also been appreciated in football. The sub grade is typically composed of larger open graded stone and can once again be compacted for stability. The sub grade is typically greater than the surface grade to accommodate drainage. The base should be installed in several stages in order to ensure proper compaction. It is recommended that the aggregate be installed while damp with a laser-guided grader or dozer. Checking the base for any deficiencies prior to proceeding with the turf construction is crucial to the success of the field. FieldTurf will confirm grade and planarity of the bases we construct. A percolation test should be run on the base before the artificial turf surface is installed on top of it. The base should demonstrate percolation values confirming to required standards of approximately 10'-15" per hour. FieldTurf also performs a string-line test which is basically a 100-300 foot string that is tightly stretched across the top of our finish aggregate. This is the test to confirm that the grade is perfect before installing the turf. Our meticulous technique allows us to look forward to the day that this exacting test is completed allowing FieldTurf to being their turf installation.





CONSTRUCTION TIMETABLE:

The construction timeline for a synthetic turf facility will vary depending on the permit requirements, conditions of the site, the size of the surface being installed, the resources of the contractor and the weather. Usually 6-7 weeks depending on weather.

FieldTurf works with various subcontractors to perform base construction depending on location of field.

These are subcontractors who are experts in sports surface base construction and are approved by FieldTurf.

Technical Proposal - FieldTurf USA, Inc. - 4.4.1 - Subcontractor Number of Employees

New Construction – Sq. foot/yard pricing is for supply and installation of sports surfacing only. FieldTurf is prepared to offer turn-key solutions for the construction of the base of running tracks, courts, indoor flooring projects and fields through use of RS Means. The best value pricing for base or civil work is obtained through this costing method.

Site work or new construction may include but is not limited to: removal and disposal of existing sports surface, lighting, demolition, excavation, rock base aggregate, top rock, asphalt, concrete, sidewalks, turf shock absorption underlayment such as e-layer or padding, tie in to existing drainage, drainage systems, conduits, fencing, crack repair, asphalt repair, etc. which can be purchased through RS MEANS.

RS MEANS is self-contained and consists of a turn-key solution that includes a complete line-item listing of all the products, supplies, material, equipment, services, accessories and options with their description, specification, terms, conditions and associated pricing for each item, sub-assemblies and/or assemblies. FieldTurf reserves the right to offer a discount or "adjustment down" to the RS MEANS calculation to account for volume discounts or to stay within standard market pricing.

Below is an example of the scope and permitting process for a > \$ 10 MM project in WA in which FieldTurf acted as GC responsible for all aspects of the project. In general, FieldTurf can perform as little or as much of the work as required by the client. Each project is different. Regardless, FieldTurf conducts basic site analysis which includes soil borings, various tests and develops GANTT charts and other documents to ensure all details are captured.

Mobilize.

- □□□TESC/Site Security.
- □□□Watering dust control.
- □□□Demolish and dispose of asphalt/concrete.
- □□□Strip and dispose of vegetation to an approved dump site.
- □□□Excavate and dispose of unsuitable soils.
- □□□Clean vegetation, fill and compact footing trenches.
- □□□Cut and fill site.
- □□□Establish subgrade with laser guided equipment.
- □□□Excavate building footings, compact and backfill.
- □□□Excavate bio drainage swales.
- □□□Excavate and backfill electrical, sewer and water trenches.
- □□□Supply and install storm drainage.
- □□□Supply and install storm infiltration systems.
- Infiltration below Zepfel stadium
- Infiltration trench at baseball field
- Storm Pipe
- New Sewer Line
- New 1.5" Water Line
- · Dry well next to softball field
- · Dry well next to practice field





Type 1 Catch Basins
Type 2 Manholes
□□□Form, pour and finish concrete walks.
□□□Form, pour and finish concrete dugouts.
□□□Form, pour and finish a 12"x12" concrete curbs at baseball, softball and practice fields.
□□□Form, pour and finish concrete stairs.
□□□Form, pour and finish concrete site concrete curbs (bus loop and parking lot).
□□□Supply, fine grade and compact crushed rock for asphalt pathways, bus loop, parking lot,
fire lane, storage bin area, and concrete.
□□□Supply and install "Cornerstone" block walls. Backfill, supply drain rock and pipe.
□□□Salvage and set ecology blocks for storage bin area at batting cages.
□□□Furnish, fine grade and compact permeable aggregate for batting cages.
□□□Supply and install synthetic turf anchors
□□□Furnish, fine grade and compact sand and infield mix for baseball and softball fields.
□□□Furnish, fine grade and compact sand organic top soil for baseball, softball and practice
fields.
□□□Supply and install big roll natural turf for baseball, softball and practice fields.
□□Provide and plant landscaping (trees and shrubs).
□□□Supply fine grade basalt rock to specified landscape areas.
□□Provide hydro-seeding.
□□Provide turf maintenance.
□□Supply and install baseball pitcher's and dugout mounds.
□□□Supply and install field markers.
Supply and install (6) new tennis courts including
○ Weed Kill
o Fence
o 3.5" AC
o Court Surfacing

- o Court Equipment per plans and specifications
- Build Track Events, Shot Put and Discuss including:
 - Excavate and dispose of all spoils and compact subgrade form the javelin, shot put, discus practice and discus competition areas
 - o Form, pour and finish concrete curbs for tennis courts and shot put areas
 - Form, pour and finish concrete for the javelin runway, shot put, discus practice and discus competition pads
 - o Furnish, fine grade and compact crushed rock for tennis court and field events
 - Furnish, fine grade and compact crushed red cinders for the shot put
 - o Supply and install discus cage and throw ring
 - o Supply and install seven (7) shot put toe boards
 - Supply and install javelin toe boards
 - Excavate and pour concrete footings for tennis court posts
- Supply and install baseball field and softball field backstops, field fence, tennis courts, dugouts, batting cages, foul poles and all fence related to the athletic fields.
- Construction of the 6 buildings and the dugouts (dug out footings and slabs are included) and the stairs
 on the exterior of Building S100 along with the following:
 - Cold weather protection is included for the structural CMU (we would plan to do the majority
 of the veneer in the spring in order to insure quality of the product. Some would be done in
 the fall as well though.
 - o DIVISION 3: CONCRETE
 - o 03 30 00 Concrete Work As it pertains to the Field buildings
 - o 03 45 00 Architectural Precast Concrete (Plant Cast) As it pertains to the Field buildings
 - o DIVISION 4: MASONRY





0	04 20 00 Unit Masonry As it pertains to the Field buildings
0	
0	05 12 00 Structural Steel As it pertains to the Field buildings
0	05 30 00 Steel Decking As it pertains to the Field buildings
0	05 40 00 Cold-Formed Metal Framing As it pertains to the Field buildings
0	05 50 00 Metal Fabrications As it pertains to the Field buildings, No Handrails included
0	DIVISION 6: WOOD, PLASTICS AND COMPOSITES
0	06 10 00 Carpentry As it pertains to the Field buildings
0	06 41 00 Architectural Casework As it pertains to the field buildings
0	DIVISION 7: THERMAL AND MOISTURE PROTECTION
0	07 11 13 Bituminous Dampproofing As it pertains to the Field buildings
0	07 21 00 Thermal Insulation As it pertains to the Field buildings
0	07 60 00 Flashing and Sheet Metal As it pertains to the Field buildings
0	07 61 13 Sheet Metal Roofing As it pertains to the Field buildings
0	07 84 13 Firestopping As it pertains to the Field buildings
0	07 91 00 Masonry Sealer As it pertains to the Field buildings
0	07 92 00 Joint Sealer As it pertains to the Field buildings
0	DIVISION 8: OPENINGS
0	08 11 13 Hollow Metal Doors and Frames As it pertains to the Field buildings-using
, and the second se	owner provided HM frames
0	08 33 23 Overhead Doors & Grilles As it pertains to the Field buildings
0	08 41 00 Aluminum Storefront and Curtainwall Systems As it pertains to the Field
O	buildings Using owner supplied materials
0	08 71 00 Door Hardware As it pertains to the Field buildings
0	08 80 00 Glass and Glazing As it pertains to the Field buildings
0	08 90 00 Louvers and Vents As it pertains to the Field buildings
0	DIVISION 9: FINISHES
0	09 25 00 Gypsum Drywall As it pertains to the Field buildings
0	09 51 13 Acoustical Ceilings As it pertains to the Field buildings
0	09 65 00 Resilient Flooring As it pertains to the Field buildings
0	09 91 00 Painting As it pertains to the Field buildings
0	DIVISION 10: SPECIALTIES
0	10 11 00 Visual Display Devices As it pertains to the Field buildings
0	10 14 00 Signage As it pertains to the Field buildings
0	10 28 00 Toilet Accessories As it pertains to the Field buildings
0	10 51 13 Metal Lockers As it pertains to the Field buildings
0	DIVISION 11: EQUIPMENT
0	11 40 10 Stainless Steel Fabrications As it pertains to the Field buildings
0	DIVISION 20: COMMON REQUIREMENTS FOR FIRE SUPPRESSION, PLUMBING, AND
	HVAC
0	20 05 00 General Provisions AS it pertains to the field drawings
0	20 05 05 Project Closeout and System Start-Up AS it pertains to the field drawings
0	20 05 10 Basic Materials and Methods AS it pertains to the field drawings
0	20 05 13 Electrical Provisions for Mechanical Work AS it pertains to the field drawings
0	20 05 23 Valves AS it pertains to the field drawings
0	20 05 48 Vibration Isolation AS it pertains to the field drawings
0	20 05 50 Seismic Control AS it pertains to the field drawings
0	20 05 93 Testing, Adjusting, and Balancing AS it pertains to the field drawings
0	20 07 00 Mechanical Insulation AS it pertains to the field drawings
0	20 08 00 Commissioning of Common Mechanical Requirements AS it pertains to the field
O	drawings
0	20 08 10 Systems Training AS it pertains to the field drawings
0	20 00 10 Oystems Training Ao it pertains to the field drawings





	0	20 08 20	Systems Operations and Maintenance Manual AS it pertains to the field
		drawings s	
	0	20 21 10	Piping AS it pertains to the field drawings
	0	20 21 15	Piping Specialties AS it pertains to the field drawings
	0	DIVISION 2	22: PLUMBING
	0	22 08 00	Commissioning of Plumbing AS it pertains to the field drawings
	0	22 11 16	Domestic Water System AS it pertains to the field drawings
	0	22 13 16	Soil, Waste, Vent, and Storm Drain Piping Systems AS it pertains to the field
		drawings	
	0	22 40 00	Plumbing Fixtures AS it pertains to the field drawings
	0	22 40 10	Plumbing Equipment AS it pertains to the field drawings
	0	DIVISION 2	23: HEATING, VENTILATING AND AIR CONDITIONING
	0	23 08 00	Commissioning of HVAC AS it pertains to the field drawings
	0	23 09 00	Automatic Temperature Controls AS it pertains to the field drawings
	0	23 31 13	Air DistributionAS it pertains to the field drawings ns to the field drawings
	0	23 33 00	Air Distribution Accessories AS it pertains to the field drawings
	0	23 34 10	Air Distribution Equipment AS it pertains to the field drawings
	0	23 37 13	Outlets and Inlets AS it pertains to the field drawings
	0	23 41 00	Filters AS it pertains to the field drawings
	0	23 81 00	Packaged HVAC Equipment AS it pertains to the field drawings
	0	23 82 25	Terminal Heat Transfer Equipment AS it pertains to the field drawings
_		040500	

- Section 240500 General Provisions, complete, no exclusions.
- Section 240510 Basic Materials, complete, no exclusions.
- Section 240513 Electrical connections for equipment, complete, no exclusions.
- Section 240522 Wire and Cable, complete, no exclusions.
- Section 240524 Metal clad cabling, complete no exclusions.
- Section 240526 grounding, complete, no exclusions.
- Section 240529 Supporting devices, complete, no exclusions.
- Section 240533 Raceway systems, complete, no exclusions.
- Section 240534 Outlet boxes, complete, no exclusions.
- Section 240553 Identification, complete, no exclusions.
- Section 240800 Commissioning, complete, no exclusions.
- Section 260800 Commissioning of electrical systems, complete no exclusions.
- Section 260923Lighting controls, complete no exclusions
- Section 262200 Transformers, complete no exclusions.
- Section 262416 Panelboards, complete, no exclusions.
- Section 262726 Wiring Devices, complete no exclusions.
- Section 265100 Lighting complete no exclusions.
- Section 265668 Sports lighting, complete, no exclusions.
- Section 265670 Sports lighting, complete, no exclusions.
- Section 271500 Telecommunications distribution systems.
- Section 275113 Intercom clock system, complete no exclusions.
- Section 281300 Security intrusion system, complete no exclusions.
- Section 282300 IP CCTV, complete no exclusions.
- Section 283111 Fire alarm system, complete no exclusions.
 - o Installation Drawings, Submittals and Permits for all listed systems.
 - As Built Drawings and O&M Manuals for all listed systems.
 - Provide and install required cable for fire alarm and security systems.
 Provide, install and trim all system field devices for all listed systems.
 - Provide and install head end equipment and panel trim for all listed systems.
 - o Provide system programming and testing for fire alarm, security and CCTV.



- o Provide aiming and adjustments of cameras in coordination with the owner.
- FieldTurf has the ability to perform all scopes of work. We can perform but are not limited to:
- a) Design Services and construction documentation including:
 - a. Topographic survey of proposed turf limits
 - b. Geotechnical investigation of proposed turf limits
 - c. Review existing Geotechnical information and Stormwater Calculations prepared by others
 - d. Erosion Control Plan
 - e. Layout Plan
 - f. Grading Plan
 - g. Utility Plan
 - h. Field Marking Plan
 - i. Detail Plans to include curbs, piping systems, base section, irrigation details, and additional details as required to complete the installation of the field
 - j. Furnish Sealed Drawings
 - k. Attend up to one (1) coordination meeting with the Local Permitting Authority
- b) Mobilization
- c) Survey & layout of our work
- d) Mass excavation to an average of 6" to 8" profile
- e) Laser grade and compact subgrade
- f) Furnish and install 6" x 12" concrete curb at perimeter limits of turf
- g) Furnish and install geotextile fabric at the limits of turf
- h) Supply and Install 2" x 4" nailer board on curb for turf attachment
- i) Furnish and install perforated collector drain and tie into existing storm system
- j) Furnish and install 12" wide flat panel drains 20' O.C. in a herringbone pattern that will gravity feed into the collector drain
- k) Install (4) nyloplast basins within drainage system
- I) Furnish and install 5" base stone
- m) Furnish and install 1" base stone
- n) Lasergrade and compact finish stone to FieldTurf tolerance
- o) Site restoration
- p) Furnish and install (1) set of regulation goal posts with 20' uprights and 8' goose-neck with foundations
- 1. What is your company's design approach and philosophy for a turnkey or retrofit contract project?

See above – We can perform any scope of work needed.

- 2. Describe your company's construction management plan.
- FieldTurf employs (6) full time construction managers (CM's) and often hires support based staff to assist in managing projects.
- As GC, we oversee all functions on site including but not limited to:
 - On site meetings
 - Permitting
 - Design oversight/ Design Assist



- Management of construction staff
- Paperwork (progress reports, COC's, change orders, change management...)
- Coordination of subcontractors
- **GAANT** charts
- Project flow charts

Please See: Technical Proposal – FieldTurf USA, Inc. – 4.4.1 - Field Construction Management Information ease See: Technical Proposal – FieldTurf USA, Inc. – 4.4.1 - FieldTurf Synthetic Turf Base Design Guidelines Please See: Technical Proposal - FieldTurf USA, Inc. - 4.4.1 - RS Means Handout

Installation Process 4.5.

4.5.1.

Provide a details description of your installation process. If there are material differences between various installation scenarios, please include those different scenarios in your response. Your response should include, but is not limited to, details about project planning and coordination with the customer, site planning, site evaluation, site work, subcontractor management, color and graphic approval processes, delivery and acceptance of materials, seaming, striping, field markings, safety, testing, progress meeting with the client, best practices, etc.

FieldTurf has some of the most experienced and knowledgeable installation crews in the industry. The success of your fields is heavily dependent on the quality of your installation crew.

TURF INSTALLATION -

Once the base and drainage are completed, the events that follow will be determined by your preferences. The installation of fencing, lighting, bleachers, scoreboards, and/or track surfaces can happen before or after the installation of the artificial turf. The installation of the surface will include rolling out the large turf rolls across the field and seaming the rolls together. For optimal performance and longevity, the seams should be sewn together in order to prevent unwanted costs and hazards related to future seam failure.

Every component of the finished carpet should undergo numerous rounds of inspection before it is packaged and loaded onto the trucks for transportation to the job site from the turf company's manufacturing facility. Each roll of carpet is numbered and positioned in the exact order that it will be loaded onto the transporters. Once on site, the rolls are unloaded and laid on the field in the specific order that was planned and designated by the turf company's engineering department.

FieldTurf's sewn seam method is proven in use on hundreds of fields in every locale possible. The key advantage of FieldTurf's sewn seams technique is that the thread does not go through the pile fibers; rather an extra flap of backing material called the selvedge edging acts as the sewing medium. FieldTurf's seams are actually hidden under the pile fabric. The number one maintenance problem associated with synthetic fields is that of loose unglued turf seams. Although glued seams are less expensive and easier, requiring no special equipment or expertise, sewing seams is the only way to assure a trouble-free seam and a long lasting, safe field.

In order to keep prices down, many turf companies use a cut-out method to install lines, hash marks and logos. Once the turf has been laid out, the installation crew will outline the logo or hash mark and quickly cut it out from the turf's original backing. A turf's backing essentially forms the foundation for the field. As a whole, the foundation remains strong and sturdy, however, with each chunk removed that foundation grows increasingly unstable and brittle. This method should be avoided at all costs. FieldTurf's experienced installation crews take the time to shear the necessary fibers without compromising the durability of the turf backing. Once the fibers have been carefully sheared, an ultra-adhesive mixture is applied along the entire surface area of the logos and hash marks before being carefully installed.

When the lines, numbers, markings and/or logos are completed, the turf is now ready for infilling. The infill is the athlete's source for cutting, planting, shock absorption and energy restitution. While the majority of the competition uses a loose and spongy all ambient rubber system, FieldTurf only incorporates a patented layered infill system that is comprised of silica sand and premium cryogenic





rubber. The patented infill layering begins with several layers of clean, washed silica sand. This stabilizes and supports the entire system. This is followed by mixed infill layers. A mix of cryogenic rubber and silica sand is layered into the system. The rubber and sand particles are a similar size to stay in suspension, neither segregating nor compacting. Up to twenty one passes of the cryogenic rubber and silica sand mix are carefully added. Over 720,000 lbs of infill is layered into a typical, full size sports field. Larger sized cryogenic rubber top layers ensure that the rubber remains on top, providing a safe, forgiving surface.

Test the Field

The most common test performed in the industry to measure shock attenuation is Gmax and should be performed by a certified testing laboratory. It is imperative that your field be tested right after the installation is complete and another 2-3 times throughout the life of the field. FieldTurf fields will record a Gmax value of less than 200 over the life of the field. Like most issues relating to filled turf systems, the issue of Gmax is not simple.

Generic rubber filled systems are too loose and unstable - and the fill too easily displaced in high use areas - to allow for American football play without a shock pad. FieldTurf, on the other hand, due to its heavier and more stable fill, is more than suitable for such applications without a separate shock pad. FieldTurf systems are well below the ASTM threshold of 200 g's. Moreover, 200 g's is considered the level above which the risk of fatal head injury is "non-zero" - i.e, the level at which fatalities can occur, and thus 200 g's is the threshold at which providers of sports surfacing and playground systems have attempted to stay under for obvious reasons.

Certificate of Completion

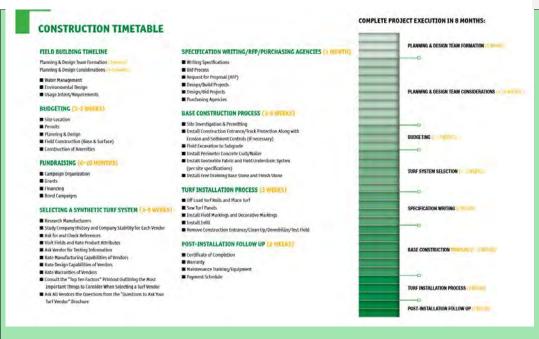
The certificate of completion is a document issued by the manufacturer and presented to the customer as soon as the installation of the field is complete. It is the responsibility of the customer to insert all the information required on the document including his or her signature in order to validate the warranty. By signing the document the customer acknowledges that all the work performed has been completed to their standards. Once the certificate is received by either the distributor, sales rep or manufacturer the official warranty will be sent to the customer for their records.

Please See: Technical Proposal – FieldTurf USA, Inc. – 4.5.1 · FieldTurf-Turf Installation SOP Manual
Please See: Technical Proposal – FieldTurf USA, Inc. – 4.4.1 FieldTurf Construction and Management Information
Please See: Technical Proposal – FieldTurf USA, Inc. – 4.5.1 – FieldTurf Synthetic Turf Base Courses

4.5.2. Time Management. Provide a detailed overview of the installation process and the time required to complete the required work for a 80,000 sq. ft. sports field. Your response should address the various stages of the project identified in question 4.5.1.

The construction timetable for a synthetic turf facility will vary depending on the permit requirements, conditions of the site, the size of the surface being installed, the resources of the contractor, and the weather. Planning, design and permitting can take as little as a month or as much as several years. It is important to remember that projects should not be bid before environmental and other approvals are obtained, as revisions can lead to costly change orders. Once the permitting and bidding process is complete, the actual turf construction phase, from excavation and base work to the installation of the turf, can take anywhere between 7-10 weeks depending on the weather. The typical construction process is as follows:





Please See: Technical Proposal - FieldTurf USA, Inc. - 4.5.2 - FieldTurf Project Book Base Design

4.5.3. Documents. Provide a list of all the deliverables provided throughout the installation process. The list may include, but is not limited to, any striping and seaming plans, independent laboratory tests, safety testing results (shock attenuation), warranty, maintenance training program for the customer, and maintenance manuals.

Below are a few examples of documents a client might receive depending on the project and scope of work however deliverables are not limited to the below items.

- 1. Submittals
- 2. building plans and work schedule
- 3. testing
- 4. Warranty
- 5. maintenance information
- 6. Maintenance manual x
- 7. Permit responsibility
- 8. Payment Schedule

Below is a general description of installation and what a client can expect to received on-site and post installation. Testing usually occurs during the installation process however if any additional testing is requested FieldTurf will follow-up accordingly.

Base Construction Process (3-6 weeks)

- Site Investigation & Permitting
- Install Construction Entrance/Track Protection Along with





- Erosion and Sediment Controls (if necessary)
- Field Excavation to Subgrade
- Install Perimeter Concrete Curb/Nailer
- Install Geotextile Fabric and Field Underdrain System
- (per site specifications)
- Install Free Draining Base Stone and Finish Stone

Turf Installation Process (3 weeks)

- Off Load Turf Rolls and Place Turf
- Sew Turf Panels
- Install Field Markings and Decorative Markings
- Install Infill
- Remove Construction Entrance/Clean Up/Demobilize/Test Field

POST-INSTALLATION FOLLOW UP (2 weeks)

- Certificate of Completion
- Warranty
- Maintenance Training/Equipment
- Payment Schedule

4.5.4. inspecti material

Close Out. Provide an overview of the close out process. Your answer may include, but is not limited to safety testing, final inspection, delivery of the turf system and turf builder's warranty, maintenance manuals or equipment, disposal of extra turf materials or issuing final invoice.

Certificate of Completion

The certificate of completion is a document issued by the manufacturer and presented to the customer as soon as the installation of the field is complete. It is the responsibility of the customer to insert all the information required on the document including his or her signature in order to validate the warranty. By signing the document the customer acknowledges that all the work performed has been completed to their standards. Once the certificate is received by either the distributor, sales rep or manufacturer the official warranty will be sent to the customer for their records.

Maintenance Equipment

Once your artificial turf field is installed, your athletes, students and community will be able to enjoy hour after hour of consistent playability. Ensuring that the level of playability remains consistent will depend entirely on your dedication to maintenance and the equipment that you incorporate into your maintenance program. Although the overall maintenance of your artificial field will be minimal, by maintaining a consistent regimen you can be sure that your field plays in a consistent and high quality manner each and every time out.

Obtaining the right maintenance equipment will make the difference between a regular artificial turf field and a long lasting high performance artificial turf field. Equipment designed to level the infill, brush the fibers and remove debris will definitely help to extend the lifespan of your field while maintaining consistent levels of playability for those who play on it. With a wide variety of equipment to choose from, be sure to contact your artificial turf manufacturer for a list of recommended maintenance products that best suit and match the needs of their product.

Payment Schedule

When it comes to payments, planning ahead is the best way to ensure the timely completion of your projects. Most companies will expect roughly a third of the amount due at three separate intervals. Those three intervals tend to be upon the signing of the contract, the delivery of the materials and upon completion of the job. In order to avoid holdups and aggravating delays, be sure to incorporate a payment schedule into the budgeting process.

4.6. Installation Crew, Training & Qualifications

4.6.1.	Does your company employ your own installation crews, or do you subcontract installation to contractors?	⊠ Yes □ No



Yes, we have FieldTurf installation teams as well as subcontractor installation teams in place nationwide.

4.6.2.

Installation Crew. Describe how your company manages the installation. Your response should also include how you hire, train, and evaluate the installation crew.

If FieldTurf uses a sub installation team, the criteria for selection and approval is as follows:

- 1. Each installer must complete a minimum of 2 supervised projects, in which an internal FieldTurf installer will work with the crew for the entirety of the project. If after 2 projects, FieldTurf feels the quality meets the standard we have set forth, these installers will be utilized for additional projects with supervision via periodic site visits and stop ins.
- 2. FieldTurf install partners such as LandTek, RSG, Beyond the Turf, Kerr Athletics and ISS have all been installing for FieldTurf exclusively for a minimum of the past 5 years.
- 3. Other FieldTurf install partners such as Vasco, STS and Condor have been working exclusively with FieldTurf between 1-3 years.
- 4. FieldTurf selects between employed installers by using designated territories.

4.6.3.

Installation Capacity. How many installations crews does your company currently utilize? How many on-going projects can your network of installation crews manage at once?

FieldTurf works with several subcontractors who either distribute, install product, or are subcontractors for Fieldturf/Beynon products or services related to sports construction. These subcontractors are authorized to promote FieldTurf's cooperative purchasing program: SmartBuy through the Equalis contract. We have no limit to the number of installs we can complete simultaneously, as FieldTurf employ several subcontractors across the nation.

FieldTurf Authorized Turf Distributors:

FieldTurf USA, Inc. - Nationwide

The Landtek Group, Inc.- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV Chenango Contracting, Inc.- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV MidWest FieldTurf- KS, NE, MO, IA

Deluxe Athletics – AL, GA, FL, MS, IN, TN, NC,SC

FieldTurf Northwest - WA, AK, AZ, ID,

FieldTurf Authorized Subcontractors/Installers include but are not limited to:

Beynon Sports Surfaces - Nationwide

EasyTurf - Nationwide

Sportsfield Specialties - Nationwide

Brock Industries - Nationwide

Renner Sports Surfaces- CO, TX, NM,

American Athletic Court Inc., NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Copeland Coating Company Inc., NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

The Landtek Group NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Clark Companies NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Chenango Contracting NY, NJ, PA, VA, MA, RI, CT



ELA Group, Inc.; NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV Hinding Tennis, NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV Halecon, - NJ, NY

FieldTurf Northwest - WA, AK, AZ, ID,
Deluxe Athletics- AL, GA, FL, MS, IN, TN, NC,SC
King Sports- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV
Ace Tennis- PA, MD, Washington DC, DE, WV, VA
Maser Consulting – NJ, NY

O Sports, OH, IN

NIDY- FL

Vasco- OH, FL

Shaker Flats- NY

Cape and Island - MA, NY, CT Midwest FieldTurf- KS, NE, MO, IA

Mountain West- CO

RS Global, TX, CO, NM

Beyond the Turf- Maine, VT, NH, CT

Kerr Athletics - KS, MO, CO

4.7. Maintenance Services

Maintenance Services. Provide a description of the maintenance service options offered by your company. Pricing of any maintenance service options must be included in Attachment B - Cost Proposal. 4.7.1.

Fieldcare 1	1 Yr. Contract – 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)	
Fieldcare 5	5 Yr. Contract – 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)	
Fieldcare 8	8 Yr. Contract – 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)	





PURE CARE 1	PureCare 1 year- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.		
PURE CARE 5	PureCare 5 years- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.		
PURE CARE 8	PureCare 8 years- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.		
Please See: Technical Proposal – FieldTurf USA, Inc. – 4.1.14 – FieldCare Please See: Technical Proposal – FieldTurf USA, Inc. – 4.1.14 - Grooming Equipment Specifications Please See: Technical Proposal - FieldTurf USA, Inc 4.1.7 - FieldTurf Maintenance Guidelines			



Section 5. Track Surfacing Products

5.1. Track Surfacing Performance & Characteristics

5.1.1.	Product Offering & Technical Specifications. It is of the greatest importance that Sourcing Alliance/Equalis Group
	sources quality products on behalf of our Members while also providing those Members a contract platform to select the
	best products based on their own individual requirements. Please provide the technical specifications for each of the track
	surfacing systems included in your proposal and a description of each to help understand the differences.

L-2000 (Black only)	To install a Latex running track include all material and labor (L-2000)
Black Polyresin (Black only) - 1/2" depth (13mm)	To resurface a Black Polyresin running track include all material and labor. 1/2" depth (13mm)
Poly-4000 - 3/8" depth (10mm)	To resurface a latex/polyurethane hybrid running track include all material and labor (Poly-4000 3/8" depth)
Red Polyresin - 1/2" depth (13mm)	To resurface a Red Polyresin running track include all material and labor (1/2" depth)
BSS 50	BSS 50: Economical, durable, and easy to maintain the Beynon Sports BSS 50 is the cost effective track surface solution for schools and local communities who are in search of an all-weather track system. The Beynon Sports BSS 50 is a porous, paved-in-place system, utilizing a machine installed base of single-component polyurethane binder, SBR granules or EPDM granules.
BSS 100	All-Weather track surface. The BSS 100 is the cost effective solution local schools and communities who are in search of an all-weather track system. This IAAF certified system is paved in place utilizing a machine installed base of single compound polyurethane binder and SBR rubber granules. The surface is finished with multiple spray applications of 100% solids, pigmented polyurethane and EPDM granules or environmentally friendly BEYPUR 160 water-based structural spray that only Beynon offers.
BSS 200	All-weather track surface. The IAAF certified BSS 200 running track allows for safe, long-term training while providing an excellent surface to meet virtually every level of competition. The BSS 200 starts with a paved-in-place base layer of high performance polyurethane and SBR rubber granules. It's then coated with our two component polyurethane sealer, making the surface impermeable. Pigmented EPDM granules and single component polyurethane structural spray combine to form the spray applied top layer.
BSS 300	All weather track surface. The IAAF Certified BSS 300 running track is a durable, all-weather, flood and chip sandwich system with excellent shock absorption and the highest return of energy. It's impermeable resilient, and fast, and can take on anything that comes its way. The Dual Durometer Sandwich system features a paved-in-place polyurethane basemat, topped with a two-component seal coat and finished with a flow-applied layer of two-component polyurethane and embedded or encapsulated texture.





BSS 1000 10mm	All-weather track surface. The BSS 1000 is a full pour polyurethane surface that allows athletes to perform at their highest level while training or in competition. Its bio-engineered force reduction layer integrates very fine SBR rubber granules with environmentally friendly polyurethane to create an impermeable shock-absorbing cushion. The BSS 1000 can be found at some of the world's most prestigious and renowned facilities in your choice of embedded, encapsulated or Hobart textured EPDM granules mixed throughout the top layer to give your athletes total control.	
BSS 1000 13mm	All-weather track surface. The BSS 1000 is a full pour polyurethane surface that allows athletes to perform at their highest level while training or in competition. Its bio-engineered force reduction layer integrates very fine SBR rubber granules with environmentally friendly polyurethane to create an impermeable shock-absorbing cushion. The BSS 1000 can be found at some of the world's most prestigious and renowned facilities in your choice of embedded, encapsulated or Hobart textured EPDM granules mixed throughout the top layer to give your athletes total control.	
BSS-1000 ML	BSS 1000 ML: The BSS 1000 ML is an IAAF Certified full pour multilayered track and field surface for schools and Universities that desire a full pour track surface to meet competitive bidding requirements. Comprised of UV stabilized two-component polyurethane, recycled SBR granules and EPDM, the BSS 1000 ML is a three (3) layer system that exceeds the requirements of IAAF performance standards. The BSS 1000 ML starts with the application of BEYPUR 250 two-component polyurethane, upon which SBR granules are broadcasted and reclaimed. The next layer is comprised of BEYPUR 270, a specialty polyurethane elastomer with superior physical properties that give the final product outstanding resiliency. The wear layer of UV stabilized, BEYPUR 250 is then applied with your choice of embedded, encapsulated or Beynon's specialized Hobart texture. The BSS 1000ML is IAAF Certified at 14.1mm and is backed by an industry leading 5-year warranty. The BSS 1000 ML polyurethane materials are manufactured in our ISO 9001:2008 certified facility.	
BSS 2000 13mm Product #	All-weather track surface. The BSS 1000 is a full pour polyurethane surface that allows athletes to perform at their highest level while training or in competition. Its bio-engineered force reduction layer integrates very fine SBR rubber granules with environmentally friendly polyurethane to create an impermeable shock-absorbing cushion. The BSS 1000 can be found at some of the world's most prestigious and renowned facilities in your choice of embedded, encapsulated or Hobart textured EPDM granules mixed throughout the top layer to give your athletes total control. RESURFACING ON an existing rubber running track	





	To resurface a Latex running track include all material and	
Top-Coat (latex tracks)	labor	
Black Polyresin Resurfacing	To resurface a Black Polyresin running track include all material and labor	
Red Polyresin Resurfacing	To resurface a Red Polyresin running track include all material and labor	
BSS-50 RE	To resurface a Polyurethane Tracks Base Mat running track include all material and labor	
BSS 100 RE	BSS 100 RE Economical and durable, the Beynon Sports BSS 100 RE is a permeable resurfacing system that features; a two coat structural spray application that is used to resurface an existing polyurethane base mat or structural spray track surface. The BSS 100 RE is applied to tracks that are showing wear but still have structural integrity. The resulting finish is a virtually seamless textured wearing coat that will rejuvenate and extend the life of the track surface. The resurfacing application consists of 100% solids, pigmented polyurethane and EPDM granules or the environmentally friendly BEYPUR 160 water-based structural spray that only Beynon offers.	
BSS 200 RE	BSS 200 RE The Beynon Sports BSS 200 RE is an impermeable resurfacing system that features; a two component polyurethane seal coat layer and two coats of polyurethane structural spray to resurface an existing polyurethane base mat or structural spray track surface. The BSS 200 RE adds structural integrity and a uniform seal layer to protect the existing track base and provides greater wear-ability than only a structural re-spray. The resulting finish is a seamless textured wearing coat that will rejuvenate and extend the life of your track surface. Pigmented EPDM granules and single component polyurethane structural spray combine to form the spray applied top layer. Also available in the environmentally friendly BEYPUR 160 water-based structural spray that only Beynon offers.	
	BSS 300 RE The Beynon Sports BSS 300 RE is an impermeable resurfacing system that features; a two component polyurethane seal coat layer and two component polyurethane with 1.3mm embedded EPDM granules to resurface an existing polyurethane base mat or structural spray track surface. The resulting finish is an impermeable, seamless embedded textured wearing coat that will rejuvenate and extend the life of your track surface. It is also available in encapsulated and Hobart textures.	
Beynon-BSS 300 RE		





BSS 2000 RE 5 mm	BSS 2000 RE 5mm TOP-COATING OF EXISTING SURFACES OF 4,500 SQ.YDS OR MORE; The Olympic-caliber BSS 2000 RE 5mm is IAAF certified and offers athletes the highest level of control and maximum energy return. It makes training more manageable and allows athletes to compete at their best. The BSS 2000 RE 5mm running track can be TUNED to meet the precise durometer required to meet the desires and needs of your coaching staff, athletes and facility managers. The BSS 2000 RE 5mm is designed and manufactured for optimal competitive performance with either an embedded, encapsulated or Hobart textured topcoat for unmatched traction and durability for improved response times and total control by athletes.	
BSS 2000 RE 7mm	BSS 2000 RE 7mm: The Olympic-caliber BSS 2000 RE 7mm is IAAF certified and offers athletes the highest level of control and maximum energy return. It makes training more manageable and allows athletes to compete at their best. The BSS 2000 RE 7mm running track can be TUNED to meet the precise durometer required to meet the desires and needs of your coaching staff, athletes and facility managers. The BSS 2000 RE 7mm is designed and manufactured to re-energize your track surface by installing a uniform 2 mm impermeable seal coat + 5mm embedded overlay for optimal competitive performance with either an embedded, encapsulated or Hobart textured topcoat for unmatched traction and durability for improved response times and total control by athletes.	
WBSS	To resurface a running track using the Beynon Water Based Spray- BeyPur 160. Price is to be ADDED to the BSS- 100 RE, BSS-200 RE, BSS-100, BSS-200 RED track options only.	
Habant Castina	To resurface a running track using the Hobart Coating for Polyurethane tracks include all material and labor	
Hobart Coating In-Situ Base	In-Situ Base: Combination of pea-gravel rock and polyurethane binder can be installed in lieu of asphaltic concrete to make a porous sub base. The In-Situ Base can also be used as a quick cure over concrete or asphalt prior to receiving synthetic track surfacing. Depth can range from ¾" – 4" thick.	
Track Restriping	Track Re-Striping: Track striping to bring your track's lines back to life. Six, eight or nine lane tracks ranging from non-competition tracks, middle and high school level competition facilities and College and Universities. Matching of all associated line striping for your facility includes lane lines, event markings and lettering.	
Track Cleaning	Track Cleaning (FastTrack): Cleaning your track free of dirt and debris to protect your track surface from abrasive materials and aesthetically enhancing it. Sweepers and blowers are used to clean topical debris and water can be used (Owners choice) for deeper cleaning.	





Track surface removal and Disposal

Work involves the removal and disposal of an existing synthetic track surface up to 13mm in thickness. This work can only be performed in preparation for the installation of a new FieldTurf or Beynon track surface. Price applies to projects that are 3500 sy or more.

Please See: Technical Proposal - FieldTurf USA, Inc. - 5.1.1 - Beynon Track and Court Specs

5.1.2.

Performance. Describe how your track surfacing system is designed, engineered, and manufactured to meet the performance expectations of high-volume outdoor sporting events and activities.

Beynon Sports Surfaces (a Tarkett Sports Company) running track surfaces are built to last. They are manufactured and installed with the highest attention to detail. Beynon systems showcase proven durability. Numerous Beynon surfaces have seen over 20 years of use.

Beynon controls all aspects of the manufacturing chain, which allows us to create the right product, regardless of the facility. Because our founder's name stands behind each track that we make, we take special care throughout the entire installation process. We do this by only using certified Beynon track installers, specialized equipment, and skilled craftsmen, which ensures impeccable results. Every Beynon track is manufactured in our ISO 9001 certified headquarters in Hunt Valley, Maryland, USA.

Beynon chemists create the world's most refined running track surfaces. Quality and attention to detail are the utmost importance. To Beynon Sports, that means overseeing every surface from raw material selection, to manufacturing the system for the specific needs of the coaches and student-athletes, all the way through installation. It also means having our track and field systems tested and certified according to IAAF and DIN standards to ensure that your athletes receive a superior product. We guarantee the finest raw materials, tireless research and development, and outstanding workmanship go into each system.

Our team is made up of the finest and most experienced in the industry, from world-famous track coaches to the leading polyurethane research chemists and the most experienced installation personnel. With them, and through vigorously researching and developing new environmentally sustainable technologies, we are able to bring your athletes the latest track and field surfacing innovations.

Where are Our Operational Centers Located?

• 350 CR 255, Georgetown, Texas 78633 (512) 778-6170 Main Contact: Rick Ediger

• 19600 SW 129th Avenue,

Tualatin, Oregon 97062 (503) 563-6396 Main Contact: Rob Gloeckner

4263 N Selland Ave,
 Fresno, California 93722
 (559) 840-1585

(559) 840-1585 Main Contact: Mason Farnsworth

• 775 Canosa Ct., Denver, Colorado 80204 (Renner Sports) (303) 825-3435



Main Contact: Greg McKenna			
How Man	y Installation Teams Do We Have?		
• Twenty-fo	ur (24) Installation Teams		
How Man	y Regional Sales Offices Do We		
Have?			
 Fourteen (the United S 	(14) Regional Sales Offices Across		
0			
How Mon	v Tracka and Fieldhauses Da Wa		
Build Eacl	y Tracks and Fieldhouses Do We h Year?		
Between 1	80 and 225 facilities each Year Across North		
	close to 10.0M square feet of surfacing. • Including our Partners in the Northeast, close to 275 tables to Beynon surface each year		
5.1.3.	Association Standards. Identify any and all association whose standards your products are design	gned, engineered,	
0.1.0.	manufactured and/or installed to meet.		
5.1.3.1.	World Athletics	⊠ Yes □ No	
5.1.5.1.	Click here to provide additional commentary, if necessary.	M Les INO	
5.1.3.2.	American Society for Testing and Materials (ASTM)		
0.1.0.2.	Click here to provide additional commentary, if necessary.	M Les 140	
5.1.3.3.	American National Standards Institute (ANSI)	X Yes	
0.1.0.0.		M les Ino	
5.1.3.4.	Click here to provide additional commentary, if necessary. Federation of International Football Association (FIFA)	☐ Yes ☐ No	
5.1.5.4.			
E 4 0 E	N/A no such thing for track	X Yes	
5.1.3.5.	International Association of Athletics Federation (IAAF)	Xes	
F 4 0 0	Click here to provide additional commentary, if necessary.		
5.1.3.6.	National Collegiate Athletic Association (NCAA)	X Yes No	
	Click here to provide additional commentary, if necessary.		
5.1.3.7.	National Federation of State High School Associations (NFHS)	Xes □ No	
	Click here to provide additional commentary, if necessary.		
5.1.3.8.	American Sports Builders Association (ASBA).		
	Click here to provide additional commentary, if necessary.		
5.1.3.9.	Other Associations		
	World Rugby (WR)		
	International Hockey Federation (FIH)		
		1	
	Competition. Describe how your track surfacing system compares to that of your closest competitors? I	nclude features or	
5.1.4.	capabilities of your track system which separate your products from your closest competitors. Include	the names of the	
	competitors to whom you are comparing your turf system.		





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Beynon is the only sports surfacing company that offers customized track and field surfaces with our TUNED Systems. Your track can be tuned to match the desired feel under foot and force reduction range within IAAF parameters. Beynon can adjust the durometer of the track and field surface to make it more forgiving for training or more ideal for competition. We can even modify the force reduction in various areas of the track to accommodate the needs of specific events.

Key Separators from competition:

- Industry leader in the design, formulation, production and installation of outdoor track and field, and indoor fieldhouses and gymnasium polyurethane surfaces for high schools, universities and international areas
- Over 40 years' experience in the renovation and new construction of sports facilities.
- Manufacture over 37 unique polyurethane components for the indoor and outdoor sports surfacing market.
- Ability to tune track to owner's specification.

Key Competitive Advantages of Beynon:

- Manufacturer and Installer Single Source Provider and Warranty.
- Third-Party Insured Warranty on All Projects (Only Track Manufacturer and Installer who can provide this).
- · Bonding Capacity.
- Ability to bond a single project up to \$20,000,000
- Aggregate bonding capacity at \$75,000,000 Seven (7) IAAF Certified Systems Solution to Meet Any Budget
- Customization.
- All surfaces are designed, manufactured and installed to the precise durometer and force reduction desired
- All polyurethane products are made in Hunt Valley, Maryland, USA Leading Builder in North America with >50% Market Share.
- Access to SmartBuy Cooperative Purchasing.

5.1.5.

Weather Related Performance. Describe how your track surfacing system is engineered and manufactured to withstand full climatic exposure. Your response may include, but is not limited to, describing your track **system's resistance to** insect infestation, rot, fungus, mold or mildew, extreme heat, and color fading or material degradation as a result of ultraviolet rays.

Beynon has experience installing surfaces all across the world with varying climatic conditions. Below is a partial list of some of the countries we have installed our surfacing systems:



 Argentina, Bahamas, Bermuda, Brunei, Brazil, Canada, Costa Rica, Chile, Colombia, Dominican Republic, France, India, Mexico, Malaysia, Pakistan, Paraguay, Poland, Spain, United States, and Venezuela.

Graphics and marking. Describe your company's capability to include logos, graphics, and track markings onto your track
 surfacing system. Include a description of the process to apply logos, standard sport markings, or specialty markings onto your turf system pursuant to the request of the customer.

Beynon Sports has the ability to include custom logos, graphics and lettering along with standard track markings on our track surfaces. Logos are applied in the same manner as line marking, with a custom spray machine and stencils. We have the ability to manufacture our own line marking paint, guaranteeing a chemical bond to our polyurethane surfaces. The size and shape of logos and graphics are only limited by the stencils and rules of the sport.

For logos and we will request artwork form the owner to get stencils made up. While the stencils are being created we will provide the owner with a line marking diagram that will have all line marking as well as lettering and logos. Once the diagram is approved and the surface is completed, we will mobilize a line striper who will layout all lane lines, event markings and logos. They will be spray applied with multiple coats insuring complete coverage. Our line stripers are the most experienced in the industry and are credited with marking Class I World Athletics certified facilities

Maintenance Tools. Do you provide any complimentary tools to the customer to maintain the track surfacing system?
 Include the manufacturer and product name and any product literature, cut sheets, or product information. Any tools that are not provided on a complimentary basis but are available for purchase must be included in Attachment B - Cost

Designed to keep your track looking great, Beynon Sports FastTrack Maintenance Program offers the following options for your running track surface:

- Track Cleaning one time visit to clean your running track
- Track Restripe one time visit to restripe your existing track line and event markings
- Clean & Restripe one time visit to clean and restripe your running track
- · 3 Year Maintenance Program
- o Includes annual track surface inspections
- $\circ\;$ Two deep surface track cleanings and one dry sweep in alternating visits
- o One restripe of all existing lane lines and event markings

Contact your Beynon Sports representative for program pricing and scheduling

 Track Cleaning (FastTrack): Cleaning your track free of dirt and debris to protect your track surface from abrasive materials and aesthetically enhancing it. Sweepers and blowers are used to clean topical debris and water can be used (Owners choice) for deeper cleaning.

Track Cleaning

Please See: 5.1.7- Beynon Sports FastTrack Maintenance Program



5.2. Track Surface Manufacturing

Does your company a track surfacing system? X Yes No

Beynon is an industry leader in the design, formulation, production and installation of outdoor track and field, and indoor fieldhouse and gymnasium polyurethane surfaces for high schools, universities and international arenas • Over 1,500 installations worldwide in the past ten (10) years with over 40 years' experience in the renovation and new construction of sports facilities • Manufacture over thirty-seven (37) unique polyurethane components for the indoor and outdoor sports surfacing market • Go to market using a direct installation model, where Beynon Sports' own employees physically construct the surface on-site • Core markets are North America, Caribbean and Southeast Asia with early-stage share development in India, South America and the European Union.

Scope of Services

Track

Professional Services

- 1. Project design, development or consultant/construction management.
- 2. Professional engineering services.
- 3. Installer/admin (tradesman) (not related to turf, track, or court installation.

Project Administrator costs for site work.

Track Surfaces on Existing Stable Base

- 1. Beynon BSS 50 5. Beynon BSS 1000 (10MM)
- 2. Beynon BSS 100 6. Beynon BSS 1000 (13MM)
- 3. Beynon BSS 200 7. Beynon BSS 2000 (13MM)
- 4. Beynon BSS 300

- 5. Beynon BSS 1000 (10MM)
- 6. Beynon BSS 1000 (13MM)
- 7. Beynon BSS 2000 (13MM)

Resurfacing on an Existing Rubber Running Track

- 1. Beynon BSS 100 RE
- 3. Beynon-BSS 300 RE
- 4. Beynon-BSS 2000 RE 5 mm

2. Beynon-BSS 200 RE

- 5. Beynon- BSS 2000 RE 7mm

Poly Turf Plus

- 1. PTP 4 2 4. PTP 7+2
- 2. PTP 4 +2 5. PTP 9 2
- 3. PTP 7 2 6. PTP 9 +2

OmniSports

1. Omnisport 7.1 MM GreenLay 2. Omnisport 7.1 MM Tarkolay

- 6. Beynon- BSS 1000 ML
- 7. Beynon- Hobart Coating
- 8. Beynon- In situ Base
- 9. Beynon: E-layer
- 10. WBSS



Site Work

New Construction - Sq. foot/yard pricing is for supply and installation of sports surfacing only. FieldTurf is prepared to offer turn-key solutions for the construction of the base of running tracks, courts, indoor flooring projects and fields through use of RS Means. The best value pricing for base or civil work is obtained through this costing method.

Site work or new construction may include but is not limited to: removal and disposal of existing sports surface, lighting, demolition, excavation, rock base aggregate, top rock, asphalt, concrete, sidewalks, turf shock absorption underlayment such as e-layer or padding, tie in to existing drainage, drainage systems, conduits, fencing, crack repair, asphalt repair, etc. which can be purchased through RS MEANS.

RS MEANS is self-contained and consists of a turn-key solution that includes a complete line-item listing of all the products, supplies, material, equipment, services, accessories and options with their description, specification, terms, conditions and associated pricing for each item, sub-assemblies and/or assemblies. FieldTurf reserves the right to offer a discount or "adjustment down" to the RS MEANS calculation to account for volume discounts or to stay within standard market pricing.

Please See: Technical Proposal – FieldTurf USA, Inc. – 5.1.1 - Beynon Track and Court Specs

	Does your company manufacture track surfacing for other sport surfacing tallers? How do you balance internal vs. external demand for your products?	⊠ Yes □ No
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Beynon has a 50,000 sf. State-of-the-art manufacturing facility that is dedicated solely to the research and development, production, and quality assurance of our outdoor and indoor athletic surfacing systems. Beynon is equipped and has the capacity to manufacture and distribute materials needed for both internal and external demands. Beynon has over 2500 installations worldwide and has built an industry leading reputation for unmatched quality, durability, performance, and most importantly service. Beynon manufacture's over 37 unique polyurethane components for the indoor and outdoor sports surfacing market. Beynon employs over 300 employees in the Peak Summer Months.

Due to increased seasonality in the Northeast, a mature and established market, and the requirement for a Union-designated workforce, Beynon Sports partners with contractor dedicated to the same ideals and levels of workmanship and satisfaction.

Beynon is the leading Track Builder/installer in North America with over 50% Market Share.

Manufacturing Process. Provide a detailed description of your company's manufacturing process. Information should 5.2.3. include, but is not limited to, the location and age of manufacturing facilities, and an overview of the manufacturing process.

Location of Manufacturing facility: 16 Alt Road, Hunt Valley, MD 21030

Age of facility 20years.

Beynon Sports Surfaces (a Tarkett Sports Company) are built to last. They are manufactured and installed with the highest attention to detail. Beynon systems showcase proven durability. Numerous Beynon surfaces have seen over 20 years of use.





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Beynon chemists create the world's most refined running track surfaces. Quality and attention to detail are the utmost importance. To Beynon Sports, that means overseeing every surface from raw material selection, to manufacturing the system for the specific needs of the coaches and student-athletes, all the way through installation. It also means having our track and field systems tested and certified according to IAAF and DIN standards to ensure that your athletes receive a superior product. We guarantee the finest raw materials, tireless research and development, and outstanding workmanship go into each system. Our team is made up of the finest and most experienced in the industry, from world-famous track coaches to the leading polyurethane research chemists and the most experienced installation personnel. With them, and through vigorously researching and developing new environmentally sustainable technologies, we are able to bring your athletes the latest track and field surfacing innovations.

5.2.4. *Quality Control*. Describe your company's quality control process. Your description should include, but is not limited to, any ISO certifications, ASTM testing, or specific industry standards you meet and/or exceed.

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Quality Control:

FieldTurf has manufacturing facilities in the USA, France, and Spain. In addition FieldTurf opened a 500,000 square foot facility in Calhoun, GA with complete tufting and coating abilities. FieldTurf also reached triple ISO Certification (Environmental 14001,

Occupational Health and Safety 18001, and Quality 9001) in 2010 which is the only turf company in North America and Canada with this distinction. Every Beynon track is manufactured in our ISO 9001 certified headquarters in Hunt Valley, Maryland, USA.

THE BEYNON DIFFERENCE:

Beynon surfaces are found in North America and Canada's most prestigious track and field facilities, reputed collegiate campuses, high schools, and city parks.

Not only do we strive to make you fast but we help to keep you safe. Our specialized, high performance synthetic athletic surfaces are designed for speed, competition, and most importantly, daily training. Should it



be at one of our thousands of outdoor tracks, indoor fieldhouses or multipurpose gymnasiums, you will feel the difference a Beynon surface makes.

BEYNON RUNNING TRACK SURFACE & MANUFACTURING:

Beynon Surfaces are built to last. They are manufactured and installed with the highest attention to detail. Beynon systems showcase proven durability. Numerous Beynon surfaces have seen over 20 years of use.

Beynon controls all aspects of the manufacturing chain, which allows us to create the right product, regardless of the facility. Because our founder's name stands behind each track that we make, we take special care throughout the entire installation process. We do this by only using certified Beynon track installers, specialized equipment, and skilled craftsmen, which ensures impeccable results. Furthermore, FieldTurf is the only Canadian based sports surfacing company that is fully integrated and deals all products and services directly. FieldTurf offers the following which results in the best comprehensive

customer care.
One Stop Shop: FieldTurf and Beynon offer a complete line of artificial turf and running track products. The benefits range from project cost savings to construction management efficiencies and accountability. FieldTurf and Beynon manufacture their products and have extensive expertise and industry knowledge due to our longevity in the sports surfacing and construction arena. Unmatched Service: All-inclusive FieldCare offering provides customer with 'bumper-to-bumper' maintenance. Comprehensive Close-Out Process: We prepare our customers for the after installation experience better than anybody with maintenance manuals, training videos, etc. Dedicate SmartBuy Staff:
Unique to the industry, FieldTurf and Beynon have dedicated, full-time
employees who will market the Equalis contract and manage all of its day-to-day needs. Leaders in Innovation, Safety and Manufacturing.
☐ Innovation:http://www.fieldturf.com/en/innovation/innovation-and-performancecenter
□ Safety: http://www.fieldturf.com/en/fieldturf-difference/proven-safety □ Manufacturing: http://www.fieldturf.com/en/artificial-turf/manufacturing Environmental Leadership:
☐ Environmental Leadership: http://www.fieldturf.com/en/artificialturf/environmental-leadership
Product Mix:
 □ Products that fit every application, need, layout, environment and budget. □ Patented infill system: http://www.fieldturf.com/en/fieldturfdifference/patented-infill-system
All FieldTurf USA, Inc. products carry a warranty and these cover any issues that might arise. Furthermore we offer a 1 year warranty for Billable repairs on Workmanship.





5.3. Track Surface Removal

5.3.1.

Describe your process for the removal and disposal of an existing track surfacing system. Your response should include, but is not limited to, your typical means for removal of track surfacing waste, a description of any best practices used for the removal and disposal of an existing track surfacing system, and a description of the initiatives your company has implemented to reduce the impact of track surfacing waste on the environment.

Beynon Sports will first test an existing track surface to determine if the adhesion is strong enough for a resurfacing, eliminating the need for removal. If it is determined that the existing surface is not adhered well enough for resurfacing we will test the surface for any hazmat properties

- Contractor is required to remove the existing all-weather running track surface; disposal of this material is
 the contractor's responsibility and must be done in a legal manner with no residual liability to any party of
 this contract. The existing asphalt base is to be exposed, structural cracks repaired, then cleaned and
 prepared for the new asphalt overlay.
- The contractor is responsible for repairing gouges to the base asphalt as a result of the grader blade during removal. The contractor is not responsible for damage done to the asphalt base during removal, which may be due to pre-existing conditions, such as soft base, degraded or cracked asphalt, or an uneven base.

Removal process is as follows:

- Crews use a motor grader with the blade down to strip the rubber from the asphalt. Two skid steers pick
 up the rubber debris and deposit it for hauling to a dump site.
- The grader is driven around and around the track until the rubber surface is skimmed off. It can take
 several passes for the surface to fully skim off. Crews need to use extreme caution during this process
 not to disturb or nick the underlying asphalt if using the existing asphalt base or if the condition of the
 underlying asphalt is unknown. It usually takes 3 days to fully remove the rubber material.
- If the underlying asphalt is not stable, crews will need to mill and pave the top few inches of asphalt.

Beynon Sports does have the ability to granulate a removed track surface for use in multiple applications:

- · Other track surface
- · Concrete or asphalt fillers
- Elastomeric shock pads

These would be dependent on surface testing prior removal.

5.4. Site Preparation Process

5.4.1.

Site Preparation. Provide a detailed overview of the site preparation process and the time required to complete the required work for a six lane, four hundred (400) meter track. Your response should identify who performs the site preparation work.

• The Synthetic Track Surfacing System shall be laid on an approved subbase. The General Contractor shall provide compaction test results of 92-96% for the installed subbase and asphalt surface.





- For NCAA certification the following criteria must be followed. The track surface, i.e. asphalt substrate, shall not vary from planned cross
- slope by more than +/- 0.2%, with a maximum lateral slope outside to inside of 1%, and a maximum slope of 0.1% in any running direction. The finished asphalt shall not vary under a 10' straight edge more than
- It should be the responsibility of the asphalt-paving contractor to flood the surface immediately after the asphalt is capable of handling traffic. If, after 20 minutes of drying time, there are birdbath evident, it shall be the responsibility of the architect, in conjunction with the surfacing contractor, to determine the method of correction. No cold tar patching, skin patching or sand mix patching will be acceptable.
- The construction of the subbase should be built so it may support, without deformation or failure, the traffic of all the necessary equipment in the construction of the sports facility. The subbase compaction should be clearly identified in the project specifications to a minimum of 95% Proctor.
- The subbase construction should manage all the designated loads on the athletic surface from not only the athletes, but all required facility maintenance equipment as well, with no risk of sub-surface deviations telegraphing through to the surface. The Owner/CM should provide test results & proof rolls verifying that the subbase meets specification requirements.
- The building platform needs to be effective in providing safekeeping of the synthetic surface in order to shield it from everything including the impact of water from the ground, any ground movement in the subsoil, as well as uplifting from water-saturated soil in addition to surface depositing due to expansion on
- Assurance that liquids consisting of water to include but not limited to rainwater and natural groundwater for example, will need to be capable of evacuating without restriction, either into subsoil, or into a drainage structure. Owner/CM to provide all required surface & subsurface drainage facilities prior to acceptance of subbase.
- The construction of the subbase should be built so it may support, without deformation or failure, the traffic of all the necessary equipment in the construction of the sports facility. The subbase compaction should be clearly identified in the project specifications to a minimum of 95% Proctor.
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- Assurance that liquids consisting of water to include but not limited to rainwater and natural groundwater for example, will need to be capable of evacuating without restriction, either into subsoil, or into a drainage structure. Owner/CM to provide all required surface & subsurface drainage facilities prior to acceptance of subbase
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- The building platform needs to be effective in providing safekeeping of the synthetic surface in order to shield it from everything including the impact of water from the ground, any ground movement in the subsoil, as well as uplifting from water-saturated soil in addition to surface depositing due to expansion on freezing.



- Assurance that liquids consisting of water to include but not limited to rainwater and natural groundwater for example, will need to be capable of evacuating without restriction, either into subsoil, or into a drainage structure. Owner/CM to provide all required surface & subsurface drainage facilities prior to acceptance of subbase.
- Your sub base should cure for 28 days before pouring the surface. The curing time is NECESSARY
 FOR THE OILS IN THE ASPHALT AND THE WATER IN THE CEMENT TO BAKE OUT OR
 EVAPORATE. This is especially true for non-permeable surfaces where the oils or water are essentially
 trapped in once the surface is completed. RUSHING THE CURING TIME CAN LEAD TO
 DELAMINATION AND BUBBLING ISSUES

Please See: Technical Proposal - FieldTurf USA, Inc. - 5.4.1 - Beynon Site Construction Guidelines

Please See: Technical Proposal - FieldTurf USA, Inc. - 5.4.1 - Beynon Asphalt Pre-Installation Requirements

5.5. Installation Process

- Provide a summary of the installation process and the time required to complete the required work for a for a standard track. Describe the composition of the entire crew responsible for oversight and execution of the installation process.
- **Step 1.** Prime the track. A special primer is applied using a hand wand. Four 55-gal. drums of primer are applied from a Ford 350 outfitted with tanks.
- Step 2. After the primer dries, typically the next day, crews apply rubber granules and a binder. Rubber granules are 1-3 mm in size and made of ground up recycled tires supplied by Liberty Tires Inc. The rubber granules come in 50-lb. plastic bags which are delivered on site. The bags are loaded into the hopper on the Ford 350, and the truck broadcasts the rubber granules evenly across the track as it circles the oval. Once granules have been spread a truck follows using a hand wand to spray apply binder on top of the granules. The binder application requires two passes. Installation of rubber granules and two passes of binder takes about six hours, and then it's allowed to dry overnight. That process (except for the binder) is repeated five times to build up a 3/8-in.-thick rubberized running surface.
- Step 3. A final ultraviolet protective coating is applied in a sixth application once the rubberized surface is constructed
 - Installation will vary depending on the type of product Beynon is installing. For more specific installation requirements please refer back to the Beynon track specs

Please See: Technical Proposal – FieldTurf USA, Inc. – 5.1.1 - Beynon Track and Court Specs
Please See: Technical Proposal – FieldTurf USA, Inc. – 5.5.1 - Beynon Track Brochures

Provide a details description of your installation process. If there are material differences between various installation scenarios, please include those different scenarios in your response. Your response should include, but is not limited to, details about project planning and coordination with the customer, site planning, site evaluation, site work, subcontractor management, color and graphic approval processes, delivery and acceptance of materials, seaming, track markings, safety testing, progress meetings with the client, best practices, etc.

A. Base Course



The SBR granules and BEYPUR 300 shall be mixed together on site to regulate the ratio/quantity of SBR, not to exceed 82% in the base mat portion of the system. The BEYPUR 300 shall be mixed with the SBR rubber so that a minimum of 20%, by weight, exists in the final mixture. This mixture is then mechanically installed using the paver.

B. Seal Coat

The two BEYPUR 200 components are mixed at the prescribed ratio homogeneously with a suitable mixing device. The coating is squeegee applied to the base mat, making it impermeable.

C. Wearing Course

The 1 to 3mm EPDM granules shall be integrated into the BEYPUR to achieve the full depth of the 5 mm wearing course. The resilient embedded textured finish shall be a dense matrix of exposed EPDM granules. The homogeneous wearing course shall be applied in situ with the base course.

 Installation will vary depending on the type of product Beynon is installing. For more specific installation requirements please refer back to the Beynon track specs

Please See: Technical Proposal – FieldTurf USA, Inc. – 5.1.1 - Beynon Track and Court Specs Please See: Technical Proposal – FieldTurf USA, Inc. – 5.1.1 - BWC Design –Build GC Process

Please See: Technical Proposal – FieldTurf USA, Inc. – 5.4.1 - Beynon Apshalt Pre-Installation Requirements
Please See: Technical Proposal – FieldTurf USA, Inc. – 5.4.1 - Beynon Site Construction Guidelines

5.5.3. Documents. Provide a list of all the deliverables provided throughout the installation process. The list may include, but is not limited to, marking plans, independent laboratory tests, safety testing results, warranty, maintenance training program for the customer, or maintenance manuals.

Below are a few examples of documents a client might receive depending on the project and scope of work however deliverables are not limited to the below items.

- 1. Submittals
- building plans and work schedule
- 3. testing
- 4. Warranty
- 5. maintenance information
- 6. Maintenance manual
- 7. Permit responsibility
- 8. Payment Schedule

5.5.4. Close Out. Provide a summary of the close out process after the completion of a project. Your answer may include, but is not limited to safety testing, final inspection, delivery of the turf system and turf builder's warranty, and maintenance manuals or equipment.

Certificate of Completion

The certificate of completion is a document issued by the manufacturer and presented to the customer as soon as the installation of the field is complete. It is the responsibility of the customer to insert all the information required on the document including his or her signature in order to validate the warranty. By signing the document the customer acknowledges that all the work performed has been completed to their standards. Once the certificate is received by either the distributor, sales rep or manufacturer the official warranty will be sent to the customer for their records.

Maintenance Equipment

Once your artificial turf field is installed, your athletes, students and community will be able to enjoy hour after hour of consistent playability. Ensuring that the level of playability remains consistent will depend entirely on your dedication to maintenance and the equipment that you incorporate into your maintenance program. Although the overall maintenance of your artificial field will be



minimal, by maintaining a consistent regimen you can be sure that your field plays in a consistent and high quality manner each and every time out.

Obtaining the right maintenance equipment will make the difference between a regular artificial turf field and a long lasting high performance artificial turf field. Equipment designed to level the infill, brush the fibers and remove debris will definitely help to extend the lifespan of your field while maintaining consistent levels of playability for those who play on it. With a wide variety of equipment to choose from, be sure to contact your artificial turf manufacturer for a list of recommended maintenance products that best suit and match the needs of their product.

Payment Schedule

When it comes to payments, planning ahead is the best way to ensure the timely completion of your projects. Most companies will expect roughly a third of the amount due at three separate intervals. Those three intervals tend to be upon the signing of the contract, the delivery of the materials and upon completion of the job. In order to avoid holdups and aggravating delays, be sure to incorporate a payment schedule into the budgeting process.

5.6. Installation Crew, Training & Qualifications

5.6.1.	Does your company employ your own installation crews, or do you subcontract installation to	⊠ Yes □ No
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We have Beynon installation teams as well as subcontractor installation teams in place nationwide. There 24 Beynon teams.

Below are a few examples of documents a client might receive depending on the project and scope of work however deliverables are not limited to the below items.

- 1. Submittals
- 2. building plans and work schedule
- 3. testing
- 4. Warranty
- 5. maintenance information
- 6. Maintenance manual
- 7. Permit responsibility
- 8. Payment Schedule

5.6.2. Installation Crew. Describe how your company manages the installation. Your response should also include how you hire, train, and evaluate the installation crew.

If Beynon uses a sub installation team, the criteria for selection and approval is as follows:

- a. Each installer must complete a minimum of 2 supervised projects, in which an internal FieldTurf installer will work with the crew for the entirety of the project. If after 2 projects, FieldTurf feels the quality meets the standard we have set forth, these installers will be utilized for additional projects with supervision via periodic site visits and stop ins.
- b. FieldTurf install partners such as LandTek, RSG, Beyond the Turf, Kerr Athletics and ISS have all been installing for FieldTurf exclusively for a minimum of the past 5 years.
- Other FieldTurf install partners such as Vasco, STS and Condor have been working exclusively with FieldTurf between 1-3 years.
- d. FieldTurf selects between employed installers by using designated territories.



5.6.3. *Installation Capacity.* How many installations crews does your company currently utilize? How many on-going projects can your network of installation crews manage at once?

FieldTurf works with several subcontractors who either distribute, install product, or are subcontractors for Fieldturf/Beynon products or services related to sports construction. These subcontractors are authorized to promote FieldTurf's cooperative purchasing program: SmartBuy through the Equalis contract. We have no limit to the number of installs we can complete simultaneously, as FieldTurf employ several subcontractors across the nation.

FieldTurf Authorized Turf Distributors:

FieldTurf USA, Inc. - Nationwide
The Landtek Group, Inc.- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV
Chenango Contracting, Inc.- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV
MidWest FieldTurf- KS, NE, MO, IA
Deluxe Athletics – AL, GA, FL, MS, IN, TN, NC,SC
FieldTurf Northwest - WA, AK, AZ, ID,

FieldTurf Authorized Subcontractors/Installers include but are not limited to:

Beynon Sports Surfaces - Nationwide EasyTurf - Nationwide Sportsfield Specialties - Nationwide Brock Industries - Nationwide Renner Sports Surfaces- CO, TX, NM,

American Athletic Court Inc., NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV Copeland Coating Company Inc., NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

The Landtek Group NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Clark Companies NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Chenango Contracting NY, NJ, PA, VA, MA, RI, CT

ELA Group, Inc.; NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Hinding Tennis, NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Halecon, - NJ, NY

FieldTurf Northwest - WA, AK, AZ, ID,

Deluxe Athletics- AL, GA, FL, MS, IN, TN, NC,SC

King Sports- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Ace Tennis- PA, MD, Washington DC, DE, WV, VA

Maser Consulting - NJ, NY

O Sports, OH, IN NIDY- FL

Vasco- OH, FL

Shaker Flats- NY

Cape and Island - MA, NY, CT

Midwest FieldTurf- KS, NE, MO, IA

Mountain West- CO

RS Global, TX, CO, NM

Beyond the Turf- Maine, VT, NH, CT

Kerr Athletics – KS, MO, CO



5.7. Maintenance Services

5 / 1	Maintenance Services. Provide a summary and description of the maintenance service options offered by your
	company. Pricing of any maintenance service options must be included in Attachment B - Cost Proposal.

Track Restriping	Track Re-Striping: Track striping to bring your track's lines back to life. Six, eight or nine lane tracks ranging from non-competition tracks, middle and high school level competition facilities and College and Universities. Matching of all associated line striping for your facility includes lane lines, event markings and lettering.
Track Cleaning	Track Cleaning (FastTrack): Cleaning your track free of dirt and debris to protect your track surface from abrasive materials and aesthetically enhancing it. Sweepers and blowers are used to clean topical debris and water can be used (Owners choice) for deeper cleaning.

Please See: Technical Proposal – FieldTurf USA, Inc. – 5.7.1 - Beynon Annual Track Maintenance
Please See: Technical Proposal – FieldTurf USA, Inc. – 5.7.1 – Maintenance Specs

Section 6. Court Surfacing Products

6.1. Court Surfacing Products Performance & Characteristics

6.1.1.	Product Offering & Technical Specifications. It is of the greatest importance that Sourcing Alliance/Equalis Group sources quality products on behalf of our Members while also providing those Members a contract platform to select the best products based on their own individual requirements. Please provide the technical specifications for each of the court surfacing systems included in your proposal and a description of each to help understand the differences.
	Please See: Technical Proposal – FieldTurf USA, Inc. – 5.1.1 - Beynon Track and Court Specs Please See: Technical Proposal – FieldTurf USA, Inc. – 6.1.1 - SmartBuy Tennis Install List Please See: Technical Proposal – FieldTurf USA, Inc. – 5.5.1 - Beynon Track Brochures
6.1.2.	Performance. Describe how your court surfacing system is designed, engineered, and manufactured to meet the performance expectations of high-volume outdoor sporting events and activities.

Please See: Technical Proposal – FieldTurf USA, Inc. – 6.1.2 - Court Performance Brochure
Please See: Technical Proposal – FieldTurf USA, Inc. – 6.1.2 - Tennis Court Surfacing Specs

6.1.3. Association Standards. Identify any and all association whose standards your products are designed, engineered, manufactured and/or installed to meet.



6.1.3.1.	World Athletics	Yes No
6.1.3.2.	American Society for Testing and Materials (ASTM)	X Yes ☐ No
0.1.3.2.	Click here to provide additional commentary, if necessary.	M res 🗆 NO
6.1.3.3.	American National Standards Institute (ANSI)	☐ Yes ☐ No
0.1.0.0.	Click here to provide additional commentary, if necessary.	Z les L No
6.1.3.4.	Federation of International Football Association (FIFA)	☐ Yes ☐ No
0.1.0.4.	N/A No such thing for courts	103110
6.1.3.5.	International Association of Athletics Federation (IAAF)	☐ Yes ☐ No
0.1.0.0.	Click here to provide additional commentary, if necessary.	2 103 110
6.1.3.6.	National Collegiate Athletic Association (NCAA)	⊠ Yes □ No
0.110.01	Click here to provide additional commentary, if necessary.	
6.1.3.7.	National Federation of State High School Associations (NFHS)	⊠ Yes □ No
01110111	Click here to provide additional commentary, if necessary.	
6.1.3.8.	American Sports Builders Association (ASBA).	⊠ Yes □ No
	Click here to provide additional commentary, if necessary.	
6.1.3.9.	Other Associations	⊠ Yes □ No
	World Rugby (WR)	
	International Hockey Federation (FIH)	
6.1.4.	Competition. Describe how your court surfacing system compares to that of your closest competitors? I capabilities of your court system which separate your products from your closest competitors. Include competitors to whom you are comparing your turf system.	
	- companies to the state of the	
regardle special of installers court is recourt in recours recours recours recours recours recours	controls all aspects of the manufacturing chain, which allows us to create the right products of the facility. Because our founder's name stands behind each court that we make, care throughout the entire installation process. We do this by only using certified Beynds, specialized equipment, and skilled craftsmen, which ensures impeccable results. Evernanufactured in our ISO 9001 certified headquarters in Hunt Valley, Maryland, USA. International competition: Industry leader in the design, formulation, production and installation of outdoor track andoor fieldhouses and gymnasium polyurethane surfaces for high schools, universities international arenas. Over 40 years' experience in the renovation and new construction of sports facilities. Manufacture over 37 unique polyurethane components for the indoor and outdoor sports narket. Ability to tune track to owner's specification.	we take on court ery Beynon and field, and and
6.1.5.	Weather Related Performance. Describe how your court surfacing system is engineered and manufaction full climatic exposure. Your response may include, but is not limited to, describing your court surfacing s	



resistance to insect infestation, rot, fungus, mold or mildew, extreme heat, and color fading or material degradation as a result of ultraviolet rays.

Tarkett Indoor and Beynon Sports have experienced installing surfaces all across the world with varying climatic conditions. Below is a partial list of some of the countries we have installed our surfacing systems:

 Argentina, Bahamas, Bermuda, Brunei, Brazil, Canada, Costa Rica, Chile, Colombia, Dominican Republic, France, India, Mexico, Malaysia, Pakistan, Paraguay, Poland, Spain, United States, and Venezuela

6.1.6.

Graphics and marking. **Describe your company's capability to include logos, graphics, and** sport-specific court markings onto your court surfacing system. Include a description of the process to apply logos, standard sport markings, or specialty markings onto your turf system pursuant to the request of the customer.

Tarkett Indoor and Beynon Sports have the ability to include custom logos, graphics and lettering along with standard track and court markings on our track and court surfaces. Logos are applied in the same manner as line marking, with a custom spray machine and stencils. We have the ability to manufacture our own line marking paint, guaranteeing a chemical bond to our polyurethane surfaces. The size and shape of logos and graphics are only limited by the stencils and rules of the sport.

For logos and we will request artwork form the owner to get stencils made up. While the stencils are being created we will provide the owner with a line marking diagram that will have all line marking as well as lettering and logos. Once the diagram is approved and the surface is completed, we will mobilize a line striper who will layout all lane lines, event markings and logos. They will be spray applied with multiple coats insuring complete coverage. Our line stripers are the most experienced in the industry and are credited with marking Class I World Athletics certified facilities.

6.1.7.

Maintenance Tools. Do you provide any complimentary tools to the customer to maintain the court surfacing system? Include the manufacturer and product name and any product literature, cut sheets, or product information. Any tools that are not provided on a complimentary basis but are available for purchase must be included in Attachment B - Cost Proposal.

FieldTurf doesn't provide any complimentary tools for court maintenance because most customers already own the basic equipment needed to maintain courts (brooms, leaf blower etc.). See below. Crack repair, power washing, and any other court specific repair that needs to be made can be purchased via RS MEANS pricing on a case by case basis.

Hard courts include asphalt and concrete tennis courts. Most asphalt and concrete courts are surfaced with acrylic coatings.

Pre-Season Maintenance

Clean the court surface of all debris. A broom or leaf blower may accomplish this, but more stubborn dirt requires a rotary pressure washer. (Always use caution with a rotary pressure washer; if the pressure is too high, it can damage the surface system on the court.)





If leaves, twigs, grass or other debris have been allowed to stand on the court surface, stains may have developed. To remove stains, start with the gentlest treatment—a soft brush and a mild cold water detergent solution. If that doesn't work, try a rotary pressure washer. If the pressure washer is unsuccessful, contact the court contractor or surface manufacturer for a recommendation. Don't try a stronger cleaning solution without consulting the contractor or the manufacturer.

Tree sap, fruit, dead insects and bird droppings also can stain courts. They should be removed promptly. Once such debris has hardened, stain treatments can be tried, but are not likely to be successful. Prevention is the best option. Trees should not be allowed to overhang courts.

If mold, mildew or algae have appeared in shaded areas, a rotary pressure washer should remove them. Mold and mildew often grow where surfaces are contaminated by food spills, soft drinks or decaying matter, including mold or mildew that has been killed but not cleaned off.

Clean acrylic coatings do not support fungus growth.

If any kind of stain has been allowed to remain on the surface for a period of time, natural bleaching of the color coating may have occurred. Unfortunately, there is no way to correct such bleaching. Do not try to touch up a stain or bleaching by dabbing on leftover surfacing material. Since all courts fade from exposure to the sun, new material applied to touch up a surface blemish will be darker than the existing court surface, leaving the court with a patchy, freckled appearance. If staining or bleaching is severe, recoating the entire court may be required.

Some wear is normal. Color coatings will tend to wear just behind the baseline and, possibly, at the net. Asphalt courts will show some divots, caused by racquets. Some chipping of the acrylic surface on asphalt courts may be evident around the footings for the net posts, center strap anchor, fence posts or light poles. This is due to the differing rates of

expansion and contraction of the concrete footing and the asphalt court. Finally, some fading of color coatings may be expected.

Note wear and keep track of it from year to year to aid in establishing an appropriate maintenance schedule. Under normal use, tennis shoes will leave scuff marks on a newly surfaced court. The number and severity of these marks will decrease over time and owners should not be concerned by them. Hard-soled street shoes, however, may damage any type of surface.

Regular Maintenance

To prevent staining, remove all debris that accumulates on the court as soon as possible. Sweep the court occasionally with a soft brush. Do not use a stiff bristle broom, which may damage the surface. Hose the court periodically using normal water pressure. If the court is in an area where water run-off leaves silt or dirt, hose off the residue so it won't stain or damage the surface.

Spot-clean spills as soon as they occur, following the manufacturer's recommendations.

Watch for dirt, mud, snow or water tracked onto courts. Wet spots can make walkways and court surfaces slippery and potentially hazardous. Abrasive materials, such as sand or dirt, can cause premature wear. Additionally, balls tend to skid when landing on spots where dirt has accumulated. Provide a walk-off mat at the entrance of the court to remove sand, dirt or other abrasive materials from players' shoes.

Keep track of the size of cracks in asphalt courts and note any changes. Some cracks may simply be signs of normal aging, while others may signify more serious problems. All asphalt courts crack eventually, and once a crack appears, no matter how well it is repaired, most likely it will reappear. Weeds growing through cracks will accelerate their expansion. Use an approved herbicide to prevent regrowth. Most tennis court contractors repair cracks and are experienced in determining the types of cracks and the appropriate methods of repair. Only crack-repair materials specifically designed for use on tennis courts should be used.



All-purpose fillers, such as those used for driveways, may soften enough during hot weather to be tracked across the court by players, damaging or marring the surface. Other crack fillers may contain polymers of silicon, which prevent the adhesion of acrylic surfacing systems.

Keep an eye out for bubbles, surface wear, peeling and flaking. Minor surface blemishes may be repaired by patching, but eventually the court will take on a speckled appearance and recoating may be required.

6.2. Court Surfacing Manufacturing		
6.2.1. Does your company manufacture court surfacing products?	⊠ Yes □ No	
Tarkett Sports is a world leader in athletic surfacing and is a division of Tarkett Group, which was in 1886. Tarkett Sports has over 50,000 installations worldwide and has been the trusted surfact professional, elite, school and municipal facilities. Manufacturing excellence: ISO 9001 certified leadership in quality, environment and safety management systems, Tarkett Sports' facilities in represent one of the most advanced manufacturing operations in North America.	ce of I for	
Please See: Technical Proposal – FieldTurf USA, Inc. – 6.2.1 - Plexipave Court Specs		
Please See: Technical Proposal - FieldTurf USA, Inc 6.2.1 - Tarkett Indoor Sports Specs		
Please See: Technical Proposal - FieldTurf USA, Inc 5.1.1 - Beynon Track and Court Specs	<u>.</u>	
6.2.2. Provide a summary of your company's court surfacing manufacturing process. Information sho not limited to, the location and age of manufacturing facilities, and an overview of the manufacturing p		
We have Beynon and Tarkett installation teams as well as subcontractor installation teams in place nationwide. There 24 Beynon teams. FieldTurf/Beynon has a direct relationship with California Sports Surfacing to obtain Plexipave court surfacing products. Get the highest levels of performance, texture, longevity, and athletic capability out of your hard court system. Plexi Hard court delivers over 50 years of experience developing the perfect components to deliver professional, competition-quality courts. Plexicourt is applied on an approved concrete or asphalt base. It is an Acrylic Resurfacer that is blended with approved silica sand. Plexipave Sand-fortified Plexipave color provides a uniform surface texture and determines the speed of play and traction of the court. Line Paint is a heavy bodied acrylic latex. Please See: Technical Proposal – FieldTurf USA, Inc. – 6.2.1 - Plexipave Court Specs		
	Т	
6.2.3. Does your company manufacture court surfacing for other sport surfacing companies and installers? How do you balance internal vs. external demand for your products?	⊠ Yes □ No	
Tarkett Sports a world leader in athletic surfacing, offering a comprehensive portfolio of sports solutions through its brands: Tarkett Sports Indoor, FieldTurf, Beynon Sports, Renner Sports, and EasyTurf to name a few. Tarkett Sports is a division of Tarkett Group, which was established in 1886. The knowledge and expertise accrued b Tarkett over 130 years, has made it one of the largest flooring manufacturers in the		

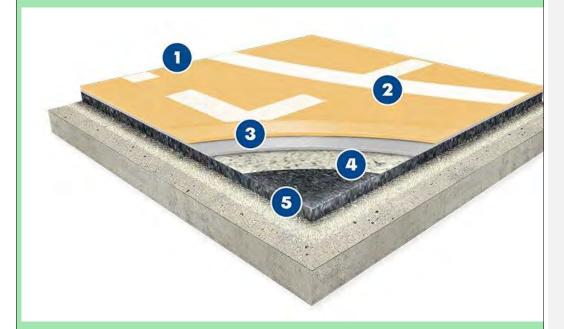
world. With over \$3 Billion in annual sales and an average of 13 million sq. feet of flooring produced a day, Tarkett is a global leader in commercial, residential, and sports solutions. Tarkett has handled the demand



for indoor sports products for both internal and external installations due to our vast manufacturing, distribution, and vertical integration abilities. Tarkett Sports is proud to showcase one of the most experienced and knowledgeable teams available. Dedicated to training and quality standards, Tarkett Sports places high importance on ensuring its crews are knowledgeable, led and share the company's values and mission. Manufacturing excellence, outstanding service, endless pursuit of innovation, and financial stability allow Tarkett Sports to manage the demands upon us.

6.2.4. Describe your **company's** quality control process. Your description should include, but is not limited to, any ISO certifications, ASTM testing, or specific industry standards you meet and/or exceed.

PolyTurf Plus Pad and Pour is a seamless sports flooring option, manufactured by Beynon Sports Surfaces an ISO 9001 Certified manufacturer. This ensures a level of quality and consistency in production.



Omnisports is becoming one of the most popular, versatile gym floors in North America. Omnisports can accommodate tables and chairs, while its performance characteristics are ideal for basketball, volleyball, martial arts, yoga, and many other activities. This make Omnisports the perfect gym floor for schools, universities, and community centers, where a variety of sports or events might occur. Omnisports 7.1mm offers Class 2 shock absorption according to the ASTM F2772 Standard.



Please See: Technical Proposal - FieldTurf USA, Inc. - 6.2.1 - Tarkett Indoor Sports Specs

6.3. Site Preparation Process

- 6.3.1. Provide a general overview of the site preparation process and the time typically allocated to complete the required work for a new tennis court. Describe the composition of the entire crew responsible for oversight and execution of the site preparation process.
- Asphalt courts are built up in several layers. First the earthen subgrade is shaped, compacted and sloped
 according to the site plan. Next, a gravel base is installed, usually 4" to 6" in thickness.
- On top of the properly compacted gravel base, an intermediate course of asphalt is installed and compacted. The thickness of the intermediate course varies, based on the geographic location, but in most areas is about 1-1/2" to 2".
- **Slope**—Asphalt courts are sloped in a true plane a minimum of .83% (1:120) to a maximum of 1.00% (1:100). Side to side is the preferred direction of slope; however, it can also be end to end or corner to corner if side to side cannot be achieved. Consideration should be given to sloping indoor courts slightly to aid in removal of water when washing the courts.
- Planarity—Planarity is the degree to which a surface is constructed as designed in one true plane. The
 surface also must be located at the designed elevation and slope because the elevation and grade of the
 surface tie it into the drainage system. According to the ITF, the finished court should not vary more than +/3/8" from the designed elevation within the Primary Playing Area. Planarity and slope are commonly
 measured with a transit or laser level.
- Evenness—In order to drain properly and to be acceptable for play, a surface must be smooth and regular, lacking humps and dips. An even surface will not cause ball deflection or create a player tripping hazard. As a measure of evenness, the surface should not vary more than 1/4" in 10' when measured in any direction using a straightedge.
- **Small Irregularities**—Small deviations over a large distance that fall within the evenness standard will not affect player movement or ball bounce, but small deviations over a short distance, such as those caused by irregular seams, expanded aggregate or roller marks, may affect play. For that reason, a third measure—no deviation in the asphalt surface greater than 1/8" in 18"—should be considered.

Please See: Technical Proposal - FieldTurf USA, Inc. - 6.3.1 - ASBA Tennis Court Manual

6.4. Installation Process

6.4.1. Provide a general overview of the installation process and the time required to complete the required work for a for a new tennis court.

- Asphalt courts are built up in several layers. First the earthen subgrade is shaped, compacted and sloped
 according to the site plan. Next, a gravel base is installed, usually 4" to 6" in thickness.
- On top of the properly compacted gravel base, an intermediate course of asphalt is installed and compacted. The thickness of the intermediate course varies, based on the geographic location, but in most areas is about 1-1/2" to 2".





- Finally, a surface course of asphalt is spread and compacted to a uniform density and thickness. The thickness of the surface course is variable based on the geographic region; however, in most areas it varies from 1" to 1-1/2".
- Traditionally, guidelines have suggested simply that the finished surface of a tennis court should not vary more than x inches and y feet from a true plane. In actuality, there are at least four separate measures that can be made for the accuracy of the installation of a hard surface court:
- Once construction of the asphalt pavement is completed, the asphalt should be allowed to thoroughly cure.
 Color coatings won't bond effectively or evenly to an inadequately cured surface. Curing may take from 14 to 30 days, depending upon site conditions and weather conditions, composition of the asphalt and the recommendations of the manufacturer of the surface coating.
- Once cured, the asphalt or concrete pavement is prepared for application of a color surface system. These
 surface systems vary somewhat from manufacturer to manufacturer; each manufacturer provides
 instructions for patching, filler coats, mixing and application of its surfacing materials.
- To properly apply a color coating system, first, clean the pavement thoroughly. All foreign materials must be removed. Depending upon conditions, blowing debris, hosing or scraping loose material often is sufficient. At other times, particularly when landscaping or fencing work has left mud and debris on the court, power washing may be required.
- Following application, filler or cushion materials should be thoroughly dried and cured to prevent future surface peeling. If shrinkage cracks appear, they should be addressed prior to application of subsequent coats of surfacing material. The completed texture course should be free from ridges and should be uniform in texture.
- The color finish coats are applied next. Two to three coats of color coating, depending upon the coating system used, are applied with a squeegee.
- Once coated and thoroughly dried, the court is lined. All measurements on a tennis court diagram are to the outside of each line. No measurement should vary more than .5" in length and .25" in width from the exact measurement. The standard color of tennis court markings is white.
- In the course of normal use and exposure, hard tennis courts should be recoated every five to eight years, depending on the number of applications in the surface system used, the quality of coating applied, the quality of application, the climate, the amount of use and the frequency and quality of maintenance.

Please See: Technical Proposal - FieldTurf USA, Inc. - 6.3.1 - ASBA Tennis Court Manual

6.4.2.

Documents. Provide a list of all the deliverables provided throughout the installation process. The list may include, but is not limited to, marking plans, independent laboratory tests, safety testing results, warranty, maintenance training program for the customer, or maintenance manuals.

Below are a few examples of documents a client might receive depending on the project and scope of work however deliverables are not limited to the below items.

- 1. Submittals
- 2. building plans and work schedule
- 3. testing
- 4. Warranty
- maintenance information





- 6. Maintenance manual
- 7. Permit responsibility
- 8. Payment Schedule

Close Out Pro

6.4.3.

Close Out. Provide a summary of the close out process after the completion of a project. Your answer may include, but is not limited to safety testing, final inspection, delivery of the turf system and turf builder's warranty, and maintenance manuals or equipment.

Certificate of Completion

The certificate of completion is a document issued by the manufacturer and presented to the customer as soon as the installation of the field is complete. It is the responsibility of the customer to insert all the information required on the document including his or her signature in order to validate the warranty. By signing the document the customer acknowledges that all the work performed has been completed to their standards. Once the certificate is received by either the distributor, sales rep or manufacturer the official warranty will be sent to the customer for their records.

Maintenance Equipment

Once your artificial turf field is installed, your athletes, students and community will be able to enjoy hour after hour of consistent playability. Ensuring that the level of playability remains consistent will depend entirely on your dedication to maintenance and the equipment that you incorporate into your maintenance program. Although the overall maintenance of your artificial field will be minimal, by maintaining a consistent regimen you can be sure that your field plays in a consistent and high quality manner each and every time out. Obtaining the right maintenance equipment will make the difference between a regular artificial turf field and a long lasting high performance artificial turf field. Equipment designed to level the infill, brush the fibers and remove debris will definitely help to extend the lifespan of your field while maintaining consistent levels of playability for those who play on it. With a wide variety of equipment to choose from, be sure to contact your artificial turf manufacturer for a list of recommended maintenance products that best suit and match the needs of their product.

Payment Schedule

When it comes to payments, planning ahead is the best way to ensure the timely completion of your projects. Most companies will expect roughly a third of the amount due at three separate intervals. Those three intervals tend to be upon the signing of the contract, the delivery of the materials and upon completion of the job. In order to avoid holdups and aggravating delays, be sure to incorporate a payment schedule into the budgeting process.

6.5. Installation Crew, Training & Qualifications

6.5.1. Does your company employ your own installation crews, or do you subcontract installation to contractors?

✓ Yes ☐ No

Dealers/Distributors/Subs (criteria)

Beynon Sports Surfaces also maintains stringent criteria and standards for dealers and installers: When selecting subcontractors, distributors, installers and other independent services Beynon Sports Surfaces (BSS) will seek out the most qualified firms with impeccable reputations and the ability to stand behind their work well beyond the warranty period expires. With over 2,500 track projects completed, BSS has developed an extensive network of reliable and professional subcontractors.



Due to the critical achievement of planarity and composition tolerances that are involved in track and field construction, we prefer to work with experienced contractors that are familiar with NCAA running track construction. If this is not possible, we take a proactive approach to work on-site with the contractor to insure all NCAA and IAAF requirements are achieved and Beynon Sports Surfaces' stringent quality thresholds are surpassed.

FieldTurf works with several subcontractors who either distribute, install product, or are subcontractors for Fieldturf/Beynon products or services related to sports construction. These subcontractors are authorized to promote FieldTurf's cooperative purchasing program: SmartBuy through the Equalis contract.

FieldTurf Authorized Subcontractors/Installers include but are not limited to:

- Beynon Sports Surfaces
- Tarkett Indoor
- EasyTurf
- Sportsfield Specialties
- Brock Industries
- Renner Sports Surfaces
- American Athletic Court Inc
- The Landtek Group
- Clark Companies
- Chenango Contracting
- ELA Group, Inc
- Mammoth Turf
- Hinding Tennis
- Halecon,
- FieldTurf Northwest
- Deluxe Athletics
- King Sports
- Ace Tennis
- Maser Consulting
- Sports
- NIDY
- Vasco
- Shaker Flats
- Cape and Island
- Midwest FieldTurf
- Mountain West
- RS Global
- Beyond the Turf
- Kerr Athletics
- Desso
- Crafco



Please See: Technical Proposal - FieldTurf USA, Inc. - 3.2.3 - FieldTurf and Beynon Contractor Licenses

6.5.2.

Installation Crew. Describe how your company manages the installation. Your response should also include how you hire, train, and evaluate the installation crew.

If Beynon uses a sub installation team, the criteria for selection and approval is as follows:

- a. Each installer must complete a minimum of 2 supervised projects, in which an internal FieldTurf installer will work with the crew for the entirety of the project. If after 2 projects, FieldTurf feels the quality meets the standard we have set forth, these installers will be utilized for additional projects with supervision via periodic site visits and stop ins.
- b. FieldTurf install partners such as LandTek, RSG, Beyond the Turf, Kerr Athletics and ISS have all been installing for FieldTurf exclusively for a minimum of the past 5 years.
- c. Other FieldTurf install partners such as Vasco, STS and Condor have been working exclusively with FieldTurf between 1-3 years.
- d. FieldTurf selects between employed installers by using designated territories.

Installation Capacity. How many installations crews does your company currently utilize? How many on-going projects 6.5.3. can your network of installation crews manage at once?

FieldTurf works with several subcontractors who either distribute, install product, or are subcontractors for Fieldturf/Beynon products or services related to sports construction. These subcontractors are authorized to promote FieldTurf's cooperative purchasing program: SmartBuy through the Equalis contract. We have no limit to the number of installs we can complete simultaneously, as FieldTurf employ several subcontractors across the nation.

Tarkett and Bevnon have their own subcontracors.

FieldTurf Authorized Subcontractors/Installers include but are not limited to:

Beynon Sports Surfaces - Nationwide

EasyTurf - Nationwide

Sportsfield Specialties - Nationwide

Brock Industries - Nationwide

Renner Sports Surfaces- CO, TX, NM, American Athletic Court Inc., NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Copeland Coating Company Inc., NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV The Landtek Group NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Clark Companies NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Chenango Contracting NY, NJ, PA, VA, MA, RI, CT

ELA Group, Inc.; NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV Hinding Tennis, NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Halecon, - NJ, NY

FieldTurf Northwest - WA, AK, AZ, ID,

Deluxe Athletics- AL, GA, FL, MS, IN, TN, NC,SC

King Sports- NY, NJ, PA, VA, MA, RI, CT, MD, MA, Washington DC, DE, WV

Ace Tennis- PA, MD, Washington DC, DE, WV, VA

Maser Consulting - NJ, NY



O Sports, OH, IN
NIDY- FL
Vasco- OH, FL
Shaker Flats- NY
Cape and Island - MA, NY, CT
Midwest FieldTurf- KS, NE, MO, IA
Mountain West- CO
RS Global, TX, CO, NM
Beyond the Turf- Maine, VT, NH, CT
Kerr Athletics – KS, MO, CO

6.6. Maintenance Services

6.6.1. Maintenance Services. Provide a summary and description of the maintenance service options offered by your company. Pricing of any maintenance service options must be included in Attachment B - Cost Proposal.

Indoor and Outdoor court repair and maintenance will be priced VIA RS means on a case by case basis.

Please See: Technical Proposal – FieldTurf USA, Inc. – 6.2.1 - Tarkett Indoor Sports Specs

Please See: Technical Proposal – FieldTurf USA, Inc. – 6.6.1 - Tarkett Indoor Court Maintenance

Technical Proposal – FieldTurf USA, Inc. – 5.7.1 – Maintenance Specs



Section 7. Sport Related Products

7.1. Project Specific Products

Sport Products & Accessories. Provide a detailed overview of project specific products your company offers that fall within the scope of a sports surfacing project. Your response may include, but is not limited to, goal posts, goal post pads, baseball bases, foul poles, netting, soccer goals, bleachers, striping markings, logos, signage, bleachers & seating, scoreboards and display solutions, fencing, track & field equipment, and nets. For products already included in your catalog of offerings, include the relevant pricing information in <a href="https://example.com/representation-network-ne

Pole Vault Pit
Take-Off Boards
Shot Put Toe Boards
Shot Put Rings
Discus Rings
Combination Hammer/Discus Cage and cage must meet IAAF rules
Hammer/Discus Conversion Ring
Water Jump Hurdle with sleeves
Water Jump Cover
Removable Track Curbing. The curb shall meet the requirements of the IAAF.
Long Jump Sandpits and Traps.
Sand for Sand Pits and Traps
Football Goal Posts - Set
Access Frame Kit with Infill retainer System for Adjust Right Football Goal Post - Set
Soccer Goals - Set
SGMobile Integrated Soccer Goal Wheel Kit for Round post Soccer Goal - Set
Batting Cages

Please See: Technical Proposal - FieldTurf USA, Inc. - 7.1.1 - Project Specific Specs



Section 8. Warranty

8.1. Manufacturer Warranty

Instructions: Please include the warranty for each type of sport surfacing systems you are including as a part of your proposal. A failure to provide any of the relevant warranties will impact the scoring of your proposal by the Proposal Evaluation Team.

8.1.1.

Warranty. Provide a copy of the manufacturer's warranty. If required, please attach the warranty as an attachment as instructed in Section 2.3 of this document. Describe notable features and/or characteristics of the warranty that a public sector customer would find interesting or appealing. Please indicate, and describe if applicable, if there are any optional extended warranty coverage available to Members. Pricing related to the any extended warranty options must be included in Attachment B – Cost Proposal.

FieldTurf's Standard Multi-Field 8-year warranty is our standard warranty.

FieldTurf provides the following warranty options as well:

FieldTurf Court Warranty – 1 Year
FieldTurf Full Depth Track Warranty – 5 year
FieldTurf Warranty – 8 year
FieldTurf Warranty – 5 year
EasyField Warranty
FieldTurf CORE 10 Year Warranty Standard
FieldTurf Warranty – Baseball 5 Years
FieldTurf Warranty – Baseball 8 Years
FieldTurf Maintenance Track Warranty – 1 year

Please See: Technical Proposal - FieldTurf USA, Inc. - 8.1.1 - FieldTurf Standard MULTI-SPORT 8 Year Warranty

Please See: Technical Proposal - FieldTurf USA, Inc. - 8.1.1 - Sample Turf Warranties

Please See: Technical Proposal - FieldTurf USA, Inc. - 8.1.1 - Sample Track Warranties

Please See: Technical Proposal – FieldTurf USA, Inc. – 8.1.1 – Sample Court Warranties

8.1.2. Claims. Describe your warranty claims process.



MAINTENANCE INSTRUCTIONS: FieldTurf has supplied Owner with a copy of the Maintenance Manual containing written instructions for the care and maintenance of the Surface. Owner acknowledges receipt of said Maintenance Manual and agrees to comply with and carry out the instructions contained in it as a condition of this Warranty. The terms of the Maintenance Manual are incorporated in this Warranty by reference.

CLAIMS: All claims by Owner under this Warranty must be made in writing to the following address within thirty calendar days after Owner learns of any defect giving rise to the claim: FieldTurf USA, Inc., Indoor Division, 175 N Industrial Blvd N.E., Calhoun, Georgia 30269.

INSPECTIONS AND TESTS: FieldTurf shall be allowed to inspect the Surface during reasonable business hours regarding any claim, which Owner makes under this Warranty; to be present at and to analyze the results of all tests conducted by Owner or others; and to conduct such tests as FieldTurf in its discretion may deem advisable. Owner shall promptly furnish FieldTurf with a copy of all written reports of any tests performed by Owner or on Owner's behalf. FieldTurf shall not be responsible for any costs or expenses incurred by Owner or others with respect to such tests, except that FieldTurf shall pay for the costs of all tests and analyses conducted or directed by FieldTurf representatives.

8.1.3.	Is the manufacturer warranty the same regardless of whether your company or a contractor performs installation? If no, describe the differences in warranty coverage.	
Yes and	see specific product warranty for details.	
8.1.3.1.	Full Coverage. Does the warranty cover all products, parts, and labor? If no, provide further explanation.	⊠ Yes □ No
	Click here to provide additional commentary, if necessary.	
8.1.3.2.	Technician's Expense . Does the warranty cover the expense of technicians' travel time and mileage to perform the warranty work?	⊠ Yes □ No
	Click here to provide additional commentary, if necessary.	
8.1.3.3.	Prorated Coverage. Is the manufacturer's warranty coverage prorated? If yes, provide further explanation as to how the prorated feature of the warranty may affect current or future Members.	☐ Yes ☒ No
	Click here to provide additional commentary, if necessary.	
8.1.3.4.	Third Party Coverage. Is the manufacturer warranty offered through, administered by, and/or financially backed by a third-party? If yes, provide information and background about the third-party insurer.	⊠ Yes □ No
	Please See: Technical Proposal - FieldTurf USA, Inc Section 8.1.3.4 - SAMPLE Insurance Certificate (product) 8Y	
8.1.3.5.	Warranty Limits. Does manufacturer warranty place any limits that would adversely affect coverage? Describe any limits to your warranty coverage.	⊠ Yes □ No
·	See individual product warranties for specific product warranty information.	



8.1.3.6.	Product Coverage. Does the warranty cover products made by other manufacturers that are part of your proposal, or are these warranties typically passed on to the original manufacturer? Describe any limits to your warranty's coverage as it relates to products manufacturer by other companies.	
	FieldTurf, Beynon, Renner Sports and EasyTurf have their own specific	
	manufacturer's warranty which will be provided to the customer, as applicable. Please see the attached sample warranties.	

Commented [VC1]: Smartbuy to provide sample warranties of Beynon, Renner and Easyturf



Section 9. Ordering Process

9.1. Proposal Development

Proposal Process. Provide a summary of your typical customer proposal development process for each of the sport surfacing systems included in your proposal. Your response should begin at the earliest meaningful interaction with the Members and should conclude at implementation of the scope of work. Your response should include, but is not limited to, relevant deliverables such as contracts, agreements, customer plans, engineer or architectural drawings, certifications, bondability letters, warranty, cost estimates, product samples, technical data sheets, insurance, and product options provided throughout the entire process. Please provide your response in the chronological order of proposal development process.

- Client/ owner/ owner's representative makes contact with FieldTurf or Beynon Sports.
- FieldTurf or Beynon Sports Representative (or authorized representative) sets up a site visit.
- A FieldTurf/ Beynon Sports/ Equalis proposal is produced for review by the client/owner/owner's representative.
- Proposal is reviewed and if changes or additions are needed, they are completed.
- Once approved the client/ owner/ owner's representative sends FieldTurf a P.O.
- A sales agreement, AIA contract or similar form of agreement is entered into (owner's choice if they want a contract at all or if they only want to issue a PO.)
- · Construction begins with progress payments throughout.
- Construction is substantially complete and 100% of the contract price (including any retention) is acquired
- Equalis is remitted their fee for the project.
- · Project is closed.

Outlined previously, Ross and Lesley bring more than five years of experience in billing and contracting, specific to the terms and conditions of each cooperative's means, methods and needs. They will become proficient in dealing with the specific requirements of Equalis and adhere exactly to the reporting needs. They also have access to SysPro, MAS 90 and other advanced accounting systems with the ability to produce complex sales, accounting and operational reports, spreadsheets and other pertinent data. Any necessary specifics outlined in the terms and conditions of the Master Agreement regarding reporting would be satisfied above and beyond what is required.

In addition, Ross and Lesley are backed by the efforts of Jennifer Hopper (Controller) and CFO Pedro Azevedo. FieldTurf USA, Inc.'s supplemental accounting team is well-versed in the day-to-day, monthly, quarterly and annual reporting requirements within the FieldTurf SmartBuy Cooperative Purchasing Division. FieldTurf has a strong record of over 15 years of submitting quarterly reports and remitting admin fees in a timely manner.

As part of the Tarkett Group, FieldTurf USA, Inc. has the ability to produce a variety of reports including but not limited to:

- · Private client lists
- Federal client lists
- National Sales (annual)
- Sales by Agency (co-op, city, state, school district, etc.)
- Quarterly sales reports by region, state, product type, etc.



- Annual Sales reports by region, state, product type, etc.
- Outstanding billings
- · Subcontractor reports and billings
- Activity reports
- Pipeline reports (upcoming project info)

In summary, FieldTurf has the capability to produce necessary reports, as needed.

Please See: Technical Proposal – FieldTurf USA, Inc. – 9.1.1 - FieldTurf Bonding Capacity

Please See: Technical Proposal - FieldTurf USA, Inc. - 3.8.1 - Draft Sales Agreement

Please See: Technical Proposal – FieldTurf USA, Inc. – 9.1.1 – Equalis Quarterly Report Sample

Please See: Technical Proposal – FieldTurf USA, Inc. – 9.1.1 – Equalis Sample Proposal

9.1.2. Change Orders. Describe your change order process.

If it is determined that a change order is needed, whether it is the owner's request or a suggestion from FieldTurf, a change order proposal is drafted with the scope of work and price, then the owner reviews, approves via signature, then work progresses.



Section 10. Shipping & Delivery

10.1. Lead times, Shipping & Delivery

10.1.1.	Lead Time. What is the typical period of time from signing off on a proposal to the beginning of meaningful work?
Minimum	n 30 days, due to many reasons schedules are always case by case and 30 days cannot be guaranteed
10.1.2.	Shipping Cost. Is shipping included accounted for in your customer proposals or is there a separate line item detailing the proposed cost to ship the materials required to complete the projects? Any shipping related pricing must be include in Attachment B − Cost Proposal.
	costs are included in our customer proposals. Shipping to Alaska or Hawaii can cause the shipping ise as noted on our pricing notes.
	and Freight to Canada, Hawaii, Alaska or other areas outside of the continental US is not included in Primary pricing and will be an additional cost based on site location. Additional shipping costs will be
	n the cost to transport equipment and materials from the closest US port to the job site. Additional ay also be added for crew transportation and accommodations to any site outside of the continental
US.	also be added for crew transportation and accommodations to any site outside of the continental
	Packaging. Describe how your sport surfacing products and project specific components are packaged and shipped. If
10.1.3.	there are material differences in the how your catalog of sports surfacing products are shipped, please clearly communicate those differences.
- (- "	
	s are packaged in plastic wrap and floor loaded onto trailers. We do ship some other materials that are d and shrink wrapped.
10.1.4.	Shipping Claims. Describe are shipping claims handled? In what timeframe must a customer disclose damages that occurred while in transit?
	claims are handled between FieldTurf and the delivery carrier. FieldTurf is onsite to receive all shipped d expect for damages. There is no timeframe for customer disclosure.
Claims a	re handled as quickly as possible. Customer / Installer is required to notate on the BOL's at delivery
	re any damages or loss. If not noted and they sign the bills clean we have little recourse in holding the esponsible.
vendor n	esponsible.
10.1.5.	Delivery. In circumstances that require the Member to receive products or equipment related to a project, how is delivery communicated or arranged?
The deli	very is clearly communicated between FieldTurf and the customer. These delivery date & time would
	customer's choice and approval.
Shipping and delivery timing is communicated when we book a shipment. All necessary parties are included in that communication. For truckload shipments, drivers and/or dispatchers also reach out to the receiving party to schedule via phone call.	
	•





Section 11. Customer Service

11.1. Customer Service

11.1.1.

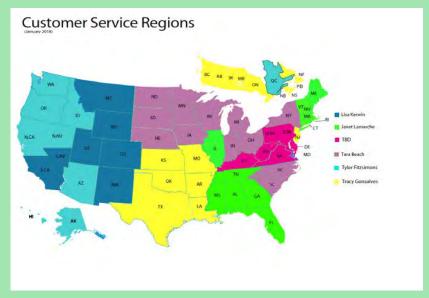
General Description. Describe your company's Customer Service Department. Your description may include, but is not limited to, hours of operation, number and location of service centers, parts outlets, number of customer service representatives. Clarify if the service centers are owned by your company of if they are a network of subcontractors.

Customer Service

FieldTurf: Maintenance & Commitment to Service

Hrs. of Operation: 24 hours/ 7 days a week

Both FieldTurf and Beynon have dedicated Customer Service divisions with more than 10 fulltime employees that cover the entire US to address any questions regarding an owner's sports surface questions. In addition, FieldTurf & Beynon have about 10-15 customer service teams across the nation and regionally.



In today's global marketplace successful businesses are sustained by a variety of factors. Providing a high quality product and outstanding customer service has been a part of FieldTurf's successful business model since day one. At FieldTurf our customers are our number one priority, which is why we have taken the time to assemble an experienced and dedicated customer service department.

Unlike other artificial turf companies, FieldTurf does not sever its customer relations once the contract has been signed. We take the time to follow up with each and every one of our customers in order to ensure complete and consistent customer satisfaction. Our professional customer service agents are always ready to





assist with any issues relating to your FieldTurf field. Whether your request is placed by phone or through email, our customer service department guarantees fast and effective solutions to all your field care needs.



In addition to our constant commitment to exceptional customer care, our customer service department has assembled a comprehensive manual that covers all field care issues. Each FieldTurf customer receives a maintenance guideline that covers everything from field grooming to gum removal, and field protection. The guidelines also come with a complete maintenance video – the perfect tool to educate field managers and groundskeepers.

Our devotion to our confirmed by the extensive designed and catered custom made equipment FieldTurf GroomRight, and maintain consistent re-adjusting the infill and



customers and their fields can be further line of field care products and equipment specifically for a FieldTurf field. Our line of includes the FieldTurf SweepRight, FieldTurf GroomAll. This equipment helps playability levels by removing debris while field fibers



Products such as gum remover, static control and a disinfectant scrub are also offered by FieldTurf in order to help keep your field clean, hygienic and presentable.

Customer satisfaction remains FieldTurf's number one priority. Offering an experienced and dedicated customer service team helps ensure our customers that all their needs will be met in a timely and effective manner. Our customer service department is standing by waiting to assist you with all your field care needs. From our customer service manual to our complete line

of field care equipment and products, FieldTurf has taken measures to ensure that the customer and their needs, always comes first.

FieldCare

FieldTurf's 'FieldCare' national maintenance program is geared towards making its synthetic turf field systems perform at their optimal level for even longer. The FieldCare program, which is being offered to the 4000+ FieldTurf clients, is comprised of complete field inspections and regular maintenance done only by FieldTurf authorized maintainers. FieldTurf's national network of trained professionals has allowed the world leader in synthetic turf surfacing to accomplish this.

This program is the best way for FieldTurf's clients to ensure they are protecting their investments and to ensure the long-lasting high performance that has become synonymous with FieldTurf. The company's large network of skilled maintainers has facilitated the creation of a program for customers that will focus on even longer lasting fields which will equate to greater savings and an expanded potential for revenue generation.



This is the most widespread and quality controlled maintenance program offering that the industry has seen. The goal of the FieldCare program is to ensure that certified FieldTurf maintainers allow for efficient and proper maintenance to prolong the life of a given field.

Thomas Mullins
Vice President of Installations



175 N Industrial Blvd NE Calhoun Georgia 30701 United States

Email: Thomas.Mullins@tarkettsports.com

In addition to our constant commitment to exceptional customer care, our customer service department has assembled a comprehensive manual that covers all field care issues. Each FieldTurf customer receives a maintenance guideline that covers everything from field grooming to gum removal, and field protection. The guidelines also come with a complete maintenance video – the perfect tool to educate field managers and groundskeepers.

Please See: Technical Proposal – FieldTurf USA, Inc. – 11.1.1 - PM Territory Map.

11.1.2. Customer Urgency. Describe your approach to handling emergency orders and/or service. Your response may include, but is not limited to, response time, breadth of service coverage, and service level.

We respond to customers within 24 hours. Should something be an emergency, we do try to get on site asap - weather and crew availability permitting.

11.1.3. Complaint Resolution. Describe your customer complaint resolution process. Describe how unresolved complaints are handled

At FieldTurf, if a customer comes to us with a complaint, we try to handle it as quickly as possible. We will evaluate the nature of the complaint and see how we can assist or fix the issue. If there is an unresolved complaint that we cannot resolve, we would direct the customer to the appropriate department/manager.

11.1.4. Restocking. Describe your restocking policy for canceled or incorrectly ordered products. Restocking or cancelation fees must be include in Attachment B – Cost Proposal.

If the product has not been manufactured then there is no cost to restock. Owner provides a signed layout confirming the product, color, game lines etc before manufacturing begins.



Section 12. Additional Features & Other Offerings

12.1. Additional Features

12.1.1.

Value Add. Describe any other features or capabilities relating to sports surfacing and related services that would improve or enhance the Program. Your response may include, but is not limited to, ecommerce capabilities, marketing capabilities, green initiatives, and technological advancements.

SmartBuy:

SmartBuy is the dedicated Cooperative Purchasing Division of FieldTurf/Beynon. With over 25 years of combined experience and \$500 million revenue in cooperative purchasing, the SmartBuy team has enabled hundreds of municipalities including public schools, colleges, universities, cities, park/recreation departments, and counties to purchase their desired FieldTurf sports field, Beynon running track, or Beynon court. The following steps will be used to market the Equalis Group contract:

- Corporate Top Down Instruction to incorporate EQUALIS GROUP into sales presentations.
- Continued Education for the nationwide Beynon and FieldTurf sales teams and regional Vice President Team
- SmartBuy-Dedicated Team to Market and Manage EQUALIS GROUP Contract
- Promoting EQUALIS GROUP Contract to Municipalities
- · Print Advertising and direct mailing
- Trade Show attendance
- Electronic, Web, and Social Media site advertising

FieldTurf is aware that the marketing success depends on communicating the contract's value, knowing the contract thoroughly, and communicating the proper use of contracted products and services to end user.

FieldTurf's GREEN Initiatives

Leadership in Energy and Environmental Design

The Leadership in Energy and Environmental Design (LEED®) Green Building Rating System™ represents the U.S. Green Building Council's effort to provide a national standard for what constitutes a "green building." It is utilized as a design guideline and certification tool for architects and designers seeking to develop high-performance, sustainable buildings.

The ability to be flexible allows LEED to evolve, taking advantage of new technologies and advancements in building science while prioritizing energy efficiency and CO₂ emissions reductions

The rating system defines the requirements, by category, to achieve each prerequisite and voluntary point. Projects earn one or more points toward certification by meeting or exceeding each credit's technical requirements. Points compute to a final score that relates to various levels of certification.



Our synthetic turf systems for athletic fields are designed to meet stringent criteria required to earn points under numerous categories of LEED v3. Based on the USGBC criteria, our products can assist architects and designers in obtaining important credits toward LEED certification.

Click here to access the USGBC website



LEED 2009 for New Construction and Major Renovations

Water Efficiency

• WE Credit 1: Water Efficient Landscaping (2 – 4 points)

Materials & Resources

- MR Credit 2: Construction Waste Management (1 2 points)
- MR Credit 3: Materials Reuse (1 2 points)
- MR Credit 4: Recycled Content (1 2 points)
- MR Credit 5: Regional Materials (1 − 2 points)

LEED 2009 Existing Buildings: Operations & Maintenance

Water Efficiency

• WE Credit 3: Water Efficient Landscaping (1 – 5 points)

FieldTurf USA, Inc. and Beynon Sports Surfaces are industry leaders in LEED certifications and environmental initiatives. FieldTurf has recycled many fields using the raw materials to create many other products including school bags, coasters and even T-shirts. The "green machine" is a patented device that physically separates the needed raw materials for re-processing and eventual integration into new products.

How FieldTurf is good for the Environment

Believe it or not, it *is* easy being green. Reducing your shower time by just one minute can save 365 gallons of water a year. Not hosing down your patio or driveway can save 960. And filling your bath tub up halfway can save 3,650. Just imagine how much water installing a FieldTurf artificial grass or synthetic turf system can save.





Actually, you don't have to imagine. Installing a FieldTurf artificial grass system for home landscaping alone can save a whopping 56,000 gallons of water per year. And on an average-sized sports field, that number skyrockets to millions of gallons per year.

When it comes to carbon footprints, there's simply no comparison between natural grass and FieldTurf artificial grass and synthetic turf systems. FieldTurf is lead free and 100% recyclable. We are a proud member of the U.S. Green Building Council and the Environmental Protection Agency's 'Greenscapes' program in addition to continuously setting new environmental standards throughout the synthetic turf industry.



City of Chino Hills, CA

Even Greener than it looks

By choosing FieldTurf artificial turf, you're becoming part of an environmental movement that not only saves clean drinking water, but also:

- Eliminates impact on water resources
- Eliminates the use of billions of pounds of harmful pesticides, fertilizers, fungicides and herbicides, used on natural grass, that can run off into ground water
- Significantly lowers the use of natural gas and other fossil fuels needed to produce lawn care chemicals
- Eliminates fuel-powered mowing, aerating, and re-seeding. Gas-powered lawn mowers alone can cause as much pollution in one hour as 10 cars. FieldTurf systems save millions of gallons of gas a year.
- Eliminates grass clippings that are among the biggest landfill contributors to the greenhouse effect. During the summer months, clippings alone can account for nearly half of a community's waste.
- Drastically lowers the use of paper and plastic products that support maintenance
- Removes millions of tires from landfill sites each year
- Can contribute toward numerous <u>Leadership in Energy and Environmental Design (LEED) credits</u>
- Is less likely to provoke asthma or allergy attacks
- Is not a breeding ground for the MRSA (staph) bacteria



We Even Recycle...

When a FieldTurf installation finally comes to the end of its long life – it continues to help our planet. FieldTurf is 100% recyclable, and we were the first company in the industry to remove entire systems and recycle them. FieldTurf systems have become "new" materials for:

- School bags
- Batting cages
- Barn mats
- Top dressing for natural grass
- Lining for highway barrels and backing for road bases
- Tote bags
- T-shirts



FieldTurf is safe for the entire family

Proven Safe for the Environment

The environmental benefits of artificial grass have been well documented for years. Hundreds of studies have been completed to discover the truth about any potential risks of artificial turf. Government health ministries and environmental bodies around the world have commissioned extensive research. So have world health organizations, leading universities and independent scientific committees. Elected officials have reacted to the concerns of their constituents by commissioning studies to get the facts – and each time artificial turf has been found to be safe.

Occasionally, groups opposed to artificial turf systems will use creative tactics to make it seem like it they are unsafe or untested – this simply is not true. There has been extensive testing, and ample research is available. You can read what the experts have to say in independent testing, studies and reports on the potential health and environmental impact of artificial turf by <u>downloading this collection of the actual research and conclusions</u>.

How Beynon is good for the Environment



Beynon Sports Surfaces is committed to not only living up to environmental standards, but exceeding them. We lead the industry in research and development to bring our clients the most environmentally friendly products available by using natural polyols and renewable resources as well as removing hazardous materials.

Every product designed and manufactured and every athletic surfacing and running track system installed by Beynon Sports Surfaces contains no heavy metals, by design. This means that every product formulated by Beynon Sports Surfaces is zero-mercury or mercury free.

Our eco-components and research and development initiatives include:

- 100% SOLIDS PRIMER A two-component primer formulated for use on concrete substrates. Zero solvents are added. The primer is based on a new technology utilizing cashew oil.
- ALIPHATIC COATINGS Beynon Sports Surfaces manufactured and supplied coatings exceed all federal and state regulations for volatile organic compounds (VOC).
- 100% SOLIDS 1-C SPRAY Beynon Sports Surfaces is the only manufacturer to supply a 100% solids structural spray, thus eliminating exposure to solvents.
- WATER-BASED 1-C SPRAY A superb polyurethane spray coating for use in the application of texturing layers
 with no free isocyanate. Made without harmful chemicals, it's ideal for use around turf fields and enclosed areas
 BEYPUR 160. The best way to improve times and the environment.
- BEYPUR 250 2-C urethane utilizing natural-based polyols for bio-based polyurethane formulations.
- WATER-BASED 2-C INDOOR COATING Odorless and solvent-free indoor coating for gymnasium and fieldhouse systems.
- 2-C URETHANES Formulated without heavy metals to create an eco-friendly and non-hazardous system.
- POLYTURF PAD AND POUR LEED® CERTIFIED SYSTEM LEED is a rating system developed by the U.S. Green Building Council to set a benchmark for the design, construction, and operation of high-performance green facilities. PolyTurf Pad and Pour was designed specifically for this market.

Environmental Partners

Beynon Sports Surfaces maintains its awareness in the green market place by being actively involved with organizations such as:

- USGBC (US Green Building Council)
- ASTM (American Standard testing Methods)
- FSCT (Federal Society of Coatings Technology)
- ACS (American Chemical Society)
- SPE (Society of Plastic Engineers

It's time for...

FieldTurf TotalCare

With over 7,000 fields in the ground customers can benefit from FieldTurf's unmatched expertise and advanced technology to find the most economical method to replace their existing turf system. Let our experts evaluate your field and give you economic options you can live with.

FieldCare is the complete package. Our comprehensive program helps you



save money and ensure maximum performance on your field replacement.

Here's how it works:

Field Removal

Our objective is simple - remove the maximum amount of infill at the lowest cost to you.

Base Remediation

Our team of experts will help determine if any base remediation is necessary.

Field Replacement

Only the best materials go back in to the field. Our assessment will help determine how much of the existing infill can be reused and how much, if any, cleaning of the infill is necessary. To find out more about this program, check out the FieldTurf Infill Renewal guidelines.

Comprehensive Maintenance

The TotalCare program includes an 8-year service plan of 2 visits per year from our FieldCare team. This maintenance includes deep grooming and field rejuvenation

Please See: Technical Proposal - FieldTurf USA, Inc. - 12.1.1 - SmartBuy National Flier

Please See: Technical Proposal – FieldTurf USA, Inc. – 12,1.1 – FieldTurf LEED Certification

Please See: Technical Proposal - FieldTurf USA, Inc. - 12.1.1 - FieldTurf Innovation

Please See: Technical Proposal - FieldTurf USA, Inc. - 12.1.1 - FieldTurf Total Care

12.2. Additional Offerings

12.2.1.

Other Capabilities. Identify and describe any other products and/or services your company offers outside the primary scope of this RFP that can be made available to Members. Any products or services offered in this section will only be considered if pricing in offered in Attachment B — Cost Proposal in accordance with the directions provided in RFP Section 2.3 Cost Proposal & Pricing Template.

FieldTurf FINANCIAL – Municipal Financing options.

FieldTurf Financial offers FieldTurf clients customized financing through TCF Capital Solutions. Our mission is to provide overall fiscal financing solutions to help you achieve your unique budget objectives and meet fiscal requirements. We aim to provide our clients the opportunity to use and own a premium artificial turf system with monthly payment and tailored financing solution to meet your needs. FieldTurf has chosen to work with TCF Capital Solutions, a leader in financing, to provide customized and comprehensive budget and payment solutions for FieldTurf products and projects.

Please See: Technical Proposal - FieldTurf USA, Inc. - 12.2.1 - Zero Percent Financing Fliers





Construction Site Work

New Construction – Sq. foot/yard pricing is for supply and installation of sports surfacing only. FieldTurf is prepared to offer turn-key solutions for the construction of the base of running tracks, courts, indoor flooring projects and fields through use of RS Means. The best value pricing for base or civil work is obtained through this costing method.

Site work or new construction may include but is not limited to: removal and disposal of existing sports surface, lighting, demolition, excavation, rock base aggregate, top rock, asphalt, concrete, sidewalks, turf shock absorption underlayment such as e-layer or padding, tie in to existing drainage, drainage systems, conduits, fencing, crack repair, asphalt repair, etc. which can be purchased through RS MEANS.

RS MEANS is self-contained and consists of a turn-key solution that includes a complete line-item listing of all the products, supplies, material, equipment, services, accessories and options with their description, specification, terms, conditions and associated pricing for each item, sub-assemblies and/or assemblies. FieldTurf reserves the right to offer a discount or "adjustment down" to the RS MEANS calculation to account for volume discounts or to stay within standard market pricing.

Field Maintenance Options:

Service contract options for the items included in FieldTurf's proposal:

FieldTurf FieldCare 1:

1 Yr. Contract – 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)

• FieldTurf PureCare:

PureCare 1 year- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.

Beynon:

Beynon service contract options can be customized to fit each individual customers needs. Beynon Sports is committed to providing customers the highest level of workmanship and customer service. Beynon stands behind our products and the experience of working with Beynon Sports. It is our goal that each client that utilizes a sports surface or athletic surfacing component designed and manufactured by Beynon Sports be 100% satisfied. Any deficiencies in providing the highest level of service will be addressed immediately.

Beynon Sports employees are committed to diligently executing each of our duties thoroughly and conscientiously. Our highly skilled professionals design, engineer, manage and service each project, and we carefully ensure that our products meet your unique specifications from beginning to end



Fieldcare 1	1 Yr. Contract – 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)
Fieldore F	5 Yr. Contract – 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)
Fieldcare 5	
Fieldcare 8	8 Yr. Contract — 2 Visits per Year (Continental US only, excludes Alaska and Hawaii). FieldCare is a national maintenance program geared towards making FieldTurf synthetic turf field systems perform at their optimal level for even longer. FieldTurf's FieldCare Maintenance Program will support years of consistent, high performance to your field and let you maximize your investment. Consult with your FieldCare Service Manager to find the FieldCare program that's right for you. (Additional charges may apply for alternate infill fields)
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	PureCare 1 year- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning. Cark infill replanishment (may 1 supersack of cark
PURE CARE 1	perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.
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PureCare 5 years- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.

PURE CARE 5

PureCare 8 years- (3 times a year) Field Assessment summary, infill depth measurements, select warranted seam and inlay repairs (not to exceed 8), perimeter debris cleaning, Cork infill replenishment (max 1 supersack of cork at1500lbs per year across the 3 visits) if necessary for infill topdressing material, field infill decompaction (only if needed), field magnet sweeping for metal debris, surface temperature reading, static brush in multiple directions to redistribute infill, application of Anti-static spray during and after maintenance service (5 bottles ber session). G-Max testing: one per year to be performed right after 2nd maintenance visit.

Technology Advancement:

GENIUS

PURE CARE 8

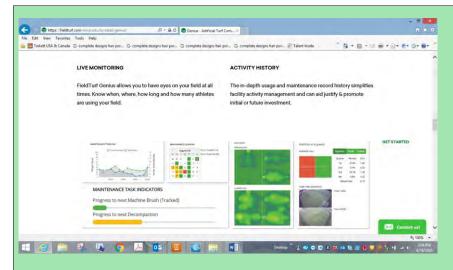
The future has arrived! Introducing FieldTurf Genius, powered by Intelligent Play. This game-changing technology is designed to help maximize the longevity, playability, and safety of your sports field. As well as allow you to track maintenance, plan more efficiently and monitor usage. Imagine a sports field that could automatically track the number of athletes playing, hours of use, and send maintenance alerts when needed. Imagine that it could then deliver in depth reporting on executed

HOW DOES IT WORK? Two sensors are mounted to the facility lights or stadium press box and automatically process and convert the recordings into anonymous data for analysis. Through advanced computer vision and deep learning algorithms, live field participation is translated into tangible data.

maintenance and usage, allowing you to optimize scheduling, utilization, and care.







FIELDCLEANSE SANITIZATION PROGRAM

The FieldCleanse Program, part of FieldTurf's multi-pronged service platform, is designed to increase safety measures for our clients and their athletes. FieldTurf, which for over 25 years has been recognized as the leader in artificial turf and player safety is proud to introduce the FieldCleanse program designed to elevate the cleanliness standards of our fields and to meet the new health and safety challenges presented by the current **CORONAVIRUS** (**COVID-19**) pandemic environment. This multi-faceted approach includes our standard guidance for Brushing, Aerating, Raking and Sweeping along with new options for those who want to sanitize their turf fields.

EPA APPROVED CORONAVIRUS (COVID-19) SANITIZER

FieldTurf's NEW FieldCleanse program will help deep clean your surface to combat COVID-19. Utilizing an EPA approved coronavirus sanitizer: mPerial ™, by MPact™ Environmental Solutions, LLC, which confirms results that demonstrates the ability of the mPact™ technology to prevent and protect against the spread of the COVID-19 Virus.

MPERIAL PRODUCT DETAILS:

- EPA registered, FDA compliant
- EPA Registration #: 10324-59-83129

Please See: Technical Proposal – FieldTurf USA, Inc. – Section 4.1.14 – FieldCare

Please See: Technical Proposal – FieldTurf USA, Inc. – Section 12.2.1 – PureCare

Please See: Technical Proposal – FieldTurf USA, Inc. – Section 12.2.1 - FieldTurf Genius

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 12.2.1 - FieldCleanse



Section 13. Partnering with Sourcing Alliance

13.1. Bidder Organizational Structure & Staffing of Relationship

13.1.1.

Primary Point of Contact for Sourcing Alliance/Equalis Group. Who is the individual that will serve as Sourcing Alliance/Equalis Group's primary point of contact for developing and implementing a go-to-market strategy to increase Program participation by local governments and educational institutions across the country? Include the individual's name, title, a description of their role, and a resume or biography.

Eric Fisher

Director of Sales- SmartBuy



19600 SW 129th Avenue Suite A Tualatin OR 97062 United States Tel: +1 503 563 6395

Other: +1 888-209-0065 Mobile: +1 503-708-6548 Fax: +1 503-692-8659

Email: Eric.Fisher@smartbuycooperative.com

www.smartbuycooperative.com

Description of role:

Eric Fisher is the SmartBuy Director of Sales and has over twelve years of experience in selling cooperative purchasing contracts. Eric is responsible for sales, marketing, and training of FieldTurf, Beynon, and Tarkett sales team on procedures to incorporate cooperative purchasing sales strategies to municipalities. Eric acts as a liaison between municipal customers, sales team members, and cooperative purchasing agencies and is committed to promoting the Equalis Group contract.

SmartBuy is the dedicated Cooperative Purchasing Division of FieldTurf/Beynon. With over 30 years of combined experience and \$500 million revenue in cooperative purchasing, the SmartBuy team has enabled hundreds of municipalities including public schools, colleges, universities, cities, park/recreation departments, and counties to purchase their desired FieldTurf sports field, Beynon running track, or Beynon court.

13.1.2.

Key Staff. Provide the names, roles, and tenure with the company of other key staff members who will be working with Sourcing Alliance/Equalis Group in such areas as sales management, field sales, marketing, collateral development and approval, accounting, and reporting.

Eric Fisher

Director of Sales- SmartBuy



19600 SW 129th Avenue Suite A Tualatin OR 97062 United States





Tel: +1 503 563 6395 Other: +1 888-209-0065 Mobile: +1 503-708-6548 Fax: +1 503-692-8659

Email: Eric.Fisher@smartbuycooperative.com

www.smartbuycooperative.com

Description of role:

Eric Fisher is the SmartBuy Director of Sales and has over twelve years of experience in selling cooperative purchasing contracts. Eric is responsible for sales, marketing, and training of FieldTurf, Beynon, and Tarkett sales team on procedures to incorporate cooperative purchasing sales strategies to municipalities. Eric acts as a liaison between municipal customers, sales team members, and cooperative purchasing agencies and is committed to promoting the Equalis Group contract.

SmartBuy is the dedicated Cooperative Purchasing Division of FieldTurf/Beynon. With over 30 years of combined experience and \$500 million revenue in cooperative purchasing, the SmartBuy team has enabled hundreds of municipalities including public schools, colleges, universities, cities, park/recreation departments, and counties to purchase their desired FieldTurf sports field, Beynon running track, or Beynon court.

Description of role:

Sarah Morehead 16 years with FieldTurf. Responsible for cooperative purchasing proposal contract compliance, site work compliance, and daily operations of SmartBuy team. Sarah Morehead is also responsible for the proposal, bid compilation and pricing aspects of the program.

Sarah Morehead

Director of Operations- SmartBuy



19600 SW 129th Avenue Tualatin OR 97062 United States Tel: +1 503 563 6390

Other: +1 888-209-0065 Mobile: +1 503-267-0165 Fax: +1 503-692-8659

Email: Sarah.Morehead@smartbuycooperative.com

www.smartbuycooperative.com

Description of role:

Anna Wilson has been with FieldTurf for 2 years, and is responsible for reporting, contract documentation and any additional client needs, Anna has several years of experience with customer care.

Anna Wilson

SmartBuy Project Administrator II





19600 SW 129th Avenue Suite A

Tualatin OR 97062

United States

Tel: +1 (503) 729-3734

Other: Mobile: Fax:

Email: Anna.Wilson@smartbuycooperative.com

Lesley Miles

SmartBuy Project Administrator



19600 SW 129th Avenue Suite A

Mobile: +1 503-530-9725

Email: <u>Lesley.Miles@smartbuycooperative.com</u>

www.smartbuycooperative.com

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Ross Hinrichs

SmartBuy Project Manager



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Ross and Lesley and responsible for sending proposal, submittals and other information to owner's and have eleven (11) years combined experience doing so.



Accounting: Christapor Papazian AP & AR Manager



Tarkett Sports 7445 Cote-de-Liesse Road Suite 200 Montreal Quebec H4T 1G2 Canada

+1 514 375 2616 Mobile: <u>+1 514-248-0296</u> Other: <u>+1 800 724 2969 Ext. 2616</u>

Fax: +1 514-340-0857

christapor.papazian@tarkett.com Email: christapor.papazian@tarkettsports.com

Executive Team:

Eric Daliere- President Marty Olinger- VP Sales Drew Beynon- COO

Please See: Technical Proposal – FieldTurf USA, Inc. – Section 13.1.1 - Executive Resumes

Organizational Chart. Provide an organizational chart describing the roles and reporting relationships of senior 13.1.3. management and departments or divisions within your company.

Please See: Technical Proposal - FieldTurf USA, Inc. - Section 13.1.3 - General Org Chart SmartBuy

Sales Organization. Provide a description of your sales organization, including key staff members, the size of the organization, in-house vs. third-party sales resources, geographic territories, vertical market segmentation, segmentation 13.1.4. by account size, inside sales, field sales, and how sales representatives are compensated (e.g., on gross revenue, profitability, or some other formula).

Years in Business: FieldTurf: 30 Years Years in Business: Beynon: 40 Years

Average Employees Full time:

FieldTurf Full time employees- 270

FieldTurf and Beynon Sales in house sales teams cover the entire United States. See the geographic territories below.



Sales Force

Turf Sales Representative

STATE	REPRESENTATIVE/DISTRIBUTOR	REGIONAL VP	INSTALLER
Alabama	Josh Keown	Jamie MacDonald	RS Global
Alaska	Donny Jones		Beyond The Turf
Arizona	Donny Jones		RS Global
Arkansas	David Ross	Chuck Bailey	RS Global
California	Tim Coury/Andrew Rowley	у	FieldTurf Construction
Colorado	Jed Easterbrook	Chuck Bailey	RS Global
Connecticut	Andrew Dyjak	Perry DiPiazza	Beyond The Turf
Delaware	John McShane	Jim Shanahan	LandTek
Florida	Chris Wedge	Jamie MacDonald	RS Global
Georgia	Josh Keown	Jamie MacDonald	Turf Dogs
Hawaii	Donny Jones/Andrew Rowley		FieldTurf Construction
Idaho	Jed Easterbrook	Chuck Bailey	FieldTurf Construction
Illinois	Jonathan Huard	Jim Knazek	International Sports Surfaces
Indiana	Blake Centers	Jim Knazek	Beyond The Turf
Iowa	Brian Kramer	Jim Knazek	MidWest FieldTurf
Kansas	David Ross	Jim Knazek	Kerr Athletics
Kentucky	Bill Bamber/Patrick Zeni	Jim Shanahan	RS Global
Louisiana	Bryan Cox	Chuck Bailey	RS Global
Maine	Northeast Turf	Perry DiPiazza	Beyond The Turf
Maryland	John McShane	Jim Shanahan	Beyond The Turf



Massachusetts	Andrew Dyjak	Perry DiPiazza	Beyond The Turf
Michigan	Blake Centers	Jim Knazek	Beyond The Turf
Minnesota	Brian Kramer	Jim Knazek	FT Install Group
Mississippi	Josh Keown	Jamie MacDonald	RS Global
Missouri	David Ross	Jim Knazek	Kerr Athletics
Montana	Jed Easterbrook	Chuck Bailey	RS Global
Nebraska	Brian Kramer	Jim Knazek	MidWest FieldTurf
Nevada	Tim Coury/Andrew Rov	wley	FieldTurf Construction
New Hampshire	Northeast Turf	Perry DiPiazza	Northeast Turf
New Jersey	Perry DiPiazza		LandTek
New Mexico	Jed Easterbrook	Chuck Bailey	RS Global
New York	LandTek/Chenango	Perry DiPiazza	LandTek/Chenango
North Carolina	Donnie Suttles	Jamie MacDonald	Turf Dogs
North Dakota	Brian Kramer	Jim Knazek	RS Global
Ohio	JC Field	Jim Knazek	Northeast Turf
Oklahoma David Ross		Chuck Bailey	RS Global
Oregon	Steve Coury		FieldTurf Construction
Pennsylvania	Patrick Zeni/Bill Bamber	Jim Shanahan	LandTek
Rhode Island	Northeast Turf	Perry DiPiazza	Northeast Turf
South Carolina	Donnie Suttles	Jamie MacDonald	Turf Dogs
South Dakota	Brian Kramer	Jim Shanahan	MidWest FieldTurf
Tennessee	Neil O'Donnell	Jim Knazek	RS Global
Texas	Bryan Cox	Chuck Bailey	RS Global
Utah	Jed Easterbrook	Chuck Bailey	RS Global



Vermont	Andrew Dyjak	Perry DiPiazza	Beyond The Turf
Virginia	John McShane	Jim Shanahan	Beyond The Turf
Washington	Donny Jones		FieldTurf Construction
West Virginia	Patrick Zeni	Jim Shanahan	Northeast Turf
Wisconsin	Blake Centers	Jim Knazek	FT Install Group
Wyoming	Jed Easterbrook	Chuck Bailey	RS Global

Track Sales Representatives

STATE	REPRESENTATIVE/DISTRIBUTOR	
Alabama	Mike Smoak	
Alaska	Gary Logsdon	
Arizona	Greg Hull	
Arkansas	Dennis Regan	
California	Jeff Dickey	
Colorado	Dennis Regan	
Connecticut	Tom Mitchell	
Delaware	Drew Beynon	
Florida	Mike Smoak	
Georgia	Mike Smoak	
Hawaii	Gary Logsdon	
Idaho	Gary Logsdon	
Illinois	Bill Teten	
Indiana	Jim Dotson/ Archie Golas	
lowa	Bill Teten	
Kansas	Dennis Regan	
Kentucky	Jim Dotson/ Archie Golas	
Louisiana	Bob Strano	
Maine	Tom Mitchell	
Maryland	Drew Beynon	
Massachusetts	Drew Beynon	
Michigan	Jim Dotson/ Archie Golas	
Minnesota	Bill Teten	
Mississippi	Bob Strano	
Missouri	Dennis Regan	
Montana	Gary Logsdon	





Nebraska	Bill Teten	
Nevada	Greg Hull	
New Hampshire	Tom Mitchell	
New Jersey	Tom Mitchell	
New Mexico	Greg Hull	
New York	Tom Mitchell	
North Carolina	Mike Smoak	
North Dakota	Bill Teten	
Ohio	Jim Dotson/ Archie Golas	
Oklahoma	Dennis Regan	
Oregon	Gary Logsdon	
Pennsylvania	Tom Mitchell	
Rhode Island	Tom Mitchell	
South Carolina	Mike Smoak	
South Dakota	Bill Teten	
Tennessee	Mike Smoak	
Texas	Bob Strano/ Doug Wilson	
Utah	Greg Hull	
Vermont	Tom Mitchell	
Virginia	Drew Beynon	
Washington	Gary Logsdon	
West Virginia	Jim Dotson/Archie Golas	
Wisconsin	Bill Teten	
Wyoming	Gary Logsdon	

Authorized Third Party Sales teams:

FieldTurf Authorized Turf Distributors:

- FieldTurf USA, Inc.
- The Landtek Group, Inc.
- Chenango Contracting, Inc.
- MidWest FieldTurf
- Deluxe Athletics
- FieldTurf Northwest

FieldTurf Authorized Subcontractors/Installers include but are not limited to:

- Beynon Sports Surfaces
- Tarkett Indoor
- EasyTurf





- Sportsfield Specialties
- Brock Industries
- Renner Sports Surfaces
- American Athletic Court Inc
- The Landtek Group
- Clark Companies
- · Chenango Contracting
- · ELA Group, Inc
- Hinding Tennis
- Halecon,
- FieldTurf Northwest
- Deluxe Athletics
- King Sports
- Ace Tennis
- Maser Consulting
- Sports
- NIDY
- Mammoth Turf
- Vasco
- Shaker Flats
- Cape and Island
- Midwest FieldTurf
- Mountain West
- RS Global
- Beyond the Turf
- Kerr Athletics
- Desso
- Crafco

13.1.5.

Five (5) Year Sales Vision & Strategy. A piggybackable Group Purchasing Agreement with Sourcing Alliance/Equalis Group provides your company with an opportunity to win new and renew existing local government and educational institution business through an exemption to the traditional bid/RFP process. In other words, public sector entities that want to purchase your company's products and services can do so without having to conduct a bid or RFP. Describe your company's vision and strategy to leverage a piggybackable Group Purchasing Agreement with Sourcing Alliance/Equalis Group to win and retain local government and educational institution business over the next five (5) years.

FieldTurf USA, Inc. is very familiar with how to successfully market or leverage cooperative purchasing contracts to a variety of public and private institutions.

Immediately upon award, FieldTurf will begin marketing the Equalis contract. These steps include but are not limited to:



- FieldTurf Smart Buy Division explain to current and future EQUALIS members the value and benefits
 on Contract Selling. Attend requested board meetings, council meetings, etc as part of our team to
 provide owners complete procurement information and opportunities for their sports surfaces project.
- Provide familiarity/knowledge of member cooperative procurement options.
- Include FieldTurf logo, product information, and when applicable, project. Testimonies and articles in the EQUALIS cooperative marketing literature and brochures and website.
- · Attendance of national and local conferences promoting partnership.
- Integrate current subcontractors and architects into the EQUALIS fold by explaining the value-added nature of the contract highlighting:
 - a) Its simplicity and ease of use.
 - b) Its defined, preferential pricing
 - c) Its proven potency in the marketplace
 - d) Which entities have used it and why
 - e) Attend customer/ client meetings to promote the EQUALIS contract in conjunction with architects/ subcontractors
 - f) Demonstrate (through sales figures and other data) the current success of the contract and its potential to grow with continued understanding and participation. Many subs and architects do not fully realize the potential of the contract- our job is to change that.

FieldTurf Marketing Plan for Equalis:

Below are several sections that describe the strategic steps FieldTurf/Beynon/SmartBuy will use to market the EQUALIS contract:

Information About SmartBuy:

SmartBuy is the dedicated Cooperative Purchasing Division of FieldTurf/Beynon. With over 25 years of combined experience and over 1 Billion revenue in cooperative purchasing, the SmartBuy team has enabled hundreds of municipalities including public schools, colleges, universities, cities, park/recreation departments, and counties to purchase their desired FieldTurf sports field, Beynon running track, or Beynon court. The following steps will be used to market the EQUALIS contract:

- Corporate Top Down Instruction to incorporate EQUALIS into sales presentations.
- Continued Education for the nationwide Beynon and FieldTurf sales teams and regional Vice President Team
- SmartBuy-Dedicated Team to Market and Manage EQUALIS Contract
- Promoting EQUALIS Contract to Municipalities
- Print Advertising and direct mailing
- Trade Show attendance
- Electronic, Web, and Social Media site advertising

FieldTurf is aware that the marketing success depends on communicating the contract's value, knowing the contract thoroughly, and communicating the proper use of contracted products and services to end user.

FieldTurf and Beynon have developed unique partnerships throughout the US enabling us to serve all of our clients in all 50 states and abroad. In addition, FieldTurf USA, Inc has a dedicated Cooperative Purchasing Team. The team consists of: SmartBuy Sales Director Eric Fisher, Operations Director Sarah Morehead, Project Manager Ross Hinrichs and Project Administrator I Lesley Miles and Project Administrator II Anna Wilson. Eric Fisher is responsible for implementing sales strategies, attending lunch and learns and educating the FieldTurf and Beynon Sales Personnel. Sarah Morehead is responsible for the proposal, bid compilation and pricing aspects of the program. Ross and Lesley and responsible for sending proposal,



submittals and other information to owner's and have eleven (11) year's combined experience doing so. Anna is responsible for reporting, contract documentation and any additional client needs, Anna has several years of experience with customer care.

Sarah Morehead has more than twelve years of experience in cooperative purchasing. Eric Fisher has over eight years' experience in cooperative purchasing. Our division has generated more than 1 Billion dollars in total co-op contracts resulting in approximately 10 million dollars in revenue for cooperative purchasing agencies.

The FieldTurf Cooperative Purchasing "SmartBuy" Division Team has worked with many cooperative state agencies successfully to market, educate and guide municipal members in their purchase FieldTurf synthetic fields.

SECTION A:

Sales teams work with Equalis member regarding project scope of work, sports surfacing products, budget, and time frame. FieldTurf and Beynon project managers generate customer proposals with relative EQUALIS pricing and language. Customer reviews and approves proposal and then issues a PO to FieldTurf. Simple, legal, quick process to meet the customer's needs.

SECTION B:

SmartBuy is the dedicated full time, Cooperative purchasing division for FieldTurf/Beynon. Eric Fisher, SmartBuy Director of Sales, is responsible for working with the FieldTurf Marketing and Sales Divisions to personally implement sales strategies with municipalities and to educate the FieldTurf and Beynon Sales personnel. Eric is committed to marketing the Equalis contract.

SECTION C: The marketing plan will be managed by SmartBuy in the Tualatin, Oregon office. SmartBuy works nationwide to EDUCATE THE FIELDTURF AND BEYNON SALES TEAMS.

There is absolutely a stated corporate commitment to using the Equalis Contract. The CEO of FieldTurf will require that the turf and track sales teams promote Equalis in their sales presentations. SmartBuy already has a sales team education process in place and processes in place to handle a high volume of Cooperative Purchasing projects through EQUALIS.

SmartBuy has substantial resources committed to marketing the Equalis Contract including the power of the entire FieldTurf corporate marketing division which puts us in the position to:

- Explain EQUALIS contractual language to EQUALIS members so <u>all</u> parties are on the same page.
- Explain the "who/ what/ when/ where/ why" with sales forces and EQUALIS members to successfully land EQUALIS based accounts.
- Market at trade shows with EQUALIS.
- Generate co-branded fliers.



- Sponsor & attend events to get in front of EQUALIS clients. Attend requested board meetings, council
 meetings, etc as part of our team to provide owners complete procurement information and
 opportunities for their sports surfaces project.
- Provide familiarity/knowledge of member state's cooperative procurement options.

Print Advertisements:

FieldTurf advertises in several industry nationwide publications and in over 30 state/regional publications. Our typical advertising budget exceeds \$120,000 annually.

FieldTurf & Beynon Print Advertising

☐ American Football Montl	hly	
☐ Athletics Administration		
☐ Athletic Business		
☐ Athletic Management		
☐ Coach & Athletic Director	r	

FieldTurf advertises in all major industry publications including:

□ Coaching Management□ Collegiate Directories

☐ Government Recreation & Fitness

□ Park & Recreation Business□ Recreation Management

☐ Sportsfield Management

In addition to these nationwide publications, FieldTurf advertises in over 30 state/regional publications. Our typical advertising budget exceeds \$120,000 annually.

Trade Shows

FieldTurf attends well over 200 trade shows per year nationwide. At each of these shows FieldTurf makes our best efforts to educate potential clients about the benefits of using EQUALIS.

Our Equalis program managers will personally attend a large number of the shows as well.

Alabama Athletics Directors (AHSAA) Mississippi Coaches Ass. (MACA)

Florida Educational Facility Planners Ass. (FEFPA)

Arizona Park and Rec (AZPRA)

Florida Recs and Park Ass. (FRPA)

Texas Ass of School Administrators & Boards

American School Business Officials (ASBO)

NFHS - National HS ADs

NSBA - National School Boards Show

NABC - Basketball Coaches

NIRSA - Intramural & Recreation

NACDA - National AD Show

NACO - National Association of Counties

NIGP - National Govt Purchasing

ICMA - International County Mgmt

ASLA - American Society of Landscape Architects

NRPA - National Park & Rec



ABKA - Pet Care Services

ASBO - American School Business Officials

NLC - National League of Cities

TES - Education Show

Greenbuild

Athletic Business

Home Builders Show

Golf Industry Show

AASA - American School Administrators

VASBO - Virginia School Business Officials

ECAC - Eastern Collegiate Athletic Conference

WADA - Wisconsin AD Show

National Soccer Coaches Association of America

Home Builders Show

NATIONAL INTRAMURAL-RECREATIONAL

SPORTS ASSOCIATION

Stadia Expo

NJCM - New Jersey Conference of Mayors

CADA - Colorado Athletic Directors Association

IADA - Illinois Athletic Director's Association

Bovs & Girls Club

Virginia Association of School Business Officials

National High School Athletic Coaches Association

San Angelo Football Clinic

Facilities Operators Conference

MD/DC ASBO

Council of Educational Facility Planners Intl.

NJSLM - NJ State League of Municipalities

TPSCA - Texas Private School Coaches Association

FAC - FLORIDA ASSOCIATION OF COUNTIES

OSBA - OHIO SCHOOL BOARD ASSOCIATION

CCM - CONNECTICUT CONFERENCE OF

MUNICIPALITIES

Texas High School Coaches Association

Arkansas High School Coaches Association

KANSAS ASSOCIATION OF SCHOOL BOARDS

All-Star Sports Week

GRPA - Georgia Recreation & Park Association

OCA - Oklahoma Coaches Association

PSBA - Pennsylvania School Boards Association

CRPA - Connecticut Recreation & Parks Association

SBE - School Building Expo

PRPS - Pennsylvania Recreation & Park Society

NACO - National Association of Counties

WASB - Wisconsin State Education Convention

IASB - Illinois Association of School Boards

PRPS - Pennsylvania Recreation & Park Society

National Institute of Governmental Purchasing

Home Builder's Show

Pet Care Services Association Convention & Expo

Greenbuilders 2010

ASLA - American Society of Landscape Architects



Directors of Athletic Directors of New Jersey

NJRPA - New Jersey Park and Rec

NJASLA - NJ Landscape Architects

IIAAA - Indiana ADs

MIAAA - Missouri Athletic Directors

NMAA - New Mexico Activities Association

ASBO MD/DC Maryland

Eastern Collegiate Athletic Conference (ECAC)

International County Management (ICM)

National Parks & Rec (NRPA)

Florida Ass. of School Business Officials (FASBO)

Alberta Recreation and Park Association

Louisianna AD (LHSAA)

Wisconsin State Education Convention

National HS AD Show (NFHS/NIAAA0

Colorado Assocaition of School Boards (CASB)

United States Speciality Sports Association (USSSA)

International Homebuilders Show (NAHB)

National Soccer Coaches Convention (NSCAA)

NJ Landscape Architects (NJASLA)

Golden Triangle Coaches Clinic

Kansas Parl and Rec (KRPA)

Minnesota AD (MIAAA)

Kansas Athletic Administrators (KIAAA)

Texas HS AD (THSADA)

Texas Ass of School Bus Off (TASBO)

Pennsylvania School Bus Off (PASBO)

Virginia AD

Indiana AD

Michigan AD (MIAAA)

South Dakota AD (SDIAAA)

Iowa HS AD (IHSAA)

Georgia Athletic Directors Ass (GADA)

New Jersey AD (DAANJ)

New Jersey Park and Rec (NJRPA)

California Park and Rec (CRPS)

New York State ADA (NYSAAA)

Minnesota Football Coaches Clinic (MNFCC)

California Foundation of Community Colleges

NJ School Building & Grounds Ass. (NJSBGA)

Utah Interscholastic AD Ass (UIAAA)

Maryland Park and Rec (MRPA)

Missouri AD (MIAAA)

National Intramural Rec Show (NIRSA)

Tennessee Atheltic Directors Conference (TIAAA)

California Ass. of School Business Officials

California Parks and Recreation (CARPD)

New Jersey Conference of Mayors (NJCM)

Michigan School Business Officials (MSBO)

Colorado Athletic Director (CADA)

Maryland School Business Officials (MASBO)

Illinois Athletic Directors (IADA)



Florida Athletic Directors (FIAAA)

Alberta School Business Officials (ASBOA)

Virginia Ass. of School Business officials (VASBO)

Federation of Canadian Municipalities (FCM)

National AD Show (NACDA)

Georgia Athletic Coaches Ass. (GACA)

Florida Association of Counties (FAC)

Idaho Ass. of School Adm (ISSA)

Idaho Ass. of School Principals (IASSP)

Idaho AD Ass (IDAAA)

Washington Secondary School AD Ass (WSSAAA)

Oregon Athletic Directors Ass (OADA)

Washington Ass of School Bus Officials (WASBO)

Oregon Ass of School Bus Off (OASBO)

Montana Coaches Ass. (MCA)

Oregon Schools Facilities Management (OSFMA)

NW All Sports Clinic (NWASC)

Oklahoma Coaches Association (OCA)

NAtional Ass. of Counties (NACO)

Wyoming Coaches Association (WCA)

CAAD - Connecticut Athletic Directors

SDIAAA - South Dakota Athletic Directors

VIAAA - Virginia Athletic Directors

KIAAA - Kansas Athletic Directors

PRO - Ontario Park & Rec

National School Plant Managers Association

OASBO - Ontario School Business Officials

CAIS - Connecticut Independent Schools

WFX - Worship Facilities Expo

OCAA - Ontario Colleges Athletic Association

MASBO - Missouri School Business Officials

AEMA - Athletic Equipment Managers

GACA - Georgia Athletic Coaches Association

ASBA - Arkansas School Boards

AHSADCA - Alabama HS Athletic Directors

NACBA - National Church Business

OCA - Oklahoma Coaches Association

STA - Sports Turf Association

AQLM - Quebec Municipalities

PASBO - Pennsylvania School Business Officials

CCM - Connecticut Municipalities

NJSBA

GRPA - Georgia Recreation & Parks

NLC - National League of Cities

NJSLM - New Jersey Municipalities

CASB - Colorado School Boards

KASB - Kansas School Boards

ABCA - American Baseball Coaches Association

Training Show MSBO - Michigan School Business Officials

Ontario Association of School Business Officials

MSBA - Missouri School Boards' Association



Ohio Interscholastic Athletic Administrators

Arizona Interscholastic Athletics Administrator's

Association

INDIANA SCHOOL BOARDS ASSOCIATION

WADA - Wisconsin Athletic Directors Association

APRA - Arizona Parks and Recreation Association

WFCA-Wisconsin Football Coaches Association

OSSBA - Oklahoma State School Boards Association

Kentucky High School Athletic Association

NJSBA - New Jersey School Board Association

IAPD - Illinois Association of Park Districts

TASA - Texas Association of School Administrators

VRPS - Virginia Recreation & Park Society

Georgia Association of School Facility

Administrators

Association of School Business Officials Intl.

Illinois Parks and Rec (IPRA/IAPD)

American Baseball Coaches Ass. (ABCA)

Sports Turfs Managers Ass. (STMA)

US Youth Soccer Workshop (USYSA)

IIAAA - Indiana Athletic Directors

Missouri Association of School Administrators

National Gov't Purchasing (NIGP)

MIAAA - Minnesota Athletic Directors

NABC - National Association of Basketball Coaches

MIAAA - Missouri Athletic Directors

Ohio Association of School Business Officials

FIAAA - Florida Athletic Directors

BGCA - Boys & Girls Club

NATA - National Athletic Trainers Association

NHSACA - National HS Athletic Coaches

Park and Rec Ontario (PRO)

Soccer Champions Coaches Clinic

New England Football Coaches Clinic (NEFCC)

Coalition for adequate School Housing (CASH)

Pennsylvania State AD (PSADA)

Connecticut Athletic Directors (CAAD)

National High School Athletic Coaches Ass.

National Intramural Recreation & Sports Association

PGA Merchandise Show

TASA - Texas Superintendent

NSBA - National School Boards

AIA - American Institute of Architects

NRPA - National Recreation & Park

NACDA - National AD Show

Home Builders Show

NACDA - National Athletic Directors Association

ASBO - American School Business Officials

AFCA - American Football Coaches

THSCA - Texas HS Coaches Association

NFHS - National High School Athletic Directors





American Football Coaches Association

NSBA - National School Boards Association

CPRA - Connecticut Parks & Recreation

IHRSA

AUSA - Association of U.S. Army Exposition

NABC- Indianapolis

Florida Interscholastic Athletic Administrators

SBE - School Building Expo

Stadium Managers Association

MIAAA - Michigan Athletic Directors

MRPA - Maryland Park & Rec

CADA - Colorado Athletic Directors

Council of Educational Facility Planners Intl.

MSBO - Michigan School Business Officials

AIA - American Institute of Architects

IADA - Illinois Athletic Directors

BCPRA - BC Parks & Recreation

SBE - School Building Expo

NACO - National Association of Counties

NIGP - National Government Purchasing

Athletic Business K-12 Summit

MSBA - Missouri School Boards

IASB - Illinois School Boards

IPRA - Illinois Park & Rec

FCM - Federation of Canadian Municipalities

BC Park and Rec (BCPRA)

California AD show (CSADA)

Texas High School Coaches Ass. (THSCA)

PSADA - Pennsylvania State Athletic Directors

ICMA - Intl County Management

National School Board Ass (NSBA)

FieldTurf's E-Marketing efforts are broken up into two categories:

Website-35,000 visitors per month

www.fieldturf.com

www.beynonsports.com

www.smartbuycooperative.com

http://www.fieldturf.com/smartbuy-purchasing-program/

Direct Mailing

FieldTurf has a lead database with over 20,000 potential customers. Frequent messages are sent to various customer groups – most of which contain messaging pertaining to the SmartBuy program.

Social Media:

Twitter

Facebook

Instagram



Please See: Technical Proposal – FieldTurf USA, Inc. – Section 13.1.5 - FieldTurf and Equalis Co-Branded Flier Please See: Technical Proposal – FieldTurf USA, Inc. – Section 13.1.5 - FieldTurf Equalis Sample Proposal

13.1.6. Driving Program Participation & Revenue. What geographies and vertical markets will be targeted and in what timeframe?

Upon award, FieldTurf will immediately issue a nationwide notice of award to all FieldTurf and Beynon sales team members who are already well versed on cooperative purchasing opportunities. The sales teams in turn will educate their clients on the opportunities of purchasing through Equalis. The FieldTurf and Beynon sales teams already have an established network in place to communicate directly with a vast array of municipalities such as K-12 School Districts, Colleges, Universities, Cities, Counties, Park and Recreation departments, and private institutions. As mentioned above, we also have an extensive marketing plan, marketing department, and publications in place to promote the Equalis contract.

13.1.7. Group Purchasing Agreement Deployment with Sales Team. How will the piggybackable Group Purchasing Agreement be deployed with your public sector sales team?

See answer and geographic location of sales team provided in 13.1.4.

There is absolutely a stated corporate commitment to using the Equalis Contract. The CEO of FieldTurf will require that the turf and track sales teams promote Equalis in their sales presentations. SmartBuy already has a sales team education process in place and processes in place to handle a high volume of Cooperative Purchasing projects through EQUALIS.

The sales team will incorporate Equalis in their discussions with customers. We will also provide a link to the the Equalis website on the FieldTurf/Beynon proposal to customer so the owner can have access to the Equalis due diligence information that is often required. There will also be an Equalis/FieldTurf flyer created that can be handed out at trade shows, in meetings, or e-mailed out to customers.

13.1.8. Sales Team Incentives. How will your sales team be incentivized to leverage the Sourcing Alliance/Equalis Group piggybackable Group Purchasing Agreement when pursuing public sector business?

The FieldTurf and Beynon sales teams are required to use cooperative purchasing options in every scenario possible. They are incentivized by reaching their sales goals and the Equalis contract will enable the individual sales team members to obtain and exceed their sales goals. Over the past 16 years, FieldTurf and Beynon sales teams have sold over \$ 1,214,272,430 worth of contract value through cooperative purchasing alone. This level of contract value performance is significant and is based on the fact that sales teams are incentivized to use cooperative purchasing. Equalis will be a welcomed contract for the sales team to utilize.

13.1.9. Revenue Objectives. What are your revenue objectives in each of the five (5) years of the piggybackable master agreement?

Year 1 goal: 1 million in contract value.





Year 2 goal: 2 million contract value Year 3 goal: 3 million in contract value Year 4 goal: 4 million in contract value Year 5 goal: 5 million in contract value

13.1.10.

New Business Acquisition. What is your strategy for winning new business under the Sourcing Alliance/Equalis Group exemption from traditional bid/RFP processes?

FieldTurf and Beynon already have a nationwide sales team that is educated on the cooperative purchasing experience. The sales team will be updated on the Sourcing Alliance/Equalis Group contract which they will begin to incorporate into their sales presentations immediately upon award. FieldTurf and Beynon websites will also be updated with Sourcing Alliance/Equalis Group contract information. Sales teams are required and incentivized to use cooperative purchasing contracts over the RFP option. Sourcing Alliance/Equalis Group will be specifically preferred due to their innovative cooperative purchasing approach, contractual viability, and their partnership commitment. FieldTurf will pursue new field/track/court options as well as the field replacement arena across all municipalities. FieldTurf starts the selling process early with municipalities so that we can educate the owner on the benefits of cooperative purchasing over the RFP process. This technique helps to significantly increase new business opportunities and drive more projects to cooperative purchasing and Equalis Group. We also encourage cross marketing with other Equalis vendors and customers.

13.1.11.

Existing Business Retention. What is your strategy for retaining existing business under the Sourcing Alliance/Equalis Group exemption from traditional bid/RFP processes?

FieldTurf has an extensive customer service and customer retention program designed to specifically retain our existing customers. Once a project is complete, we provide options for continued maintenance and continue the sales process so that the municipality always knows were are there for them for their future sports facility needs. We cross market internally across our product lines to ensure that the owner knows they can turn to FieldTurf for any of their future sports surfacing/construction needs. The additional perk is that we emphasize the ability for their current or future projects to be purchased through cooperative purchasing/Equalis Group so that they can purchase FieldTurf projects and services without duplicating the bid process. This allows the customer to get the product they want for the best value price and the result is FieldTurf/Beynon retain existing customers.



13.2. Sourcing Alliance/Equalis Group Administrative Fee & Reporting

13.2.1.	Administrative Fee. Sourcing Alliance/Equalis Group generates revenue as a percentage of the Winning Supplier's revenue from local government and educational institutions purchasing products and services from Winning Supplier through the piggybackable master agreement between the Winning Supplier and Sourcing Alliance/Equalis Group. The Administrative Fee is designed to align the interests of the Winning Supplier and Sourcing Alliance/Equalis Group — Sourcing Alliance/Equalis Group only generates revenue when the Winning Supplier generates revenue based on Program utilization by current and future Members. The Administrative Fee for this Program is two percent (2%) of the Winning Supplier's Program revenue, payable upon invoice issued by the Winning Supplier to participating Members. Confirm that, if selected as the Winning Supplier of this RFP process, respondent agrees to this Administrative Fee structure.	⊠ Yes □ No
On a case	by case basis, may request a reduced fee to win project, based on mutual agreement.	
	Shared Marketing Costs. Sourcing Alliance/Equalis Group will work closely with the Winning Supplier	
13.2.2.	to drive participation in the Program and will design Program marketing campaigns to current and potential Members across the country. These campaigns may include the development, production, and distribution of marketing collateral, acquiring prospect contact information, attending trade shows, and other typical marketing expenses. All out-of-pocket marketing expenses will be identified as part of the design of each marketing campaign, and each marketing campaign must be approved by both the Winning Supplier and Sourcing Alliance/Equalis Group prior to implementation. The out-of-pocket costs for each marketing campaign are split equally between the Winning Supplier and Sourcing Alliance/Equalis Group and paid to the party incurring the out-of-pocket expenses upon invoice. Confirm that, if selected as the Winning Supplier of this RFP process, your company agrees to share equally in the cost of any agreed upon out-of-pocket expenses as described herein	⊠ Yes □ No
Upon red	ceipt of award, FieldTurf USA, Inc., will decide strategy for this based on mutual agreem	ent.
•	<u> </u>	
13.2.3.	Sales & Administrative Fee Reporting. Sourcing Alliance/Equalis Group requires monthly reports detailing sales invoiced the prior month and associated Administrative Fees earned by the 15th of each month and reports detailing the prior calendar year's sales invoiced and Administrative Fees earned within thirty (30) days following the end of the calendar year. Confirm that your company will meet or exceed this reporting requirement. If your company cannot meet this reporting requirements schedule, explain why and propose an alternative time schedule for providing these reports to Sourcing Alliance/Equalis Group.	⊠ Yes □ No
Click here	to provide additional commentary, if necessary.	
13.2.4.	Sales Pipeline Reporting. Describe the types of reports and information that are available to track ongo sales pipeline activity by your company's sales team in support of joint marketing and sales campaigns your company and Sourcing Alliance/Equalis Group. What types of information and reporting can be access Alliance/Equalis Group in real time and/or on a monthly basis? What types of information and reporting can be sourcing Alliance/Equalis Group electronically on a monthly basis at minimum? Provide samples of prospepipeline reports available to Sourcing Alliance/Equalis Group.	implemented by ssed by Sourcing an be provided to secting and sales
FieldTur	f USA, Inc.'s supplemental accounting team is well-versed in the day-to-day, monthly,	quarterly and
	eporting requirements within the FieldTurf SmartBuy Cooperative Purchasing Division.	



As part of the Tarkett Group, FieldTurf USA, Inc. has the ability to produce a variety of reports including but not limited to:

- Private client lists
- Federal client lists
- National Sales (annual)
- Sales by Agency (co-op, city, state, school district, etc.)
- Quarterly sales reports by region, state, product type, etc.
- Annual Sales reports by region, state, product type, etc.
- Outstanding billings
- · Subcontractor reports and billings
- Activity reports
- Pipeline reports (upcoming project info)

In summary, FieldTurf has the capability to produce necessary reports, as needed.

FieldTurf USA would prefer to send Equalis report on a quarterly basis, as is standard for us. We have specific time cut out for reporting every quarter, and we'd like to include Equalis, to insure proficient, accurate, and timely reporting during a time when that is our sole focus.

Any report requests/questions/comments regarding reporting can be sent to Project Administrator Anna Wilson.

Anna Wilson

SmartBuy Project Administrator II

19600 SW 129th Avenue Suite A Tualatin OR 97062 United States

Tel: +1 (503) 729-3734

Email: Anna.Wilson@smartbuycooperative.com www.smartbuycooperative.com

Please See: Technical Proposal – FieldTurf USA, Inc. – Section 9.1.1 - Equalis Sample Quarterly Report





ATTACHMENT C: REQUIRED RESPONDENT INFORMATION, CERTIFICATIONS, AND ADDITIONAL DOCUMENTS SOURCING ALLIANCE/EQUALIS GROUP: SPORTS SURFACING & RELATED SOLUTIONS PROGRAM

Purpose of this Attachment C: Sourcing Alliance requires the following information about respondents ("Respondents") who submit proposals in response to any Sourcing Alliance Request for Proposal ("RFP") in order to facilitate the development of the contract with the winning supplier ("Winning Supplier"). Sourcing Alliance reserves the right to reject a Respondent's proposal if the Respondent fails to provide this information fully, accurately, and by the deadline set by Sourcing Alliance in the RFP. Further, some of this information (as identified below) must be provided in order for Sourcing Alliance to accept and consider a Respondent's proposal. Failure to provide such required information will result in a Respondent's proposal being deemed nonresponsive to this RFP.

Instructions: Provide the following information regarding the Respondent submitting the proposal. Respondents may a) complete this document in Microsoft Word by completing the form fields, print this attachment, and sign it in the designated signature areas, b) print this attachment, complete it, and sign it in the designated signature areas, or c) provide the required information and certifications (each fully re-stated from this attachment) on a separate document. It is mandatory that the information provided is certified with an original signature (in blue ink, please) from a person with sufficient authority and/or authorization to represent the Respondent. Respondents are to provide the completed and signed information and certifications in Tab 1 of the Technical Proposal submitted to Sourcing Alliance as described in RFP Section 4.2 - Format for Organization of the Proposal.

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Respondents must provide all the information outlined below

1. Sourcing Alliance RFP Name: RFP # 2020.05.2	2. Proposal Due Date: <u>July 9th, 2020</u>
3. Respondent Name: FIELDTURF USA, INC. (legal name of the entity responding to RFP)	4. Respondent Federal Tax ID # or Social Security #: 58-2330410
5. Respondent Corporate Address: 175 N. INDUSTRIAL BLVD NE CALHOUN, GA 30701	6. Respondent Remittance Address (or "same" if same as Item #5): SAME

7. Print or type information about the Respondent representative/contact person <u>authorized to answer questions</u> regarding the proposal submitted by your company:

Respondent Representative: Er

Eric Fisher

Representative's Title:

Director of Sales, Smartbuy

Address 1:

19600 SW 129TH AVENUE, SUITE A

Address 2:

City, State, Zip:

TUALATIN, OREGON 97062

Phone #:

503-708-6548

Fax #:

503-692-8659

E-Mail Address:

eric.fisher@smartbuycooperative.com

8. Print or type the name of the Representative <u>authorized to address contractual issues, including the authority to execute a contract on behalf of the Respondent, and to whom legal notices regarding contract termination or <u>breach, should be sent</u> (if not the same individual as in #7, provide the following information on each such representative and specify their function):</u>

Respondent Representative:

Eric Daliere

Representative's Title:

President

Address 1:

7445 COTE-DE-LIESSE, SUITE 200

Address 2:

City, State, Zip:

MONTREAL, QUEBEC, CANADA H4T 1G2

Phone #:

514-375-2576

Fax #:

514-340-9374

E-Mail Address:

eric.daliere@tarkettsports.com





Is this Respondent an Ohio certified Minor	ity Business Enterprise ("MBE")? Yes No X
If ves. attach a copy of current certification to r	proposal as an appendix in Tab 4 of your proposal.
10. Mandatory Supplier Certifications:	The state of the s
Sourcing Alliance may not enter into contracts wit under specific federal or Ohio statutes or regulatio that they are NOT ineligible by signing each of the	th any suppliers who have been found to be ineligible for state contracts ons. Respondents responding to any Sourcing Alliance RFP MUST certify four statements below. Failure to provide proper affirming signature condent's proposal being deemed nonresponsive to this RFP.
<u>USA, INC.</u> (insert name of the submitting Respor proposed for debarment, declared ineligible, or States Department of Labor, the United States	re shown in Item #7, above), hereby certify and affirm that <u>FIELDTURF</u> ndent shown in Item #3, above), has not been debarred, suspended, voluntarily excluded from participation in transactions by the Unites s Department of Health and Human Services, or any other federal art 98, or 45 CFR Part 76, or other applicable statutes.
Signature	DateJuly 6, 2020
	AND
 USA, INC. (insert name of the submitting Respondant local laws, rules, and regulations, including Ohio Bureau of Employment Services and the formal Not penalized or debarred from any 	public contracts or falsified certified payroll records or any other
violation of the Fair Labor Standards A	
 Not found to have violated any worker Not violated any employee discrimination 	's compensation law within the last three (3) years;
 Not have been found to have committee 	ed more than one (1) willful or repeated OSHA violation of a safety ping or administrative standard) in the last three (3) years;
	Rating of greater than 1.5 (a penalty-rated employer) with respect to
 Not have failed to file any required tale entity within the past three (3) years. 	x returns or failed to pay any required taxes to any governmental
Signature	DateJuly 6, 2020
	AND
USA, INC. (insert name of the submitting supplier	e shown in Item #7, above) hereby certify and affirm that <u>FIELDTURF</u> r shown in Item #3, above), is not on the list established by the Ohio 21.23, which identifies persons and businesses with more than one against them.
Signature	Date
	AND





ure	Emily	DateJuly 6,	2020	
Suppleme	ental Respondent Contract and Equ	ual Employment O	pportunity Information:	
A.	Provide data on Respondent en Ohio employees:	nployees both nat	onwide (inclusive of Ohio staff) and the number of	
		Nationwide:	Ohio Offices:	
	Total Number of Employees:	<u>572</u>	<u>11</u>	
	% of those who are Women:	94	1	
	% of those who are Minorities:	<u>121</u>	<u>3</u>	
В.	If you are the Winning Supplier a Members, will you subcontract a		res the provision of services to Sourcing Alliance rk?	
	□ NO -or-			
	X YES, but for less than 50% of the work -or-			
	YES, for 50% or more of the	ne work		
C.	If any part of your proposal wi information on each subcontrac	ould be performe tor (additional page	d by any subcontractors, provide the following es may be added as needed):	
	Subcontractor Name:	SEE ATTACHED	LIST OF SUBCONTRACTORS	
	Street Address 1:		The second second	
	Street Address 2:			
	City, State, Zip:	<u> </u>		
	Work to be Performed:			
	Contractors Estimated percentage of total pr (Do NOT show dollar amounts her part of the work that will be perforn	oposal to be perfore; show % of WOR	and Add'l Documents - FieldTurf USA, Inc. rmed by subcontractors: See Attached List % K sub-contractors will perform/provide). Define the paractor, 35% (site work) and Add'l Documents - FieldTurf USA, Inc.	
plemental	Subcontractor Information Subcontractor's employee information (attach additional page Vasco nationwide 117 employees, OHIO 100 employees			
	Total Number of Employees:	Nationwide: See Attached	Ohio Offices: See Attached	
	% of those who are Women:	Not Provided	Not Provided	





a contract, X Respondent will not (or) marked the requested changes and return Sourcing Alliance. (If any changes are req	e Model Contract attached to the RFP as Attachment F, and if awarded supplier will request changes to the standard language and has rned the model document with this proposal for consideration by ruested, Respondent will review those requested changes if you are the model contract language are subject to Respondent approval.)
accurately represents the capabilities and Respondent as shown in item #3, above), and the performance of services and/or provis Alliance RFP is a firm fixed price structure as primary costs. (Failure to provide the proportion proposal.)	ant representative in Item #7, above) hereby affirm that this proposal d qualifications of <u>FIELDTURF USA, INC.</u> (insert name of submitting and I hereby affirm that the cost(s) proposed to Sourcing Alliance for sion of goods covered in this proposal in response to this Sourcing as described in the Cost Proposal, inclusive of all incidental as well per affirming signature on this item may result in the disqualification of your
Signature	Date July 6, 2020
14. Additional Documents:	
Sourcing Alliance makes every attempt to meet the documents included in this section are intended procurement requirements of other states outside of the states outside o	ne varying legal requirements of public agencies across the country. The I to give our contracts the broadest geographic reach by meeting the of Ohio.
14.1. Lobbying Certification	
Title 31, U.S. Code. This certification is a material transaction was made or entered into. Any person	making or entering into this transaction and is imposed by Section 1352, representation of fact upon which reliance was placed when this who fails to file the required certification shall be subject to civil penalty d not more than one hundred thousand dollars (\$100,000) for each such
The undersigned certifies, to the best of his/her known	owledge and belief, that:
or attempting to influence an officer or employee of Congress, or an employee of a Member of Congres	or will be paid on behalf of the undersigned, to any person for influencing f any agency, a Member of Congress, an officer or employee of ss in connection with the awarding of a Federal contract, the making of a ntering into a cooperative agreement, and the extension, continuation, contract, grant, loan, or cooperative agreement.
to influence an officer or employee of any agency, employee of a Member of Congress in connection	nds have been or will be paid to any person for influencing or attempting a Member of Congress, an officer or employee of Congress, or an with this Federal contract or cooperative agreement, the undersigned sclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language sub-awards exceeding one hundred thousand dollar ecipients shall certify and disclose accordingly.	e of this certification be included in the award documents for all covered ars (\$100,000) in Federal funds at all appropriate tiers and that all sub-
Signature of Respondent	





14.2. Boycott Certification

Respondents must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Signature of Respondent

14.3. Federal Funds Certification Form (EDGAR)

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). All respondents submitting proposals must complete this Federal Funds Certification Form regarding respondent's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to Members for their use while considering their purchasing options when using federal grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, respondent should certify respondent's agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a respondent fails to complete any item in this form, Sourcing Alliance will consider the respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

14.3.1. Supplier Partner Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at one hundred fifty thousand dollars (\$150,000), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where Supplier Partners violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any contract award will be subject to Terms and Conditions of Sourcing Alliance's Group Purchasing Agreement, as well as any additional terms and conditions in any purchase order, participating agency ancillary contract, or member construction contract agreed upon by Supplier Partner and the participating agency which mut be consistent with and protect the participating agency at least to the same extent as the Sourcing Alliance Terms and Conditions.

The remedies under the contract are in addition to any other remedies that may be available under law or in equity. By submitting a proposal, you agree to these Supplier Partner violation and breach of contract terms.

Does Supplier Partner agree? _	60	
	(Initials of Authorized Representative)	





14.3.2. Termination for Cause or Convenience

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of ten thousand dollars (\$10,000) resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation, participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Offeror will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

reserves the right to purchase g	oods and services from other	er offerors when it is in participating agency's best interest.
Does Supplier Partner agree? _	40	
	(Initials of Authorized Re	presentative)
14.3.3. Equal Emplo		
of "federally assisted construction provided under 41 CFR 60-1.4 12319, 12935, 3 CFR Part, 1964	on contract" in 41 CFR Part (b), in accordance with Ext 4-1965 Comp., p. 339), as a byment Opportunity," and in	ticipating agency purchases or contracts that meet the definition 60-1.3 shall be deemed to include the equal opportunity clause ecutive Order 11246, "Equal Employment Opportunity" (30 FF mended by Executive Order 11375, "Amending Executive Order plementing regulations at 41 CFR Part 60, "Office of Federa unity, Department of Labor."
that such provision applies to a	ny participating agency pure	(b) is hereby incorporated by reference. Supplier Partner agrees chase or contract that meets the definition of "federally assisted artner agrees that it shall comply with such provision.
Does Supplier Partner agree? _	20	
	(Initials of Authorized Rep	presentative)
14.3.4. Davis-Bacon	Act	

When required by Federal program legislation, Supplier Partner agrees that, for all participating agency prime construction contracts/purchases in excess of two thousand dollars (\$2,000), Supplier Partner shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Supplier Partner is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Supplier Partner shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Supplier Partner agrees that, for any purchase to which this requirement applies, the award of the purchase to the Supplier Partner is conditioned upon Supplier Partner's acceptance of the wage determination.

Supplier Partner further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States". The Act provides that each Supplier Partner or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. Does Supplier Partner agree?	Partner or subrecipient n					
Desc Complian Participants	completion, or repair of pu	blic work, to give u	p any part of the	e compensation to	which he or she is otherw	vise entitled.
	Door Cumpliar Dartner our	-0.0	20			





(Initials of Authorized Representative)

14.3.5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency contracts or purchases in excess of one hundred thousand dollars (\$100,000) that involve the employment of mechanics or laborers, Supplier Partner agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Supplier Partner is required to compute the wages of every mechanic and laborer on the basis of a standard work week of forty (40) hours. Work

and a half times the basic rate of 40 USC 3704 are applicable surroundings or under working of	f pay for all hours worked in excess to construction work and provide that conditions which are unsanitary, haza	worker is compensated at a rate of not less than one of forty (40) hours in the work week. The requirements at no laborer or mechanic must be required to work in the irdous or dangerous. These requirements do not apply e on the open market, or contracts for transportation or
Does Supplier Partner agree?	40	
	(Initials of Authorized Representati	ve)
14.3.6. Right to Inver	ntions Made Under a Contract or A	areement
recipient or subrecipient wishes substitution of parties, assignme agreement," the recipient or subr by Nonprofit Organizations and S and any implementing regulation	to enter into a contract with a small ent or performance or experimental, recipient must comply with the require	"funding agreement" under 37 CFR 401.2(a) and the business firm or nonprofit organization regarding the developmental, or research work under that "funding ments of 37 CFR Part 401, "Rights to Inventions Made ment Grants, Contracts and Cooperative Agreements,"
Does Supplier Partner agree?	£O	аррисало.
Does Supplier Farther agree?	(Initials of Authorized Representati	ve)
14.3.7. Clean Air Act	and Federal Water Pollution Contr	ol Act
Contracts and subgrants of amou requires the non-Federal award the Clean Air Act (42 USC 7401	ints in excess of one hundred fifty tho to agree to comply with all applicable -7671q.) and the Federal Water Pol	ion Control Act (33 USC 1251-1387), as amended — usand dollars (\$150,000) must contain a provision that a standards, orders, or regulations issued pursuant to lution Control Act, as amended (33 USC 1251-1387), regional Office of the Environmental Protection Agency
When required, Supplier Partner Clean Air Act and the Federal Wa	agrees to comply with all applicable s ater Pollution Control Act.	tandards, orders, or regulations issued pursuant to the
Does Supplier Partner agree?	40	
authus, , minist adioo, —	(Initials of Authorized Representative	ve)
14.3.8. Debarment an	d Suspension	
	the state of the s	

Debarment and Suspension (Executive Orders 12549 and 12689) - A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689





(3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Supplier Partner certifies that Supplier Partner is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other е

pending purchases or seeking to	purchase from Supplier Partner, suspended, or otherwise exc	immediately notify the Cooperative and all Members with er if Supplier Partner is later listed on the government-wide cluded by agencies or declared ineligible under statutory of
Does Supplier Partner agree?	20	
	(Initials of Authorized Represe	ntative)
14.3.9. Byrd Anti-Lobi	oying Amendment	
thousand dollars (\$100,000) must used Federal appropriated funds employee of any agency, a memb in connection with obtaining any I disclose any lobbying with non-I disclosures are forwarded from ti	file the required certification. E to pay any person or organiza er of Congress, officer or emplo Federal contract, grant or any of Federal funds that takes place er to tier up to the non-Federal	ners that apply or bid for an award exceeding one hundred ach tier certifies to the tier above that it will not and has no attended from the influence of the conficer of the congress, or an employee of a member of Congress other award covered by 31 USC 1352. Each tier must also in connection with obtaining any Federal award. Such all award. As applicable, Supplier Partner agrees to file all with, the Byrd Anti-Lobbying Amendment (31 USC 1352).
Does Supplier Partner agree?	20	
	(Initials of Authorized Represe	ntative)
14.3.10. Procurement o	f Recovered Materials	
Waste Disposal Act, as amended information and certifications as requirements of Section 6002 inclu (EPA) at 40 CFR Part 247 that con a satisfactory level of competition, of the quantity acquired during the	d by the Resource Conservation a participating agency may record a procuring only items designated in the highest percentage of record where the purchase price of the preceding fiscal year exceeding that maximizes energy and participation.	ier Partner agrees to comply with Section 6002 of the Solid on and Recovery Act where applicable and provide such require to confirm estimates and otherwise comply. The nated in guidelines of the Environmental Protection Agency recovered materials practicable, consistent with maintaining item exceeds ten thousand dollars (\$10,000) or the value and resource recovery, and establishing an affirmative ntified in the EPA guidelines.
Does Supplier Partner agree?	20	
Does oupplier i artifer agree:	(Initials of Authorized Represe	ntative)
14.3.11. Profit as a Sepa	arate Flement of Price	
For purchases using federal funds required to negotiate profit as a s agency, Supplier Partner agrees separate element of the price for a	in excess of one hundred fifty the parate element of the price. It to provide information and negoticular purchase. However, the participating agency shall response.	housand dollars (\$150,000), a participating agency may be See, 2 CFR 200.323(b). When required by a participating gotiate with the participating agency regarding profit as a Supplier Partner agrees that the total price, including profit, not exceed the awarded pricing, including any applicable
Does Supplier Partner agree?	20	
	(Initials of Authorized Represen	ntative)





14.3.12. General Compliance and Cooperation with Members

In addition to the foregoing specific requirements, Supplier Partner agrees, in accepting any purchase order from a Member,

apply to a particular participating	to work with Members to provide such information and to satisfy such requirements as may g agency purchase or purchases including, but not limited to, applicable recordkeeping and
record retention requirements.	
Does Supplier Partner agree?	Ei 2l
-	(Initials of Authorized Representative)
14.3.13. Applicability	to Subcontractors
Offeror agrees that all contracts	it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.
Does Supplier Partner agree?_	Ei De
	(Initials of Authorized Representative)
	t the information in this form is true, complete, and accurate and that I am authorized by my on and all consents and agreements contained herein.
FIELDTURF USA, INC.	
Company Name	
Ei De-	
Signature of Authorized Comp	pany Official
ERIC DALIERE	
Printed Name	
PRESIDENT	
Title	
July 6, 2020	
Date	
15. Required Documents for S	Supplier Partners Intending to Do Business in New Jersey ent Information, Certifications, and Add'l Documents - FieldTurf USA, Inc So
5.1 Group Organization Cha 15.1. Ownership Disclosi	
Pursuant to the requirements of F shall complete the form attached presenting the proposal.	P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the respondent d to these specifications listing the persons owning 10 percent (10%) or more of the firm
Company Name:	FIELDTURF USA, INC.
Street:	175 N. INDUSTRIAL BLVD. NE
City, State, Zip Code:	CALHOUN, GA 30701





1		
I	, certify that I am	the sole owner of
provisions of N.J.S. 52:25-24.2 do not apply.	, that there are no partners and the business	is not incorporated, and the
OR:		
		, do hereby certify tha
one (1) or more of the partners is itself a corp	who own a 10 percent (10%) or greater interest oration or partnership, there is also set forth the e of that corporation's stock or the individual part	names and addresses of the
is a list of the names and addresses of all sto further certify that if one (1) or more of such st	re of FIELDTURF USA, INC. a corporation, do he ckholders in the corporation who own 10% or mo ockholders is itself a corporation or partnership, olding 10 percent (10%) or more of the corporation interest in that partnership.	ore of its stock of any class. that there is also set forth the
(Note: If there are no partners or stockhold	lers owning 10% or more interest, indicate no	ne.)
Name A	Address	Interest
Please see attachment.		
I further certify that the statements and informa	ation contained herein, are complete and correct	to the best of my knowledge
and belief.	sident July 6, 2020	
and belief.	July 6, 2020	
and belief.	July 6, 2020 Date	
Authorized Signature and Title	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	
Authorized Signature and Title Please See: Required Respondent Info	Date ormation, Certifications, and Add'l Docum	





15.2. Non-Collusion Affidavit	
Company Name: FIELDTURF USA, INC.	
Street: 175 N. INDUSTRIAL BLVD. NE	
City, State, Zip Code: CALHOUN, GA 30701	
State of New Jersey Province of Quebec	
County City of Montreal	
I, ERIC DALIERE, of the City of Montreal	
Name City	
in the County of, State I	Province of Quebec, of full age, being duly sworn according to
law on my oath depose and say that:	
I am the President of the firm of Fieldturf USA, Inc. Title Company Name	
executed the said proposal with full authority to do so; that sagreement, participated in any collusion, or otherwise taken with the above proposal, and that all statements contained in made with full knowledge that the EQUALIS GROUP	or public work specified under the attached proposal, and that I aid respondent has not directly or indirectly entered into any any action in restraint of free, competitive bidding in connection in said bid proposal and in this affidavit are true and correct, and relies upon the truth of the statements contained in said bid
(name of procuring public entity proposal and in the statements contained in this affidavit in a work.	
	employed or retained to solicit or secure such contract upon an brokerage or contingent fee, except bona fide employees or ained by:
FIELDTURF USA, INC.	President
Company Name	Authorized Signature & Title
Subscribed and sworn before me	
this 6th day of July , 20 20	
Notary Public of New Jersey	
My commission expires 10 22, 2021	
SEAL	
Boghos Christapor	





15.3. Affirmative Action Affidavit

(P.L. 1975, C.127)

Company Name: FIELDTURF USA, INC. Street: 175 N. INDUSTRIAL BLVD, NE City, State, Zip Code: CALHOUN, GA 30701

Bid Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:
Procurement, Professional & Service Contracts (Exhibit A)
Supplier Partners must submit with proposal:

1. A photocopy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photocopy of their Certificate of Employee Information Report - ATTACHED

OR

3. A complete Affirmative Action Employee Information Report (AA302)

Please See: Required Respondent Information, Certifications, and Add'l Documents - FieldTurf USA, Inc. - Section 15.3 - Certificate of Employee Info Report

Public Work - Over Fifty Thousand Dollars (\$50,000) Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form

AA201-A upon receipt from the Harrison Township Board of Education

B. Approved Federal or New Jersey Plan – certificate enclosed ATTACHED

Please See: Required Respondent Information, Certifications, and Add'l Documents - FieldTurf USA, Inc. -

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature and Title

July 6, 2020

Date

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the Supplier Partner agrees as follows:

The Supplier Partner or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The Supplier Partner will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment,





upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Supplier Partner agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The Supplier Partner or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the Supplier Partner, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The Supplier Partner or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the Supplier Partner's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The Supplier Partner or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The Supplier Partner or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The Supplier Partner or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The Supplier Partner or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The Supplier Partner or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The Supplier Partner and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent





15.4. Political Contribution Disclosure Form

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. It is not intended to be provided to Supplier Partners. What follows are instructions on the use of form local units can provide to Supplier Partners that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (www.nj.gov/dca/lgs/lfns/lfnmenu.shtml).

- The disclosure is required for all contracts in excess of seventeen thousand five hundred dollars (\$17,500) that are not awarded pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
- 2. Due to the potential length of some Supplier Partner submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. The form is worded to accept this alternate submission. The text should be amended if electronic submission will not be allowed.
- The submission must be received from the Supplier Partner and on file at least ten (10) days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
- 4. The Supplier Partner must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that Supplier Partners be provided a list of the affected agencies. This will assist Supplier Partners in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at www.nj.gov/dca/lgs/p2p. They will be updated from time-to-time, as necessary.
 - b) A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county-based, they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.
 - c) Some Supplier Partners may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d) The form may be used "as-is", subject to edits as described herein.
 - e) The "Supplier Partner Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
- It is recommended that the Supplier Partner also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that Supplier Partner did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the twelve (12) months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Supplier Partner Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM Supplier Partner Instructions

Supplier Partners receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that ten (10) days prior to the award of such a contract, the Supplier Partner shall disclose contributions to:

- 1) any State, county, or municipal committee of a political party,
- any legislative leadership committee*,
- 3) any continuing political committee (a.k.a., political action committee),





- 4) any candidate committee of a candidate for, or holder of, an elective office:
 - a) of the public entity awarding the contract,
 - b) of that county in which that public entity is located,
 - of another public entity within that county,
 - d) or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed three hundred dollars (\$300) per election cycle that were made during the twelve (12) months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- 5) individuals with an "interest" ownership or control of more than ten percent (10%) of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit,
- 6) all principals, partners, officers, or directors of the business entity or their spouses,
- 7) any subsidiaries directly or indirectly controlled by the business entity,
- 8) IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the Supplier Partner in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the Supplier Partner's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the Supplier Partner's submission and is disclosable to the public under the Open Public Records Act. The Supplier Partner must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

¹ N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than ten (10) days prior to the award of the contract.





Part I - Supplier Partner Information				
Supplier Partner FIELDTURF USA, INC.	E I			
Name:				
Address: 175 N. INDUSTRIAL BLVD. NE				
City: CALHOUN	State: GA	Zip: 30701		
The undersigned being authorized to certify, he the provisions of N.J.S.A. 19:44A-20.26 and a	ereby certifies that the as represented by the	e submission pr Instructions acc	ovided herein repr companying this fo	resents compliance with orm.
Ei De	Eric Daliere		President	
Signature	Printed Name	Ī	itle	
Part II – Contribution Disclosure Disclosure requirement: Pursuant to N.J.S.A. (more than three hundred dollars (\$300) per el of the government entities listed on the form p Check here if disclosure is provided in ele	ection cycle) over the rovided by the local u	twelve (12) mor	clude all reportab nths prior to submi	le political contributions ssion to the committees
Contributor Name	Recipient Name		Date	Dollar Amount
NONE				\$
274				
	1			





	2 1 1 1 1 1 1 1				
Check here if the information is co	intinued on subsequent page(s)				
List of Agencies with Elected Official N.J.S.A. 19:44A-20.26 County Name:		ributio	on Disclosur	е	
State: Governor, and Legislative Lead Legislative District #s:	ership Committees				
State Senator and two members of the	General Assembly per district.				
County:					
Freeholders	County Clerk		Sheriff		
{County Executive}	Surrogate				
Municipalities (Mayor and members of	governing body, regardless of t	itle):			
USERS SHOULD CREATE THEIR OBASED, CUSTOMIZABLE FORM.	OWN FORM, OR DOWNLOAD	FROM	M <u>WWW.NJ.</u>	GOV/DCA/LO	SS/P2P A COUNTY-
15.5. Stockholder Disclosure F	orm				
Name of Business:					
☐ I certify that the list below contains of the issued and outstanding stoo		of all s	stockholders	holding ten p	ercent (10%) or more
☐ I certify that no one stockholder ow		the iss	sued and out	standing stoo	k of the undersigned.
Check the box that represents the ty	pe of business organization:				
☐ Partnership					
□ Corporation □					
☐ Sole Proprietorship					
☐ Limited Partnership					
☐ Limited Liability Corporation					
☐ Limited Liability Partnership					
☐ Subchapter S Corporation					
Sign and notarize the form below, and,	if necessary, complete the stoc	kholde	er list below.		
Stockholders:	The state of the s				
Name:	Name				
FIELDTURF TARKETT USA HOLDI	Name NGS, INC. (100%)				
Home Address:	Home	Addre	ess:		
Corporation Trust Center					
1209 Orange Street					
Willmington, Delaware 19801 USA					





Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Subscribed and sworn before me this 6th day of July , 2 020	(Affiant)
My Commission expires: Strong School	Eric Daliere, President (Print name & title of affiant) (Corporate Seal)

16. Required Documents for Supplier Partners Intending to Do Business in Arizona

16.1. Arizona Supplier Partner Requirements

AZ Compliance with Federal and state requirements. Supplier Partner agrees when working on any federally assisted projects with more than two thousand dollars (\$2,000.00) in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Supplier Partner agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Supplier Partner must retain records for three years to allow the federal grantor agency access to these records, upon demand. Supplier Partner also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, Supplier Partner additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ Compliance with workforce requirements. Pursuant to ARS 41-4401, Supplier Partner and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, ... "every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program"

Sourcing Alliance reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. Sourcing Alliance and its members reserve the right to inspect the papers of any Supplier Partner or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Supplier Partner Employee Work Eligibility. By entering into this contract, Supplier Partner agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. Sourcing Alliance and/or Sourcing Alliance members may request verification of





compliance from any Supplier Partner or subcontractor performing work under this contract. Sourcing Alliance and Sourcing Alliance members reserve the right to confirm compliance. In the event that Sourcing Alliance or Sourcing Alliance members suspect or find that any Supplier Partner or subcontractor is not in compliance, Sourcing Alliance may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the Supplier Partner. All cost associated with any legal action will be the responsibility of the Supplier Partner.

AZ Non-Compliance. All federally assisted contracts to members that exceed ten thousand dollars (\$10,000.00) may be terminated by the federal grantee for noncompliance by Supplier Partner. In projects that are not federally funded, respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona). For work to be performed at an Arizona school, Supplier Partner agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Supplier Partner agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Sourcing Alliance member's discretion. Supplier Partner must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Offshore Performance of Work Prohibited. Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

Terrorism Country Divestments. In accordance with A.R.S. 35-392, Sourcing Alliance and Sourcing Alliance members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, Supplier Partner warrants compliance with the Export Administration Act.

document.	July 6, 2020	
Signature of Respondent	Date	
17.		

(Rev. October 2018) Department of the Treasury

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Internal Revenue Service ► Go to www.irs.gov/FormW9 for	instructions and the latest in	nformation.		100	100		
1 Name (as shown on your income tax return). Name is required on this line	e; do not leave this line blank.			-			
FieldTurf USA, Inc.							
2 Business name/disregarded entity name, if different from above							
3 Check appropriate box for federal tax classification of the person whose following seven boxes.			4 Exemp certain er instruction	ntities,	not in	dividua	
S Individual/sole proprietor or C Corporation S Corporation single-member LLC	tion L Partnership L	Trust/estate	Exempt p	ayee o	ode (if	any)_	
The control of the person whose following seven boxes. Individual/sole proprietor or single-member LLC Limited liability company. Enter the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification the LLC if the LLC is classified as a single-member LLC that is disregarded another LLC that is not disregarded from the owner for U.S. federal tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check the appropriate box in the line above for the tax classification (C=C corporation Note: Check	ation of the single-member owner	. Do not check	Exemptio		FATO	:A repo	orting
another LLC that is not disregarded from the owner for U.S. federal tails disregarded from the owner should check the appropriate box for the	ax purposes. Otherwise, a single-n he tax classification of its owner.	nember LLC that	code (if a		T. L.	30.0	ATTEM
Other (see instructions)	12		(Applies to a			d outside	e the U.S.)
5 Address (number, street, and apt. or suite no.) See instructions.	Re	quester's name a	ind addres	s (opti	ional)		
త్ర్మ 175 N. Industrial Blvd. NE							
6 City, state, and ZIP code							
Calhoun, GA 30701							
7 List account number(s) here (optional)							
Part I Taxpayer Identification Number (TIN)							
Enter your TIN in the appropriate box. The TIN provided must match the	name given on line 1 to avoid	Social sec	urity num	ber			
backup withholding. For individuals, this is generally your social security	number (SSN). However, for a				7		
esident alien, sole proprietor, or disregarded entity, see the instructions	for Part I, later. For other		-	Ш	-		
entities, it is your employer identification number (EIN). If you do not have FIN, later.	a number, see How to get a	or		ш	-		
Note: If the account is in more than one name, see the instructions for lin	a 1 Also see What Name and		identificat	tion n	umber		
Number To Give the Requester for guidelines on whose number to enter.	e 1. Also see What Name and			1 1	1	1	
		5 8 -	- 2 3	3	0 4	1 1	0
Part II Certification							
Under penalties of perjury, I certify that:			175 Avres 45	A	0		
. The number shown on this form is my correct taxpayer identification nu. I am not subject to backup withholding because: (a) I am exempt from Service (IRS) that I am subject to backup withholding as a result of a fano longer subject to backup withholding; and	backup withholding, or (b) I have	ave not been no	otified by	the l	nterna	l Reve me th	enue nat I am
I am a U.S. citizen or other U.S. person (defined below); and							
. The FATCA code(s) entered on this form (if any) indicating that I am exe	empt from FATCA reporting is	correct					
certification instructions. You must cross out item 2 above if you have been ou have falled to report all interest and dividends on your tax return. For real consistion or abandonment of secured property, cancellation of debt, contributer than interest and dividends, you are not required to sign the certification	n notified by the IRS that you ar I estate transactions, item 2 doe outions to an individual retireme	re currently subj es not apply. Fo ent arrangement	r mortgag	je inte	rest pa	aid, pavm	ents
Sign Signature of U.S. person	Date	Tonic		1-		0	10
	Date	JUNIUL	IN	0	10	W	21
General Instructions	 Form 1099-DIV (divide funds) 	ends, including	those fro	m sto	icks o	r mutu	ual
lection references are to the Internal Revenue Code unless otherwise oted.	 Form 1099-MISC (vari- proceeds) 	ous types of in	come, pri	izes, a	award	s, or o	gross
uture developments. For the latest information about developments elated to Form W-9 and its instructions, such as legislation enacted	 Form 1099-B (stock or transactions by brokers) 		ales and	certai	n othe	ər	
fter they were published, go to www.irs.gov/FormW9.	• Form 1099-S (proceed	ls from real est	ate trans	action	is)		
urpose of Form	 Form 1099-K (merchai 	nt card and thir	d party n	etwo	rk tran	sactio	ons)
n individual or entity (Form W-9 requester) who is required to file an formation return with the IRS must obtain your correct taxpayer	 Form 1098 (home mor 1098-T (tuition) 	tgage interest),	1098-E ((stude	ent loa	in inte	erest),
dentification number (TIN) which may be your social security number	• Form 1099-C (cancele	d debt)					
SSN), individual taxpayer identification number (ITIN), adoption expayer identification number (ATIN), or employer identification number	 Form 1099-A (acquisiting) 	on or abandonr	ment of se	ecure	d prop	erty)	
EIN), to report on an information return the amount paid to you, or other	Use Form W-9 only if						ent

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

later.

amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)