

Building **sustainable technology & security strategies** that are **evidence-based** and **outcome-focused**

#ConsultingMadePersonal

true **NORTH**



## True North Consulting Group & Equalis Group

*Publicly Procured Contract Vehicle*

### True North Contract Highlights

- True North Consulting Group builds a roadmap to your organization's future, with assessment and planning services for cybersecurity, comprehensive & instructional technology, security risk & vulnerability security, staffing, funding, governance, and bond programming.
- At True North, we understand that technology is not a one-size-fits-all solution, so we will develop a personalized approach to meet your goals regardless of what you are trying to accomplish.
- True North has expertise in nearly every facet of technology, ensuring that what is designed today is relevant tomorrow.
- Our services are not limited by what we can dream up, but rather, by what is needed to ensure your success.

### Who is True North Consulting Group?

True North Consulting Group is a Texas-based, independent consulting firm dating back to 1984. Headquartered in Waco, Texas, and with offices and field consultants in Dallas-Fort Worth, Austin, San Antonio, and Houston, True North has the capacity to scale to meet the demands for large, complex projects. True North offers its clients a holistic and integrated approach for technology, security, and audio-visual systems with a diverse team of subject matter experts. True North's services include technology/security assessments, programming, master planning, detailed design, bidding & negotiations phase, and contract administration phase services. True North has extensive experience in best practices for both technology and security infrastructure and actual technology and security systems.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1126C

**Lead Agency:** Region 10 ESC

**Initial Term:** 01.01.2022 – 12.31.2024

**Renewable Through:** 12.31.2026

## Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.