

**EQUALIS GROUP - COG-2124, HVAC & Facility Systems, Automation, Installation, Service  
and Related Products & Services in Ohio**

**BID TABULATIONS**

**Phase I Review - Scoring of Technical Proposal**

TECHNICAL PROPOSAL	Weight	BCI	Waibel	Gardiner
		Score	Score	Score
Supplier Overview & Qualifications	60	33.34	43.00	49.00
Products, Services, and Capabilities	90	50.00	79.00	70.67
Go-To-Market Strategy	50	33.34	30.00	40.00
<b>TECHNICAL PROPOSAL SCORE:</b>	<b>200</b>	<b>116.68</b>	<b>152.00</b>	<b>159.67</b>
Is Respondent's point total at least the 100-point minimum?		Yes	Yes	Yes

**Phase II Review - Cost Proposal**

COST PROPOSAL	Weight	BCI	Waibel	Gardiner
		Score	Score	Score
Pricing	100	80	85	87
<b>COST PROPOSAL SCORE:</b>	<b>100</b>	<b>80</b>	<b>85</b>	<b>87</b>

**Total Score - Technical Proposal + Cost Proposal Scores**

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be determined by combining Bidders' Technical Proposal and Cost Proposal scores.

		BCI	Waibel	Gardiner
	<b>Technical Proposal Points Awarded</b>	116.68	152.00	159.67
	<b>Cost Proposal Points Awarded</b>	80.00	85.00	87.00
	<b>Total Points Awarded</b>	196.68	237.00	246.67
<b>Awarded Contract?</b>		No	Yes	Yes