

**REQUEST FOR PROPOSAL # R10-1126 FOR:
Technology Assessment and Planning Services**

October 15, 2021

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Proposal Submission, Questionnaire and
Required Forms

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Proposal Form Checklist

The following documents must be submitted with the Proposal

The below documents can be found in Section 2; Proposal Submission and Required Bid Forms and must be submitted with the proposal. Please note Proposal Form 1 is a separate attachment (attachment B).

PROPOSAL PRICING: Attachment B is provided separately in a Microsoft Excel file and is required to complete your price proposal.

PROPOSAL FORM 1: ATTACHMENT B - PRICING

PERFORMANCE CAPABILITY:

PROPOSAL FORM 2: QUESTIONNAIRE

PROPOSAL FORM 3: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

QUALIFICATION AND EXPERIENCE:

PROPOSAL FORM 4: MANAGEMENT PERSONNEL

PROPOSAL FORM 5: REFERENCES AND EXPERIENCE QUESTIONNAIRE

VALUE ADD:

PROPOSAL FORM 6: VALUE ADD QUESTIONNAIRE

OTHER REQUIRED PROPOSAL FORMS:

PROPOSAL FORM 7: CLEAN AIR AND WATER ACT

PROPOSAL FORM 8: DEBARMENT NOTICE

PROPOSAL FORM 9: LOBBYING CERTIFICATION

PROPOSAL FORM 10: CONTRACTOR CERTIFICATION REQUIREMENTS

PROPOSAL FORM 11: ANTITRUST CERTIFICATION STATEMENTS

PROPOSAL FROM 12: IMPLEMENTATION OF HOUSE BILL 1295

PROPOSAL FROM 13: BOYCOTT CERTIFICATION AND TERRORIST STATE CERTIFICATION

PROPOSAL FORM 14: RESIDENT CERTIFICATION

PROPOSAL FORM 15: FEDERAL FUNDS CERIFICATION FORM

PROPOSAL FORM 16: ADDITIONAL ARIZONA CONTRACTOR REQUIREMENTS

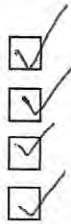
PROPOSAL FORM 17: OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

PROPOSAL FORM 18: NON-COLLUSION AFFIDAVIT

PROPOSAL FORM 19: AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)

PROPOSAL FORM 20: C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

PROPOSAL FORM 21: STOCKHOLDER DISCLOSURE CERTIFICATION



PROPOSAL FORM 22: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

PROPOSAL FORM 23: EQUALIS GROUP ADMINISTRATION AGREEMENT

PROPOSAL FORM 24: OPEN RECORDS POLICY ACKNOWLEDGEMENT AND ACCEPTANCE

PROPOSAL FORM 25: VENDOR CONTRACT AND SIGNATURE FORM

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PROPOSAL FORM 1: ATTACHMENT B – PRICING

Pricing should be entered in the attachment B Excel form provided in this RFP packet. Please reference Section 1, Part B, Instructions to Proposers, for more information on how to complete pricing.

(The rest of this page is intentionally left blank)

PROPOSAL FORM 2: QUESTIONNAIRE

Company profile

1. **What is your company's official registered name?**

The Renaissance Institute, Inc.

2. **Provide a link to your company's website.**

<http://www.teacherinfo.com>

3. **What is/are your corporate office location(s)?**

Waxahachie, Texas 75165

4. **Please provide a brief history of your company, including the year it was established.**

The Renaissance Institute was formed in 1996 to support the integration of technology into the K-12 environment. The Institute business model consists of contracting with advisors including actual educational technology practitioners and managed service providers to provide as-needed, fractional support to our clients. This allows our clients to have access to a deep pool of technical and instructional expertise only when they need it. This model has proven effective for technology planning, oversight, and evaluation, allowing districts to develop technology plans and support at a fraction of the cost of hiring full-time.

The Institute is staffed with practitioners with decades of experience in every aspect of educational technology including networks, systems, cybersecurity, policy, integration, analytics, and teacher training. We define the need in a school district and reach out to practicing educators and technologists to form a team. The Institute is a fee-only advisory meaning we do not sell hardware or software.

The Institute is a veteran-owned business. Founder and president, Dr. Andrew Berning is an Air Force veteran, a former chemistry teacher, and served 30 years as chief technology officer in K-12 schools in Texas. He holds a Ph.D. in Educational Technology from the University of Texas at Austin, a Master's Degree in chemistry, and a Bachelor's Degree in Science Education. Advisors to the Institute have similar backgrounds that make the Institute uniquely qualified to serve K-12 schools.

5. **Who is your competition in the marketplace?**

There really is no competition in the fee-only advisory space. Most other EdTech consultants are hardware resellers or have direct relationships with resellers. We are vendor and product neutral which allows us to recommend only what is in the best interest of the client. Our exclusive focus on K-12 technology is unique in the field and gives us a deep understanding of the education sector.

6. **What was your annual sales volume over last three (3) years?**

We have been growing exponentially over the last 3 years, from \$500,400 in 2019 to \$1.2 million in 2021.

7. **What are your overall public sector sales, excluding Federal Government, for last three (3) years?**

All of the \$1.2 million in sales are public sector. We work exclusively in the K-12 and nonprofit sectors.

8. **What is your strategy to increase market share in the public sector?**

Our plan to increase market share is to better communicate the technology planning, oversight, and evaluation services. We will increase our visibility at the state and national level as well as increase our local trainings. We have locked in the technical capacity and expertise available to grow as needed while retaining quality support and service. We will use this relationship to provide purchasing authority to our clients.

9. **What differentiates your company from competitors in the public sector?**

The fact that we are practitioners with decades of experience in actual K-12 environments sets us apart. Our business model of providing fractional access to a deep pool of engineering and instructional talent is unique in the field. In addition, our product and vendor neutral status is unique and welcomed by clients that cherish trusted technology advise.

10. **Diversity program - Do you currently have a diversity program or any diversity partners that you do business with?**

- Yes
 No

a. **If the answer is yes, do you plan to offer your program or partnership through Equalis Group?**

- Yes
 No

11. **Provide your safety record, safety rating, EMR and worker's compensation rate where available.**

N/A

PRICING/PRODUCTS/SERVICES OFFERED

12. **Please include a narrative for each system and function listed below that clearly demonstrates the Respondents experience and expertise in providing assessments, planning, and implementation for each system and function.**

Systems:

Structured Cabling: For the past 30 years we have been involved in new construction and renovation for K-12 schools and administrative areas. We have had oversight of not only structured cabling inside buildings but also fiber wide area network construction and oversight. Dr. Andrew Berning, President of the Institute, has 30 years of experience as a Chief Technology Officer in K-12 schools overseeing all aspects in this list. Our advisors have similar experience and expertise in actual K-12 setting. We work from the Renaissance Model, a framework developed over 30 years in actual K-12 settings to optimize best practices in technology management and integration.

- **Fiber**
 - **Copper**
 - **Grounding**
 - **Distributed Antenna System**
 - **Racks**
 - **Space Design And Requirements**
-
- **AV Multimedia:** For the past 30 years we have been involved in new construction and renovation for K-12 schools and administrative areas. This includes design, implementation, training and support on all AV systems.
 - **Bell/Clock/Public Address**
 - **Meeting Room/Classroom Media**
 - **Sound Systems**
 - **Large Venue Audio**
 - **Lecture Capture**
 - **Multimedia Control And Distribution**
-
- **Unified Communications:** For the past 30 years we have been involved in new construction and renovation for K-12 schools and administrative areas. This includes design, implementation of all unified communication systems including SIP, PRI, and analog circuits.
 - **IP Phones**
 - **Call Processing**
 - **Voicemail**
 - **Audio/Video/Web Conferencing**
 - **Contact Center**
 - **E911**
 - **Real-Time Messaging**
-
- **Physical Security:** We have supported the network aspect of video surveillance systems and IP cameras systems for 30 years.
 - **Video Surveillance**
 - **Analytics**
 - **Video Management Systems**

- **Access Control**
 - **Intrusion**
 - **Emergency Notification**
 - **Emergency Call Boxes**
- **Public Safety:** We have supported public safety technology as well as mobile data communications and 911 and e911 systems.
 - **Land Mobile Radio**
 - **Mobile Data (3G/4G/FirstNet)**
 - **Distributed Antenna System**
 - **Computer-Aided Dispatch (CAD)**
 - **Records Management Systems (RMS)**
 - **Next Generation 911 And Phone Systems**
- **Wireless Networking:** For the past 30 years we have been involved in new construction and renovation for K-12 schools and administrative areas. This includes all aspects of wireless network design, implementation, and support.
 - **Access Points**
 - **Wireless Security**
 - **Guest WiFi**
 - **Location Tracking**
 - **Outdoor Wireless**
- **Information Security:** We have extensive experience in all aspects of cybersecurity technology including endpoint protection and security incident and event management (SIEM) tools. We have designed and supported content filtering tools and firewalls of all types for 30 years.
 - **Firewalls**
 - **Zero Day Protection**
 - **Load Balancers**
 - **Content Filtering**
 - **Mobile Device Security**
 - **Data Loss Prevention**
 - **Intrusion Prevention**
- **Data Center:** We have designed, implemented, and supported various sizes of on-premise data centers as well as cloud hosted SaaS centers.
 - **Racks**
 - **High-Density Fiber Design**
 - **Raised Flooring**
 - **Power Distribution**
 - **Hot/Cold Aisle**
 - **Blade And Physical Computing**
 - **Storage Networking**

- **Cloud Orchestration**
 - **Enterprise Applications**
- **IP Networking:** We have designed and supported traditional local and wide area networks for 30 years including most brands of edge and core routing electronics. Software-Defined Networking is newer technology, not yet prevalent in K-12, thus we do not have extensive experience in this area.
 - **Edge And Core Routing And Switching**
 - **Software-Defined Networking**
 - **Systems Management**
 - **Automation Reporting**

Functions:

Teaching and learning: Members of the Renaissance Institute include teachers, university professors, and researchers with decades of experience in educational technology. Collectively we have worked with thousands of K-12 school districts in the U.S. and multiple other countries through our planning, teaching, and consulting services. Dr. Berning holds a Ph.D. in educational technology from the University of Texas at Austin and has many years both as a teacher as well as chief technology officer.

- **Classroom observations**
- **Teacher, student, and campus leader focus groups**
- **Electronic survey instruments**
- **Technology visioning and strategic planning**

Operational: Dr. Andrew Berning, president of the Renaissance Institute, has been a Chief Technology Officer in K-12 schools for 30 years overseeing all aspects of technology operations, governance, procurement, funding, staffing, and planning. He has been working with E-rate since the program started and has overseen hundreds of millions of dollars in E-rate projects. Many of the Advisors in the Institute are practicing or former CTOs with similar experience. Dr. Berning earned an Executive Certificate in Technology Management from the Sloan School of Management at the Massachusetts Institute of Technology where he focused on IT Governance in K-12.

- **Technology and application governance**
- **Bidding and procurement**
- **Funding (E-rate, local funds, bond programs)**
- **Staffing (peer comparisons, organizational structuring, technical capabilities and capacity)**
- **Long-range technology master planning**

Safety and security: Cybersecurity, incident and event management, and risk management is a large part of our current practice and continues to grow. We work with several cybersecurity companies to provide risk assessments, vulnerability scans, and security incident and event management services to our clients. Our technology planning includes a review of security policies as well as compliance with State and Federal policies including CIPA and COPPA. Our work in Texas includes compliance with SB 820 (cybersecurity policy) and HB 3834 (cybersecurity training). We also offer media literacy training in our certifications program.

- **Risk and vulnerability (physical security and cyber)**
- **Disaster recovery and incident response planning**
- **Policies and procedures**
- **Training**
- **Long-range safety and security master planning**

13. Describe your assessment process, and how your company determines and presents next steps for client.

We have a four-part process for assessing a school district's technology program

1. Information gathering phase. During this phase we review the district's strategic plan and vision as well as their existing technology plan. We review the district's
 - a. classroom technology
 - b. telecommunications infrastructure
 - c. data systems
 - d. policies and procedures
 - e. digital learning environment
 - f. staffing
 - g. budgets
 - h. training and staff development
 - i. evaluation procedures
 - j. network documentation
 - k. surveys and other instruments
2. Interview phase. During this phase we interview key members of the district including superintendent, leadership cabinet, instructional leadership, business leadership, technology staff, and campus leadership. We also interview a sampling of teachers and students using a predesigned survey instrument.
3. Onsite visit phase. During this phase we do a walk-through of classrooms, administrative areas, and technology spaces such as the network operations center and campus technology closets.
4. Report phase: During this phase we provide district leadership with a rough draft of our findings and work with staff to confirm our findings. The final deliverable report can be paper-based or a website. This report outlines current status and recommendations for improvement based on industry standards.

Our assessment can then be easily turned into a long term, strategic technology plan that can be aligned to state standards. In the plan we align initiatives to funding sources such as E-rate as well as other federal, state, and local funding sources. Our technology plan also predicts staffing needs, long-term infrastructure costs, and replacement cycle costs.

14. Describe any services your company provides involving implementation of any plans that come out of the assessment your company provides, including assistance with procurement, training, installation, etc.

The final audit report and technology plan includes a Roadmap that specifically details our recommendations along with a proposed 1, 3, and 5 year timeline. The roadmap aligns initiatives to funding sources and makes recommendations on staffing needs. We can support the district at any

level of implementation or work with another integrator to ensure successful implementation. We offer a low-cost monthly subscription service that allows clients to reach out to our advisors at any time for implementation support.

15. **Were all products/lines/services and pricing being made available under this contract provided in the attachment B and/or Appendix B, pricing sections?**

Yes. The cost outlined covers the phases listed above.

16. **Does the respondent agree to offer all future product introductions at prices that are proportionate to contract pricing offered herein?**

Yes

No

(If answer is no, attach a statement detailing how pricing for participants would be calculated.)

17. **Does pricing submitted include the required administrative fee?**

Yes

No

18. **Define your invoicing process and standard terms of payment.**

We invoice monthly on the first business day with Net 10 terms.

PERFORMANCE CAPABILITIES:

19. **States being offered - Respondent must indicate any and all states where products and services are being offered.**

50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|---|--|--|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Kentucky | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Louisiana | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Maine | <input checked="" type="checkbox"/> Oklahoma |
| <input checked="" type="checkbox"/> Arkansas | <input type="checkbox"/> Maryland | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> California | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> Pennsylvania |
| <input checked="" type="checkbox"/> Colorado | <input type="checkbox"/> Michigan | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Minnesota | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Mississippi | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Missouri | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Montana | <input checked="" type="checkbox"/> Texas |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Nebraska | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Nevada | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> New Jersey | <input checked="" type="checkbox"/> Washington |
| <input type="checkbox"/> Indiana | <input checked="" type="checkbox"/> New Mexico | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> New York | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> North Carolina | <input type="checkbox"/> Wyoming |

All U.S. Territories & Outlying Areas (Selecting this box is equal to checking all boxes below)

- | | | |
|--|---|--|
| <input type="checkbox"/> American Samoa | <input type="checkbox"/> Midway Islands | <input type="checkbox"/> U.S. Virgin Islands |
| <input type="checkbox"/> Federated States of
Micronesia | <input type="checkbox"/> Northern Marina
Islands | |
| <input type="checkbox"/> Guam | <input type="checkbox"/> Puerto Rico | |

20. **List the number and location of offices, or service centers for all states being proposed in solicitation.**

We have one office located in Waxahachie, Texas.

Distribution Channel: Which best describes your company's position in the distribution channel:

- Manufacturer direct
- Authorized distributor
- Value-added reseller
- Certified education/government reseller
- Manufacturer marketing through reseller
- Other – We are a fee only advisor. We do not resell hardware or software.

21. **Provide relevant information regarding your client engagement process, including the ability for purchasing group members to verify they are receiving contract pricing.**

We provide an initial call at no cost to determine the client's needs and pain points. We then direct them to our web site for the cost of a technology audit to compare with the group cost.

22. **Outline the methods of payments you will accept and include the overall process for agencies to make payments.**

We accept checks or electronic payments.

23. **Please describe your company's ability to quantify the successful implementation of an IT plan based on your company's assessment process.**

We provide a Road Map for years 1,2, and 3 to implement the changes recommended in the report. This Roadmap can be monitored quarterly to determine successful implementation. We also define Key Performance Indicators (KPIs) that can be monitored electronically in real-time. This Roadmap serves as a guide for project management for the upgrades in our evaluation.

We work from the Renaissance Model, a framework developed over 30 years in actual K-12 settings to optimize best practices in technology management and integration.

24. **Describe your company's affiliation and familiarity with different IT brands and products, and whether your company specializes in a certain set of IT products and services.**

We are vendor and platform neutral and have no affiliation with any particular brand or product. We have extensive experience in Cisco, Microsoft, Google, and most other standard platforms. We have successfully implemented most common network and instructional products over the past 30 years.

25. **Describe your company's Customer Service Department (hours of operation, how you resolve issues, number of service centers, etc.).**

Our hours are 8-5 Monday-Friday. Our clients have a phone number and email address to contact us anytime.

26. **Describe any training or other support resources you provide to support end users in better understanding how to utilize the products and services you recommend.**

We offer Executive Technology Training and Certification which is a year-long training based on the graduate level course Dr. Berning developed and taught. This training covers all aspects of K-12 technology including networks, systems, integration, literacy, and predictive analytics. Training is conducted in small in-person groups with available online support. We also provide just-in-time training to grow capacity in the local staff to be successful.

We also offer a monthly subscription service that allows our clients to reach out to any of our advisors to support implementation or any other technology-related issue they wish to discuss.

27. **Outline any implementation or other resources you provide in helping to configure your solutions, whether during the initial startup, or ongoing as part of follow up support.**

After our initial meeting, we match customers with experienced advisors and practitioners to provide 1:1 mentoring and support. This allows us to build capacity in the districts as the improvements are in progress. We also offer a monthly subscription service that allows our clients to reach out to any of our advisors to support implementation or any other technology-related issue they wish to discuss.

28. **Describe the capacity of your company to report monthly sales through this agreement to Equalis Group.**

We have full-time operations that will monitor and provide required reporting of any contracts that were made through this agreement.

29. **Describe the capacity of your company to provide management reports, i.e. consolidated billing bylocation, time and attendance reports, etc. for each eligible agency.**

Our billing support can provide reports as needed.

PROPOSAL FORM 3: DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Equalis Group to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disable veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

- a. Minority Women Business Enterprise
Respondent certifies that this firm is an MWBE Yes No
List certifying agency: _____

- b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)
Respondent certifies that this firm is a SBE or DBE Yes No
List certifying agency: _____

- c. Disabled Veterans Business Enterprise (DVBE)
Respondent certifies that this firm is an DVBE Yes No
List certifying agency: _____

- d. Historically Underutilized Businesses (HUB)
Respondent certifies that this firm is an HUB Yes No
List certifying agency: _____

- e. Historically Underutilized Business Zone Enterprise (HUBZone)
Respondent certifies that this firm is an HUBZone Yes No
List certifying agency: _____

- f. Other
Respondent certifies that this firm is a recognized diversity certificate holder Yes No
List certifying agency: _____

PROPOSAL FORM 4: MANAGEMENT PERSONNEL

Please provide contact information and resumes for the person(s) who will be responsible for the following areas.

Executive Contact

Contact Person: Dr. Andrew Berning

Title: Founder & President

Company: The Renaissance Institute, Inc.

Address: P.O. Box 2916

City: Waxahachie State: TX Zip: 75168

Phone: 972-937-5532 Fax: 972-923-9665

Email: andy@teacherinfo.com

Account Manager / Sales Lead

Contact Person: Dr. Andrew Berning

Title: Founder & President

Company: The Renaissance Institute, Inc.

Address: P.O. Box 2916

City: Waxahachie State: TX Zip: 75168

Phone: 972-937-5532 Fax: 972-923-9665

Email: andy@teacherinfo.com

Contract Management (if different than the Sales Lead)

Contact Person: Dr. Andrew Berning

Title: Founder & President

Company: The Renaissance Institute, Inc.

Address: P.O. Box 2916

City: Waxahachie State: TX Zip: 75168

Phone: 972-937-5532 Fax: 972-923-9665

Email: andy@teacherinfo.com

Billing & Reporting/Accounts Payable

Contact Person: Michelle Berning

Title: Vice President Operations

Company: The Renaissance Institute, Inc.

Address: P.O. Box 2916

City: Waxahachie State: TX Zip: 75168

Phone: 972-937-5532 Fax: 972-923-9665

Email: michelle@teacherinfo.com

Marketing

Contact Person: Dr. Andrew Berning

Title: Founder & President

Company: The Renaissance Institute, Inc.

Address: P.O. Box 2916

City: Waxahachie State: TX Zip: 75168

Phone: 972-937-5532 Fax: 972-923-9665

Email: andy@teacherinfo.com

Andrew W. Berning Ph.D.
andy@teacherinfo.com

**Experienced Manager of
Technology Programs**

**Competent Team
Builder**

**Experienced Computer
Educator**

Valued Consultant

Lifelong Learner

Professional Profile

Over 30 years planning, directing, and evaluating technology implementation in Texas K-12 school districts, universities, and non-profit agencies. Managed multimillion dollar bond projects.

Dedicated to integrating emerging technology and twenty-first century skills into the teaching and learning environment.

Education, Honors, and Certifications

Ph.D. Educational Technology
University of Texas, Austin, TX. 1994
Dissertation: Groupware in a Middle School Setting

Executive Certificate in Technology Management and Leadership
Sloan School of Management, Massachusetts Institute of Technology,
Cambridge, MA. 2008

M.S. Chemistry
Texas State University (Southwest Texas State University), San Marcos,
TX. 1989 Thesis: Protein Characterization using multiple technologies.

B.S. Science Education
Texas State University (Southwest Texas State University), San Marcos,
TX. 1987

Training: Information Technology Infrastructure Library (ITIL) 2008

Training: National Institute for School Leadership (NISL) 2007

“An outstanding person”

Dr. Annette Griffin,
Superintendent, Carrollton
Farmers Branch ISD

***“Works well with all
personnel”***

Dr. Art Douglas,
Asst Superintendent,
Duncanville ISD

***“A person of highest moral
integrity”***

Peter O'Donnell Jr.
President, O'Donnell
Foundation

***“Saved the district hundreds
of thousands of dollars”***

Richard Matkin CPA Asst.
Superintendent, Plano ISD

“A Born Teacher”

Dr. Bob Soulen, Chair, Chair,
Chemistry Southwestern
University

Employment

President, The Renaissance Institute, Dallas, TX

1996-Present

The Renaissance Institute is an advisory and consulting firm specializing in educational technology. The Institute currently serves K12 school districts, universities, and non-profit agencies.

**Research Scientist, The University of Texas at Arlington
2014-2020**

Part time appointment, working as a Digital Strategist in the Learning Innovation and Network Knowledge (LINK) lab.

**Chief Technology Officer, Carrollton-Farmers Branch ISD, Carrollton,
TX. 2001-2013**

Direct 52 member technology organization supporting:

- Oversight, Implementation, and Evaluation of 1998, and 2003 bond referendums. Over \$80 million in technology projects successfully completed-- on time and under budget.
- Planning, Implementation, and Evaluation of Technology and Information systems,
- Instructional Technology and Multimedia Development,
- Teacher Training and Curriculum Integration,
- Virtual Campus (V-Campus),
- Libraries,
- Networks, Servers, Computer and A/V Repair,
- Student Data/PEIMS,
- Telephone Systems,
- Research and Evaluation of Technology, and
- Grants, E-rate, Procurement of Technology.

Highlights in Carrollton-Farmers Branch ISD

- Managed installation of 52 miles of Private Fiber Network.
- Planned and implemented 80 million dollar technology programs.
- Initiated the Universal Technology Access Program (UTAP) providing computers to over 2,500 student homes.
- Initiated district's Virtual Campus providing online coursework to over 1,000 students in 2008/2009.
- Built Classroom of the Future at the Technology and Learning Center in Farmers Branch, TX.
- Implemented the Beyond Hardware Initiative (BHI) integration method that yielded valid research evidence on the impact of technology on standardized test scores.
- Member of Superintendent's Cabinet.
- Planning Committee Science Technology and Mathematics Campus.

Information Technology Officer, O'Donnell Foundation, Dallas, TX.
2000-2001

Instructional Technology, Distance Learning Applications, and Web Design

Executive Director of Technology, Duncanville ISD, Duncanville, TX.
1996-2000

Managed technology organization supporting:

- Oversight, Implementation, and Evaluation of (technology) bond program. All project successfully completed-- on time and under budget.
- Instructional Technology,
- Teacher Training,
- Networks, Servers, and Computer Repair,
- Telephone Systems,
- Grants, E-rate, Procurement of Technology, and
- Duncanville Technology Center.

Science and Technology Coordinator, Duncanville ISD, Duncanville, TX. 1994-1996

Coordinated district science curriculum and instructional technology integration

Chemistry Instructor, Southwestern University, Georgetown, TX. 1990-1994

Taught Chemistry lectures and labs while pursuing Doctorate at UT Austin

Adjunct Chemistry Instructor, Austin Community College, Austin, TX. 1989-1990

Taught Chemistry lectures and labs while pursuing Doctorate.

Researcher, Edwards Aquifer Research Center, San Marcos TX. 1989
Performed HPLC and GC Analysis of water samples.

Student Lab Instructor, Southwest Texas State University, San Marcos, TX 1985-1989

Substitute Teacher, Del Valle ISD, Del Valle, TX. 1982-1984

Imagery Interpreter, United States Air Force 1978-1982

Honorable Discharge

Top Secret Security Clearance

Good Conduct Medals, 1979, 1981

Adjunct Faculty Experience

Graduate Level Instructional Technology

- University of Texas in Arlington, Arlington, TX.
- Dallas Baptist University, Dallas, TX.
- University of North Texas, Denton TX.
- Southern Methodist University, Dallas, TX.

Consulting Experience

Founded The Renaissance Institute (www.teacherinfo.com) dedicated to the appropriate use of technology in education.

Professional Leadership and Affiliations

Member, Consortium for School Networking (COSN) Emerging Technology Committee

Past Board of Directors, Reading and Radio Resource (formerly North Texas Taping for the Blind). Dallas, TX. 2000-2002

Technology Committee, Reading and Radio Resource (formerly North Texas Taping for the Blind). Dallas, TX.

Past Member North Texas North Texas Multiregional Data Processing Center, Region 10 Educational Service Center, Richardson, TX.

Board of Directors, Chautauqua Preservation Society, Waxahachie, TX.

Member: American Educational Research Association (AERA)

Member: Association for Supervision and Curriculum Development (ASCD)

Member: Texas Association of School Business Officials (TASBO)

Member: Consortium for School Networking (CoSN)

Member: Texas Chief Technology Officer Association

PROPOSAL FORM 5: REFERENCES AND EXPERIENCE QUESTIONNAIRE

Provide a minimum of five (5) customer references for product and/or services of similar scope dating within the past 3 years. Please try to provide references for K12, Higher Education, City/County and State entities. Provide the following information for each reference:

1. Entity Name – **Sherman Independent School District**
 - a) Contact Name and Title – Dr. David Hicks, Superintendent
 - b) City and State – Sherman, Texas
 - c) Phone Number – 903-891-6400
 - d) Years Serviced – 5 Years
 - e) Description of Services - Technology planning, oversight, and evaluation services.
 - f) Annual Volume - \$192,000
2. Entity Name – **Corsicana Independent School District**
 - a. Contact Name and Title – Dr. Diane Frost, Superintendent
 - b. City and State – Corsicana, Texas
 - c. Phone Number – 903-874-7441
 - d. Years Serviced –9 Years
 - e. Description of Services - Technology planning, oversight, and evaluation services.
 - f. Annual Volume - \$84,000
3. Entity Name – **Crowley Independent School District**
 - a. Contact Name and Title – Scott Campbell, Executive Director Technology
 - b. City and State – Crowley, Texas
 - c. Phone Number – 817-297-5800
 - d. Years Serviced – 6 Years
 - e. Description of Services - Technology planning, oversight, and evaluation services.

f. Annual Volume - \$27,600

4. Entity Name –**Stafford Municipal School District**

a. Contact Name and Title – Dr. Robert Bostic, Superintendent

b. City and State – Stafford, Texas

c. Phone Number – 281-261-9200

d. Years Serviced – 7 Years

e. Description of Services - Technology planning, oversight, and evaluation services.

f. Annual Volume - \$48,000

5. Entity Name –**Copperas Cove Independent School District**

a. Contact Name and Title – Earl Parcell, Director of Technology

b. City and State – Copperas Cove, Texas

c. Phone Number – 254-547-1227

d. Years Serviced – 7 Years

e. Description of Services - Technology planning, oversight, and evaluation services.

f. Annual Volume - \$122,160

Questions:

1. **Identify any contracts with other cooperative or government group purchasing organizations of which your company is currently a part of:**

N/A

2. **Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable.**

N/A

3. **Provide information regarding whether your firm, either presently or in the past, has been involved in any litigation, bankruptcy, or reorganization.**

N/A

4. **Felony Conviction Notice – Please check applicable box:**

- A publicly held corporation; therefore, this reporting requirement is not applicable
- Is not owned or operated by anyone who has been convicted of a felony.
- Is owned or operated by the following individual(s) who has/have been convicted of a felony.

*If the 3rd box is checked a detailed explanation of the names and convictions must be attached.

PROPOSAL FORM 6: VALUE ADD QUESTIONNAIRE

Proposer must agree to work in cooperation with Region 10 ESC and the Equalis Group to develop a marketing strategy and provide avenues to equally market and drive sales through the Contract and program to all current and potential Members. Proposer agrees to actively market in cooperation with Region 10 ESC and the Equalis Group all available services to current and potential Members.

1. Detail how your organization plans to market and promote this contract upon award.

We will continue to promote on our website as well as social media.

2. Provide the number of sales representatives which will work on this contract and where the sales representatives are located.

1 sales representative - Located in Waxahachie, Texas

3. Acknowledge that your organization agrees to provide its company logo(s) to Region 10 ESC and Equalis Group and agrees to provide permission for reproduction of such logo in marketing communications and promotions.

Agreed.

4. Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing Respondent to perform the covered services including, but not limited to licenses, registrations or certifications. M/WBE, HUB, DVBE, small and disadvantaged business certifications and other diverse business certifications, as well as manufacturer certifications for sales and service must be included if applicable

Please also list and include copies of any certificates you hold that would show value for your response not already included above.

No additional.

5. Please include any additional products and/or services not included in the scope of the solicitation that you think will enhance and/or add value to this contract participating agencies.

Our technology oversight services are a complement to the planning and evaluation services in this solicitation. We provide fractional Chief Technology Officer services under a subscription model.


PROPOSAL FORM 7: CLEAN AIR WATER ACT

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

Potential Vendor: The Renaissance Institute, Inc. _____

Title of Authorized Representative: Founder & President _____

Mailing Address: P.O. Box 2916, Waxahachie, TX 75168 _____

Signature:  _____

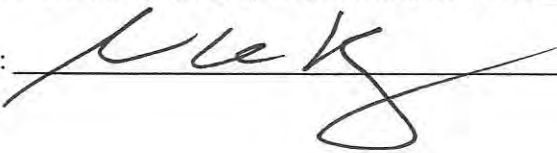
PROPOSAL FORM 8: DEBARMENT NOTICE

I, the Vendor, certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations.

Potential Vendor: The Renaissance Institute, Inc. _____

Title of Authorized Representative: Founder & President _____

Mailing Address: P.O. Box 2916, Waxahachie, TX 75168 _____

Signature:  _____

PROPOSAL FORM 9: LOBBYING CERTIFICATION

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.


Signature of Respondent

11/4/21
Date

PROPOSAL FORM 10: CONTRACTOR CERTIFICATION REQUIREMENTS

Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The Respondent complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the Region 10 ESC Participating entities in which work is being performed.

Fingerprint & Criminal Background Checks


If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The Respondent shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed.



Signature of Respondent



Date

PROPOSAL FORM 11: ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents individual engaged in the same line of business as the Company.

VENDOR The Renaissance Institute, Inc.

ADDRESS _____

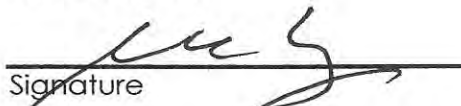
P.O. Box 2916

Waxahachie, TX 75168

PHONE 972-937-5532

FAX 972-923-9665

RESPONDANT



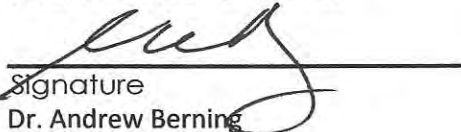
Signature

Dr. Andrew Berning

Printed Name
Founder & President

Position with Company

AUTHORIZING OFFICIAL



Signature
Dr. Andrew Berning

Printed Name
Founder & President

Position with Company

PROPOSAL FORM 12: IMPLEMENTATION OF HOUSE BILL 1295

Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission will make available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. The commission will post the completed Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency.

Information regarding how to use the filing application will be available on this site starting on January 1, 2016. https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

PROPOSAL FORM 13: BOYCOTT CERTIFICATION, TERRORIST STATE CERTIFICATION, AND NONDISCRIMINATION AGAINST FIREARM INDUSTRY CERTIFICATION

BOYCOTT CERTIFICATION

Respondent certifies that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

Respondent certifies that respondent does not boycott energy companies, and it will not boycott energy companies during the term of any subsequent contract. Pursuant to Texas Government Code Chapter 2274, as enacted in Senate Bill 13 of the 87th Texas Legislature, if respondent is a for-profit organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations (specifically excluding sole proprietorships) that exists to make a profit which has ten (10) or more full-time employees and the value of the contract with the ESC is \$100,000 or more, the respondent must represent and warrant to the ESC that the respondent does not boycott energy companies and will not boycott energy companies during the term of any subsequent contract.

Does vendor agree?  _____
(Initials of Authorized Representative)

TERRORIST STATE CERTIFICATION

In accordance with Texas Government Code, Chapter 2252, Subchapter F, REGION 10 ESC is prohibited from entering into a contract with a company that is identified on a list prepared and maintained by the Texas Comptroller or the State Pension Review Board under Texas Government Code Sections 806.051, 807.051, or 2252.153. By execution of any agreement, the respondent certifies to REGION 10 ESC that it is not a listed company under any of those Texas Government Code provisions. Responders must voluntarily and knowingly acknowledge and agree that any agreement shall be null and void should facts arise leading the REGION 10 ESC to believe that the respondent was a listed company at the time of this procurement.


Does vendor agree?  _____
(Initials of Authorized Representative)

NONDISCRIMINATION AGAINST FIREARM INDUSTRY CERTIFICATION

Respondent certifies that respondent does not discriminate against firearm entities or firearm trade associations, and it will not discriminate against firearm entities or firearm trade associations during the term any subsequent contract. Pursuant to Texas Government Code Chapter 2274, as enacted in Senate Bill 19 of the 87th Texas Legislature, if respondent is a for-profit organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned

subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations (specifically excluding sole proprietorships) that exists to make a profit which has ten (10) or more full-time employees and the value of the contract with the ESC is \$100,000 or more, the respondent must represent and warrant to the ESC that the vendor does not have a practice, policy, guidance or directive that discriminates against a firearm entity or firearm trade association and will not discriminate against a firearm entity or firearm trade association during the term of any subsequent contract.

Does vendor agree?

 _____

(Initials of Authorized Representative)

PROPOSAL FORM 14: RESIDENT CERTIFICATION

This Certification Section must be completed and submitted before a proposal can be awarded to your company. This information may be placed in an envelope labeled "Proprietary" and is not subject to public view. In order for a proposal to be considered, the following information must be provided. Failure to complete may result in rejection of the proposal:

As defined by Texas House Bill 602, a "nonresident Bidder" means a Bidder whose principal place of business is not in Texas, but excludes a contractor whose ultimate parent company or majority owner has its principal place of business in Texas.

Texas or Non-Texas Resident

- I certify that my company is a "**resident Bidder**"
- I certify that my company qualifies as a "**nonresident Bidder**"

If you qualify as a "nonresident Bidder," you must furnish the following information:

What is your resident state? (The state your principal place of business is located.)

Company Name	Address	
		City
	State	Zip

(Initials of Authorized Representative)

8. Debarment and Suspension:

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.


Vendor certifies that Vendor is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor further agrees to immediately notify the Cooperative and all participating agencies with pending purchases or seeking to purchase from Vendor if Vendor is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does vendor agree? _____

(Initials of Authorized Representative)

9. Byrd Anti-Lobbying Amendment:

Byrd Anti-Lobbying Amendment (31 USC 1352) -- Vendors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Vendor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does vendor agree? _____

(Initials of Authorized Representative)

10. Procurement of Recovered Materials:

For participating agency purchases utilizing Federal funds, Vendor agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery,

and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor agree? *WJ*
(Initials of Authorized Representative)

11. Profit as a Separate Element of Price:

For purchases using federal funds in excess of \$150,000, a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Vendor agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Vendor agrees that the total price, including profit, charged by Vendor to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Vendor's Cooperative Contract.

Does vendor agree? *WJ*
(Initials of Authorized Representative)

12. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

Vendor agrees that recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain, extend or renew a contract to procure or obtain, or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system from companies described in Public Law 115-232, section 889. Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of the National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country are also prohibited.

Does vendor agree? *WJ*
(Initials of Authorized Representative)

13. General Compliance and Cooperation with Participating Agencies:

In addition to the foregoing specific requirements, Vendor agrees, in accepting any Purchase Order from a participating agency, it shall make a good faith effort to work with participating agencies to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does vendor agree? *WJ*
(Initials of Authorized Representative)

14. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

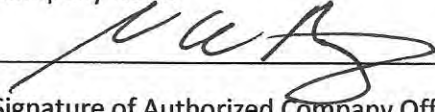
Does vendor agree? *WJ*

(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

The Renaissance Institute

Company Name



Signature of Authorized Company Official

Dr. Andrew Berning

Printed Name

Founder & President

Title

11/4/21

Date

PROPOSAL FORM 16: ADDITIONAL ARIZONA CONTRACTOR REQUIREMENTS

N/A - We will not be doing business in Arizona.

AZ Compliance with Federal and state requirements: Contractor agrees when working on any federally assisted projects with more than \$2,000.00 in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Contractor agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Contractor must retain records for three years to allow the federal grantor agency access to these records, upon demand. Contractor also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, contractor additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ Compliance with workforce requirements: Pursuant to ARS 41-4401, Contractor and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, ..."every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program" Region 10 ESC reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. Region 10 ESC and its members reserve the right to inspect the papers of any contractor or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Contractor Employee Work Eligibility: By entering into this contract, contractor agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. Region 10 ESC and/or Region 10 ESC members may request verification of compliance from any contractor or sub contractor performing work under this contract. Region 10 ESC and Region 10 ESC members reserve the right to confirm compliance. In the event that Region 10 ESC or Region 10 ESC members suspect or find that any contractor or subcontractor is not in compliance, Region 10 ESC may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the contractor. All cost associated with any legal action will be the responsibility of the contractor.

AZ Non-Compliance: All federally assisted contracts to members that exceed \$10,000.00 may be terminated by the federal grantee for noncompliance by contractor. In projects that are not federally funded, Respondent must agree to meet any federal, state or local requirements as necessary. In addition, if compliance with the federal regulations increases the contract costs beyond the agreed on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona): For work to be performed at an Arizona school, contractor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Contractor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Region 10 ESC member's discretion. Contractor must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Offshore Performance of Work Prohibited: Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

Terrorism Country Divestments: In accordance with A.R.S. 35-392, Region 10 ESC and Region 10 ESC members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, contractor warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

Signature of Respondent

Date

PROPOSAL FORM 17: OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

N/A - We will not be doing business in New Jersey.

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the Respondent shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: _____

Street: _____

City, State, Zip Code: _____

Complete as appropriate:

I, _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

QR: _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR: I, _____, an authorized representative of _____, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

Name	Address	Interest
_____	_____	_____
_____	_____	_____
_____	_____	_____

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature and Title

Date

PROPOSAL FORM 18: NON-COLLUSION AFFIDAVIT

N/A - We will not be doing business in New Jersey.

Company Name:

Street:

City, State, Zip Code:

State of New Jersey

County of _____ of the _____
Name City

in the County of _____, State of _____ of full
age, being duly sworn according to law on my oath depose and say that:

I am the _____ of the firm of _____
Title Company Name

the Respondent making the Proposal for the goods, services or public work specified under the Harrison Township Board of Education attached proposal, and that I executed the said proposal with full authority to do so; that said Respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Harrison Township Board of Education relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Company Name

Authorized Signature & Title

Subscribed and sworn before me

this _____ day of _____, 20____

Notary Public of New Jersey
My commission expires _____, 20____

SEAL

N/A - We will not be doing business in New Jersey.

Company Name: _____
Street: _____
City, State, Zip Code: _____

Bid Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)
Vendors must submit with proposal:

- 1. A photo copy of their Federal Letter of Affirmative Action Plan Approval _____
OR
- 2. A photo copy of their Certificate of Employee Information Report _____
OR
- 3. A complete Affirmative Action Employee Information Report (AA302) _____

Public Work – Over \$50,000 Total Project Cost:

- A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form _____
AA201-A upon receipt from the Harrison Township Board of Education
- B. Approved Federal or New Jersey Plan – certificate enclosed _____

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Authorized Signature and Title _____
Date

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color,

national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

**PROPOSAL FORM 20: C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM
Public Agency Instructions**

N/A - We will not be doing business in New Jersey.

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information is available in Local Finance Notice 2006-1 (https://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html).

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a) The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at https://www.state.nj.us/dca/divisions/dlgs/programs/pay_2_play.html They will be updated from time-to-time as necessary.
 - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c) Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d) The form may be used "as-is", subject to edits as described herein.
 - e) The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. **NOTE: This section is not applicable to Boards of Education.**

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

1. any State, county, or municipal committee of a political party
2. any legislative leadership committee*
3. any continuing political committee (a.k.a., political action committee)
4. any candidate committee of a candidate for, or holder of, an elective office:
 1. of the public entity awarding the contract
 2. of that county in which that public entity is located
 3. of another public entity within that county
 4. or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

5. individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
6. all principals, partners, officers, or directors of the business entity or their spouses
7. any subsidiaries directly or indirectly controlled by the business entity
8. IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act. The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker

Continuation Page

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant To N.J.S.A. 19:44A-20.26

Page ____ of ____

Vendor Name:

Contributor Name	Recipient Name	Date	Dollar Amount
			\$

Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure

N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM WWW.NJ.GOV/DCA/LGS/P2P A COUNTY-BASED, CUSTOMIZABLE FORM.

PROPOSAL FORM 21: STOCKHOLDER DISCLOSURE CERTIFICATION

N/A - We will not be doing business in New Jersey.

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership

Sole Proprietorship

Limited Liability

Limited Partnership

Partnership

Corporation

Limited Liability

Subchapter S

Corporation

Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Subscribed and sworn before me this ____ day of _____, 2__.	_____ (Affiant)
(Notary Public)	_____ (Print name & title of affiant)
My Commission expires:	(Corporate Seal)

PROPOSAL FORM 22: GENERAL TERMS AND CONDITIONS ACCEPTANCE FORM

Signature on the Vendor Contract Signature form certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and Conditions:

We take no exceptions/deviations to the general terms and conditions

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are taking exceptions/deviations to. Clearly state if you are adding additions terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Region 10 ESC shall be the sole judge on the acceptance of exceptions/deviations and the decision shall be final.)

PROPOSAL FORM 23: EQUALIS GROUP ADMINISTRATION AGREEMENT

Requirements for Master Agreement To be administered by Equalis Group

Attachment A, Equalis Group Administrative Agreement is used in administering Master Agreements with Region 10 and is preferred by Equalis Group. Redlined copies of this agreement should not be submitted with the response. Should a respondent be recommended for award, this agreement will be negotiated and executed between Equalis Group and the respondent. **Respondents must select one of the following options for submitting their response.**

- Respondent agrees to all terms and conditions outlined in each of the Administration Agreement.
- x Respondent wishes to negotiate directly with Equalis Group on terms and conditions outlined in the Administration Agreement. Negotiations will commence after sealed Proposals are opened and Region 10 has determined the respondent met all requirements in their response and may be eligible for award.

PROPOSAL FORM 24: OPEN RECORDS POLICY ACKNOWLEDGEMENT AND ACCEPTANCE
OPEN RECORDS POLICY ACKNOWLEDGMENT AND ACCEPTANCE

Be advised that all information and documents submitted will be subject to the Public Information Act requirements governed by Chapter 552 of the Texas Government Code.

Because contracts are awarded by a Texas governmental entity, all responses submitted are subject to release as public information after contracts are executed. If a Respondent believes that its response, or parts of its response, may be exempted from disclosure to the public, the Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempted from disclosure. In addition, the Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s). Respondent must provide this information on the "Acknowledgement and Acceptance to Region 10 ESC's Public Information Act Policy" form found on the next page of this solicitation. Any information that is unmarked will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 10 ESC must provide the OAG with the information requested in order for the OAG to render an opinion. In such circumstances, Respondent will be notified in writing that the material has been requested and delivered to the OAG. Respondent will have an opportunity to make arguments to the OAG in writing regarding the exception(s) to the TPIA that permit the information to be withheld from public disclosure. Respondents are advised that such arguments to the OAG must be specific and well-reasoned--vague and general claims to confidentiality by the Respondent are generally not acceptable to the OAG. Once the OAG opinion is received by Region 10 ESC, Region 10 ESC must comply with the opinions of the OAG. Region 10 ESC assumes no responsibility for asserting legal arguments on behalf of any Respondent. Respondents are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

After completion of award, these documents will be available for public inspection.

Signature below certifies complete acceptance of Region 10 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary). Check one of the following responses to the Acknowledgment and Acceptance of Region 10 ESC's Open Records Policy below:

We acknowledge Region 10 ESC's Public Information Act policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.

(Note: All information believed to be a trade secret or proprietary must be listed below. It is further understood that failure to identify such information, in strict accordance with the instructions below, will result in that information being considered public information and released, if requested under the Public Information Act.)

We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Respondent must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).)

Date

11/4/21

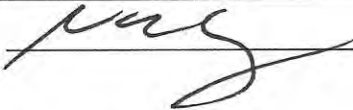
Authorized Signature & Title

Leah President

PROPOSAL FORM 25: VENDOR CONTRACT AND SIGNATURE FORM

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this proposal in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

VENDORS MUST SUBMIT THIS FORM COMPLETED AND SIGNED WITH THEIR RESPONSE TO BE CONSIDERED

Company name The Renaissance Institute, Inc.
Address P.O. Box 2916
City/State/Zip Waxahachie, TX 75168
Telephone No. 972-937-5532
Fax No. 972-923-9665
Email address andy@teacherinfo.com
Printed name Dr. Andrew Berning
Position with company Founder & President
Authorized signature 

Term of contract January 1, 2022 to December 31, 2024

Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew annually for an additional two (2) years if agreed to by Region 10 ESC. Vendor shall honor all administrative fees for any sales made based on the contract whether renewed or not.

Region 10 ESC Authorized Agent

Date

Print Name

Equalis Group Contract Number _____



Did you sign the vendor contract and signature form? **If not, your Proposal will be rejected.**

Region 10 will negotiate any exceptions and both parties will agree upon which exceptions will be accepted or altered before the Region 10 board votes to accept or reject the proposals.