

The Professionals Source!



B&H Photo and Equalis Group

Publicly Procured Contract Vehicle

B&H Photo Contract Highlights

- A fully staffed group of internal experts to ensure your experience at B&H goes smoothly, including a dedicated Account Manager for every member to reach out to all of their needs in addition to the Customer Service team.
- B&H prides itself on having the most knowledgeable staff to provide for the products we sell.
- Competitive pricing for Equalis Group members on B&H's products.
- Completely customized online ordering portal, to be available to all Equalis members. From obtaining quotes, placing orders, creating wish lists, and so much more, all in one place for your own convenience!

Who is B&H Photo?

B&H is known as one of the largest supplier of creative technology supplies, equipment, and accessories in the U.S. We carry over 475,000 items from more than 5,500 brands in a wide range of technology products including Photography, Video, Pro Audio, A/V, Production & Lighting equipment, Security & Surveillance, Mobile Technology, TV's Projectors, and more. Most of our products are in stock in one of our New York warehouses ready to ship for quick delivery.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1123B

Lead Agency: Region 10 ESC

Contract Term: 09.01.2021 - 08.31.2024

Renewable Through: 08.31.2028

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.