



## Helm Group & Equalis Group

### Publicly Procured Contract Vehicle

#### Helm Group Contract Highlights

- A leader in the Construction/ Facility service industry with a proven history of providing existing and/or ground-up installation, maintenance, and repair services which includes Mechanical/HVACR equipment, piping, sheet metal; Building Automation & Integration; Turnkey project and energy saving solutions; Facilities management, plumbing, and electrical.
- Up to 10% discount with Helm Services and Solutions.
- Nationally available cooperative purchasing contract that provides a legal and compliant exemption to HVAC Installation & Services bid/request for proposals (RFP) process.
- Headquartered in Illinois, efficiently serving Equalis Group Members.
- Helm's in-house capabilities mean that 90%-100% of projects are self-performed, reducing or eliminating sub-contractor markup.

#### Who is Helm Service?

Helm Service, a division of Helm Group, is a highly respected construction industry powerhouse founded in 1946 and headquartered in Illinois. Our experts enhance and support on-site maintenance teams for optimum results, allowing business owners to concentrate on core responsibilities.

Helm Service offers services ranging from annual preventative maintenance for specific pieces of equipment to full-time on-site management of total operations and facilities.

**Our goal is simple: make ownership worry-free and cost-effective.**

#### Illinois Job Order Contracting (JOC)

In partnership with Gordian, Equalis Group has curated a state-specific JOC program for the state of Illinois. Equalis Group members are able to combine the power of Gordian with the local expertise of in-market contractors and construction firms. JOC projects don't have to be complicated; all Equalis Group Illinois JOC Master Agreements have been publicly procured and are available for use without having to submit time-consuming RFPs/Bids. Get more details at: [www.equalisgroup.org/illinois-joc-program](http://www.equalisgroup.org/illinois-joc-program)

Gordian's solutions help organizations effectively plan, build and manage their infrastructure and facilities. Thousands of organizations have relied on that partnership to ensure they are providing safe and healthy physical assets for everyone in the community for over thirty years.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2131i

**Lead Agency:** CCOG

**Initial Term:** 05.01.2022 – 04.30.2023

**Renewable Through:** 04.30.2026

### Get Started



Connect with your dedicated Member Engagement Team Resource at [EqualisGroup.org/Map](http://EqualisGroup.org/Map) or send us an email at [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org).



# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.