



ATTACHMENT A: PROPOSAL REQUIREMENTS & SPECIFICATIONS

GOLF, UTILITY, AND TRANSPORTATION VEHICLES WITH RELATED ACCESSORIES, EQUIPMENT, PARTS & SERVICES

Table of Contents

Section 1. General Guidelines.....	1
1.1. Instructions for Completing Attachment A.....	1
1.2. Use of Attachments	1
Section 2. Bidder Overview & Qualifications.....	2
2.1. Company Information.....	2
2.2. Financial Strength & Legal Considerations	2
2.3. Industry Qualifications.....	4
2.4. Public Sector Focus	5
2.5. Customer References.....	7
2.6. Insurance Coverage.....	7
Section 3. Products and Services	8
3.1. Products & Services.....	8
3.2. Turnkey Capabilities.....	10
3.3. Other Services	10
3.4. Additional Features.....	11
3.5. Additional Offerings	11
3.6. Warranty	12
Section 4. Business Operations.....	12
4.1. Logistics.....	12
4.2. Customer Service	13
4.3. Order & Invoice Processing; Payment	13
4.4. Members Contracting for Services.....	14
4.5. Sustainability, Reclamation, and Recycling Initiatives	15
Section 5. Go-To-Market Strategy	15
5.1. Bidder Organizational Structure & Staffing of Relationship	15
5.2. Contract Implementation Strategy & Expectations.....	16
Section 6. Administrative Requirements	16
6.1. Admin Fee & Reporting.....	16

Section 1. General Guidelines

1.1. Instructions for Completing Attachment A

Attachment A is provided to Bidders in an editable Microsoft Word form so that it can easily serve as the base document for a Bidder's Technical Proposal. Bidders should incorporate their Technical Proposal responses directly into this document and include referenced attachments separately.

Use the following electronic file naming convention for naming your Technical Proposal prior to uploading your completed Technical Proposal to Bonfire: *Technical Proposal – Bidder Name.docx*.

For sections of **Attachment A** structured like the example below, simply click in the green cell or paste (using the *Paste Special > Merge Formatting* function in Microsoft Word) your response.

1.1.1.	Formation. In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change.	
This is a sample question. Do not provide a response.		

For sections of **Attachment A** structured like the example below, click on the “Yes” checkbox if your solution **fully provides** the defined requirement. Click on the “No” checkbox if your solution does not provide or only provides part of the defined requirement.

1.1.2.	Maintenance & Repair Services. If yes, provide a description of the maintenance & repair services included in your proposal.	<input type="checkbox"/> Yes <input type="checkbox"/> No
This is a sample question. Do not provide a response.		

1.2. Use of Attachments

Bidders may incorporate additional documents by reference as part of their response to the questions in this document. For example, you may want to include brochures, reports, charts, or graphs in response to specific questions. Bidders should clearly state in their response whether any specific documents are incorporated in their proposal by reference. In the event the attached documents are not referenced correctly, the PRT may exclude those attachments from consideration when scoring proposals.

The file names of such referenced documents that are included in a Bidder's electronic Technical Proposal submissions and uploaded to Bonfire should include in the following order: i) Technical Proposal, ii) Bidder's name, iii) the Section number of the question for which the file is included as part of the response, and iv) a brief description of what is included in the electronic file. For example, if a Bidder references an attachment that includes financial statements in response to **Section 2.2.1.**, the following electronic file name would be appropriate: *Technical Proposal – Bidder Name – Section 2.2.1. – Financial Statements.pdf*.

Section 2. Bidder Overview & Qualifications

2.1. Company Information

2.1.1.	<i>Company Name & Address.</i>	
Company Name:	Cruise Car, Inc.	
Headquarters Street Address:	1227 Hardin Avenue	
City, State & Zip Code:	Sarasota Florida 34243	
Main Telephone Number:	(941)929-1630	
Website:	WWW.CRUISECARINC.COM	
2.1.2.	<i>Formation.</i> In what year was the company formed? For how long has your company been operating under its present business name? If your company has changed its business name, include the most recent prior business name and the year of the name change.	
Cruise Car Inc. began operations in December 2004, with the concept of equipping golf carts with solar panels. In over 15+ years of business, Cruise Car has become the premier American provider of need-specific, street-legal, low-speed-vehicles which can be fully customized to meet the needs of the individual buyer.		
2.1.3.	<i>Legal Structure.</i> Check the box next to the option that best describes the company's legal structure. Include requested narrative in the space provided.	
&	Corporation – provide the State of incorporation and the company ownership structure.	Florida

2.2. Financial Strength & Legal Considerations

	Shareholders and 10K Report (if applicable) or audited financial statements, including income statement and balance sheet. <i>Note: you may mark this information as a "Trade Secret" per the terms outlined in the RFP.</i>
	Cruise Car is privately held, self financed firm that has succeeded in growing in size and strength without the use of commercial Lines of Credit or outside investment. The company was founded in 2004 and has effectively managed controlled growth, allowing us to maintain our business without outside investment. Extensive lines of credit are available should they be needed.
2.2.2.	Bankruptcy & Insolvency. Describe any bankruptcy or insolvency for your organization (or its predecessors, if any) or any principal of the firm in the last three (3) years.
	N/A
2.2.3.	Litigation. Describe any litigation in which your company has been involved in the last three (3) years and the status of that litigation.
	N/A
2.2.4.	Mandatory Contract Performance Disclosure. Pursuant to RFP Section 3.13 , disclose whether the your company's performance and/or the performance of any of the proposed subcontractor(s) under contracts for the provision of services that are the same or similar to those to be provided for the Program which is the subject of this RFP has resulted in any "formal claims" for breach of those contracts. For purposes of this disclosure, "formal claims" means any claims for breach that have been filed as a lawsuit in any court, submitted for arbitration (whether voluntary or involuntary, binding or not), or assigned to mediation. For any such claims disclosed, fully explain the details of those claims, including the allegations regarding all alleged breaches, any written or legal action resulting from those allegations, and the results of any litigation, arbitration, or mediation regarding those claims, including terms of any settlement. While disclosure of any formal claims will not automatically disqualify a Bidder from consideration, at the sole discretion of Equalis Group, such claims and a review of the background details may result in a rejection of a Bidder's proposal. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims, the potential impact that the behavior that led to the claims could have on the Bidder's performance of the work, and the best interests of Members.
	N/A
2.2.5.	Mandatory Disclosure of Governmental Investigations. Pursuant to RFP Section 3.14 , indicate whether your company and/or any of the proposed subcontractor(s) has been the subject of any adverse regulatory or adverse administrative governmental action (federal, state, or local) with respect to your company's performance of services similar to those described in this RFP. If any such instances are disclosed, Bidders must fully explain, in detail, the nature of the governmental action, the allegations that led to the governmental action, and the results of the governmental action including any legal action that was taken against the Bidder by the governmental agency. While disclosure of any governmental action will not automatically disqualify a Bidder from consideration, such governmental action and a review of the background details may result in a rejection of the Bidder's proposal at Group's sole discretion. Equalis Group will make this decision based on the Proposal Review Team's determination of the seriousness of the claims,

	the potential impact that the behavior that led to the claims could have on the Bidder's performance of the work, and the best interests of Members.
N/A	

2.3. Industry Qualifications

2.3.1.	Company Identification. How is your organization best identified? Is it a manufacturer, distributor/dealer/reseller, or service provider?
Manufacturer of need specific low speed vehicles. Each vehicle is built to match the exact needs of the buyer at extremely competitive prices.	
2.3.1.1.	Authorization. If your company is best described as a distributor/dealer/reseller (or similar entity), please provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?
N/A	
2.3.1.2.	Network Relationship. If your company is best described as a manufacturer or service provider, please describe how your dealer network operates to sell and deliver the Products & Services proposed in this RFP.

2.3.2.	Industry Experience. How long has your company provided products and services outlined in your response to this RFP? What percentage of your company's revenue in each of the last three (3) full calendar years was generated from these products and services?
Cruise	
2.3.3.	Geographic Reach. Describe your company's service area in the United States and which areas you intend to offer services under a resulting contract if awarded. If your company does not currently provide services nationwide, describe your plans/timeframes to achieve nationwide service provision, if applicable.
2.3.4.	Certifications and Licenses. Provide a detailed explanation outlining the licenses and certifications that are i) required to be held, and ii) actually held by your organization (including third parties and subcontractors that you use). Has your company maintained these certifications on an ongoing basis? If not, when and why did your company lose any referenced certifications?
Cruise Car holds a Florida license to manufacture street legal low speed vehicles and has the authority by NHTSA to issue 17 Digit Vin numbers and MSO (for Title/Plates). Each state has different rules for Low Speed Vehicles, so Cruise Car has spent the past decade methodically securing official recognition from each state allowing for our LSV's to be sold everywhere. All such certifications and bonds (where required) are current.	
2.3.5.	Industry Standard Compliance. Identify all industry standards your vehicles meet. Your response may include, but is not limited to, American Society of Agricultural Engineers (ASAE), Society of Automotive Engineers (SAE), Occupational Safety and Health Administration (OSHA) standards, Underwriters Laboratories, Inc. (UL), Environmental Protection Agency (EPA), and American National Standards Institute (ANSI) standards.
NHTSA (National Highway Traffic Safety Compliance) DOT Approved, FMV 500 No. 500 Compliant, UL Approved, Carb Certified	

2.4. Public Sector Focus

2.4.1.	Public Sector Contract Vehicles. What Public Sector contract vehicles (e.g., state term contracts, public sector cooperatives, etc.) does your company have in place to provide products & services defined in this RFP? For each contract vehicle, when was the contract established, what is the expiration date, and how much annual revenue does your company generate through the contract(s) in each of the last three (3) calendar years?



2.4.2.	Education Success. What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to educational institutions (i.e., K-12 schools & school districts and high education)?
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Sales to Educational Institutions Tends to be \$1-2M per year and growing (15% but due to grow significantly). Covid directly affected this sales channel, but formal quotes have drastically increased in early 2021 as schools reopen with reset budgets. Such vehicles tend to be required line items and not discretionary purchases.

2.4.3.	Government Success. What is the i) total dollar amount, and ii) percentage of your company's total annual revenue generated by sales to local governments (i.e., municipalities, counties, special districts, and state agencies)?
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30-40%

2.4.4.	Public Sector Strategic Growth Plan. Describe your company's three to five-year public sector sales objectives and the key elements of your strategic plan to achieve those objectives. What is the total annual dollar value of your company's total revenue generated by local governments and educational institutions in each of the last three (3) calendar years? What percentage of your company's total annual revenue is generated by sales to local governments and educational institutions? <i>For clarity, the figures requested are to include revenue generated through cooperative contracts (see question 2.4.1) and all other forms of revenue to local governments and educational institutions to represent the aggregate revenue volume.</i>
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Cruise Car has positioned itself for exponential growth. Our business plan is to expand our \$5m tenfold as we continue to secure ever larger orders and financial backing to support accelerated growth. Additional sales team members are being trained now to serve as the foundation of intended growth.

2.5. Customer References

2.5.1.	<p>Provide references of at least five (5) local government or educational institution customers for which your company has provided products and services similar in nature and scope to those defined in this RFP in the last three (3) years. Each reference should include:</p> <ul style="list-style-type: none"> Customer name and location; Customer contact person and their title, telephone number, and email address; A brief description of the products and services provided by your company; Customer relationship starting and ending dates; and, Notes or other pertinent information relating to the customer and/or the products and services your company provided.
<p>Aviate Enterprises. Aaron Sampat – (916)993-4011 Disabled Veteran Agency that procures low speed vehicles for VA institutions nationwide. Cruise Car has sold Aviate \$1m+ in vehicles over the years and continues to do so. Utility carts, ADA carts, passenger shuttles</p> <p>Federal Contracts Corp – Jason Paules jason@federalcontractscorp.com (813)631-0000. Government procurement specialist Cruise Car works with to secure large federal and state contracts. We have worked with Fed Contracts for several years and have processed over \$500k in sales. This relationship is ongoing. Sold utility carts, ADA carts, ambulatory carts & passenger shuttles</p> <p>Univ Texas – numerous locations. Sales \$1m+ over the past 3 years. Variety of utility carts and passenger shuttles. Ian Chavez (956)358.3031</p> <p>City of Orlando – numerous locations – including VA, Airport, Municipal locations. Sales \$1m+ over the past 3 years. Jonathan Ford – 407.246.3863</p> <p>University of Florida – numerous locations on campus (hospital, security, grounds, various colleges, sports), sales over \$500k. Matt Pendleton (352)392.6592</p>	

2.6. Insurance Coverage

2.6.1.	<p>General Liability, Property & Automobile Insurance. If your company is selected as the Winning Supplier, during the term of any agreements between your company and Equalis Group, and for two (2) years following expiration or termination of such agreements, your company, at its own expense, will maintain and will require that its agents, subcontractors, or suppliers engaged in your company's performance of its duties under such agreements, maintain general liability insurance, property insurance, and automobile insurance (at a minimum, in the amount of \$1,000,000 per occurrence/\$5,000,000 annual aggregate) applicable to any claims, liabilities, damages, costs, or expenses arising out of its performance under such agreements. Confirm that your company either a) has, or b) will purchase insurance coverage as described herein.</p>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> <input type="checkbox"/> No
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Click here to provide additional commentary, if necessary.		
2.6.2.	<p>Employee Dishonesty – Members. The Winning Supplier shall be held fully liable for any and all dishonest acts of its employees and/or its subcontractor’s employees. Coverage must be provided for Third Party Employee Dishonesty, covering all employees and all officers of your company and any subcontractors, in an amount not less than \$100,000 per occurrence. Confirm that your company either a) has, or b) will purchase insurance coverage as described above covering all employees and all officers of your company, in an amount not less than \$100,000 per occurrence for each Equalis Group Member utilizing the Program.</p>	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> <input type="checkbox"/> No
Click here to provide additional commentary, if necessary.		

Section 3. Products and Services

3.1. Products & Services

3.1.1.	<p>Product & Services Description(s). Provide a detailed description of the products and services you are offering as a part of your proposal. IMPORTANT: this description along with the products and services outlined in the Attachment B – Cost Proposal will be utilized to define the overall products and services available under a resulting contract.</p>
<p>Cruise Car designs builds each vehicle to match the specific need of the buyer and provide competitive prices. The modular build design of our vehicles, coupled with 5 lengths of chassis allows for many combinations of “custom” (yet standard) vehicle configurations.</p> <p>Cruise Car vehicles begin with a solid tempered aluminum chassis which is 25% thicker than any other chassis on the market. We opt to use Aluminum for our Chassis because Steel Chassis have tendency to rust and corrode if the vehicle is not meticulously cared for, stored indoors and kept out of intemperate weather. Our customers are often traveling outdoors, driving in the rain, located on coastlines with heavy salt air, and don’t always have access to indoor storage. We designed our vehicles for durability and the ability to withstand natural elements so our customers can reliably operate our vehicles in realistic conditions. Another unique quality of our vehicle frames is we extrude 5 standard lengths. Many dealers and resellers will use a chassis extension kit or even cut into the frame itself, to try and extend it with inserts to allow for different vehicle configurations. This process weakens the chassis at the incision points, dramatically reducing the lifetime of the vehicle. Such vehicles, unlike Cruise Car, tend to bow.</p> <p>In addition to our aluminum chassis, we also utilize aluminum for our vehicle pods, or the body components of our vehicles. Most companies opt for plastic or fiberglass bodies. These types of bodies can be aesthetically appealing but are weak and quickly need to be replaced once they start to break. Our pods – which come in 5 different varieties - are all aluminum. Using aluminum provides a stronger more formidable body that can bear more weight for longer durations. Aluminum, as a composition, also has the advantage of being much more repairable, and reinforceable.</p> <p>The combination of our aluminum chassis and pod dynamic is that it allows our vehicles a modular flexibility, providing our customers with tremendous freedom to customize their desired vehicle in ways that would be</p>	

prohibitive with any other vehicle design. This modular dynamic allows the customer to change not just the appearance or aesthetics of the vehicle but the functional purpose of the vehicle. This flexibility has been the driving force behind the depth and volume of vehicles we can offer. In most circumstances, it is our customers who came up with our newest model. They often will say, "I like this design, but could you rearrange it this/thats way so we can do something different?" We are in the favorable position of being able to say yes to the customer and then offer that configuration as a new model. Examples of this can be seen in our M4BTB, M6 Crossover, M6 XL, M4SB6, M4CB6, M5WCB and M6W. All these vehicles began with a customer's insight, requesting something utterly unique and quickly becoming some of our most popular vehicle models. Cruise Car has also reconfigured many vehicles for customers years after the sale.

This modular vehicle design allows us to provide unique vehicles such as our Wheelchair Accessible Vehicles and EMS carts which are incredibly popular with Universities and Government Agencies as they can replace more expensive Ambulances and provide adequate transportation for handicapped or wheelchair-bound passengers.

Our front suspension is the perfect combination of our dual desires: to provide maximum flexibility and customization while using only the most durable components. Most front suspension systems are a single slide air compressed shock absorber, which works well for a traditional 2-passenger golf cart, but consistently underperforms as a larger multi-passenger vehicle or as a heavy-duty utility vehicle. Each Cruise Car is standardized with dual coil-over adjustable spring front shocks. This design exceeds the stability requirement for our longest 8-passenger vehicle or our heaviest utility cart. This component is also adjustable, which means the customer has custom tailor the resistance and stability of the suspension system to meet their exact driving parameters. If – for instance – we've set the suspension system for maximum strength, and the customer would prefer a smoother ride and will be driving on a flat smooth surface, they can modify the tensile strength of the coils to accommodate this. The reverse scenario is also available. Each Cruise Car Front Suspension also showcases a Reinforced Shock-Tower and a Triple-Leaf-Spring setup. Most competing vehicles do not utilize a shock tower which is needed on longer passenger vehicles or heavier utility vehicles.

In keeping with our aim to over-engineer every component of our vehicle, Cruise Car has standardized a Motor and Controller combination that is far superior than the competition. Cruise Car utilizes a 7HP AC Motor and a 300 Amp Curtis Controller, which – like most other Cruise Car offerings – can be customized to suit the customer's needs. This combination is unique in its ability to operate on a 48-volt OR 72-volt system. Customers who are driving smaller vehicles or do not require Street Legal Speeds can utilize the 48-volt option, while the larger vehicles or vehicles needing higher speeds can upgrade to a 72-volt power system. This system is plug-and-play, meaning the customer can change their mind about the power system and either add or subtract batteries onsite to allow for the appropriate top speed of their vehicle. We believe we've found the right balance between simplicity and providing abundant customizations. Minimizing the types of motor and controller SKUs ensures we can keep adequate parts on hand should customers need replacements.

Cruise Car utilizes a Dual Pro Smart Charger on all its electric vehicles. This charger comes with a back-end analytics dashboard and a phone app the customer can use. Each time the vehicle is charged, the charger analyzes each battery and provide detailed analytics to help the customer measure and understand the health of each battery. The system also tracks and time-stamps important events like, Last Day/Time Charged which can help inform the customer of whether their maintenance schedule is appropriate for the drive time they perform. This entire system gives each customer the tools to maintain the health of the electrical system in their vehicle. It saves countless hours of maintenance, troubleshooting and voltage-testing each battery if there is a problem. This technology allows Cruise Car to provide specific service advice and counsel to the customer to enhance their experience with our products and get the best performance out of them - every time.

3.1.2.	Open Market Products. Provide a detailed description of your ability to accommodate requests for Open Market Products. Open Market Products is a category of products that cannot be found in your standard catalog offering or non-inventoried products.

Our offering includes a wide range of vehicle configurations and our accessory vast accessory list that already covers all relevant accessories requested for low speed vehicles. Cruise Car has been custom building for over 15 years and has accomodated thousands of requests. The accessory list submitted as part of this contract covers all special requests. In the unlikely event something be needed beyond our long list, we can accommodate the request with ease.

3.1.3.	Differentiators. Describe what differentiates your company’s products and services from your competitors.
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As per above, Cruise Car builds each vehicle to meet the exact need of the client. Customization includes motor options, controller power options, gas engine option, custom fabrication, hard cab enclosures, exact color matches for schools or brand sensitive organizations, custom shelving, custom tool boxes, specialty accessories, street legal upgrade options. Cruise Car offers 5 lengths of aluminum chassis and offers countless options for modular building each vehicle.

3.1.4.	Manufacturing. Describe your manufacturing process and any advantages it offers over your competitors. Your response may include, but is not limited to, facility locations, explanation of the materials used during various manufacturing processes, a description of the inspection & quality control processes, and identification of manufacturing certifications (e.g., ISO).
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Cruise Car offers 5 lengths of aluminum chassis and countless passenger and utility “pods” that are used to build out each vehicle. Cruise Car is the largest “custom” builder of low speed vehicle to all Federal properties (including 250+ military bases). The moving parts on all our vehicles are shared across all platforms, making service streamlined and need for back up parts onhand minimum.

3.2. Turnkey Capabilities

3.2.1.	Turnkey Capabilities. Describe the capabilities available through your company and, if applicable, your authorized network of dealers, distributors, and resellers that support your ability to provide turnkey solutions to Equalis Group Members. Turnkey Solutions are ready-to-go, full package solutions which are easily deployed or implemented to streamline the Member’s purchasing process. Your response may include, but is not limited to, vehicle customization, vehicle consultations & recommendation, delivery, inspection, and maintenance.
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Cruise Car currently has a national and international reach. Cruise Cars have been sold in all 50 States and over 40 countries. Full customer support is available for every sale

3.3. Other Services

3.3.1.	Training. If yes, provide a description of the training services offered. Note: Training services are not limited to those provided to the members but can also extend to the training you provide you dealers, distributors, and resellers.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
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Cruise Car has a team of mobile techs that offer onsite support/training if requested. Zoom type support and online tutorials are also available.

3.3.2.	Maintenance & Repair Services. If yes, provide a description of the maintenance & repair services included in your proposal.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
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Each buyer is given the direct factory support phone number/email address and is encouraged to call anytime. Cruise Car prides itself for its reputation for having a world class support team.

Our warranty covers all products, parts and labor.

Cruise Car assumes responsibility to fully support every vehicle sold. We currently support every county, city and town in the United States and will offer similar coverage should we expand into the Canadian Market.

Cruise Car operates both an in-house service team and a robust network of nationwide service providers. In all, we have over 3,000 service shops & certified technicians in our network. Our internal service department fields the in-bound service requests from our customers and coordinates the needed service, maintenance, or warranty work with our local partner. Most of our new dealers also have service capabilities and we will leverage those resources to support their local customer base.

3.4. Additional Features

3.4.1.	Value Add. Describe any other features or capabilities relating to this RFP that would improve or enhance your company's proposal. Your response may include, but is not limited to, additional products and services, ecommerce capabilities, marketing capabilities, green initiatives, and technological advancements.
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Cruise Car is among the few companies that offers all vehicle models with either electric or Gas powered. The gas powered vehicles are also equipped to be street legal and promoted for applications requiring needs such as extended drive range (such as 24 hour security applications)

Cruise Car is a market leader in building solar electric vehicles. Customers are educated on this popular upgrade. This options allows for approximately 5 mile of daily off grid driving.

Cruise Car is located in beautiful Sarasota Florida. Over the years, hundreds of fleet buyers have flown in to tour our factory. This allows them to discuss any modifications, gain an understanding of all that we offer, create a relationship with our service team...followed by a vacation (usually with their family!)

3.5. Additional Offerings

3.5.1.	Other Capabilities. Identify and describe any other products and/or services your company offers outside the primary scope of this RFP that can be made available to Equalis Group Members. Include proposed pricing for any additional products or services your company offers in Attachment B – Cost Proposal in accordance with the directions provide in RFP Section 2.3 Cost Proposal & Acceptable Pricing Formats .
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Cruise Car also offers long term service contracts, mobile service calls and rental programs

3.6. Warranty

3.6.1.	Warranty. Provide a copy of the manufacturer’s warranty. If required, please attach the warranty as an attachment, as instructed in this document. Describe notable features and/or characteristics of the warranty that a public sector customer would find interesting or appealing. Pricing related to the any extended warranty options must be included in <u>Attachment B – Cost Proposal.</u>
3 Year Limited Warranty attached.	

Section 4. Business Operations

4.1. Logistics

4.1.1.	Distribution Capabilities. Describe how supplier proposes to distribute the products/service nationwide.
Cruise Car operates a fleet of large delivery trucks and also works with national carriers and coordinates delivery to any location worldwide. Vehicles prepared for shipping are photographed and buyers are communicated with in advance to discuss delivery option/timeline windows etc.	
4.1.2.	Distribution Centers. Provide the number, size and location of Supplier’s distribution facilities, warehouses and retail network as applicable.
Cruise Car car ships vehicles factory direct. In the next year, additional distribution hubs are planned for Dallas and Pheonix. Many small distribution partners are scattered nationwide should delivery windows not meet up with our driver delivery times. All shipment (from 1 vehicle to hundreds) are able to be scheduled with ease.	
4.1.3.	Supply Chain. Identify all other companies that will be involved in processing, handling, or shipping the products or services to the Equalis Group Member.
Cruise Car coordinates all shipments factory direct to the final destination. Most vehicles are detailed at the factory and ship in closed, protected trucks.	
4.1.4.	Lead-time. Provide average delivery timeframes met by specific distribution centers.
Cruise Car standard production and delivery time is 90 days.	
4.1.5.	On Time Delivery Rate. Provide your average on-time delivery rate.
Pre-covid, delivery times averaged 95%. Covid dropped this rate down to 85%, but this timeline has recovered as supply chains have been fixed and delivery times are now returning to normal.	
4.1.6.	Expedited Orders. Describe your approach to handling emergency orders and/or service. Your description may include, but is not limited to, response time, breadth of service coverage, and service level.

Cruise Car is a relatively small business with limited beurocracy. Executives work and interact with the shop floor throughout the day (shop floor is 20' feet from all desks). Special requirements are handled regularly without issue, including rush orders.

4.2. Customer Service

4.2.1. *Customer Service Department.* Describe your company's customer service department & operations. Your description may include, but is not limited to, hours of operation, number and location of service centers, parts outlets, number of customer service representatives. Clarify if the service centers are owned by your company or if they are a network of subcontractors.

Cruise Car prides itself on outstanding customer service. Each vehicle ships with full contact information on how to communicate with factory customer support. Vehicle experts man the phones M-F 8am-5pm and are regularly available afterhours via email should time zones or special circumstances present themselves. Each call is logged in to a data base and tracked to ensure completion. Cruise Car has a full parts department and ships items same day.

Cruise Car has been the receipt of the prestigious GrowFL "Excellence in Manufacturing Award". This organization conducted indepth audit of all aspects of Cruise Car and selected a few winners from a pool of hundreds of companies.

4.2.2. *Complaint Resolution.* Describe your customer complaint resolution process. Describe how unresolved complaints are handled.

Any complaint is immediately escalated to department head and brought to our weekly leadership meeting. Everyone on staff is fully accountable and every issue is addressed professionally and our objective to exceed the expectations on the client.

4.2.3. *Product Returns.* Describe your product return policy and procedures.

Most Cruise Car vehicles are custom built, but should the vehicle not meet the need, Cruise Car has the ability to easily modify the vehicle. In an extreme case that cannot be resolved, a refund request will be accepted within 3 days of delivery. After the 3-day window, there will be a 15% restocking fee. Should a refund be requested after 30 days of usage, a fee of up-to 33% can be applied for restocking and depreciation on the vehicle, as this vehicle can no longer be classified as "new".

In over 15 years in business, only 1 cart has ever been returned (due to new management/replacement of buyer) Cruise Car does offer exchange programs on an ad hoc basis. We seek out Win-Win opportunities and will negotiate terms in good-faith with any customer who asks for a trade-in or exchange considerations.

4.3. Order & Invoice Processing; Payment

4.3.1. *Purchasing Options.* Describe the different channels in which this contract will be made available to Equalis Group Members. Your response should include, but is not limited to, whether your organization will serve as the single point of contact or if the contract will be made available to your dealers and reseller to serve as the single point of contact.

Cruise Car has hundreds of daily website hits and the Equalis/Contract will be promoted to all fleet buyers. Cruise Car is featured regularly in national fleet publications and will work to drive business to the contract – as it this simplifies the buying process for the fleet buyer. As more dealers are enlisted, the salesmen will be encouraged to open doors by promoting this cooperative. Inquiries from buyers with local Cruise Car representatives will be direct to the local salesforce, and others will be handled by our inhouse sales team. Our inhouse sales team has years of experience securing large contracts of vehicles sight unseen.

4.3.2. Order Process. Describe your company’s proposal development and order submission process.

As dealerships and salesmen are added, regular training sessions will emphasize the advantage of leading with the Equalis Cooperative.

4.3.3. Invoice Process. Describe your company’s invoicing process.

Cruise Car’s ordering process is relatively simple. After a quote has been furnished to the customer and the customer accepts, Cruise Car is issued a Purchase Order. Once Cruise Car received a PO, we build and deliver the vehicle(s) to the customer. Typically, after Net 30 Terms, the customer pays Cruise Car.

Cruise Car will have a unique Quoting Template for Equalis Members. This template includes our Vendor Number, displays the MSRP, Equalis % discount and Total Discounted Price. On a Quarterly Basis, Cruise Car filters our Financial System (QuickBooks) and Pays our Transaction Fee based on the total dollar amount sold during that Quarter.

As we onboard our dealer network to make sales through Equalis, we will provide them with the ability to duplicate our process so they can easily track their Equalis Sales. Each dealer will provide a monthly sales report to Cruise Car HQ so we can ensure nothing “falls through the cracks”. Each dealer will be responsible for processing and paying their Transaction Fee to Equalis.

4.3.4. Payment. What are your standard payment terms? What methods of payment do your company accept?

Net 30 is standard. Cruise Car accepts wire transfers, checks and P Cards/ Credit Cards which incur a 2.5% processing fee

4.3.5. Financing. Does your company offer any financing options or programs? Yes No

Cruise Car can provide leasing options on any vehicle sold to an education or governmental entity. The interest & monthly installment rate is calculated based on the total value of the order and includes a competitive annual interest rate. Cruise Car works with the buyer to arrange the leasing terms.

4.4. Members Contracting for Services

4.4.1. Customer Set Up. Once an Equalis Group Member decides to accept your company’s proposal for services as described in this RFP, what is the process for the Member to become a customer?

Cruise Car would earmark the customer as an Equalis Group Member and automatically generate all transactions based on the contract. Cruise Car would confirm membership and would track all aspects of each and every transaction to ensure compliance.

4.4.2.	Customer Agreements. Does your company have standard customer agreements? If yes, please provide copies of any standard customer agreements and describe your process and timeline for reviewing, negotiating, and finalizing any customer-specific contract terms or requirements.	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
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Cruise Car usually receives a firm PO from the buying agency. A confirmed PO received via email, fax or mail is our used as the customer agreement. The PO usually references our formal quote number. We send a signed copy of both back to the buyer to reconfirm the transaction.

4.5. Sustainability, Reclamation, and Recycling Initiatives

4.5.1.	Sustainable Company Initiatives. Describe the ways in which your company is addressing the issue of sustainability.
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Cruise Car is the foremost leader in supplying solar electric canopies. The US Navy commissioned Cruise Car to supply hundreds of such vehicles as our solar canopies allow them to remove hundreds of vehicles off the grid throughout North America and at many military bases in the Middle East. Universities and other institutions nationwide have also purchased these eco friendly canopies. A vehicle equipped with such a system can travel about 5 miles a day off grid.

Section 5. Go-To-Market Strategy

5.1. Bidder Organizational Structure & Staffing of Relationship

5.1.1.	Key Contacts. Provide contact information and resumes for the person(s) who will be responsible for the following areas; Executive Contact, Contract Manager, Account Manager/Sales Lead, Reporting Contact, and Marketing Contact. Indicate who the primary contact will be if it is not the Account Manager.
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Cruise Car’s in-house sales team has historically driven all company sales. Our sales team works from our headquarters in Sarasota, FL. At present, our internal sales team of (5) individuals generate leads and capture sales in excess of \$5m, annually. These individuals are all full-time employees and are able to close sales via the phone and have been doing so successfully for years. While this output has been steadily increasing annually, we’re aware that in order to capture a larger slice of our market, we have now moved towards working with sales-people that represent our company & products in strategic locations throughout the country.

Adam Sulimirski currently heads up national contract sales. Adam is co-owner of Cruise Car and will remain involved in all aspects of contract sales. Plans are in place to bring on a national sales manager from one of the largest sellers of low speed vehicles Q2 2021 who has built dealership networks exceeding 300 locations. Plans are to expand the inhouse sales force by 15.

Sales: Adam Sulimirski – adam@cruiseocarinc.com (941)212-5989
 Sales: Sarah Fulton – sarah@cruiseocarinc.com (941)212-5994
 Service: Jason Wise – jason@cruiseocarinc.com (941)213-4648
 Parts: Vince LeBlanc – vince@cruiseocarinc.com (941)212-5996
 Accounting: Karen Hammond – karen@cruiseocarinc.com (941) 212-5993

5.1.2. **Sales Organization.** Provide a description of your sales organization, including key staff members, the size of the organization, in-house vs. third-party sales resources, geographic territories, vertical market segmentation, etc.

Details in previous question.

5.2. Contract Implementation Strategy & Expectations

5.2.1. **Five (5) Year Sales Vision & Strategy.** Describe your company’s vision and strategy to leverage a resulting contract with Equalis over the next five (5) years. Your response may include, but is not limited to; the geographic or public sector vertical markets being targeted; your strategy for acquiring new business and retaining existing business; how the contract will be deployed with your sales team; and the time frames in which this will be completed.

Cruise Car is finalizing a comprehensive financing arrangement to exponentially grow from \$5m to \$50m over the next 5 years (if not sooner). The direct sales team will grow to 15, and nationwide dealerships are being established now.

5.2.2. **Sales Team Incentives.** Will your sales team be equally incentivized to leverage the Equalis Group Master Agreement when compared to their typical compensation structure? Yes No

Equalis will have its own commission structure and salesmen will be incentivized

5.2.3. **Revenue Objectives.** What are your sales revenue objectives in each of the five (5) years if awarded this contract?

We need more information on the scope of the contract to answer accurately. Historically, Cruise Car wins a high percentage of orders when given the opportunity to be presented alongside the likes of Club Car, GEM, Yamaha etc.

Section 6. Administrative Requirements

6.1. Admin Fee & Reporting

6.1.1. **Administrative Fee.** Equalis Group only generates revenue when the Winning Supplier generates revenue based on contract utilization by current and future Members. The Agree Negotiate

	proposed Administrative Fee for this contract is two percent (2%) based on the terms disclosed in the Attachment D – Model Administration Agreement .	
Click here to provide additional commentary, if necessary.		
6.1.2.	<i>Sales & Administrative Fee Reporting.</i> Equalis Group requires monthly reports detailing sales invoiced the prior month and associated Administrative Fees earned by the 15 th of each month. Confirm that your company will meet this reporting requirement. If not, explain why and propose an alternative time schedule for providing these reports to Equalis Group.	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
This is not an issue. We do this for contracts such as GSA and have systems in place to do so		



Cruise Car, Inc.
1227 Hardin Ave
Sarasota, FL 34243
Phone: 941-929-1630
Fax: 941-355-6470
Email: parts@cruiseCARinc.com

CRUISE CAR, INC. LIMITED THREE-YEAR WARRANTY SOLAR, ELECTRIC, AND GAS VEHICLES

1. WARRANTY:

CRUISE CAR, INC., (“CRUISE CAR”) hereby warrants to the Purchaser that the Vehicle purchased from CRUISE CAR shall be free from defects in material and workmanship under normal use* and service for the periods stated below, subject to the provisions, limitations and exclusions contained in this limited warranty.

LIMITED ONE YEAR BUMPER-TO-BUMPER WARRANTY: All original equipment including starter generator, batteries and chargers, supplied by CRUISE CAR are warranted with respect to parts and labor against defects and material and workmanship for a period of one year from the date of purchase.

LIMITED TWO YEAR WARRANTY: The original Drivetrain, and/or Gasoline Transaxle, Gasoline Engine Crank, Air Intake and Exhaust system supplied by CRUISE CAR is warranted with respect to parts and labor against defects and material and workmanship for a period of two years from the date of purchase under normal use.

LIMITED THREE-YEAR WARRANTY: Includes Chassis, Roof, Solar Panel and Lithium Batteries.

This limited warranty covers material, workmanship and repair labor cost listed above for the period specified. Such repair labor shall be performed only by CRUISE CAR, or a service agency or technician approved by CRUISE CAR.

2. EXCLUSIONS:

Excluded from any CRUISE CAR warranty are all fuses, decals (except safety decals), light bulbs, lubricants, trim pieces, seats, routine wear items such as the charger plug and receptacle, brake shoes, brushes, bushings, mats and pads, tires, maintenance adjustments, cosmetic deterioration, and items which deteriorate or fail due to exposure or ordinary wear and tear. Paint Fading due to chronic sun exposure or/and improper storage. Also excluded from any CRUISE CAR warranty is damage to a vehicle or component resulting from a cause other than a defect including unreasonable or unintended strain or use, improper installation of accessories, installation of parts or accessories that are not original equipment, overloading, accident, alteration, abuse or neglect as determined by CRUISE CAR.

Transportation or Shipping expenses for warranty services are also excluded from this warranty.

CRUISE CAR LIMITED ONE YEAR WARRANTY FOR BATTERIES AND CONTROLLER

3. WARRANTY:

CRUISE CAR hereby warrants to the original purchaser that the Batteries and the new Controller installed in the electric vehicle equipped with the Controller System purchased from CRUISE CAR will be free from defects in material and workmanship for a period of 12 months from date of purchase with proper maintenance.

The battery or controller must be returned to CRUISE CAR or its agent with evidence of the proof of purchase date, freight prepaid. CRUISE CAR reserves the right to test any controller and test or recharge any battery returned for warranty.

LIMITED WARRANTY EXCLUSIONS: AS DETERMINED BY CRUISE CAR
THE PROVISION OF THIS LIMITED WARRANTY SHALL NOT APPLY TO
FAILURE DUE TO:

1. Abuse such as overcharging, undercharging, improper fluid levels, loose wiring or rusted or corroded hardware, or power surges.
2. Lack of proper maintenance such as preventative maintenance checks as defined in the provided maintenance schedule or found on Cruise Car Website (www.cruiseinc.com/service). Proper rotation and storage of vehicles in a fleet application, maintaining proper tire pressure and alignment and tightening loose wire connections as outlined in the owner's manual;
3. Damages caused by improper installation of the battery or controller;
4. Neglect, breakage, freezing, fire, explosion, wreckage, the addition of any chemical or the operation of the battery in an uncharged condition (below half charge – 1,200 specific gravity); the installation of the batteries in reverse or recharging in reverse, breakage of containers, covers, or terminal post, or batteries used in applications for which they were not designed.
5. Vehicles charged by systems other than the charger provided by CRUISE CAR;
6. A battery damaged by a defective charger, loose connections or improper maintenance.
7. Use of gasoline containing more than 10% ethanol.
8. Purchaser's failure to disclose use of vehicle under normal conditions other than normal. Normal conditions include: Paved Roads, Flat Terrain, incline under 10 Degrees, weight load under 300 lbs. (136 Kilograms) or less.
9. Warranty is valid if abnormal driving conditions are disclosed to Cruise Car Representative at time of vehicle purchase in writing.

Without limiting the generality of the foregoing in any way, and as part of its limited warranty exclusion, CRUISE CAR does not warrant that its Batteries or Controller is suitable for use in any application other than in its products. As in the use of any battery, a prudent owner will read and study the charger owner's manual, the electric vehicle owner's manual, the operator instructions, and the battery warning labels; and will exercise due care in working on or around batteries.



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Email: parts@cruiseCARinc.com

WARRANTY LIMITATIONS:

CRUISE CAR's liability under this limited warranty shall be to replace a defective battery or controller. Replacement shall be to furnish a new or used battery or controller with sufficient life to complete the remainder of the warranty term, which is identical or reasonably equivalent to the warranted products at no cost to the purchaser during the 12-month limited warranty period. All parts and components, which are replaced under the limited warranty, become the property of CRUISE CAR.

This battery or controller is intended to be serviced by persons with training and experience with CRUISE CAR or authorized by Cruise Car Service Representative. Any other use renders the Limited Warranties expressed herein and all implied warranties null and void and same are hereby excluded.

4. VOIDING OF WARRANTY:

THIS AND ANY OTHER WARRANTY SHALL BE VOID IF THE VEHICLE IS ABUSED OR USED IN AN UNINTEDED MANNER OR SHOWS INDICATIONS THAT IT HAS BEEN ALTERED IN ANY WAY, INCLUDING, BUT NOT LIMITED TO, MODIFICATION OF THE SPEED GOVERNOR, BRAKING SYSTEM, STEERING, TRANSAXLE, OR OTHER OPERATING SYSTEMS OF THE VEHICLE TO CAUSE IT TO PERFORM OUTSIDE CRUISE CAR'S SPECIFICATIONS. THE WARRANTY IS LIKEWISE VOID IF THE VEHICLE INVOLVED SHOWS INDICATIONS THAT REASONABLE OR NECESSARY MAINTENANCE AS OUTLINED IN THE OWNER'S MANUAL AND MAINTENANCE AND SERVICE MANUAL WAS NOT PERFORMED AT THE TIME AND IN THE MANNER SPECIFIED IN SUCH MANUALS. VEHICLE WARRANTY WILL ALSO BE VOIDED IF CUSTOMER DID NOT PROVIDE CRUISE CAR THE INTENDED USE OF THE VEHICLE IF NOT USED UNDER NORMAL ROAD OR PATH CONDITIONS.

5. SOLE REMEDY:

CRUISE CAR's liability under this limited warranty, or in any action whether based upon warranty, contract, negligence, strict product liability, or otherwise, shall be the repair or replacement at CRUISE CAR's option, of the vehicle or component thereof that CRUISE CAR deems to be defective. Replacement shall mean furnishing, during the applicable limited warranty period, a factory- reconditioned vehicle or component thereof that is identical or reasonably equivalent to the warranted product or component at no cost to the purchaser. Repair shall mean remedying a defect in the vehicle or component thereof at no cost to the purchaser during the applicable limited warranty period. If CRUISE CAR elects to repair the vehicle, it may provide factory-reconditioned parts or components. All parts and components replaced under warranty shall become the property of CRUISE CAR.



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6. HOW TO MAKE A WARRANTY CLAIM:

To make a warranty claim under this limited warranty, you must present the vehicle or defective component, or picture thereof to CRUISE CAR, or send the defective component, freight prepaid, to Warranty Department, 1227 Hardin Ave. Sarasota, Florida 34243 U.S.A. You may e-mail the warranty claim forms and pictures to parts@cruiseocarinc.com.

Warranty Claim Form can be downloaded on Cruise Car Website at www.cruiseocarinc.com/warranty-claim

7. Disclaimer:

THIS LIMITED WARRANTY IS EXCLUSIVE. CRUISE CAR MAKES NO OTHER WARRANTY OF ANY KIND EXPRESSED OR IMPLIED, ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WHICH EXCEED THE OBLIGATIONS OR TIME LIMITS STATED IN THIS WARRANTY ARE HEREBY DISCLAIMED BY CRUISE CAR AND EXCLUDED FROM THE WARRANTY. THE REPAIR OF THE DEFECTIVE VEHICLE OR COMPONENT THEREOF IS THE SOLE REMEDY OF THE PURCHASER. CRUISE CAR MAKES NO OTHER REPRESENTATION OR WARRANTY OF ANY KIND, AND NO REPRESENTATIVE, EMPLOYEE, DISTRIBUTOR OR DEALER OF CRUISE CAR HAS THE AUTHORITY TO MAKE OR IMPLY ANY REPRESENTATION, PROMISE OR AGREEMENT, WHICH IN ANY WAY VARIES THE TERMS OF THE WARRANTY.

In the event that another pre-printed warranty document and/or certificate offered by or through CRUISE CAR at the time of sale of this vehicle ("Additional Warranty Document") is deemed to conflict with the limitations or exclusions contained herein, the limitations and exclusions contained herein shall continue to apply with respect to both this limited warranty statement and, to the maximum extent permitted by law, to each Additional Warranty Document.



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8. NO CONSEQUENTIAL DAMAGES:

IN NO EVENT SHALL CRUISE CAR BE LIABLE FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES INCLUDING, BUT NOT LIMITED TO, LOSS RELATED TO PROPERTY OTHER THAN THE VEHICLE, LOSS OF USE, LOSS OF TIME, INCONVENIENCE, OR ANY OTHER ECONOMIC LOSS.

Some states allow neither limitation on the duration of an implied warranty nor exclusions or limitation of incidental or consequential damages. Therefore, the above limitations or exclusions may not apply to you. This warranty gives you specific legal rights, and you may also have other rights, which vary from state to state.

9. WARNING:

Any modification or alteration of any to the vehicle beyond factory specifications, including those that affect the weight distribution, stability, or speed of the vehicle, can cause serious personal injury or death, and will void warranty in its entirety.

10. INFORMATION:

For further warranty information, please contact the Warranty Department at 941-212-5991.

* Purchaser's failure to disclose use of vehicle under normal conditions other than normal. Normal conditions include: Paved Roads, Flat Terrain, incline under 10 Degrees, weight load under 300 lbs. (136 Kilograms) or less.



Partial Cruise Car Customer List

Aircraft Logistics
Boeing - TX (Govers)
Cleveland Metro Zoo
Arkansas School for the Deaf
Florida State College
James Madison University
Princeton University (NJ)
Univ. of North Carolina Wilimington
USF - Sarasota - Gould
Anguilla - Cap Juluca
Panama Pearl Island
St. Thomas - Ritz Carlton
Gibraltar Homes
Bureau of Reclamation (NV)
Dept of Agriculture - Riverside (CA)
Dept of Justice - Berlin (NH)
DIA - Hyattsville MD - EULA MILLER
DOA - Tucson (AZ) HASTIE
DOI - Guam
Univ of NC - Delores Car
Homeland Sec
Missile Defense Agency
NC - University of NC - Delores Car
USCG - AIRSTA SACRAMENTO
WAPA - Phoenix (AZ)
IMG Academies
Marriott Royal Palms - Enrique
Pelican Bay - (Naples FL)
Ronald McDonald House - Central OR
AR - Arkansas
FL - City of Sarasota
FL - Jacksonville Aviation Author
FL - Polk County - School Board
FL - Tampa Water
TX - Bureau of Economic Geology
TX -Galveston Historical Fndation
Tropical Rentals - (Key West FL) 1
Xanterra Parks & Resorts
American Electric Power
Bonaire - AB Carrental Bonaire
Crystal Bridges - Walton Properties
Broward College
Florida State University
Kent State University
Rice University
University of California Davis
USF - St. Pete
Anguilla - CuisinArt Resort
Puerto Rico - Dorado Beach Resort
Turks - M Aviation Ltd.

Grand Cayman Ritz-Carlton
Capitol Police (DC)
Dept of Commerce
Dept of Trans - (DC) Security Admin
DISA - (MD) Hoffman
DOD- Raven Rock PA
DOI - National Park Service (NY)
FAA Warrenton (VA)
Honduras - Soto Cano AB
Missile Defense Agency (VA) Roberts
USDA - ARS Maricopa (AZ)
Gulfstream
Israel - Ministry of Defense
Marriott Royal Palms Orlando
Scotland - Scotia Golf Cars, Ltd.
AR - Arkansas Childrens Hospital
FL - City of Tarpon Springs
FL - Jacksonville Sheriff -Turley
FL - Polk County, Bartow FL
FL - The Grove - Tallahassee
MD -Jefferson Patterson Pk Museum
TX - City of San Antonio Aviation
VA - Christopher Newport Uni
Trump Properties
Yuma Medical Center AZ
California Department of Corrections CHCF
Dallas Arboretum
Cape Fear Community College
Genesse Community College
Louisiana State University
Rollins College
University of Central FI - Arce
Univ of Sout Florida Tampa
Anguilla - Viceroy Anguilla Resort
Puerto Rico - Historic Fort
Turks/Caicos -Amanyara -Resorts Ltd
Grounds For Sculpture
CDC - Centers for Disease Control
Dept of Defense - Ft. Belvoir, VA
Dept of Trans - Washington, DC
DLA - Morgan
DOD - Fort Washington
DOI - National Park Service Kharan
FBI - Clarksburg (WV)
IHS - (AZ) Needham
NASA
SALT - Salt River Pima Indian
USDA - Linden (NJ)
Hammacher Schlemmer
Italy - Tecno Golf Service

MD Stadium Authority
Phoenix Indian Medical Ctr
Scripps Research Institute
AZ - Dept of Transportation
FL - Corrections-Baker CI
FL - Long Key State Park
FL - Polk Cty Brd of Comissioners
FL - WaterCrest
MI - City of Farmington Hills
TX - Dept of Aging & Disability
VA - Eastern St Hospital - Warre
UAE - Abu Dhabi Future Energy
Zoological Society of Palm Beaches
Area 51
California Pacific Medical Center
Davis Health Care Center
Casey County High School
Georgia College and State Univ
Monmouth University
San Diego Community College
University of Colorado
Vol State Community College
Bahamas - Nassau Hotel & RS Ltd.
Qatar Airways
Turks/Caicos -DNKY/Donna Karin
Air Natl Guard -
CDC Atlanta (Collier)
Dept of Defense - Washington (DC)
DHS - Baton Rouge (LA)
DLA - PA - DLA - RANDY YONTZ
DOD - Ft Sam Houston (TX)
DOI - Pelican Island FL
FBP - Phoenix AZ
IRS (Internal Revenue Service)
National Geospatial-Intelligence Ag
Sec. of Defense - Landover (MD)
USDA - Miami (FL)
Hawaiian Airlines
Jacksonville Aiport Authority
Medical University Hospital
Phoenix Int'l. Raceway
Singapore - Jebsen & Jebsen
CA - City of Indian Wells
FL - Corrections-Everglade Dept
FL - Lovers Key State Park
FL - Sarasota Housing Authority
FL - Wekiva River Basin St Parks
MN - Corrections Dept
TX - DOT Houston - Rodney
VA - Jamestown-Yorktown Foundatio

UAE - Bond Trading Co.	UAE Peamco	Historic Spanish Point
Zoological Society of San Diego	Armed Forces Retirement Home	L-3 Communications - (Salt Lake City UT)
BAE U.S. Combat Systems	Customs - McAllen (TX) Border Patro	Northrop Grumman
Canada - Nuworld Research	Dept of Energy - Mercury (NV) NST	Raytheon Intelligence & Info Systems
Department Of Justice - FPC Pensacola	DHS - Clearwater, FL	Southeastern Guide Dog
Castleton State College	DMA - Ft Meade (MD) O'Conner	CA Vanir Team
Georgia Health Sciences University	DOE -	FL - Corrections - Franklin
Muhlenberg College	DOI - YELLOWSTONE NAT PARK (WY)	FL - No. FL Eval & Treatment Ctr
Southern Connecticut State Univ.	Federal Correctional Inst. (CA)	FL - TACACHALE (APD)
University of Hawaii - (Honolulu)	Knolls Atomic Power Labratory	GA - Bulloch County EMS
Wagner College (NY)	National Guard - Springdale (AR)	OK - City of Tulsa
Bermuda - Tuckers Point Club	FL - Coconut Crk Police	TX - UOT at El Paso
St. Barts - Toploc	USFWS - Laurel MD	Swango Animal Hospital
Turks/Caicos CR Hotel	Hildene The Lincoln Family Home	Viceroy Snowmass
Am Embassy -	Kuwait - IVACIS	Blue Cross Blue Shield TN
Customs - Fort Huachuca (AZ)	New Jersey American Water 1	City of Merced
Dept of Energy - Gore, OK	Raytheon Company - Sterling (VA) Lei	Anne Arundel Comm College
DHS - Charleston (SC)	South Seas Island Resort	Dallas Cty Comm College District
DLA - Winston	CA Downtown Fresno Partnership	Iowa State University
DOD - Washington DC Raven Rock	FL - Corrections-Lowell	Ohio State Univ - (Columbus OH)
DOI - Smithsonian Environmental Res	FL - Nature and Culture Center	SUNY Buffalo
FDA - Jefferson (AR)	FL - St Joseph Peninsula State Pa	University of Puerto Rico
Job Corps (30+ Locations)	GA - Augusta State Medical Prison	Egypt Ministry of Tourism
National Guard - Frankfort (KY)	OH - Cincinnati Museum	Hyatt Sunny Bay Resort
FL - City of Coconut Creek	TX - San Antonio Airport System	St. Lucia - Jalousie Plantation
USDA - RFQ909370	VA - Virginia State University	Florida Power & Light
Hertz Corp - Burbank	Universal Studios - CA	Bureau of Prisons - (MN) Duluth
JW Marriott Resort	Baldhead Island Golf Club	Dept of Agriculture - Manhattan (KS)
NBC / Universal Studio - Hollywood	City of Los Angeles	Dept of Energy - Y12 (TN) Hartsell
Portugal - Multicalor-Energias	Ed Smith Stadium	DHS - Transportation Security Labor
Singapore - National Parks Board	Clemson University	DOA - Athens (GA) USDA
CA - Dept of Corrections & Rehab	Indiana University	DOI - SD Flandreau Indian School
FL - Corrections-Gadsden Re-Entry	New Mexico State University	DOJ - LA - FCC OAKDALE FEDBID
FL - Miami-Dade County	SUNY Brockport	HHS - (GA) Chamblee (Blanke)
FL - Shrf Contract - Miami Dade	University of Mississippi	Marines - U.S. Merchant Marine Acad
FL - West Palm Beach Parking	Widener University (PA)	Natl Wildlife Rescue - (AL)
NJ - Essex County	Greentech Costa Rica	Treasury Dept - BPA
TX - Houston Parks & Recreation	St. Kitt - Kittitian Hill	USMC - TwentyNine Palms
VA - Thomas Nelson Community Coll	Fairchild Botanic Garden	Historic St. Mary's City
Under Armour, Inc.	Army -	La Quinta Resort & Club and PGA West
Bahrain Intl Golf Course Co.	Dept of Agriculture - Athens (GA)	Northwest Arkansas Regional Airport
Canada - Zajac Ranch for Children	Dept of Energy - NNSA	Disney - Reedy Creek
Dominican Republic - Puntacana Resort	DHS - Nogales (AZ) - Maria Gastelum	Starwood Resorts
Chicago Technical Institute	DOA - Athens (GA) 2	CO - Glendale Police Department
Georgia Tech	DOE - National Security Technology	FL - Dept Juvenile Corrections
New College Foundation, Inc.	DOJ - Danbury (CT) COLICCI	FL - Orange County Facilities
St. Johns University - Goldsmith	Forest Service - Osceola National	FL - Tallahassee - FI Park Serv
University of Miami	Marines - mcicom - DC	GA - Dept of Corrections
Wake Forest University	National Park Services (30+ Locations)	OK - Oklahoma State University
Czech Midur	MD Procurement Office	TX - UTEP (Johnson)
St. Johns - Westin Resort	USGS (40+ Locations)	TECO - Apollo Beach

Warner Brothers Studio
Boeing - SC (Polak)
City of Tampa - 91031214 Spec 79-14
Arizona State University
Florida International University
Ithaca College
Palm Beach State College
Texas A&M International University
University of Southern Mississippi
Al Fahad Group of Est
Marriott Resort St. Thomas - Cupolo
St. Maarten Harbour Group
Four Seasons - Hawaii
Bureau of Reclamation (AZ)

Dept of Agriculture - Neola (WA)
Dept of Interior (20+ Locations)
DHS - Tucson (AZ) LLOYD JOHNSON
DOA - Franklin (NC) DeFries
DOI - Boulder City (NV)
Flandreau SD 57028
HHS - (MD) JOHN MCKEEVER
Miami-Dade Seaport (Pt of Miami)
NAVY - (100+ Locations)
USAF - (75+ Locations)
Veteran Affairs (40+ Locations_
Hopland Band of Pomo Indians
Marriott - (FL) Clearwater
Parmount Pictures - CA

Ringling Museum of Art
Starwood Vacation Ownership
FL - Blackwater River State Park
FL - Gainesville Tacachale
FL - Orlando Aviation Authority
FL - Tampa
GA - University of Georgia
OR - City of Dalles
TX - UTEP (Maria)
Tifton Police Department
Westfield Mall/Prof Security Consultants



Bidders must provide all the information outlined below.

1. Equalis Group RFP Name: <u>RFP # COG-2116, GOLF, UTILITY, AND TRANSPORTATION VEHICLES WITH RELATED ACCESSORIES, EQUIPMENT, PARTS & SERVICES</u>	2. Proposal Due Date: <u>March 4, 2021</u>
3. Bidder Name: <u>Cruise Car, Inc.</u> <i>(legal name of the entity responding to RFP)</i>	4. Bidder Federal Tax ID # or Social Security #: <u>20-1995065</u>
5. Bidder Corporate Address: 1227 Hardin Ave Sarasota FL 34243 Click or tap here to enter text	6. Bidder Remittance Address <i>(or "same" if same as Item #5):</i> Same

7. Print or type information about the Bidder representative/contact person authorized to answer questions regarding the proposal submitted by your company:

Bidder Representative: Adam Sulimirski
 Representative's Title: CEO
 Address 1: 1227 Hardin Avenue
 City, State Zip: Sarasota FL
 Phone #: 941.212.5989
 Fax #: 941.213.1196
 E-Mail Address: adam@cruiseocarinc.com

8. Print or type the name of the Bidder representative authorized to address contractual issues, including the authority to execute a contract on behalf of Bidder, and to whom legal notices regarding contract termination or breach, should be sent (if not the same individual as in #7, provide the following information on each such representative and specify their function):

Bidder Representative: Adam Sulimirski
 Representative's Title: CEO
 Address 1: 1227 Hardin Avenue
 City, State Zip: Sarasota FL 34243
 Phone #: 941.212.5989



Fax #: 941.213.1196
E-Mail Address: adam@cruise-car.com

9. Is this Bidder an Ohio certified Minority Business Enterprise ("MBE")? Yes No
If yes, attach a copy of current certification to your proposal as an appendix in the third section of your proposal.

10. Mandatory Supplier Certifications:
CCOG may not enter into contracts with any suppliers who have been found to be ineligible for state contracts under specific federal or Ohio statutes or regulations. Bidders responding to any CCOG RFP MUST certify that they are NOT ineligible by signing each of the four statements below. Failure to provide proper affirming signature on any of these statements will result in a Bidder's proposal being deemed nonresponsive to this RFP.

I, Adam Schick hereby certify and affirm that Cruise Car, Inc. has not been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in transactions by the United States Department of Labor, the United States Department of Health and Human Services, or any other federal department or agency as set forth in 29 CFR Part 98, or 45 CFR Part 76, or other applicable statutes.

AND

I, Adam Schick hereby certify and affirm that Cruise Car, Inc. is in compliance with all federal, state, and local laws, rules, and regulations, including but not limited to the Occupational Safety and Health Act and the Ohio Bureau of Employment Services and the following:

- Not penalized or debarred from any public contracts or falsified certified payroll records or any other violation of the Fair Labor Standards Act in the last three (3) years;
- Not found to have violated any worker's compensation law within the last three (3) years;
- Not violated any employee discrimination law within the last three (3) years;
- Not have been found to have committed more than one (1) willful or repeated OSHA violation of a safety standard (as opposed to a record keeping or administrative standard) in the last three (3) years;
- Not have an Experience Modification Rating of greater than 1.5 (a penalty-rated employer) with respect to the Bureau of Workers' Compensation risk assessment rating; and
- Not have failed to file any required tax returns or failed to pay any required taxes to any governmental entity within the past three (3) years.

AND

I, Adam Schick hereby certify and affirm that Cruise Car, Inc. is not on the list established by the Ohio Secretary of State, pursuant to ORC Section 121.23, which identifies persons and businesses with more than one unfair labor practice contempt of court finding against them.

AND

I, Adam Schick hereby certify and affirm that Cruise Car, Inc. either is not subject to a finding for recovery under ORC Section 9.24, or has taken appropriate remedial steps required under that statute to resolve any findings for recovery, or otherwise qualifies under that section to enter into contracts with CCOG.

11. Supplemental Bidder Contract and Equal Employment Opportunity Information:



statute to resolve any findings for recovery, or otherwise qualifies under that section to enter into contracts with CCOG.

11. Supplemental Bidder Contract and Equal Employment Opportunity Information:

A. Provide data on Bidder employees both nationwide (inclusive of Ohio staff) and the number of Ohio employees:

	<u>Nationwide:</u>	<u>Ohio Offices:</u>
Total Number of Employees:	<u>20</u>	
% of those who are Women:	<u>25%</u>	
% of those who are Minorities:	<u>8%</u>	

B. If you are selected as the Winning Supplier and this RFP involves the provision of services to Equalis Group Members, will you subcontract any part of the work?

- NO -or-
- YES, but for less than 50% of the work -or-
- YES, for 50% or more of the work

C. If any part of your proposal would be performed by any subcontractors, provide the following information on each subcontractor (additional pages may be added as needed):

Subcontractor Name:	<u>Name</u>
Street Address 1:	<u>Street Address 1</u>
Street Address 2:	<u>Street Address 2</u>
City, State Zip:	<u>City, State Zip</u>
Work to be Performed:	Description of Work:

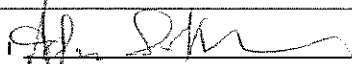
Estimated percentage of total proposal to be performed by subcontractors: _____ %
 (Do NOT show dollar amounts here; show % of WORK sub-contractors will perform/provide).
 Define the part of the work that will be performed by each subcontractor.

Subcontractor's employee information (attach additional pages if needed):

	<u>Nationwide:</u>	<u>Ohio Offices:</u>
Total Number of Employees:	_____	_____
% of those who are Women:	_____	_____
% of those who are Minorities:	_____	_____

12. Bidder has reviewed the Model Master Agreement attached to the RFP as Attachment E, and if awarded a contract, Bidder will not (or) Bidder will request changes to the standard language and has marked the requested changes and returned the model document with this proposal for consideration by CCOG and Equalis Group, LLC. (All requested changes to Model Master Agreement contract language are subject to negotiation and CCOG and Equalis Group, LLC approval.)



14.  hereby affirm that this proposal accurately represents the capabilities and qualifications of Cruise Car, Inc., and I hereby affirm that the cost(s) proposed to CCOG for the performance of services and/or provision of goods covered in this proposal in response to this CCOG RFP is a firm fixed price structure as described in the Cost Proposal, inclusive of all incidental as well as primary costs.

15. Additional Documents:

CCOG makes every attempt to meet the varying legal requirements of public agencies across the country. The documents included in this section are intended to give our contracts the broadest geographic reach by meeting the procurement requirements of other states outside of Ohio.

15.1. Lobbying Certification

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to civil penalty of not less than ten thousand dollars (\$10,000) and not more than one hundred thousand dollars (\$100,000) for each such failure.

The undersigned certifies, to the best of his/her knowledge and belief, on behalf of Bidder that:

1. No Federal appropriated funds have been paid or will be paid on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding one hundred thousand dollars (\$100,000) in Federal funds at all appropriate tiers and that all sub-recipients shall certify and disclose accordingly.


Signature of Bidder representative

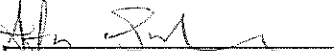
15.2. Boycott Certification

Bidder must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.



15.2. Boycott Certification

Bidder must certify that during the term of any Agreement, it does not boycott Israel and will not boycott Israel. "Boycott" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.


Signature of Bidder representative

15.3. Federal Funds Certification Form (EDGAR)

When a participating agency seeks to procure goods and services using funds under a federal grant or contract, specific federal laws, regulations, and requirements may apply in addition to those under state law. This includes, but is not limited to, the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 CFR 200 (sometimes referred to as the "Uniform Guidance" or "EDGAR" requirements). All bidders submitting proposals must complete this Federal Funds Certification Form regarding bidder's willingness and ability to comply with certain requirements which may be applicable to specific participating agency purchases using federal grant funds. This completed form will be made available to Members for their use while considering their purchasing options when using federal grant funds. Members may also require Supplier Partners to enter into ancillary agreements, in addition to the contract's general terms and conditions, to address the member's specific contractual needs, including contract requirements for a procurement using federal grants or contracts.

For each of the items below, respondent should certify bidder's agreement and ability to comply, where applicable, by having respondents authorized representative complete and initial the applicable lines after each section and sign the acknowledgment at the end of this form. If a respondent fails to complete any item in this form, CCOG will consider the respondent's response to be that they are unable or unwilling to comply. A negative response to any of the items may, if applicable, impact the ability of a participating agency to purchase from the Supplier Partner using federal funds.

15.3.1. Supplier Partner Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at one hundred fifty thousand dollars (\$150,000), which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 USC 1908, must address administrative, contractual, or legal remedies in instances where Supplier Partners violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Any contract award will be subject to Terms and Conditions of the Master Agreement, as well as any additional terms and conditions in any purchase order, participating agency ancillary contract, or Member construction contract agreed upon by Supplier Partner and the participating agency which must be consistent with and protect the participating agency at least to the same extent as the CCOG Terms and Conditions.

The remedies under the contract are in addition to any other remedies that may be available under law or in equity. By submitting a proposal, you agree to these Supplier Partner violation and breach of contract terms.

Does Supplier Partner agree? 
(Initials of Authorized Representative)



15.3.2. Termination for Cause or Convenience

When a participating agency expends federal funds, the participating agency reserves the right to immediately terminate any agreement in excess of ten thousand dollars (\$10,000) resulting from this procurement process in the event of a breach or default of the agreement by Offeror in the event Offeror fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. Participating agency also reserves the right to terminate the contract immediately, with written notice to offeror, for convenience, if participating agency believes, in its sole discretion that it is in the best interest of participating agency to do so. Bidder will be compensated for work performed and accepted and goods accepted by participating agency as of the termination date if the contract is terminated for convenience of participating agency. Any award under this procurement process is not exclusive and participating agency reserves the right to purchase goods and services from other offerors when it is in participating agency's best interest.

Does Supplier Partner agree? [Signature]
(Initials of Authorized Representative)

15.3.3. Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all participating agency purchases or contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Supplier Partner agrees that such provision applies to any participating agency purchase or contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and Supplier Partner agrees that it shall comply with such provision.

Does Supplier Partner agree? [Signature]
(Initials of Authorized Representative)

15.3.4. Davis-Bacon Act

When required by Federal program legislation, Supplier Partner agrees that, for all participating agency prime construction contracts/purchases in excess of two thousand dollars (\$2,000), Supplier Partner shall comply with the Davis-Bacon Act (40 USC 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, Supplier Partner is required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determinate made by the Secretary of Labor. In addition, Supplier Partner shall pay wages not less than once a week.

Current prevailing wage determinations issued by the Department of Labor are available at www.wdol.gov. Supplier Partner agrees that, for any purchase to which this requirement applies, the award of the purchase to the Supplier Partner is conditioned upon Supplier Partner's acceptance of the wage determination.

Supplier Partner further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 USC 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public



Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States". The Act provides that each Supplier Partner or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled.

Does Supplier Partner agree? 
(Initials of Authorized Representative)

15.3.5. Contract Work Hours and Safety Standards Act

Where applicable, for all participating agency contracts or purchases in excess of one hundred thousand dollars (\$100,000) that involve the employment of mechanics or laborers, Supplier Partner agrees to comply with 40 USC 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 USC 3702 of the Act, Supplier Partner is required to compute the wages of every mechanic and laborer on the basis of a standard work week of forty (40) hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of forty (40) hours in the work week. The requirements of 40 USC 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Does Supplier Partner agree? 
(Initials of Authorized Representative)

15.3.6. Right to Inventions Made Under a Contract or Agreement

If the participating agency's Federal award meets the definition of "funding agreement" under 37 CFR 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance or experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Supplier Partner agrees to comply with the above requirements when applicable.

Does Supplier Partner agree? 
(Initials of Authorized Representative)

15.3.7. Clean Air Act and Federal Water Pollution Control Act

Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act (33 USC 1251-1387), as amended – Contracts and subgrants of amounts in excess of one hundred fifty thousand dollars (\$150,000) must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 USC 7401-7671q.) and the Federal Water Pollution Control Act, as amended (33 USC 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

When required, Supplier Partner agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act and the Federal Water Pollution Control Act.

Does Supplier Partner agree? 



(Initials of Authorized Representative)

15.3.8. Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Supplier Partner certifies that Supplier Partner is not currently listed on the government-wide exclusions in SAM, is not debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier Partner further agrees to immediately notify the Cooperative and all Members with pending purchases or seeking to purchase from Supplier Partner if Supplier Partner is later listed on the government-wide exclusions in SAM, or is debarred, suspended, or otherwise excluded by agencies or declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Does Supplier Partner agree? 
(Initials of Authorized Representative)

15.3.9. Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 USC 1352) – Supplier Partners that apply or bid for an award exceeding one hundred thousand dollars (\$100,000) must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 USC 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. As applicable, Supplier Partner agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352).

Does Supplier Partner agree? 
(Initials of Authorized Representative)

15.3.10. Procurement of Recovered Materials

For participating agency purchases utilizing Federal funds, Supplier Partner agrees to comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act where applicable and provide such information and certifications as a participating agency may require to confirm estimates and otherwise comply. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds ten thousand dollars (\$10,000) or the value of the quantity acquired during the preceding fiscal year exceeded ten thousand dollars (\$10,000); procuring solid waste management services in a manner that maximizes energy and resource recovery, and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does Supplier Partner agree? 
(Initials of Authorized Representative)



15.3.11. Profit as a Separate Element of Price

For purchases using federal funds in excess of one hundred fifty thousand dollars (\$150,000), a participating agency may be required to negotiate profit as a separate element of the price. See, 2 CFR 200.323(b). When required by a participating agency, Supplier Partner agrees to provide information and negotiate with the participating agency regarding profit as a separate element of the price for a particular purchase. However, Supplier Partner agrees that the total price, including profit, charged by Supplier Partner to the participating agency shall not exceed the awarded pricing, including any applicable discount, under Supplier Partner's Group Purchasing Agreement.

Does Supplier Partner agree? ~~Click here to enter text.~~
(Initials of Authorized Representative)

15.3.12. General Compliance and Cooperation with Members

In addition to the foregoing specific requirements, Supplier Partner agrees, in accepting any purchase order from a Member, it shall make a good faith effort to work with Members to provide such information and to satisfy such requirements as may apply to a particular participating agency purchase or purchases including, but not limited to, applicable recordkeeping and record retention requirements.

Does Supplier Partner agree? ~~Click here to enter text.~~
(Initials of Authorized Representative)

15.3.13. Applicability to Subcontractors

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Supplier Partner agree? ~~Click here to enter text.~~
(Initials of Authorized Representative)

By signature below, I certify that the information in this form is true, complete, and accurate and that I am authorized by my company to make this certification and all consents and agreements contained herein.

Cruise Car, Inc.

Bidder Name

Signature of Authorized Company Official

Adam Sulimirski

Printed Name

CEO

Title

2/22/2021

Date



Commented [DR1]: I think we need to add the detail about this section where it is would be required, in order to sell in NJ that the winning supplier will have to complete the documents in this section. It will be the responsibility of the customer to ensure compliance.

16. Required Documents for Supplier Partners Intending to Do Business in New Jersey

16.1. Ownership Disclosure Form

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), Bidder shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Bidder Name: Adam Sulimirski
Street Address: 1227 Hardin Avenue
City, State Zip: Sarasota FL 34243

Complete as appropriate:

I Click or tap here to enter text., certify that I am the sole owner of Click or tap here to enter text., that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I Adam Sulimirski, a partner in Cruise Car, Inc., do hereby certify that the following is a list of all individual partners who own a 10 percent (10%) or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10 percent (10%) or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

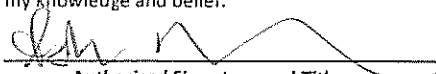
OR:

I Click or tap here to enter text., an authorized representative of Click or tap here to enter text., a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10 percent (10%) or more of the corporation's stock or the individual partners owning a 10 percent (10%) or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

NAME	ADDRESS	% INTEREST
Adam Sulimirski	710 N. Lemon Ave, Sarasota FL 34246	50
Nathan Kalin	800 N. Tamiami Tr, Sarasota FL 34236	50
<u>Click or tap here to enter text.</u>	<u>Click or tap here to enter text.</u>	
<u>Click or tap here to enter text.</u>	<u>Click or tap here to enter text.</u>	
<u>Click or tap here to enter text.</u>	<u>Click or tap here to enter text.</u>	

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.


Authorized Signature and Title

2/22/2021
Date



16.2. Non-Collusion Affidavit (to be completed and included with each proposal submitted to Members in NJ)

Bidder Name: Cruise Car, Inc.

Street Address: 1227 Hardin Ave

City, State Zip: Sarasota FL 34243

State of New Jersey

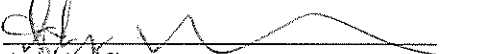
County of Customer County

I, Adam Sulimirski of the Sarasota in the County of Manatee, State of Florida of full age, being duly sworn according to law on my oath depose and say that:

I am the CEO of the firm of Cruise Car Inc., the Bidder making the proposal for the goods, services, or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said respondent has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said bid proposal and in this affidavit are true and correct, and made with full knowledge that the Customer Name relies upon the truth of the statements contained in said bid proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services, or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by:

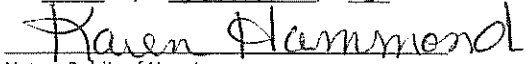
Cruise Car, Inc.


Authorized Signature

CEO

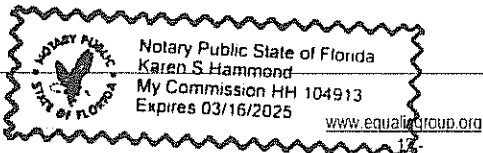
Subscribed and sworn before me

this 3rd day of June, 2021


Notary Public of New Jersey

My commission expires 3-16, 2025

SEAL





16.3. Affirmative Action Affidavit

(P.L. 1975, C.127)

Bidder Name: Cruise Car, Inc.

Street Address: 1227 Hardin Ave

City, State Zip: Sarasota FL 34243

Bid Proposal Certification:

Indicate below your compliance with New Jersey Affirmative Action regulations. Your proposal will be accepted even if you are not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Supplier Partners must submit with proposal:

1. A photocopy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photocopy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302)

Public Work – Over Fifty Thousand Dollars (\$50,000) Total Project Cost:

Check One –

No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the Customer Name, or

Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

Signature

Authorized Signature

Title



Date

P.L. 1995, c. 127 (N.J.A.C. 17:27)

MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL & SERVICE CONTRACTS

During the performance of this contract, the Supplier Partner agrees as follows:

The Supplier Partner or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The Supplier Partner will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Supplier Partner agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The Supplier Partner or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the Supplier Partner, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The Supplier Partner or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the Supplier Partner's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The Supplier Partner or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The Supplier Partner or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The Supplier Partner or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.



The Supplier Partner or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The Supplier Partner or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The Supplier Partner and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

16.4. Political Contribution Disclosure Form

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. It is **not intended to be provided to Supplier Partners**. What follows are instructions on the use of form local units can provide to Supplier Partners that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (www.nj.gov/dca/lgs/lfns/lfnmenu.shtml).

1. The disclosure is required for all contracts in excess of seventeen thousand five hundred dollars (\$17,500) that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some Supplier Partner submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the Supplier Partner** and on file at least ten (10) days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The Supplier Partner must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that Supplier Partners be provided a list of the affected agencies. This will assist Supplier Partners in determining the campaign and political committees of the officials and candidates affected by the disclosure.



- a) The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at www.nj.gov/dca/lgs/p2p. They will be updated from time-to-time, as necessary.
 - b) A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.**
 - c) Some Supplier Partners may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d) The form may be used "as-is", subject to edits as described herein.
 - e) The "Supplier Partner Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f) The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the Supplier Partner also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that Supplier Partner did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the twelve (12) months prior to the contract. (See Local Finance Notice 2006-7 for additional information on this obligation) A sample Certification form is part of this package and the instruction to complete it is included in the Supplier Partner Instructions. **NOTE: This section is not applicable to Boards of Education.**

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM Supplier Partner Instructions

Supplier Partners receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that ten (10) days prior to the award of such a contract, the Supplier Partner shall disclose contributions to:

- 1) any State, county, or municipal committee of a political party,
- 2) any legislative leadership committee*,
- 3) any continuing political committee (a.k.a., political action committee),
- 4) any candidate committee of a candidate for, or holder of, an elective office:
 - a) of the public entity awarding the contract,
 - b) of that county in which that public entity is located,
 - c) of another public entity within that county,
 - d) or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county. The disclosure must list reportable contributions to any of the committees that exceed three hundred dollars (\$300) per election cycle that were made during the twelve (12) months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- 1) individuals with an "interest" ownership or control of more than ten percent (10%) of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit,
- 2) all principals, partners, officers, or directors of the business entity or their spouses,
- 3) any subsidiaries directly or indirectly controlled by the business entity,



4) IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs). When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure. Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report. The enclosed list of agencies is provided to assist the Supplier Partner in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the Supplier Partner's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement. The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the Supplier Partner's submission and is disclosable to the public under the Open Public Records Act. The Supplier Partner must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law.

NOTE: This section does not apply to Board of Education contracts.

¹ N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than ten (10) days prior to the award of the contract.

Part I – Supplier Partner Information

Bidder Name:		Bidder Name	
Address:		Street Address	
City:	City	State:	State
Zip:	Zip		

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

Authorized Signature

Printed Name

Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than three hundred dollars (\$300) per election cycle) over the twelve (12) months prior to submission to the committees of the government entities listed on the form provided by the local unit.



Check here if disclosure is provided in electronic form.

Contributor Name	Recipient Name	Date	Dollar Amount
Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount
Contributor Name	Recipient Name	Date	\$Amount
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Contributor Name	Recipient Name	Date	\$Amount

Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure

N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees



Legislative District #s:
State Senator and two members of the General Assembly per district.

County:
Freeholders (County Executive) County Clerk Surrogate Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM WWW.NJ.GOV/DCA/LGS/P2P A COUNTY-BASED, CUSTOMIZABLE FORM.

16.5. Stockholder Disclosure Form

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding ten percent (10%) or more of the issued and outstanding stock of the undersigned.
OR

I certify that no one stockholder owns ten percent (10%) or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

- Partnership
- Corporation
- Sole Proprietorship
- Limited Partnership
- Limited Liability Corporation
- Limited Liability Partnership
- Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: Stockholder Name	Name: Stockholder Name
Home Address: Home Address	Home Address: Home Address
Name: Stockholder Name	Name: Stockholder Name
Home Address: Home Address	Home Address: Home Address
Name: Stockholder Name	Name: Stockholder Name



Home Address: Home Address	Home Address: Home Address
Subscribed and sworn before me this ____ day of _____, 2__.	_____ (Affiant)
(Notary Public)	_____ (Print name & title of affiant)
My Commission expires:	_____ (Corporate Seal)

17. Required Documents for Supplier Partners Intending to Do Business in Arizona

17.1. Arizona Supplier Partner Requirements

AZ Compliance with Federal and state requirements. Supplier Partner agrees when working on any federally assisted projects with more than two thousand dollars (\$2,000.00) in labor costs, to comply with all federal and state requirements, as well as Equal Opportunity Employment requirements and all other federal and state laws, statutes, etc. Supplier Partner agrees to post wage rates at the work site and submit a copy of their payroll to the member for their files. Supplier Partner must retain records for three years to allow the federal grantor agency access to these records, upon demand. Supplier Partner also agrees to comply with the Arizona Executive Order 75-5, as amended by Executive Order 99-4.

When working on contracts funded with Federal Grant monies, Supplier Partner additionally agrees to comply with the administrative requirements for grants, and cooperative agreements to state, local and federally recognized Indian Tribal Governments.

AZ Compliance with workforce requirements. Pursuant to ARS 41-4401, Supplier Partner and subcontractor(s) warrant their compliance with all federal and state immigration laws and regulations that relate to their employees, and compliance with ARS 23-214 subsection A, which states, ..."every employer, after hiring an employee, shall verify the employment eligibility of the employee through the E-Verify program".

CCOG reserves the right to cancel or suspend the use of any contract for violations of immigration laws and regulations. CCOG and its members reserve the right to inspect the papers of any Supplier Partner or subcontract employee who works under this contract to ensure compliance with the warranty above.

AZ Supplier Partner Employee Work Eligibility. By entering into this contract, Supplier Partner agrees and warrants compliance with A.R.S. 41-4401, A.R.S. 23-214, the Federal Immigration and Nationality Act (FINA), and all other Federal immigration laws and regulations. CCOG and/or Equalis Group members may request verification of compliance from any Supplier Partner or subcontractor performing work under this contract. CCOG and Equalis Group members reserve the right to confirm compliance. In the event that CCOG or Equalis Group members suspect or find that any Supplier Partner or subcontractor is not in compliance, CCOG may pursue any and all remedies allowed by law, including but not limited to suspension of work, termination of contract, suspension and/or debarment of the Supplier Partner. All cost associated with any legal action will be the responsibility of the Supplier Partner.

AZ Non-Compliance. All federally assisted contracts to members that exceed ten thousand dollars (\$10,000.00) may be terminated by the federal grantee for noncompliance by Supplier Partner. In projects that are not federally funded, respondent must agree to meet any federal, state or local requirements as necessary. In



addition, if compliance with the federal regulations increases the contract costs beyond the agreed on costs in this solicitation, the additional costs may only apply to the portion of the work paid by the federal grantee.

Registered Sex Offender Restrictions (Arizona). For work to be performed at an Arizona school, Supplier Partner agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are present, or reasonably expected to be present. Supplier Partner agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the Equalis Group member's discretion. Supplier Partner must identify any additional costs associated with compliance to this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Offshore Performance of Work Prohibited. Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States.

Terrorism Country Divestments. In accordance with A.R.S. 35-392, CCOG and Equalis Group members are prohibited from purchasing from a company that is in violation of the Export Administration Act. By entering into the contract, Supplier Partner warrants compliance with the Export Administration Act.

The undersigned hereby accepts and agrees to comply with all statutory compliance and notice requirements listed in this document.

A handwritten signature in black ink, appearing to be a cursive name, written over a horizontal line.

Signature of Authorized Representative

Date