



COG-2126 - EQUIPMENT RENTAL, SALES, AND SERVICES

BID TABULATIONS

Phase I Review - Scoring of Technical Proposal

| TECHNICAL PROPOSAL | Weight | H&E Equipment | Herc Rental | United Site Services |
|---|-----------|---------------|--------------|----------------------|
| | | Score | Score | Score |
| Supplier Overview & Qualifications | 20 | 16.83 | 17.42 | 15.67 |
| Products, Services, and Capabilities | 30 | 24.00 | 25.67 | 23.50 |
| Go-To-Market Strategy | 15 | 11.00 | 12.67 | 12.67 |
| TECHNICAL PROPOSAL SCORE: | 65 | 51.83 | 55.75 | 51.83 |
| Is Respondent's point total at least the 45-point minimum? | | Yes | Yes | Yes |

Phase II Review - Cost Proposal

| COST PROPOSAL | Weight | H&E Equipment | Herc Rental | United Site Services |
|-----------------------------|-----------|---------------|-------------|----------------------|
| | | Score | Score | Score |
| Pricing | 35 | 31.00 | 33.00 | 30.00 |
| COST PROPOSAL SCORE: | 35 | 31 | 33 | 30 |

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be determined by combining Bidders' Technical Proposal and Cost Proposal scores.

| | | H&E Equipment | Herc Rental | United Site Services |
|--|------------|------------------|------------------|----------------------|
| Technical Proposal Points Awarded | 65 | 51.83 | 55.75 | 51.83 |
| Cost Proposal Points Awarded | 35 | 31.00 | 33.00 | 30.00 |
| Total Points Awarded | 100 | 82.83 | 88.75 | 81.83 |
| Awarded Contract? | | Yes | Yes | Yes |
| Contract Number | | COG-2126A | COG-2126B | COG-2126C |