

Phase I Review - Scoring of Technical Proposal

A Technical Proposal's total Phase I points will be calculated as the average score for each evaluation criteria. CCOG has established a total of 65 available points.

Technical Proposals which do not meet or exceed a total point value of at least 45 points out of a maximum of 65 points will be disqualified from further consideration, and that Bidder's Cost Proposal will not be considered by CCOG. Only those Bidders whose Technical Proposals receive a score that meets or exceeds the minimum required 45 Technical Proposal points will advance to Phase II of the evaluation process.

| TECHNICAL PROPOSAL | Weight - | Apptegy | Champ Titles | codeMantra | DLT Solutions | EC America |
|---|----------|---------|--------------|------------|---------------|------------|
| | | Score | Score | Score | Score | Score |
| Supplier Overview & Qualifications | 20 | 9.67 | 12.00 | 11.33 | 16.33 | 15.00 |
| Products, Services, and Capabilities | 30 | 17.33 | 22.00 | 18.00 | 25.33 | 24.67 |
| Go-To-Market Strategy | 15 | 9.33 | 10.33 | 9.00 | 12.67 | 13.33 |
| TECHNICAL PROPOSAL SCORE: | 65 | 36.33 | 44.33 | 38.33 | 54.33 | 53.00 |
| Is Respondent's point total at least the 45-point minin | num? | No | No | No | Yes | Yes |

Phase II Review - Cost Proposal

| COST PROPOSAL | Weight - | Apptegy | Champ Titles | namp Titles codeMantra | | EC America | |
|----------------------|----------|---------|--------------|------------------------|-------|------------|--|
| | | Score | Score | Score | Score | Score | |
| Pricing | 35 | n/a | n/a | n/a | 31 | 33 | |
| COST PROPOSAL SCORE: | 35 | n/a | n/a | n/a | 31 | 33 | |

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select **the** responsive Bidder whose proposal is most advantageous to CCOG, with price and other factors considered.

| TOTAL SCORE | | Apptegy | Champ Titles | codeMantra | DLT Solutions | EC America |
|-----------------------------------|-----|---------|--------------|------------|---------------|------------|
| Technical Proposal Points Awarded | 65 | 36 | 44 | 38 | 54 | 53 |
| Cost Proposal Points Awarded | 35 | n/a | n/a | n/a | 31 | 33 |
| Total Points Awarded | 100 | 36 | 44 | 38 | 85 | 86 |
| Awarded Contract? | | No | No | No | Yes | Yes |
| Contract Number | | | | | COG-2139A | COG-2139B |
| | | | | | | |



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| TECHNICAL PROPOSAL | Weight Global Tunnel G | GTY Technology | Inzata/Quengine | Kyndryl | Live Switch | Varsity Group | |
|---|------------------------|----------------|-----------------|---------|-------------|---------------|-------|
| | | Score | Score | Score | Score | Score | Score |
| Supplier Overview & Qualifications | 20 | 7.00 | 15.67 | N/A | 16.67 | N/A | 9.00 |
| Products, Services, and Capabilities | 30 | 16.00 | 21.67 | N/A | 25.33 | N/A | 18.33 |
| Go-To-Market Strategy | 15 | 7.33 | 9.67 | N/A | 9.67 | N/A | 8.33 |
| TECHNICAL PROPOSAL SCORE: | 65 | 30.33 | 47.00 | #VALUE! | 51.67 | #VALUE! | 35.67 |
| Is Respondent's point total at least the 45-point minin | num? | No | Yes | No | Yes | No | No |

Phase II Review - Cost Proposal

| COST PROPOSAL | Weight | Global Tunnel | GTY Technology | Inzata/Quengine | Kyndryl | Live Switch | Varsity Group |
|----------------------|--------|---------------|----------------|-----------------|---------|-------------|---------------|
| | | Score | Score | Score | Score | Score | Score |
| Pricing | 35 | n/a | 30 | n/a | 30 | n/a | n/a |
| COST PROPOSAL SCORE: | 35 | n/a | 30 | n/a | 30 | n/a | n/a |

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select **the** responsive Bidder whose proposal is most advantageous to CCOG, with price and other factors considered.

| TOTAL SCORE | | Global Tunnel | GTY Technology | Inzata/Quengine | Kyndryl | Live Switch | Varsity Group |
|-----------------------------------|-----|---------------|----------------|-----------------|-----------|-------------|---------------|
| Technical Proposal Points Awarded | 65 | 30 | 47 | n/a | 52 | n/a | 36 |
| Cost Proposal Points Awarded | 35 | n/a | 30 | n/a | 30 | n/a | n/a |
| Total Points Awarded | 100 | 30 | 77 | 0 | 82 | 0 | 36 |
| Awarded Contract? | | No | Yes | No | Yes | No | No |
| Contract Number | | | COG-2139C | | COG-2139D | | |