

**EQUALIS GROUP - COG-2124, HVAC & Facility Systems, Automation, Installation, Service
and Related Products & Services in Ohio**

BID TABULATIONS

Phase I Review - Scoring of Technical Proposal

TECHNICAL PROPOSAL	Weight	BCI	Waibel	Gardiner
		Score	Score	Score
Supplier Overview & Qualifications	60	33.34	43.00	49.00
Products, Services, and Capabilities	90	50.00	79.00	70.67
Go-To-Market Strategy	50	33.34	30.00	40.00
TECHNICAL PROPOSAL SCORE:	200	116.68	152.00	159.67
Is Respondent's point total at least the 100-point minimum?		Yes	Yes	Yes

Phase II Review - Cost Proposal

COST PROPOSAL	Weight	BCI	Waibel	Gardiner
		Score	Score	Score
Pricing	100	80	85	87
COST PROPOSAL SCORE:	100	80	85	87

Total Score - Technical Proposal + Cost Proposal Scores

Under applicable procurement guidelines of the Ohio Revised Code, the PRT will select the lowest responsive and responsible bidder. The Winning Supplier(s) will be determined by combining Bidders' Technical Proposal and Cost Proposal scores.

		BCI	Waibel	Gardiner
	Technical Proposal Points Awarded	116.68	152.00	159.67
	Cost Proposal Points Awarded	80.00	85.00	87.00
	Total Points Awarded	196.68	237.00	246.67
Awarded Contract?		No	Yes	Yes