

R10-1143 - Energy and Conservation Performance Contracting Services

Project Overview

Project Details	
Reference ID	R10-1143
Project Name	Energy and Conservation Performance Contracting Services
Project Owner	Clint Pechacek
Project Type	RFSQ
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 (“Region 10 ESC”) is seeking qualifications for the procurement of Energy and Conservation Performance Contracting Services on behalf of itself and national Equalis membership. Responses will be accepted until 11/10/2022 at 2:00 PM. All times are Central Standard Time. Please note that RFSQ is the Bonfire designation for a Request for Qualifications, referred to as an RFQ in the documentation.
Open Date	Oct 07, 2022 5:00 PM CDT
Close Date	Nov 10, 2022 2:00 PM CST

Seal status

Requested Information	Unsealed on	Unsealed by
Response (Section 2)	Nov 10, 2022 2:11 PM CST	Clint Pechacek

Vendor Discussions

Johnson Controls

Question Regarding Section 1, 5.1. Energy and Conservation Performance Contracting Services

Brett Herolt, Oct 31, 2022 10:10 AM CDT

Items B, E, and G state: (B) storm windows or doors, caulking or weather stripping, multiglazed windows or doors, heat-absorbing or heat-reflective glazed and coated window or door systems, or other window or door system modifications that reduce energy consumption; (E) lighting fixtures that increase energy efficiency; (G) electric systems improvements; " Question: Does item B include new window and door replacements? Does item E include lighting controls systems? Does item G include transformer replacements?

Clint Pechacek, Nov 03, 2022 9:22 AM CDT

1. Yes. 2. No. 3. Yes.

Question Regarding Section 1, 5.1. Energy and Conservation Performance Contracting Services

Brett Herolt, Oct 31, 2022 10:11 AM CDT

5.2. Other Requirements states: "• The provider of the energy or water conservation measures will be required to guarantee the amount of the savings to be realized by the participating agency under the contract. If the term of an energy savings performance contract based on this Master Agreement exceeds one year, the participating agency's contractual obligations in any one year during the term of the contract beginning after the final date of installation may not exceed the total energy, water, wastewater, and operating cost savings, including electrical, gas, water, wastewater, or other utility cost savings and operating cost savings resulting from the measures, as determined by the participating agency, divided by the number of years in the contract term." Question: Is ESCO service provider required to include the cost of M&V services for the entire term of the contract?

Clint Pechacek, Nov 03, 2022 9:24 AM CDT

Yes.

Question Regarding Section 1, 5.1. Energy and Conservation Performance Contracting Services

Brett Herolt, Oct 31, 2022 10:13 AM CDT

5.2. Other Requirements states: "• Before entering into an energy savings performance contract based on this Master Agreement, the participating agency must require that the cost savings projected by an offeror be reviewed by a licensed professional engineer who has a minimum of three years of experience in energy calculation and review, is not an officer or employee of an offeror for the contract under review, and is not otherwise associated with the contract. In conducting the review, the engineer shall focus primarily on the proposed improvements from an engineering perspective, the methodology and calculations related to cost savings, increases in revenue, and, if applicable, efficiency or accuracy of metering equipment. An engineer who reviews a contract shall maintain the confidentiality of any proprietary information the engineer acquires while reviewing the contract." Question: Who solicits and pays for the third-party engineer review?

Clint Pechacek, Nov 03, 2022 9:26 AM CDT

As engineering services are not allowable under this contract, it will be the member agency's responsibility to obtain the required engineering services unless otherwise agreed to between the vendor and member.

Question Regarding Section 1, 5.2. Energy and Conservation Performance Contracting Services

Brett Herolt, Oct 31, 2022 10:14 AM CDT

Other requirements states: "Architecture and engineering services may not be offered in response to this RFQ." Question: Is this forbidden to be included in our projects or does it matter in which state and vertical the customer is located?

Clint Pechacek, Nov 03, 2022 9:28 AM CDT

Region 10 cannot award architecture and engineering services through a cooperative model.

Question Regarding Section 2 Energy and Conservation Performance Contracting Services

Brett Herolt, Oct 31, 2022 10:15 AM CDT

Question: • Will bidders be permitted to provide attachments in order to provide more complete responses. For example, bidders are asked to provide resumes for key team members/employees. Will we be permitted to provide a separate attachment to include detailed resumes and pertinent information related to these individuals?

Clint Pechacek, Nov 03, 2022 9:30 AM CDT

All responses must be consolidated into one PDF document and one Excel workbook. Vendors may include additional pages in their response, but no separate PDF files will be accepted by the Bonfire portal.

General Question Regarding Energy and Conservation Performance Contracting Services

Brett Herolt, Oct 31, 2022 10:16 AM CDT

Is it Region 10's intention to use this contract everywhere in the country for every market type associated with this opportunity?

Clint Pechacek, Nov 03, 2022 9:30 AM CDT

It is Region 10's intent to offer the resulting contract(s) to the national Equalis membership.