

R10-1147 - Silent Panic Alert Technology

Project Overview

Project Details	
Reference ID	R10-1147
Project Name	Silent Panic Alert Technology
Project Owner	Clint Pechacek
Project Type	RFP
Department	Equalis
Budget	\$0.00 - \$0.00
Project Description	Education Service Center, Region 10 ("Region 10 ESC") is seeking proposals for the procurement of Silent Panic Alert Technology on behalf of itself and the national Equalis membership. Responses will be accepted until 12/6/2022 at 2:00 PM. All times are Central Standard Time.
Open Date	Nov 15, 2022 9:00 AM CST
Close Date	Dec 06, 2022 2:00 PM CST

Seal status

Requested Information	Unsealed on	Unsealed by
Proposal - (Section 2)	Dec 06, 2022 2:37 PM CST	Clint Pechacek
Pricing	Dec 06, 2022 2:37 PM CST	Clint Pechacek

Vendor Discussions

Audio Enhancement, Inc.

Section 2: Proposal Submission Questionnaire and Required Forms

Cheryl Burckhard, Nov 23, 2022 1:07 PM CST

The PDF document provided appears to be locked. On the Questionnaire and Evaluation Criteria form I am unable to select the answer section that states "Click or tap here to enter text" I can type text on top of those words but cannot edit or change that text.

Clint Pechacek, Dec 01, 2022 8:16 AM CST

A Word version of Section 2 has been provided for vendors who are unable to manipulate the PDF document.

Section 2: Page 6, link to safety standards

Cheryl Burckhard, Nov 23, 2022 1:43 PM CST

When following the link provided: <https://tea.texas.gov/sites/default/files/proposedamendment-to-19-texas-administrative-codechapter-61> An error message of page not found is occurring. Can an updated link be provided to ensure we are in compliance with the requirements?

Clint Pechacek, Dec 01, 2022 8:19 AM CST

Please see the amended link: <https://tea.texas.gov/sites/default/files/proposed-amendment-to-19-texas-administrative-code-chapter-61.pdf>

Genetec, Inc.

Question 1 - Silent Panic Alert Technology RFP

Jeanne Smith, Nov 29, 2022 1:44 PM CST

Our company does not sell directly to the end-user customer. Rather, we sell to authorized resellers (System Integrators) who sell to the public sector customer on our behalf. Is this allowable on the contract?

Clint Pechacek, Dec 01, 2022 8:21 AM CST

It is allowable, as long as the primary vendor is responsible for the resellers complying with the contract when they sell to end-users.

Question 2 - Silent Panic Alert Technology RFP

Jeanne Smith, Nov 29, 2022 1:52 PM CST

For the "PROPOSAL FORM 3: CERTIFICATIONS AND LICENSES" section, is it acceptable to provide a link to our web site in which all of our certifications are identified (<https://resources.genetec.com/certifications>) instead of attaching each and every certificate?

Clint Pechacek, Dec 01, 2022 8:22 AM CST

Yes.

HQE Systems, Inc.

Questions - RFP# R10-1147

Qais Alkurdi, Nov 29, 2022 12:29 PM CST

Per Section One, Part A, Paragraph 6.4, pricing is to include "services such as installation, delivery, tech support, training, and other related services." Can the customer clarify how the contractor should price these services? It is difficult to price out the correct total cost for these

services without a specific quantity of equipment or a specific installation scope. Should an hourly rate for the proposed labor categories be provided?

Clint Pechacek, Dec 01, 2022 8:20 AM CST

It is up to vendors to determine how to price their services. Region 10 cannot instruct vendors on how to structure their pricing beyond statutory requirements.

Southwest Networks, Inc.

Existing conditions

Robert Hernandez, Nov 29, 2022 2:08 PM CST

Will Region 10 ESC and the Equalis Group provide detailed information and surveys that include current Phone Systems, Cloud based hosting, switch availability, access control equipment, and legacy equipment by district or entity prior to award or once an entity requests an opportunity? Will mobile device platforms be considered for this proposal; lack of operability and performance has not proven effective for several districts.

Clint Pechacek, Dec 01, 2022 8:27 AM CST

1. This contract is for indefinite quantity/indefinite delivery to the entire Equalis membership. Information about legacy systems may be requested from an agency when they make inquiries about the service. Region 10 and Equalis do not have this information. 2. As stated in Section 1 of the RFP on page 7, panic alert systems that are integrated into telecommunications systems will be considered.