

# Adorama BUSINESS SOLUTIONS



## Adorama & Equalis Group

**Publicly Procured Contract Vehicle** 

#### Adorama Contract Highlights

- Communicate and operate more effectively and efficiently with technology solutions including photography, video and audio gear, lighting, drones, computing and office equipment, musical instruments, and much more.
- Benefit from Adorama's strong manufacturer relationships to secure the latest technology from 2,200+ brands, enabling your organization to thrive.
- Access a team of experts, working on your behalf to get you the technology your organization needs on time.
- Enjoy Equalis member pricing on Adorama's broad range of technology solutions to fit budget requirements.

#### About Adorama

At Adorama we believe clients come to us on a mission. It has been our purpose for over 40 year to help you master that mission. Laser focused on the unique needs of local governments, K-12 schools, higher education, and state agencies, Adorama is your partner in technology. With access to over 250,000 technology products, our friendly and knowledgeable team works diligently to secure solutions that empower any mission.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1123A Lead Agency: Region 10 ESC

### **Get Started**





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

#### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

Identify Requirements

# of Hours? # of Weeks? Prepare Solicitation

# of Hours?

**Publish Notice** 

# of Hours? # of Weeks? Score **Proposals** 

# of Hours? # of Weeks? **Interview Finalists** # of Hours?

**Award** # of Hours? # of Weeks? # of Weeks?

Issue

**Finalize** Contract # of Hours?

# of Weeks?

**Implement** Solution # of Hours? # of Weeks?

#### Your Implementation Process with Equalis Group

Identify Requirements

# of Hours? # of Weeks? Configure **Best Solution** 

# of Hours? # of Weeks? **Implement Best Solution** # of Hours?

# of Weeks?

# Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.