

# We Create Energy Savings



## Aquila Environmental & Equalis Group

*Publicly Procured Contract Vehicle*

### Aquila Environmental Contract Highlights

- Savings of 50% or more on lighting expenses and a reduction of 20-22% on overall electricity costs.
- Hedge against future utility rate increases.
- Reduced lighting maintenance workload for 20+ years.
- No upfront financial investment required. Project financing available.
- Cash flow positive from day one.
- Typical time commitment required from decision makers for the entirety of an Aquila LED lighting project is less than 2 hours.
- Improved safety and security of your facilities, optimized learning environments, and light continuity across your school ground.
- Reduced carbon emissions and landfill waste - LEDs last 5x longer than traditional lighting.

### Who is Aquila Environmental?

Aquila Environmental is a purpose-driven and values-based business that helps institutions save energy.

To that end, Aquila currently offers Lighting as a Service solutions tailored toward the K-12, Higher Education, and large institutional market in Texas and the Southwest. We believe we are amidst a long-term shift where stewarding the environments in which we occupy is no longer a feel-good thing of the past but a present obligation. Ultimately, we come to work every day because what we are doing, helps people.

Explore the full portfolio of Equalis Group contract vehicles at [EqualisGroup.org/contracts](https://EqualisGroup.org/contracts).

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1133A

**Lead Agency:** Region 10 ESC

**Contact Aquila Environmental:**

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## Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.