

# Helping government agencies and educational institutions **See and Secure EVERY THING™**



## Armis & Equalis Group

*Publicly Procured Contract Vehicle*

### Armis Contract Highlights

- Armis provides unified asset visibility and security in a single platform purpose-built for today's threat landscape of connected devices giving government agencies and educational institutions the most comprehensive inventory of assets available today, along with real-time actionable situational awareness of vulnerabilities.
- Armis offers a value-based, tiered discounting pricing structure.
- Experienced team of dedicated customer success managers and technical account managers 24x7x365 that provide training, implementation, and proactive technical support.
- Armis is easy to deploy, agentless, passive, and provides real-time and continuous monitoring to every asset connected to the network.
- The Armis solution provides immediate benefits by providing 100% visibility to every asset, on every network - helping agencies and educational institutions close the visibility gap and protect the mission.

### Who is Armis?

Armis is the global leader in unified asset visibility and intelligence. The Armis platform is designed to address the expanding attack surface that connected devices create. Fortune 500 companies trust our real-time and continuous security to see all managed, unmanaged, and IoT devices, including medical devices (**IoMT**), operational technology (**OT**) and industrial control systems (**ICS**). Armis provides passive and unparalleled cybersecurity asset management, risk management, and automated enforcement. Armis is a privately held company and headquartered in Palo Alto, California. Visit [www.armis.com](http://www.armis.com).

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** COG-2127A

**Lead Agency:** CCOG

## Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.