

Leaders in clean air.

BLADE
INDOOR AIR QUALITY SOLUTIONS

 **equalis**
GROUP

Blade & Equalis Group

Publicly Procured Contract Vehicle

Blade Contract Highlights

- Exclusive pricing discount for Equalis members! **Minimum 20% off all IAQ technology.**
- **No RFP required for purchasing.** Equalis members get a legal exemption to purchase technology pre-approved and accepted by Equalis Group.
- Supply of only ASHRAE and CDC-approved technology.
- Nationwide availability, with local footprints in each state to help facilitate **exceptional customer support.**
- Access to a full IAQ technology portfolio. Standard offerings or client customization available to meet your needs.
- Blade is a vendor of choice for numerous government agencies and broader public sector organizations. Trusted to improve air quality in over 50 Million square feet.

Who is Blade?

Blade provides a full suite of indoor air quality technologies ranging from standalone to induct solutions. Available technologies include **portable HEPA air purifiers, UVC supplemental air sanitization (induct and standalone options),** and **electrostatic polarized HVAC filters.** All technologies are independent third-party lab tested and validated. Blade is headquartered in Toronto, Ontario and serves nationwide.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1136B

Lead Agency: Region 10 ESC

Get Started



Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today



Your Implementation Process with Equalis Group



Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit www.equalisgroup.org/member-registration to get started. There are no dues, fees, or obligations.