

"We believe in the power of technology to drive the greater good."





Crayon & Equalis Group

Publicly Procured Contract Vehicle

Crayon Contract Highlights

- Relationships and strategic partnerships with leading technology vendors and cloud partners.
- Microsoft Gold Partner with Azure Expert MSP status and winner of the Microsoft AI/ML Partner of the Year Award.
- Crayon has services to help:
 - Rightsize your IT estate for a cloud future.
 - Optimize your hybrid and multicloud environment.
 - Operate a secure and managed modern workplace.
 - Innovate with a scalable data platform, Al, and IoT.

Who is Crayon?

Headquartered in Oslo, Norway, with more than 2000 employees in over 50 offices in 35 countries, Crayon operates a global, customer-first, and vendoragnostic IT consultancy currently identified as a leader in Gartner's Magic Quadrant. Crayon helps clients select the best solutions for their business needs and budget to thrive and innovate with software, cloud, data, and Al.

Certified Crayon experts can be trusted not only to help you navigate your technological needs but to turn them into powerful tools to enable your modern workplace, fuel business growth, and spark innovation. Advisory services are delivered 24/7 through step-by-step frameworks based on industry standards and best-practice methodologies.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1111B Lead Agency: Region 10 ESC

Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify **Implement** Prepare **Publish** Score **Interview** Issue **Finalize** Solicitation Requirements **Notice Proposals Finalists** Award Contract Solution # of Hours? # of Weeks? # of Weeks?

Your Implementation Process with Equalis Group

Identify
Requirements
of Hours?
of Weeks?

Configure Implement
Best Solution
of Hours?
of Hours?
of Weeks?
of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.