





# **Cummins & Equalis Group**

Publicly Procured Contract Vehicle

### **Cummins Contract Highlights**

- A robust portfolio of generators and related products designed and manufactured by Cummins, including: stationary and mobile diesel, natural gas, and propane generators with a range of KW output; transfer switches ranging from 40 Amps to 4,000 Amps; and 24/7 emergency service and planned maintenance contracts.
- Exclusive benefits and solutions provided to Equalis Group members with freight and shipping to the first U.S. destination included.
   Members also receive discounts for Service & Engineer to Order (ETO) options & service plans.
- Nationwide coverage is powered by 3500 authorized service locations.
   Equalis Group Members always work directly with Cummins, not a third party dealer.

#### Who is Cummins?

Founded in 1919, Cummins is a vertically integrated global provider of power generation equipment, including standby and prime power generator sets, transfer switches, alternators, and switchgear with multiple fuel type options for application in residential standby, commercial industrial, mining, marine, rail, oil and gas, defense, data centers, telecom, and healthcare applications and industries.

Cummins continues to reduce emissions from its diesel and natural gas products while developing low- and no-carbon technologies and setting comprehensive greenhouse gas reduction targets as a part of its PLANET 2050 strategy.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: COG-2104A Lead Agency: CCOG

## Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### **Your Solicitation Process Today**

**Publish** Identify Prepare Score **Interview** Issue **Finalize Implement** Solicitation **Notice Finalists** Requirements **Proposals** Award Contract Solution # of Hours? # of Weeks? # of Weeks?

#### Your Implementation Process with Equalis Group

Identify Configure Implement
Requirements Best Solution Best Solution
# of Hours? # of Hours? # of Hours? # of Weeks? # of Weeks?

# Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.