

# EC America, Inc.

a subsidiary of  immixGroup

## “Powering the Future of Public Sector IT”

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 **equalis**  
GROUP

### EC America & Equalis Group

*Publicly Procured Contract Vehicle*

#### EC America / ImmixGroup Contract Highlights

- Reliable access to technology products and solutions.
- Innovative funding options through our capital solutions we offer flexible payment terms built to bridge budgetary and funding cycles.
- State and local organizations of all sizes trust us and our network of over 300 manufacturers and nearly 1,200 solution providers to deliver the critical technology solutions.
- One stop shop for all your IT needs, we provide the expertise, knowledge and relationships that help our customers strategically serve the SLED market.
- Twenty-five year's experience serving the public sector.

#### Who is EC America / ImmixGroup?

*EC, America is a subsidiary of immixGroup which is the public sector arm of Arrow Electronics. A Fortune 110 company with 19,600 employees and 2020 sales of \$28.67 billion, Arrow Electronics guides innovation forward for over 180,000 leading technology manufacturers and service providers around the world.*

*Since 1997, government agencies have relied upon immixGroup a value-added distributor to supply the technology products they want through the contract vehicles and business partners they prefer. Our knowledge of the government acquisition process, ISO-certified business processes, and relationships with hundreds of hardware and software vendors and solution providers ensure you get reliable access to the products you need to complete your mission objectives.*

*Explore the full portfolio of Equalis Group contract vehicles at [EqualisGroup.org/contracts](https://EqualisGroup.org/contracts).*

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** COG-2139B

**Lead Agency:** CCOG

### Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](https://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.