





# Edcon, Inc. & Equalis Group

Publicly Procured Contract Vehicle

### Edcon Contract Highlights

- Edcon, Inc. offers commercial construction contracting services that can be delivered in a variety of methods to include general contracting, construction manager at risk, and design-build.
- Over our 35 years in the business, Edcon has delivered nearly \$1 billion dollars of construction services around the state of South Carolina covering a broad range of project types.
- This contract assures end users that Edcon has been vetted and qualified to perform construction contracting services with optimal delivery, while also receiving locked pricing that guarantees the most efficient budgeting of your dollar.

### Who is Edcon?

Our philosophy is to always put people first. We treat everyone with respect—our customers, partners, and employees alike. Maintaining excellent client relations is as important to us as delivering a high quality of work on a budget and within the desired time frame. We believe that a strong, well-respected team is the key to delivering the best possible project for our clients. This belief extends beyond just our primary team it encompasses all consultants and subcontractors that we work with. Establishing, building, and maintaining open and honest relationships with them is crucial to the success of every project.

# **G RDIAN**<sup>®</sup>

Cordian's solutions help organizations effectively plan, build and manage their infrastructure and facilities. Thousands of organizations have relied on that partnership to ensure they are providing safe and healthy physical assets for everyone in the community for over thirty years.

*Save Time...* we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: 2023-21-07 Lead Agency: Dorchester County, SC

### **Get Started**



Connect with your dedicated Member Engagement Team Resource at EqualisGroup.org/Map or send us an email at Engage@ EqualisGroup.org.

### South Carolina Job Order Contracting (JOC)

In partnership with Gordian, Equalis Group has curated a state-specific JOC program for the state of South Carolina. Equalis Group members are able to combine the power of Gordian with the local expertise of in-market contractors and construction firms. JOC projects don't have to be complicated; all Equalis Group JOC Master Agreements have been publicly procured and are available for use without having to submit time-consuming RFPs/Bids. Get more details at: www.equalisgroup.org/south-carolina-joc-program

# Created by Public Sector Organizations for Public Sector Organizations



### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



#### Your Implementation Process with Equalis Group



## **Become a Member of Equalis Group**

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.