

# Energy X...Real Value, Real Energy Savings



## Energy X & Equalis Group

### Publicly Procured Contract Vehicle

#### Energy X Contract Highlights

- Equalis Group Members can address the challenge of increased electricity costs quickly, while confident that they are getting quality products and service for LED lighting and solar projects.
- The decision-making process is expedited for Equalis Group Members as they can be confident that they are compliant with procurement laws and that products, processes, and prices have been pre-vetted to meet a very high industry standard.
- Capital dollars normally exhausted on engineering and the issuing RFP's can be conserved for the actual LED lighting and solar projects.

#### Who is Energy X?

Energy X (also d.b.a. Tru Lite) is an energy service company that specializes in commercial led lighting and solar projects in the Western States Region. Energy X was founded for the purpose of providing a better more affordable solution to led lighting retrofits and solar projects than traditional performance contracting companies. With years of experience in procurement, finance, and a streamlined process developed over many years of experience, Energy X is able to provide smooth and effective projects to its customers. Clients love how quickly Energy X is able to identify problems, solutions, and get to work. Energy X is known for being honest and competitively priced on all of its projects with many finance options available.

Energy X has done large and small lighting and solar projects for schools, universities, hospitals, cities, and other public and private entities. Energy X is committed to providing the most quality lighting and energy audits in the industry in a much quicker time frame than its competitors. Consider Energy X when you think about a lighting upgrade or a solar system for your facility... You will not be disappointed.

**Save Time...** we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

**Contract #:** R10-1133B

**Lead Agency:** Region 10 ESC

## Get Started



**Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.**

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.