

### **Dedicated To Saving Lives**



#### HQE Systems, Inc. & Equalis Group

Publicly Procured Contract Vehicle

#### HQE Systems, Inc. (HQE) Contract Highlights

- In-house capabilities include full-service design, installations, systems upgrades, and long-term maintenance service. HQE is an industry expert in Electronic Security Systems (CCTV, Access Control, Intrusion Detection), Mass Notification Systems (Outdoor Warning Sirens, Public Address, Panic Buttons, Electronic Alerting Software), Software Engineering (websites, mobile apps, software integrations), and Systems Integrations services.
- HQE can service any scope and size project with multiple support sites covering all 50 states.
- Equalis Group Members receive competitive pricing and discounts of 2-25% depending on the scale and size of quoted products, installation, and services.

#### Who is HQE Systems?

HQE is a certified Service-Disabled Veteran Owned Small Business (SDVOSB) owned and operated by U.S. military veterans. HQE is known in the industry for having the highest integrity, trustworthiness, and capabilities due to all staff members having full background clearances or active U.S. Government Security Clearances. As a full turnkey solutions provider, HQE has been working closely with K-12 school districts, regional-level hospitals, municipalities, and federal agencies in providing Electronic Security Systems, Mass Notification Systems, Software Engineering, and Systems Integration solutions. Taking what they have learned in the military, the team of HQE can rapidly deploy for any size project if needed. HQE is your one-stop solutions provider for life safety, security, and technology needs. *Save Time...* we've done the procurement work so you don't have to.

**Save Money...** your dollar goes further with the collective buying power of Equalis Group.

**Stay Legal...** our competitive procurement process delivers statutory compliance in every state.

Contract #: R10-1147A Lead Agency: Region 10 ESC

## Get Started

Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

# Created by Public Sector Organizations for Public Sector Organizations



#### Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (**RFP**) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

#### Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

#### Your Solicitation Process Today



#### Your Implementation Process with Equalis Group



#### **Become a Member of Equalis Group**

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.