



## The Complete Public Sector Employee Benefits and Healthcare Consulting Solution



### HUB & Equalis Group

*Publicly Procured Contract Vehicle*

#### HUB Contract Highlights

- Top 5 largest insurance brokerage in the world with the leverage to control cost and maximize value for your benefit plan.
- Experienced consulting practice servicing 900 public sector clients across the United States.
- 365-day client advocacy to your organization's HR team and plan participants.
- Discounted and competitive pricing for consulting services.

#### Who is HUB?

HUB International was born in 1998 and is a private global insurance brokerage, ranked the 5th largest in the world. Our company serves over 900 public entities across the United States bringing to them a broad array of employee benefits, property and casualty, personal lines, investment and risk management products and services.

In regard to employee benefits and healthcare consulting, HUB transforms the insurance purchasing pattern from annual and episodic to a long-term strategic decision. Our client benefit solutions increase employee health and productivity while lowering absenteeism. We guide employers from merely treating disease to improving population health and wellbeing. We empower clients with the ability to move from managing insurance as an expense to optimizing their investment. The lasting result—lower total costs.

*Save Time... we've done the procurement work so you don't have to.*

*Save Money... your dollar goes further with the collective buying power of Equalis Group.*

*Stay Legal... our competitive procurement process delivers statutory compliance in every state.*

**Contract #:** R10-1125B

**Lead Agency:** Region 10 ESC

### Get Started



*Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email [Engage@EqualisGroup.org](mailto:Engage@EqualisGroup.org) or visit [EqualisGroup.org/Map](http://EqualisGroup.org/Map) to connect with your dedicated Member Engagement Resource today.*

# Created by Public Sector Organizations for Public Sector Organizations



## Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

## Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

### Your Solicitation Process Today



### Your Implementation Process with Equalis Group



## *Become a Member of Equalis Group*

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit [www.equalisgroup.org/member-registration](http://www.equalisgroup.org/member-registration) to get started. There are no dues, fees, or obligations.