





Insight Public Sector & Equalis Group

Publicly Procured Contract Vehicle

Insight Contract Highlights

- Access to 4,500+ technical resources, 5,000+ trusted vendor and provider partnerships, and more than 600,000 IT products and services all to assist you in achieving the technology solutions your organization requires.
- Dedicated support and guidance from a team of experienced IT specialists who understand the rapidly evolving technology landscape.
- · Tools and support to manage your entire IT lifecycle.
- The best available pricing on both technology products, and IT services, including solutions from Apple, Cisco, Citrix, Commvault, Dell EMC, Hewlett Packard Enterprise, HP Inc., Microsoft, Lenovo, NetApp, Panasonic, Symantec, Veritas, VMware, and more.

Who is Insight?

For more than 30 years, Insight Public Sector has empowered public entities with hardware and software from the world's leading manufacturers and publishers in addition to providing advanced IT services and solutions. With deep expertise and end-to-end capabilities, Insight will help you manage today's priorities and prepare for tomorrow's needs.

Insight's goal in the public sector space is simple: to assist local, state, and federal government agencies, educational institutions, public safety entities, and nonprofit organizations in leveraging technology to deliver on their missions to the public as cost effectively as possible.

Save Time... we've done the procurement work so you don't have to.

Save Money... your dollar goes further with the collective buying power of Equalis Group.

Stay Legal... our competitive procurement process delivers statutory compliance in every state.

Contract #: EQ-013120-01C Lead Agency: Region 10 ESC

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Get Started





Learn more about how we can help you achieve your procurement goals while Saving Time, Saving Money & Staying Legal. Email Engage@EqualisGroup.org or visit EqualisGroup.org/Map to connect with your dedicated Member Engagement Resource today.

Created by Public Sector Organizations for Public Sector Organizations



Who is Equalis Group?

Equalis Group is a Member-Driven, Supplier-Centric organization that embodies the power of partnership. Equalis Group operates with the guiding principle that when the objectives of buyers and sellers are aligned, sustainable value is created, transcending that of the typical short-term transactional relationship. With this differentiated approach, Equalis Group is not just a cooperative purchasing organization; we are a family.

We leverage Equalis Group members' combined buying power to command better pricing and favorable contract

terms from suppliers. We develop and administer a diverse portfolio of cooperative purchasing programs that cover a wide range of products and services and provide our members with a legal and compliant exemption to the bid/ request for proposals (RFP) process.

Each program in our rapidly growing portfolio provides our members with contracting compliance and the ability to configure the solution that best meets their individual needs while achieving the lowest Total Cost of Ownership.

Time Saved through Equalis Group = More Resources for You to Invest

How many hours and over how many weeks or months does your team invest in a typical solicitation process? How many solicitations does your organization publish each year? How much time and effort can your organization save by leveraging Equalis Group's already-procured portfolio of programs? In what ways can you re-invest that saved time and energy to fulfill your organization's purpose?

Your Solicitation Process Today

Identify Requirements

of Hours? # of Weeks? Prepare Solicitation

of Hours?

Publish Notice

of Hours? # of Weeks? Score **Proposals**

of Hours? # of Weeks? **Interview Finalists**

Award # of Hours? # of Hours? # of Weeks? # of Weeks?

Issue

Finalize Contract # of Hours?

of Weeks?

Implement Solution # of Hours? # of Weeks?

Your Implementation Process with Equalis Group

Identify Requirements

of Hours? # of Weeks? Configure **Best Solution**

of Hours? # of Weeks? **Implement Best Solution**

of Hours? # of Weeks?

Become a Member of Equalis Group

If you are not already a member, you can join Equalis Group in just minutes and immediately access our portfolio of cooperative purchasing programs. Simply visit <u>www.equalisgroup.org/member-registration</u> to get started. There are no dues, fees, or obligations.